



July 7, 2021

**United States
Department of
Agriculture**

Risk
Management
Agency

Topeka
Regional Office

2641 SW
Wanamaker Rd,
Suite 201
Topeka, KS 66614-
4263

Telephone:
(785) 228-5512

Fax:
(785) 228-1456

TO: All Approved Insurance Providers Writing in the States of Colorado,
Kansas, Missouri, or Nebraska

FROM: Collin Olsen *Collin Olsen*
Director, Topeka RO

Subject: Salvage Markets

BACKGROUND

In accordance with Paragraph 1102 (H) of The Loss Adjustment Manual Standards Handbook (FCIC-25010), the Topeka Regional Office is providing the following list of buyers of damaged grain that service Colorado, Kansas, Missouri, or Nebraska.

ACTION

Approved Insurance Provider's (AIP) have requested a list of potential salvage markets for damaged grain. Below is a list of damaged grain buyers. This list is not complete and is provided as a guide to assist the AIP in locating salvage markets.

Frontier Trading Company
Merchandiser-Wichita, Kansas Office
Heartland-Frontier Trading Company
Hutchinson, Kansas
316-262-5393--Office
316-259-1394—Cell

Northern AG Service
West Union, Iowa
800-205-5751

DeBruce will look at on an individual basis, please call first.
Wichita, Kansas
Attn: Alex Gerard
800-733-8752



The Risk Management Agency Administers
And Oversees All Programs Authorized Under
The Federal Crop Insurance Corporation

An Equal Opportunity Employer

Pruess Elevator
Lowden, Iowa
Attn: Justin
[Pruess Elevator Damaged Grain webpage](#)
800-828-6642
Cell 563-357-2884

The Scoular Company
Various locations in
Colorado, Kansas, Missouri, and Nebraska
913-338-1474 or 800-657-2552

Maksbak Grain Salvaging
Various locations in
Colorado, Kansas, Missouri, and Nebraska
316-640-3203

Lackawanna Products Corporation
Attention: Nathan Smith
Various locations in
Colorado, Kansas, Missouri, and Nebraska
www.lpctrade.com/about-us/
716-633-1940 ext. 306

Newsom, Inc (Offices throughout the US)
Newsom Grain
Attn: Drew Newsom
www.newsominc.com
813-789-4219

AltEn. LLC
Attention: Alan Smith
Mead, Nebraska
ASmith@mrgkc.com
734-735-6802

Koster Grain, Inc.
17995 Iris Ave
Carroll, Iowa 51401
Attn: Jeff Koster or Matt Ahrenholtz
800-798-5421
Jeff@kostergrain.com
Matt@kostergrain.com
www.kostergrain.com

Additional information concerning Mycotoxin and other grain fungal diseases may be found at:
www.ams.usda.gov/publications/content/containers-mycotoxins