



CONNECTING WITH  
OUR  
COMMUNITIES.



2020  
FIRST QUARTER  
REPORT



Central Bank & Trust Co.  
Central Insurance Services  
Central Investment Center, Inc.

# HELPING TO KEEP OUR COMMUNITIES STRONG.

74 YEARS  
OF SERVING  
KENTUCKY



Over the last several weeks, Central Bankers have worked tirelessly to ensure that our customers are supported during this time of tremendous uncertainty. We have also witnessed our community of customers and small businesses quickly adapt to a changing environment, while keeping the needs of their communities in mind. As we continue to move forward and adapt each day, it is these collective efforts that allow us to be optimistic about the months ahead.

## MISSION STATEMENT

The mission of Central Bancshares is to become Kentucky's leading, high-performing, community banking company by empowering our staff to deliver consistently superior service and value to our customers, shareholders and communities. We will be successful because Central Bankers are our greatest resource and our most sustainable advantage.

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### For additional copies or information:

MARKETING  
CENTRAL BANK  
300 West Vine Street  
Lexington, KY 40507

# FINANCIAL HIGHLIGHTS

For three months ended March 31  
(dollars in thousands, except share data)

	2020	2019	2018	2017	2016
<b>RESULTS OF OPERATIONS:</b>					
Net income	\$ 5,903	\$ 8,924	\$ 6,846	\$ 4,244	\$ 4,798
Net income per share	0.17	0.26	0.20	0.12	0.14
Cash dividends per share	0.00	0.00	0.00	0.00	0.00
Book value per share at quarter end	9.00	8.32	7.52	6.96	6.51
<b>AT MARCH 31:</b>					
Assets	\$ 2,733,210	\$ 2,604,923	\$ 2,487,296	\$ 2,300,842	\$ 2,198,589
Earning assets	2,632,120	2,508,289	2,382,991	2,190,551	2,092,404
Net loans	2,008,976	2,065,037	1,990,489	1,808,356	1,659,512
Deposits	2,168,717	2,075,901	2,045,577	1,919,872	1,819,033
Shareholders' equity	313,206	289,555	261,736	242,011	226,392
<b>PERFORMANCE RATIOS:</b>					
Return on average assets	0.87%	1.42%	1.14%	0.75%	0.89%
Return on average shareholders' equity	7.65%	12.79%	10.73%	7.16%	8.59%
Average tangible equity					
to average tangible assets	10.91%	10.62%	10.10%	9.97%	9.74%
Net charge-offs to average loans	0.02%	0.02%	0.01%	0.03%	0.01%
Allowance for loan losses as a					
percentage of quarter end loans	0.96%	0.98%	1.04%	1.16%	1.28%
Net interest margin (tax equivalent)	3.72%	4.15%	4.01%	3.87%	3.73%

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

	March 31 2020	March 31 2019
<b>ASSETS</b>		
Cash and due from financial institutions	\$ 45,544	\$ 46,273
Interest bearing deposits with other financial institutions	134,700	149,400
Total cash and cash equivalents	<u>180,244</u>	<u>195,673</u>
Debt securities	462,155	266,622
Loans, net of unearned income	2,028,514	2,085,516
Allowance for loan losses	(19,538)	(20,479)
Loans, net	<u>2,008,976</u>	<u>2,065,037</u>
Premises and equipment, net	27,791	31,497
Federal Home Loan Bank stock	6,751	6,751
Intangible assets	14,313	14,313
Prepaid expenses and other assets	32,980	25,030
Total assets	<u>\$ 2,733,210</u>	<u>\$ 2,604,923</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Deposits:		
Non-interest bearing	\$ 711,696	\$ 687,955
Interest bearing	1,457,021	1,387,946
Total deposits	<u>2,168,717</u>	<u>2,075,901</u>
Repurchase agreements	154,685	148,095
Federal funds purchased	500	500
Federal Home Loan Bank advances	50,320	50,417
Subordinated debentures	15,000	15,000
Other liabilities	30,782	25,455
Total liabilities	<u>2,420,004</u>	<u>2,315,368</u>
<b>SHAREHOLDERS' EQUITY</b>		
Common stock (voting), \$10 par value; 350,000 shares authorized; 347,922 shares issued and outstanding	3,479	3,479
Common stock (non-voting), no par value; 34,650,000 shares authorized; 34,444,278 shares issued and outstanding	-	-
Additional paid-in capital	6,890	6,890
Retained earnings	312,582	285,898
Accumulated other comprehensive income (loss)	(9,745)	(6,712)
Total shareholders' equity	<u>313,206</u>	<u>289,555</u>
Total liabilities and shareholders' equity	<u>\$ 2,733,210</u>	<u>\$ 2,604,923</u>

## CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except share data)

	For three months ended	
	March 31 2020	March 31 2019
<b>INTEREST INCOME</b>		
Interest and fees on loans	\$ 24,804	\$ 26,279
Interest on debt securities	1,475	1,762
Interest on deposits with other financial institutions	1,013	743
	<u>27,292</u>	<u>28,784</u>
<b>INTEREST EXPENSE</b>		
Interest on deposits	2,660	3,464
Interest on borrowed funds	484	488
	<u>3,144</u>	<u>3,952</u>
Net interest income	24,148	24,832
Provision for loan losses	765	691
Net interest income after provision for loan losses	<u>23,383</u>	<u>24,141</u>
<b>OTHER INCOME</b>		
Service charges on deposit accounts	1,732	1,749
Service charges on loans	2,674	2,300
Wealth management income	3,878	3,716
Other income	1,831	2,093
	<u>10,115</u>	<u>9,858</u>
<b>OTHER EXPENSES</b>		
Salaries	10,751	10,116
Benefits	2,747	2,392
Occupancy and equipment	5,281	4,852
Other non-interest expenses	8,142	7,056
	<u>26,921</u>	<u>24,416</u>
Income before provision for income taxes	6,577	9,583
Provision for income taxes	674	659
Net income	<u>\$ 5,903</u>	<u>\$ 8,924</u>
Basic earnings per share	\$ 0.17	\$ 0.26

# BOARDS OF DIRECTORS



*Luther Deaton, Jr.*  
Luther Deaton, Jr.  
Chairman, President & CEO

## Central Bancshares, Inc. and Central Bank & Trust Co. Board of Directors

**Luther Deaton, Jr.**  
*Chairman, President & CEO, Central Bancshares, Inc. and Central Bank & Trust Co.*

**Joan D. Kincaid**  
*Vice Chairman of the Board, Central Bancshares, Inc. and Central Bank & Trust Co.*

**Ulysses Lee "Junior" Bridgeman**  
*President & CEO, Bridgeman Foods Inc.*

**Michael D. Foley**  
*Retired Partner  
RFH, PLLC Certified Public Accountants*

**Wayne M. Martin**  
*VP of Development,  
Retail Division,  
Booth Energy*

**Nick Nicholson**  
*Retired, Keeneland  
Association, Inc.*

**G. Michael Ritchie**  
*Owner, MND Holdings,  
LLC*

**Paul E. Sullivan**  
*Partner, Frost Brown Todd,  
LLC*

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*Retired Superintendent,  
Scott County Board of  
Education*

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*Community Volunteer*

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*CEO, Georgetown  
Community Hospital*

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*Retired Scott County  
Judge Executive*

**Kimberly E. Marshall**  
*Market President*

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*Owner-Operator,  
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Mayor of Georgetown*

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*President, Anderson  
Communities*

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*Co-owner, Atchison Heller  
Construction*

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*MAP Entities*

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**William Brewer**  
*Dink, Inc.*

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*Owner, E.D. Bullard  
Company*

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*Gorman Company*

**Kevin Doyle**  
*CFO, Congleton Hacker  
Company*

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*President, Lane's End Farm*

**Crinda Francke**  
*President, ExecuTrain of  
Kentucky*

**Don Howard, Jr.**  
*President, H&W  
Management*

**John Irvin, Jr.**  
*Attorney, Kinkead & Stilz,  
PLLC*

**Bill Justice**  
*President, Justice Real  
Estate*

**Louis Mulloy**  
*LTM Associates, LLC*

**Deborah Spike-Pierce, DVM**  
*President & CEO, Rood &  
Riddle Equine Hospital*

**Bill Quenomoen**  
*CEO, Denham-Blythe  
Company*

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*President, Kentucky  
American Water Co.*

**Adolph Rupp III**  
*Rupp & Associates, Inc.*

**Kenny Schomp**  
*President & Owner,  
Lexington Truck Sales, Inc.*

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*President, Old Colony  
Insurance*

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*President, Keeneland  
Association*

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*Chief of Police, Lexington*

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*President, Winterwood,  
Inc.*

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Wakefield Reutlinger  
Realtors*

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*Director, Capital Link  
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*Owner, Key Homes, LLC*

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*Retired Partner  
RFH, PLLC Certified Public  
Accountants*

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*Retired, Deming, Malone,  
Livesay & Ostroff*

**William E. Summers IV**  
*Retired, Deputy Mayor,  
Louisville Metro  
Government*

**Jude Thompson**  
*CEO, Delta Dental*

**Mark Wheeler**  
*Market President*

# BOARDS OF DIRECTORS

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**Dianna Ackerman**  
Broker/Owner, ERA Professional  
Hometown Services

**Robert R. Blythe**  
Mayor of Richmond  
Pastor, First Baptist Church

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Builder and Developer

**Shannon Combs**  
Partner, Combs, Parsons and  
Collins Funeral Home

**Jeff Fultz**  
Market President

**Greg Gerard**  
President, Baptist Health  
Richmond

**James Ernest Hillard**  
Owner, Middletown Industrial

**Mike Rice**  
Owner, Cars of Kentucky, Inc.

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Owner, The Bennett House

## Central Bank, Nicholasville Advisory Board of Directors

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Owner, Zaxby's

**Michael D. Foley**  
Retired Partner  
RFH, PLLC Certified Public  
Accountants

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Tutt, Inc.

**Paul E. Sullivan**  
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**Benjamin G. Taylor**  
Taylor Made Farm & Sales  
Agency, Inc.

**Alan S. VanArsdall**  
Market President

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Tonya Burns Law

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Elizabeth Healthcare, Florence

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President & CEO  
Carlisle Enterprises

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CEO, Zalla Companies

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President, Munninghoff, Lange  
& Co.

**Greg Schrand**  
President, GSE, Inc.

**Gregory Shumate**  
Member, Frost Brown Todd, LLC

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Market President

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President & CEO, Verst Group  
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Dentist

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President  
The Allen Company

**Ralph J. Palmer**  
President, Palmer  
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President, MD Consulting, Inc.

**Robert Strode**  
Retired

**Mary Jane Warner**  
Manager of Power Delivery, East  
Kentucky Power Cooperative, Inc.

# OFFICERS

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Luther Deaton, Jr.  
Chairman, President &  
CEO

Joan D. Kincaid  
Vice Chairman

Susan L. Simmons  
Vice President

Ranee Leland  
Vice President &  
Corporate Secretary

Edward Barnes  
Treasurer

## Central Bank, Lexington

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Luther Deaton, Jr.  
Chairman, President &  
CEO

Ranee Leland  
Vice President &  
Corporate Secretary

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Senior Vice President &  
Compliance Officer

Donna J. Craven, CRCM  
Vice President

Danny C. Noland  
Vice President

John T. Miner, Jr.  
Auditing Officer

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Executive Vice President

### Commercial Lending

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Senior Vice President

Mark R. Fox  
Vice President

Stephen J. Mallory  
Vice President

Jeff Murphy  
Vice President

Shane Anderson  
Vice President

### Commercial Real Estate Lending

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Vice President

Susan A. Dean  
Vice President

Paul B. Drake  
Vice President

Gary Loucks  
Vice President

Jordan Owens  
Vice President

## Consumer Lending

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Vice President

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Senior Vice President

Susan Bradley  
Vice President

Tom Breathitt  
Vice President

Brad Fields  
Vice President

Rebecca Haddix  
Vice President

Lorraine Kinley  
Vice President

Brian W. West  
Vice President

Vina Risner  
Assistant Vice President

Lisa Hart  
Secondary Mortgage  
Underwriter Officer

Chris McGaughey  
CRA Community  
Development Officer

Bradley Sutherland  
Mortgage Lending Officer

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Senior Vice President

Joan Patterson, CTP  
Vice President

Lisa K. Vickers  
Vice President

Chris Campbell  
Assistant Vice President

Allison Carter  
Assistant Vice President

Ashley N. Rodgers  
Cash Management  
Officer

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Senior Vice President

Benjamin Wilbanks  
Assistant Vice President

Michael Danhauer  
Credit Analyst Officer

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Steve Hall  
Vice President

Julie Szymanski  
Vice President

Becky Mullins  
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Vice President

LeeAnn Layne  
Vice President

Leigh M. Carr  
Assistant Vice President

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Vice President

Terri A. Stein  
Vice President

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Executive Vice President

Amy Manning  
Senior Vice President

Shelia Plymale  
Senior Vice President

June Carpenter  
Assistant Vice President

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Executive Vice President

Anna Clayton  
Senior Vice President

Kevin J. Lippert  
Senior Vice President

David Hake  
Vice President

E. Sean Profit  
Vice President

Adrian Embree  
Technology Officer

Kyle Hamilton  
Technology Officer

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Executive Vice President

Michael Gartner  
Senior Vice President

Matthew S. Ratliff  
Vice President

### Banking Centers

Lana Alexander  
Assistant Vice President

Gina Ensminger  
Assistant Vice President

Angela M. Friesz  
Assistant Vice President

Barbara Johnson  
Assistant Vice President

Karen Lackey  
Assistant Vice President



# OFFICERS

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Alexandra T. Wolf  
*Assistant Vice President*

Sharon Bradley  
*Retail Banking Officer*

Sheila Carmack  
*Retail Banking Officer*

Rachel Jones  
*Retail Banking Officer*

Laura M. Owens  
*Retail Banking Officer*

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*Senior Vice President*

Diane Gentry  
*Client Services Officer*

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*Senior Vice President*

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Doug Flynn  
*Correspondent Banking Officer*

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*Senior Vice President*

Leslie Flynn  
*Vice President*

Alicia Jordan  
*Vice President*

Christopher Thomason  
*Vice President*

Melissa Shimfessel  
*Private Banking Officer*

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*Executive Vice President & CFO*

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Lisa A. Williamson  
*Assistant Vice President*

Mark Kendall  
*Financial Planning Officer*

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*Executive Vice President*

Beth Lakes Robinson  
*Vice President*

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*Assistant Vice President*

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*Executive Vice President*

Karen G. Crawley  
*Senior Vice President*

Robin Michul  
*Senior Vice President*

Harvey Sword  
*Vice President*

### Internet Banking

Brenda P. Oaks  
*Assistant Vice President*

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Beverly Smalley  
*Assistant Vice President*

### Loan Processing

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*Vice President*

### Loan Services

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*Vice President*

Shawn Presnell  
*Vice President*

### Deposit Services

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*Vice President*

Bruce McHone  
*Deposit Services Officer*

## Financial Intelligence & Security Unit

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*Vice President & Director of Security*

Angela D. Campbell  
*Assistant Vice President*

Alan Stewart  
*Security Officer*

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*Executive Vice President*

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*Vice President*

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*Vice President*

Sheila C. Parks  
*Vice President*

### Operations

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*Assistant Vice President*

Carol Robinson  
*Trust Operations Supervisor*

## Personal Trust

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*Senior Vice President*

Elizabeth Johns  
*Vice President*

Matthew Frank, CFP®  
*Assistant Vice President*

Anna Hovekamp  
*Assistant Vice President*

Lauren Lovely  
*Trust Officer*

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*Senior Vice President*

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R. Scott King  
*Vice President*

Chris Taylor  
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Rob Wessel  
*Vice President*

Justin Whipple  
*Vice President*

Steven P. Wright  
*Vice President*

Don Yaden  
*Vice President*

Chris Harrison  
*Assistant Vice President*

Andrew Alexander  
*Commercial Insurance Officer*

Joanna Gwinn-Estill  
*Insurance Officer*

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*Executive Vice President & Senior Financial Advisor*

Jeff Fields, CRPS®  
*Vice President & Financial Advisor*

Tony Brown  
*Financial Advisor*

Deborah Fisher  
*Financial Advisor*

Thomas E. Roberts, CFP®  
*Financial Advisor*

John Saunier  
*Financial Advisor*

# OFFICERS

Jennifer Wilson  
*Financial Advisor*

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*Vice President*

Andrea Smith  
*Vice President*

Patricia Voigt  
*Vice President*

Jennifer Phillips  
*Assistant Vice President*

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*Vice President*

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*Market President*

James E. Evans II  
*Senior Vice President &  
Senior Market Lender*

Amy Sullivan  
*Senior Vice President &  
Senior Market Lender*

John Hubbuch, Jr.  
*Vice President*

Joan Strafer  
*Vice President*

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*Assistant Vice President*

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Bridgette Wingate  
*Mortgage Lending Officer*

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*Vice President*

Elaine Fawbush  
*Assistant Vice President*

### Private Banking

Robert Slider  
*Senior Vice President*

Mary Littrell  
*Vice President*

Jim Morris  
*Vice President*

M. Trish Osborn  
*Vice President*

### Wealth Management

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*Vice President*

Ballard "Cash" Cassidy  
*Personal Trust Officer*

## CENTRAL BANK, MADISON COUNTY

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*Market President*

Cameron Abney  
*Senior Vice President &  
Senior Market Lender*

Ken Riley  
*Vice President*

### Retail Banking

Shawn McWilliams  
*Vice President*

Kristy Napier  
*Retail Banking Officer*

### Mortgage Lending

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*Vice President*

## CENTRAL BANK, NICHOLASVILLE

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*Market President*

Jill Slone  
*Assistant Vice President*

Kathy Moore  
*Retail Banking Officer*

Brandy Osborne  
*Commercial Lending Officer*

Adam Rodgers  
*Commercial Lending Officer*

### Mortgage Lending

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*Vice President*

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*Market President*

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*Senior Vice President &  
Senior Market Lender*

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*Vice President*

Karen J. Homan  
*Vice President*

Amy Roberts  
*Vice President*

JB Schmidt  
*Commercial Lending Officer*

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*Vice President*

Dottie Dawson  
*Mortgage Lending Officer*

### Retail Banking

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*Vice President*

Adam Metzger  
*Vice President*

Mark Minton  
*Vice President*

Diana Webster  
*Vice President*

### Private Banking

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*Senior Vice President*

Karen Hartig  
*Vice President*

Larry Luebbbers  
*Vice President*

### Wealth Management

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*Trust Officer*

## CENTRAL BANK, WINCHESTER

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*Market President*

Tim M. Duncan  
*Senior Vice President*

Lisa T. Earlywine  
*Vice President*

Erica Parks  
*Assistant Vice President*

### Retail Banking

Tammy M. Carroll  
*Vice President*

# OFFICERS

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**Deborah R. Banks**  
*Retail Banking Officer*

**Crystal Hunt**  
*Retail Banking Officer*

## **Mortgage Lending**

**Paula Beebe**  
*Vice President*

**Lee Coleman**  
*Vice President*



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