



August 10, 2023

**United States
Department of
Agriculture**

Risk
Management
Agency

Topeka
Regional Office

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TO: All Approved Insurance Providers Writing in the States of Colorado,
Kansas, Missouri, or Nebraska

FROM: Collin Olsen *Collin Olsen*
Director, Topeka RO

Subject: Salvage Markets

BACKGROUND

In accordance with Paragraph 1102 (H) of The Loss Adjustment Manual Standards Handbook (FCIC-25010), the Topeka Regional Office is providing the following list of buyers of damaged grain that service Colorado, Kansas, Missouri, or Nebraska.

ACTION

Approved Insurance Provider's (AIP) have requested a list of potential salvage markets for damaged grain. Below is a list of damaged grain buyers. This list is not complete and is provided as a guide to assist the AIP in locating salvage markets.

DeBruce will **look at on an individual basis, please call first.**
Wichita, KS Attn: Alex Gerard
800-733-8752 – case-by-case

Pruess Elevator
Lowden, Iowa Attn: Justin
www.pruesselevator.com/?NL=SWFP-01&Issue=SWFP-01_20171101_SWFP-01_628&sfvc4enews=42&cl=article_4_1
800-828-6642
Cell 563-357-2884

The Scoular Company
Various locations in
Colorado, Kansas, Missouri, and Nebraska
785-823-6301 – Scoular Salina (Kevin)

Maksbak Grain Salvaging
Various locations in
Colorado, Kansas, Nebraska, and Missouri
316-640-3203



The Risk Management Agency Administers
And Oversees All Programs Authorized Under
The Federal Crop Insurance Corporation

An Equal Opportunity Employer

Lackawanna Products Corporation
Attention: Nathan Smith
Various locations in
Colorado, Kansas, Nebraska, and Missouri
www.lpctrade.com/about-us/
716-633-1940 ext. 306 (Nathan Smith)
716-912-9815 – mobile number

Newsom, Inc (Offices throughout the US)
Newsom Grain
Attn: Drew Newsom
www.newsominc.com
813-789-4219

AltEn. LLC
Attention: Alan Smith
Mead, Nebraska
ASmith@mrgkc.com
734-735-6802

Koster Grain, Inc.
17995 Iris Ave
Carroll, IA 51401
1-800-798-5421 - yes
Attn: Jeff Koster or Matt Ahrenholtz
Jeff@kostergrain.com
Matt@kostergrain.com
www.kostergrain.com

Additional information concerning Mycotoxin and other grain fungal diseases may be found at:
www.ams.usda.gov/publications/content/containers-mycotoxins