NATIONAL OFFICE

FINANCIAL STATEMENTS

December 31, 2005

GILBERT PINEDA
CERTIFIED PUBLIC ACCOUNTANT

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National Office Financial Statements December 31, 2005

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FINANCIAL SECTION

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors

LEAGUE of UNITED LATIN AMERICAN CITIZENS

National Office

We have audited the accompanying statement of financial position of **LEAGUE of UNITED LATIN AMERICAN CITIZENS National Office** (a nonprofit **Organization**) as of December 31, 2005, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the **Organization**'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects the financial position of **LEAGUE of UNITED LATIN AMERICAN CITIZENS National Office** as of December 31, 2005, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Gilbert Pineda, C. P. A.

March 10, 2006

FINANCIAL STATEMENTS

National Office

Statement of Financial Position December 31, 2005

ASSETS

Current Assets	\$ 187,666
Cash & Cash Equivalents	\$ <u>187,000</u>
Total Current Assets	187,666
Other Assets Deposits	1,000
Fixed Assets Office Communication Equipment at cost and net of depreciation of \$48,884	7,063
Total Assets	\$ <u>195,729</u>
LIABILITIES AND NET ASSETS	
Current Liabilities Accounts Payable Accrued Expenses	\$ 22,170 4,253
Total Current Liabilities	26,423
NET ASSETS	
Unrestricted Temporarily Restricted	162,806 6,500
Total Net Assets	169,306
Total Liabilities and Net Assets	\$ <u>195,729</u>

National Office

Statement of Activities

Year Ended December 31, 2005

	UNRESTRICTED	TEMPORARILY RESTRICTED	TOTAL
REVENUES AND OTHER SUPPORT			
Automobile Raffle	\$ 12,675	\$ 0	\$ 12,675
Charters	1,900	0	1,900
Donated Services	5,932	0	5,932
Donations	94,575	0	94,575
Membership Dues - Associates	3,825	0	3,825
Membership Dues - Lifetime	0	0	0
Membership Dues - Members	8,875	0	8,875
Social Security Project (AARP)	1,000	0	1,000
Miscellaneous	<u>1,162</u>	0	1,162
TOTAL REVENUE AND OTHER SUPPORT	129,944	0	129,944
EXPENSES			
Program Services:			
Policy and Membership	231,449	0	231,449
Social Security Project (AARP)	38,274	ů O	38,274
TOTAL PROGRAM SERVICES	269,723	O	269,723
SUPPORTING SERVICES:			
Administrative and General	50,722	<u>O</u>	50,722
TOTAL SUPPORTING SERVICES	50,722	0	50,722
TOTAL EXPENSES	320,445	<u> </u>	320,445
CHANGES IN NET ASSETS	(190,501)	0	(190,501)
NET ASSETS, Beginning of Year	353,307	6,500	359,807
NET ASSETS, End of Year	\$ <u>162,806</u>	\$6,500	\$ <u>169,306</u>

National Office

Statement of Cash Flows Year Ended December 31, 2005

Cash Flows from Operating Activities:

Change in Net Assets	\$	(190,501)
Adjustments to reconcile change in net assets		
to net cash used for operating activities:		
Depreciation		1,064
(Increase) Decrease in accounts receivable		108,100
(Increase) Decrease in deposits		(1,000)
Increase (Decrease) in accounts payable		(4,927)
Increase (Decrease) in accrued expenses		(3,333)
Net Cash Provided (Utilized)		
by Operating Activities		(90,597)
Cash Flows From Investing Activities:		
Purchase of Equipment		0
Net Cash Provided (Utilized)		
in Investing Activities		0
Cash Flows from Financing Activities:		
		0
Net Cash Provided (Utilized) by		
Financing Activities	:	0
Net Increase in Cash and Cash Equivalents		(90,597)
CASH, Beginning of Year		278,263
CASH, End of Year	\$	187,666

National Office

Notes to the Financial Statements December 31, 2005

1. Nature of Activities

The LEAGUE of UNITED AMERICAN CITIZENS National Office (LNO) is the national office of the League of United Latin American Citizens, a not-for-profit organization established under the laws of the State of Texas. L. U. L. A. C.'s mission is to develop an awareness of the specific needs, contributions, and culture of Hispanics with an emphasis on civil rights, education, housing, health employment, citizenship and economic development.

LNO derives its authority from the Constitution, By-Laws and Protocol of the League of United Latin American Citizens. It is responsible for all membership related financial accounting. **LNO** is supported primarily through donations, and membership related sources (dues and charters).

LULAC's National President is elected to a one-year term with a maximum of four term permitted. The current National President, Hector Flores of Dallas, Texas is currently serving his fourth term. While the national office has historically been located in the city of the current president, **LULAC** passed a resolution, which established a permanent national office in Washington, D. C. During the current fiscal year **LNO** had offices in Dallas, Texas, El Paso, Texas, and Washington, D. C.

A significant program that had a material impact on the financial statements of **LNO** is the annual National Legislative Awards Gala.

2. Summary of Significant Accounting Policies

Basis of Accounting

The LNO uses the accrual basis of accounting. The accrual basis of accounting recognizes revenues when earned. Expenses are recorded when incurred.

National Office

Notes to the Financial Statements December 31, 2005

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, LULAC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

Contributions

LNO accounts for contributions in accordance with the recommendations of the Financial Accounting Standards Board in SFAS No. 116, Accounting Contributions Received and Made. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Property and Equipment

Depreciation of equipment is provided over the estimated useful lives of the respective assets using the straight-line basis. Assets lives range from five to seven years. There has been no capitalization of interest.

Donated equipment is recorded at fair market value at the date of the donation. Purchased equipment is recorded at cost.

National Office

Notes to the Financial Statements December 31, 2005

Cash and Cash Equivalent

For purposes of the statement of cash flows, cash equivalents include time deposits and certificates of deposit.

Income Tax Status

LULAC is classified as a Section 501 (c)(4) organization under the Internal Revenue Code. As a result, it has been determined to be exempt from federal income taxes.

3. Cash

LNO had interest and non-interest bearing bank accounts at year end. The accounts and their balances at December 31, were as follows:

LULAC National Office	\$	37,616
LULAC National Office		71,725
LULAC Endowment Fund		78,325
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4. Accounts Receivable

Accounts receivable is recorded at the amount **LNO** expects to collect on balances outstanding at year end. Management closely monitors outstanding balances and writes off, as of year end, all balances that have not been collected by the time the financial statements are issued.

National Office

Notes to the Financial Statements December 31, 2005

5. Office Equipment

The following is a summary of office equipment at year end:

	December 31 2005
Office Equipment	\$ 55,947
Accumulated Depreciation	4,884
	\$ <u>7,063</u>

Depreciation expense for the year was \$1,064.

6. Accounts Payable

Accounts payable represent payments due outside parties. Accounts payable totaled \$26,423.

7. Donated Facilities & Services

Significant facilities were donated to **LNO** by Chase Bank. Donated facilities in the form of office space on the 6th floor of the Chase Bank Building in El Paso, Texas totaled \$7,063. The amount was recorded at fair market value at the date of the donation, and was included in revenue and expense for both years. The donated rental space was prorated between **LNO** and the LULAC Institute, Inc. with each organization claiming \$3,532. A law firm in Dallas donated office space for the Dallas Office. Recorded at fair market value the donated office space was prorated between **LRO** and the LULAC Institute, Inc. with both organizations recording \$2,400 as revenue and expense.

Total donated facilities and services for the year was \$5,932.

National Office

Notes to the Financial Statements
December 31, 2005

8. Related Party Transactions

LNO is involved with numerous organizations affiliated with LULAC on a periodic basis. LNO received charters from each of the local LULAC councils throughout the United States and Puerto Rico. During the year LNO received \$ 1,900 in charters. Dues were also collected from sustaining members and totaled \$12,700.

To assist in the administration of the affiliated organization and/or elected offices, **LNO** budgeted \$29,952 during the year. These transactions are recorded as National Vice President Allocations on the Statement of Activities.

During the year LNO recorded \$31,033 expenses as vice president allocations.

An outgrowth of the **LNO** was the LULAC Institute, Inc. **LNO** shared its membership list with LULAC Institute, Inc. as well as the expense of common employees and office facilities. Certain members of **LNO** also served as board members for the LULAC Institute, Inc. while there was no requirements that they serve on both boards.

9. Employment Agreement

October 1, 2003, L. U. L. A. C. National Office and L. U. L. A. C. Institute, Inc. entered into an employment agreement with the National Executive Director. Pursuant to the agreement, effective January 1, 2004, the National Executive Director's entire salary was increased to \$85,000 per annum, of which \$25,000 was to be paid by L. U. L. A. C. National Office and the balance by L. U. L. A. C. Institute, Inc. The National Executive Director's entire compensation will be increased to \$95,000 effective January 1, 2005 and \$105,000 effective January 1, 2006. Of the entire compensation agreement, L. U. L. A. C. National Office's contractual payments will amount to \$30,000 and \$35,000, respectively for the subsequent periods. On January 1, 2007, and thereafter, the National Executive Director will receive an annual cost of living increase of 4% of his salary, pending the availability of funds. The National Executive Director will also be entitled to benefits, such as vacation leave, sick leave, group insurance, retirement, as well as reasonable business expenses incurred in the conduct of his employment.

National Office

Notes to the Financial Statements December 31, 2005

10. LULAC National Endowment Fund

An endowment fund was established during fiscal year 1998 with \$1,000 of donations to the fund recorded during the year. A donation of \$1,000 entitled the contributor to National Life Member dues. There were restrictions placed on the funds, which were placed in a separate bank account.

11. Concentration of Credit Risk

LNO maintain cash balances and temporary cash investments at several financial institutions located in El Paso, Texas. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$100,000.

12. Subsequent Event

L. U. L. A. C. National Office filed a request to change its accounting year from June 30th to December 31st. The change in accounting year was approved by the Board of Directors and is expected to be approved by the Internal Revenue Service.

SUPPLEMENTAL SCHEDULE

National Office

Statement of Activities by Program and Support Year Ended December 31, 2005

i in and the part of the following the part of the second	< PROGRAM	ACTIVITIES>	SUPPORT	
	POLICY AND <u>MEMBERSHIP</u>	SOCIAL SECURITY PROJECT (AARP)	DALLAS, EL PASO AND D.C. OFFICES	TOTALS
REVENUES AND OTHER SUPPORT				
Automobile Raffle	\$ 12,675	\$ 0	\$ 0	\$ 12,675
Charters	1,900	0	0	1,900
Donated Services	0	0	5,932	5,932
Donations	29,575	40,000	25,000	94,575
Membership Dues - Associates	3,825	0		3,825
Membership Dues - Lifetime	0	0	0	0
Membership Dues - Members	8,875	0.4		8,875
Administrative Fee - Social Security				
Project (AARP)	0	0.1	1,000	1,000
Miscellaneous	1,162	0	0	1,162
TOTAL REVENUE AND OTHER SUPPORT	<u>58,012</u>	40,000	31,932	129,944

National Office

Statement of Activities by Program and Support Year Ended December 31, 2005

	< PROGRAM A	< PROGRAM ACTIVITIES>		
	POLICY AND <u>MEMBERSHIP</u>	SOCIAL SECURITY PROJECT (AARP)	DALLAS, EL PASO AND D.C. OFFICES	TOTALS
EXPENSES				
Automobile Parking Allowance	696	0	0	696
Automobile Raffle Costs	987	0	0	987
Board Meeting Expense	8,429	0	0	8,429
Bank Service Charges	10		0	10
Contract Labor	15,882	0	0	15,882
Credit Card Expense	88		0	88
Depreciation	The property of the second of the second	0	1,064	1,064
Donations	1,500	0	0	1,500
Donated Facilities and Services	0	0	5,932	5,932
Dues and Subscriptions	10,225	0	0 -	10,225
Group Insurance	3,679	0	0	3,679
Liability Insurance	997		0	997
Membership Expansion	134	0	0 4	134
Miscellaneous	4,455	0	2,334	6,789
Office Supplies	0	0	4,665	4,665
Postage	1,742		1,742	3,484

National Office

Statement of Activities by Program and Support Year Ended December 31, 2005

	< PROGRAM ACTIVITIES>		VITIES> SUPPORT	
	POLICY AND <u>MEMBERSHIP</u>	SOCIAL SECURITY PROJECT (AARP)	DALLAS, EL PASO AND D.C. OFFICES	TOTALS
Professional Services	13,838	0	0	13,838
Promotional and Goodwill	3,298	0	0	3,298
Payroll Taxes	5,637	910	2,479	9,026
Policy Expenses	3,589	0	0	3,589
${}_{ m c}$ Ren t	10,691	0	0	10,691
Salaries	73,689	11,900	18,984	104,573
Social Security Project (AARP)	机分割等的加热 1 0 电影响为	25,464	0.	25,464
Telephone	1,575	0 - 0	1,575	3,150
Travel	36,853	0.00	9,539	46,392
Vice Presidents Allocations	31,033	0	0	31,033
Texas Presidents Allocations	1,227	0	0	1,227
Uncollectible Accounts	0	0	2,408	2,408
Voter Project	1,195	<u></u>	<u> </u>	1,195
TOTAL EXPENSES	231,449	38,274	50,722	320,445
CHANGE IN NET ASSETS	\$ <u>(173,437)</u>	\$ <u>1,726</u>	\$(18,790)	\$ <u>(190,501</u>)

National Office

Statement of Activities - Budget to Actual Year Ended December 31, 2005

	<u>ACTUAL</u>	BUDGET	DIFFERENCE
REVENUES AND OTHER SUPPORT			
Legislative Awards Gala	\$ 0	\$ 0	\$ 0
Charters	1,900	400	1,500
Donated Services	5,932	0	5,932
Donations	94,575	112,000	(17,425)
Membership Dues - Associates	3,825	1,200	2,625
Membership Dues - Lifetime	0	0	0
Membership Dues - Members	8,875	4,000	4,875
Automobile Raffle	12,675	19,000	(6,325)
Administrative Fee - Social Security			
Project (AARP)	1,000	0	1,000
Miscellaneous	1,162	825	337
TOTAL REVENUE AND			
OTHER SUPPORT	129,944	137,425	(7,481)
EXPENSES Automobile Doubing Allawanas	696	696	
Automobile Parking Allowance	987	500	0
Automobile Raffle Costs			(487) 571
Board Meeting Expense	8,429 10	9,000 110	100
Bank Service Charges Contract Labor	15,882	15,000	(882)
	15,002	13,000	512
Credit Card Expense Depreciation	1,064	000	(1,064)
Donations	1,500	0	(1,500)
Donated Facilities and Services	5,932	0	(5,932)
Dues and Subscriptions	10,225	10,200	(3,932) (25)
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Group Insurance	3,679 997		1,121
Liability Insurance		1,000	1 266
Membership Expansion	134	1,500	1,366
Miscellaneous	6,789	6,000	(789)
Office Supplies	4,665	4,800	135
Postage	3,484	4,800	1,316

National Office

Statement of Activities - Budget to Actual Year Ended December 31, 2005

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Printing	0	2,100	2,100
Professional Service	13,838	6,000	(7,838)
Promotional and Goodwill	3,298	2,250	(1,048)
Payroll Taxes	9,026	6,000	(3,026)
Press Bulletins	0	0	0
Policy Expenses	3,589	1,950	(1,639)
Repairs and Maintenance	0	0	0
Rent	10,691	10,800	109
Salaries	104,573	69,000	(35,573)
Supplies	0	1,500	1,500
Telephone	3,150	9,000	5,850
Travel	46,392	44,500	(1,892)
Vice Presidents Allocations	31,033	29,952	(1,081)
Legislative Dinner Expense	0	2,500	2,500
Texas Redistricting Issue	1,227	0	(1,227)
Uncollectible Accounts	2,408	0	(2,408)
Voter Project	1,195	0	(1,195)
Social Security Project (AARP)	25,464	37,000	11,536
TOTAL EXPENSES	320,445	281,558	(38,887)
CHANGE IN NET ASSETS	\$_(190,501)	\$(144,133)	\$(46,368)