



# **Economic Development Administration**

**Fiscal Year 2007 Annual Report**



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**Fiscal Year 2007 Annual Report**

**U.S. DEPARTMENT OF COMMERCE**

**AMERICAN JOBS ★ AMERICAN VALUES**

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**THE SECRETARY OF COMMERCE**  
Washington, D.C. 20230

The President of the Senate  
Speaker of the House of Representatives

Dear Mr. President and Madam Speaker:

I am pleased to submit the annual report on the activities of the Economic Development Administration, U.S. Department of Commerce, for Fiscal Year 2007, in compliance with Section 603 of the Public Works and Economic Development Act of 1965, as amended.

Sincerely,

A handwritten signature in blue ink, which appears to read "Carlos M. Gutierrez".

Carlos M. Gutierrez

# Statement from the Assistant Secretary of Commerce for Economic Development

## *American Economic Development Opportunities in the 21st Century*

I am pleased to report to Congress the achievements of the U.S. Department of Commerce's Economic Development Administration (EDA) on behalf of the American people. EDA's mission is to lead the federal economic development agenda by promoting innovation and competitiveness, preparing American regions for growth and success in the worldwide economy. This report documents EDA's efforts to fulfill this mission during Fiscal Year (FY) 2007.

Looking at EDA's achievements in FY 2007, we find confirmation that the agency's funding priorities led the way in advancing successful development strategies. In the 21st century, successful strategies focus on:

- Innovation, which is the “fuel” for economic growth and the only possible sustainable competitive advantage in the 21st century global marketplace;
- Entrepreneurship, which is the “engine” of economic growth, and drives job creation, productivity growth and innovation; and
- Regional collaborative approaches, which are the “vehicles” of economic growth that look beyond traditional political jurisdictions such as city boundaries, county lines, and even state borders.

Through its investments, EDA continues to promote strategies that focus on these key components of successful economic development and competitiveness to prepare economic regions to thrive in the 21st century worldwide marketplace. For example:

- EDA FY 2007 construction investments are projected to leverage approximately \$26 of private sector investment for every EDA dollar invested.
- EDA FY 2007 construction investments are projected to generate new jobs at a federal investment cost of only \$4,000 per job.
- In FY 2007, EDA investments are projected to help create or retain more than 52,134 American jobs.

Throughout this publication, EDA provides examples that document how the agency's innovative investment priorities are yielding outstanding returns by helping American regions compete in today's global marketplace. To avoid unnecessary paper usage and to be diligent with public funds, EDA is again pleased to publish its annual report electronically.

I am proud of these results and the members of the EDA team nationwide who achieved them. I look forward to building upon the successes outlined in this report in order to create and retain higher-wage, higher-skill jobs in America's economically distressed regions. With these principles, EDA honors its forty-year plus tradition of advancing economic development across America, clearly focused on tomorrow's challenges.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Sandy K. Baruah', with a large circular flourish at the end.

Sandy K. Baruah  
Assistant Secretary of Commerce  
for Economic Development

# **Economic Development Administration Mission Statement**

## **Mission Statement**

To lead the federal economic development agenda by promoting innovation and competitiveness, preparing American regions for growth and success in the worldwide economy.

## Statement of Appropriations Fiscal Year 2007

*(in Thousands of Dollars)\**

| <b>EDA PROGRAM CATEGORY</b>                      | <b>APPROPRIATIONS<br/>FISCAL YEAR<br/>2007</b> |
|--|--|
| Public Works and Economic Development Assistance | 158,089  |
| Economic Adjustment Assistance                   | 44,154   |
| Economic Development Planning Assistance         | 27,000   |
| Technical Assistance                             | 8,203  |
| Research and Evaluation                          | 481  |
| Trade Adjustment Assistance for Firms            | 12,814   |
| Economic Development Assistance Program Subtotal | <b>250,741</b>                                 |
| Salaries and Expenses                            | 29,882   |
| <b>TOTAL</b>                                     | <b>280,623</b>                                 |



# EDA Headquarters and Regional Offices

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## Headquarters Office

### Sandy K. Baruah, Assistant Secretary of Commerce for Economic Development

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# Economic Development Administration Highlights for Fiscal Year 2007

## EDA Investment Summary for Fiscal Year (FY) 2007

- EDA made 748 investments that totaled \$277 million in EDA program funds.
- EDA investments created or retained American jobs at an average cost of \$4,000 per job.<sup>1</sup>
- EDA awarded 41 investments totaling \$28.5 million in the category of community and faith-based social entrepreneurship.
- EDA awarded 79 investments totaling \$84.4 million in the category of technology-led investments.
- EDA investments under its Public Works Assistance program, Revolving Loan Fund program and the construction and disaster recovery components of the Economic Adjustment Assistance program totaled \$209 million and will create or retain 52,134 jobs.
- EDA leveraged over \$26 in private sector capital investment for every taxpayer dollar invested.<sup>2</sup>

## EDA Invests in *Know Your Region* Curriculum Development

- Dramatic demographic and economic global changes are profoundly affecting cities and regions across the United States. Development practitioners must have a complete understanding of their region and its linkages to the surrounding areas and the worldwide economy to be able to convert this knowledge into a comprehensive regional vision and strategic plan. A strategic plan is essential to lead long-term regional prosperity and competitiveness.
- To make this regional information available to the people charged with promoting local and regional economic prosperity, EDA awarded a \$362,000 investment to a curriculum development team led by Western Carolina University's (WCU) Institute for the Economy and the Future. The WCU team developed the *Know Your Region* curriculum. This investment was funded under EDA's National Technical Assistance program and was matched by WCU.
- The *Know Your Region* project created a curriculum, methods and training materials to enable local community and economic development practitioners to embrace the concept of regionalism and construct cluster development initiatives. Information on the curriculum, including conferences, open-source interactive resources, CDs and printed materials may be found at: <http://knowyourregion.wcu.edu/>.

<sup>1</sup>Job estimates are based on the estimates of investment recipients.

<sup>2</sup>Estimate of private-sector capital investment is also based on the estimates of investment recipients.

## EDA-funded Economic Development Districts Support Long-term, Coordinated and Collaborative Regional Economic Development

- In FY 2007, EDA designated 14 new Economic Development Districts (EDDs). Two of those new designations incorporate jurisdictions within two states, reflecting EDA's focus on regional economic development.
- In FY 2007, EDA funded all designated EDDs, except Great Divide Economic Development Coalition in Rock Springs, Wyoming. It is anticipated that the Great Divide Economic Development Coalition will seek funding in FY 2008.
- In FY 2007, EDA's additional 14 designations to its EDD network were:
  - Region 6 Planning Commission in Marshalltown, Iowa;
  - Pioneer Trails Regional Planning Council in Concordia, Missouri;
  - Eastern Plains Economic Development Corporation in Sydney, Montana;
  - Northern Rocky Mountain in Bozeman, Montana;
  - Gateway Economic Development Council in Helena, Montana;
  - South Central Economic Development District in Holdrege, Nebraska;
  - Regional Economic Development Initiatives in Harrisburg, Pennsylvania;
  - Central South Dakota Enhancement District in Pierre, South Dakota;
  - Heart of Texas Council of Governments in Waco, Texas;
  - Development District of Central Texas in Belton, Texas;
  - Brooke-Hancock RPDC in Weirton, West Virginia; and
  - Great Divide Economic Development Coalition in Rock Springs, Wyoming;

(and two multi-state jurisdictions)

  - Portland-Vancouver EDD in Oregon and Washington and
  - Omaha-Council Bluffs Metropolitan Area Planning Agency in Nebraska and Iowa.

## EDA Achieves Revolving Loan Fund Program Audit Milestones

- In 1979, EDA created the Revolving Loan Fund (RLF) program to award investments to states, local governments and nonprofit organizations to establish lending programs that make capital available at below-market rates to small businesses in distressed regions or in situations when funds are otherwise unavailable from private lenders. The RLF grants and the lending authority of the organizations receiving the grants exist in perpetuity as long as loans are being repaid. Across the span of several years, EDA

leadership noted significant management challenges concerning the RLF program and, beginning in 2001, requested the Office of the Inspector General (OIG) to review operations of a number of individual revolving loan funds, which led to an audit of the entire program. In March 2007, the OIG issued its audit report of the EDA Revolving Loan Fund program entitled, *“Aggressive EDA Leadership and Oversight Needed to Correct Persistent Problems in RLF Program.”* The audit report noted concerns regarding capital utilization, reporting, insufficient monitoring of existing accounts, and the lack of a consistent, region-to-region operation of the program.

- Six months later, in its semi-annual report the OIG noted, *“EDA has been very successful in meeting the milestones laid out in their plan. The agency issued detailed program and policy guidance to address the issues raised in the audit; developed an interim Oracle database to enhance management and oversight of the program; awarded a contract to develop a web-based RLF reporting, tracking, and management system (three months ahead of the deadline listed in the action plan); and partnered with the OIG to provide single audit training for EDA staff involved in the management of RLFs. The agency has identified more than \$120 million in assets unaccounted for at the time of the OIG audit, increased the on-time reporting rate of RLF grantees from 50 to 59 percent, obtained all but six of the RLF reports due March 31, 2007, and partnered with the OIG to determine the assets of recipients with awards subject to termination.”*

## **EDA Leads Inaugural National Summit on American Competitiveness and Symposia**

- The *Inaugural National Summit on American Competitiveness*, hosted by Commerce Secretary Carlos Gutierrez, was held on September 18, 2007, in Washington, D.C. EDA served as co-leader for the Summit with the Department of Commerce’s National Institute of Standards and Technology. This high-level event engaged world-class participants in discussion on the key challenges and opportunities facing the United States related to economic competitiveness in the 21st century global marketplace.

## **EDA Convenes Regional Symposia on 21st Century Economic Development**

- EDA also convened five regional symposia during FY 2007, to discuss key topics related to 21st century economic development and competitiveness. More than 2,000 economic development practitioners, private industry representatives and state and local government officials participated in those events.

- EDA's FY 2007 regional symposia included:
  - *Symposium on Innovation* on March 13, in Philadelphia, Pennsylvania;
  - *Symposium on Building Business on the Southwest Border* on April 12, in San Antonio, Texas;
  - *Symposium on Global Gateways* on May 16, in Long Beach, California;
  - *Symposium on Disasters and Economic Dislocations – Building a Disaster-Resistant Economy* on June 14, in Atlanta, Georgia; and
  - *Symposium on Entrepreneurship* on September 26, in Kansas City, Missouri.
- National and regional leaders from the private and public sectors shared their experiences and perspectives on 21st century economic development, focusing on regional strategies, policies and best practices that create jobs and economic opportunity. Those events also provided opportunities for participants to meet EDA leadership in town hall-style sessions and share ideas and best practices with other participants.

## EDA Expands Public Outreach

- As the leading federal agency for economic development, one of EDA's key roles is promoting best practices and ideas in 21st century economic development. EDA produces telecasts and publishes magazines and newsletters. In FY 2007, the EDA distribution network was expanded to 30,000 economic development practitioners receiving EDA's information dissemination tools, including four *Economic Development Today* telecasts and quarterly issues of *Economic Development America* magazine.

## EDA Economic Development Assistance Programs Promote Recovery from Natural Disasters and Economic Dislocations

### Greensburg, Kansas: EDA assistance in recovery operations from natural disasters:

- On May 4, 2007, an Enhanced Fujita Scale category 5 (EF5) tornado estimated at up to 1.7 miles in diameter directly hit Greensburg, Kansas, virtually destroying the entire town of some 1,500 residents. Additional tornados struck causing severe damage to rural homes and agricultural operations. In response, the Federal Emergency Management Agency (FEMA) assigned EDA the mission to complete a Rapid Report of Community Economic Impact to assess Greensburg's recovery and redevelopment needs. EDA subsequently invested \$50,000 to create a redevelopment plan, providing short and long term strategies for community redevelopment, including building code upgrades to "green" construction requirements. A critical element of Greensburg's successful recovery was the hiring of an economic recovery coordinator

whose responsibilities include identifying redevelopment areas, evaluating existing ordinances and building codes, and balancing the tensions between urgency and strategy. EDA will continue to work with Greensburg as its recovery and redevelopment go forward.

### **Aiken County, South Carolina: EDA assistance in recovery operations from dislocations:**

- A large textile and apparel industry operation in Aiken County, South Carolina, ceased operations in all its plants in July 2006. The mill village of Graniteville was hit hardest, losing seven plants that employed over 1,800 people. The adverse regional impact was worsened by the closure of two mills in nearby Augusta, Georgia, employing over 500 workers, some commuting from South Carolina. Indirect regional impacts were estimated at an additional loss of 2,100 jobs.
- EDA's FY 2007 joint investment of \$280,000 to the Economic Development Partnership of Aiken and Edgefield Counties, Inc., and the South Carolina Department of Commerce supported a regional study entitled, *The Savannah River Basin Textile Recovery Plan*, which addressed textile and apparel industry job losses in the ten-county Savannah River Basin area of South Carolina. First, the plan determined the regional impact of textile plant closures. Second, the plan provided economic diversification and recovery strategies that identified traditional and non-traditional regional opportunities for re-employing the workforce, expanding the tax base, and improving the general welfare. This strategic plan serves as a model for other regions facing similar distress.

## **I. Performance Goals and Results: Government Performance and Results Act**

## I. Performance Goals and Results: Government Performance and Results Act

The Government Performance and Results Act of 1993 (GPRA) requires federal agencies to develop strategic plans, performance goals and measures to report on their programs' performance. The Department of Commerce's (Department) overarching strategic goals and outcome-oriented objectives focus on the performance of its bureaus.

In FY 2007, the Economic Development Administration (EDA) had two goals and eight measures, with two measures having three targets each. EDA met or exceeded its targets for all measures.

The results of EDA economic development investments are often realized years later as they are transformed into jobs and private-sector investments, thereby fueling economic growth that raises living standards and improves the quality of life. EDA's performance system includes two mutually supportive sets of performance goals and measures: Goal One - Promote private enterprise and job creation in economically distressed communities; and Goal Two - Improve community capacity to achieve and sustain economic growth.

EDA uses the GPRA review process to improve performance, enhance its programs and refine its measures. EDA developed unit-cost measures to reflect the ratio of EDA investment dollars to private sector dollars leveraged.

EDA's performance measures are tied to its annual budget request and appropriation. In addition, EDA's Annual Performance Plan identifies anticipated outcomes resulting from the investment of its funds. All EDA level performance measures are linked to the agency's strategic goals, regional offices' Balanced Scorecard reports and the performance plans of senior executives.

### EDA Performance Goals and Measures

#### EDA Performance Goal One: Increase private enterprise and job creation in economically distressed communities.

Goal One includes Public Works and Economic Development Assistance, the Economic Adjustment Assistance infrastructure programs and the Revolving Loan Fund program. (Click [❖](#) for a description of these programs.)



These critical investments enable communities to attract new businesses or to support existing businesses that will generate new higher-skill, higher-wage jobs for unemployed and underemployed residents.

EDA promotes a favorable environment for the private sector to risk capital investment. More private sector capital investment produces goods and services that increase productivity, thereby enhancing the competitiveness of American businesses regionally, nationally and in the worldwide economy. The activities undertaken by EDA with public dollars must demonstrate a return on investment through measurable, quantifiable performance outcomes.

**Measure:** Private-sector dollars invested in distressed communities as a result of EDA investments

**Measure 1a: Private investment in distressed communities as a result of EDA investments**  
Reporting Year

| Investment Year | 2004   |         | 2005    |         | 2006    |         | 2007    |         | 2008    | 2009    | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018   |       |
|-----------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|-------|
|                 | Target | Actual  | Target  | Actual  | Target  | Actual  | Target  | Actual  | Target  | Target  | Target  | Target  | Target  | Target  | Target  | Target  | Target  | Target  | Target |       |
| 1997            |        |         |         |         | \$1,162 | \$2,331 |         |         |         |         |         |         |         |         |         |         |         |         |        |       |
| 1998            | \$650  | \$1,740 |         |         |         |         | \$1,350 | \$1,937 |         |         |         |         |         |         |         |         |         |         |        |       |
| 1999            |        |         | \$1,040 | \$1,787 |         |         |         |         | \$2,080 |         |         |         |         |         |         |         |         |         |        |       |
| 2000            |        |         |         |         | \$1,020 | \$1,059 |         |         |         | \$2,040 |         |         |         |         |         |         |         |         |        |       |
| 2001            | \$480  | \$947   |         |         |         |         | \$1,200 | \$2,118 |         |         | \$2,410 |         |         |         |         |         |         |         |        |       |
| 2002            |        |         | \$390   | \$1,791 |         |         |         |         | \$611   |         |         | \$1,940 |         |         |         |         |         |         |        |       |
| 2003            |        |         |         |         | \$320   | \$1,669 |         |         |         | 22,900  |         |         | \$1,620 |         |         |         |         |         |        |       |
| 2004            |        |         |         |         |         |         | \$330   | \$810   |         |         | \$824   |         |         | \$1,649 |         |         |         |         |        |       |
| 2005            |        |         |         |         |         |         |         |         | \$270   |         |         | \$674   |         |         | \$1,349 |         |         |         |        |       |
| 2006            |        |         |         |         |         |         |         |         |         | \$265   |         |         | \$662   |         |         | \$1,324 |         |         |        |       |
| 2007            |        |         |         |         |         |         |         |         |         |         | \$258   |         |         | \$646   |         |         | \$1,293 |         |        |       |
| 2008            |        |         |         |         |         |         |         |         |         |         |         | \$245   |         |         | \$611   |         |         | \$1,223 |        |       |
| 2009            |        |         |         |         |         |         |         |         |         |         |         |         | \$49    |         |         | \$122   |         |         |        | \$246 |

\*These targets are based on results of Public Works and Economic Adjustment infrastructure investments and Revolving Loan Fund investments at three, six and nine years after the investment award. A formula-driven calculation projects investment targets at three-year, six-year and nine-year intervals from the date of the award (all dollars in millions).

\*\* The increase in target dollars for 2001 investments, while appearing anomalous, can be attributed to a 17 percent increase in funding from 2000 to 2001 and a 19 percent decrease in funding from 2001 to 2002, representing a fluctuation of \$44.8 and \$66.8 million, respectively.

**Measure:** Jobs created or retained in distressed communities as a result of EDA investments.

**Measure 1b: Jobs created or retained in distressed communities as a result of EDA investments  
Reporting Year**

| Investment Year | 2004   |        | 2005   |        | 2006   |        | 2007   |        | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |       |
|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
|                 | Target | Actual | Target | Actual | Target | Actual | Target | Actual | Target | Target | Target | Target | Target | Target | Target | Target | Target | Target | Target |       |
| 1997            |        |        |        |        | 50,400 | 50,546 |        |        |        |        |        |        |        |        |        |        |        |        |        |       |
| 1998            | 27,000 | 68,109 |        |        |        |        | 54,000 | 73,559 |        |        |        |        |        |        |        |        |        |        |        |       |
| 1999            |        |        | 28,400 | 47,374 |        |        |        |        | 56,900 |        |        |        |        |        |        |        |        |        |        |       |
| 2000            |        |        |        |        | 28,200 | 42,958 |        |        |        | 56,500 |        |        |        |        |        |        |        |        |        |       |
| 2001            | 14,400 | 21,901 |        |        |        |        | 36,000 | 49,806 |        |        | 72,000 |        |        |        |        |        |        |        |        |       |
| 2002            |        |        | 11,500 | 19,672 |        |        |        |        | 28,900 |        |        | 57,800 |        |        |        |        |        |        |        |       |
| 2003            |        |        |        |        | 9,170  | 11,833 |        |        |        | 22,900 |        |        | 45,800 |        |        |        |        |        |        |       |
| 2004            |        |        |        |        |        |        | 8,999  | 16,274 |        |        | 22,497 |        |        | 44,994 |        |        |        |        |        |       |
| 2005            |        |        |        |        |        |        |        |        | 7,227  |        |        | 18,193 |        |        | 36,386 |        |        |        |        |       |
| 2006            |        |        |        |        |        |        |        |        |        | 7,019  |        |        | 17,548 |        |        | 35,097 |        |        |        |       |
| 2007            |        |        |        |        |        |        |        |        |        |        | 6,628  |        | 16,570 |        |        |        | 33,141 |        |        |       |
| 2008            |        |        |        |        |        |        |        |        |        |        |        | 6,256  |        |        | 15,640 |        |        | 31,280 |        |       |
| 2009            |        |        |        |        |        |        |        |        |        |        |        |        | 1,269  |        |        | 3,173  |        |        |        | 6,346 |

**EDA Performance Goal Two: Improve community capacity to achieve and sustain economic growth.**

Goal Two includes the Economic Development Planning Assistance for investments to Economic Development Districts (EDDs), Indian tribes, and other planning organizations. Goal Two also includes investments under the Economic Adjustment Assistance program (planning and technical assistance components); the Local Technical Assistance program; the University Center program; the Research and National Technical Assistance program; and Trade Adjustment Assistance for Firms program. (Click [❖](#) for a description of these programs.)

EDA investments in the economic growth of distressed communities help lay the foundation for job creation and fuel economic growth, thus raising living standards and improving the quality of life. EDA's optimal use of limited public funds relies on the economic leverage achieved from its strategic and focused investments in distressed communities.

| Measure   | FY 2004 Target | FY 2004 Actual | FY 2005 Target | FY 2005 Actual | FY 2006 Target | FY 2006 Actual | FY 2007 Target | FY 2007 Actual | FY 2008 Target | FY 2009 Target | FY 2010 Target | FY 2011 Target | FY 2012 Target | FY 2013 Target | FY 2014 Target |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Percentage of economic development districts and Indian tribes implementing economic development projects from the comprehensive economic development strategy process that lead to private investment and jobs | 95%            | 97%            | 95%            | 97%            | 95%            | 97%            | 95%            | 95%            | 95%            | 95%            | 95%            | 95%            | 95%            | 95%            | 95%            |
| Percentage of sub-state jurisdiction members actively participating in the economic development district program  | 89-93%         | 90%            | 89-93%         | 90%            | 89-93%         | 90%            | 89-93%         | 92%            | 89-93%         | 89-93%         | 89-93%         | 89-93%         | 89-93%         | 89-93%         | 89-93%         |
| Percentage of University Center clients taking action as a result of the assistance facilitated by the University Center  | 75%            | 78%            | 75%            | 79%            | 75%            | 76%            | 75%            | 84%            | 75%            | 75%            | 75%            | 75%            | 75%            | 75%            | 75%            |
| Percentage of those actions taken by University Center clients that achieved the expected results   | 80%            | 88%            | 80%            | 88%            | 80%            | 82%            | 80%            | 89%            | 80%            | 80%            | 80%            | 80%            | 80%            | 80%            | 80%            |
| Percentage of Trade Adjustment Assistance Centers (TAACs) clients taking action as a result of the assistance facilitated by the TAACs  | 90%            | 90%            | 90%            | 95%            | 90%            | 90%            | 90%            | 99%            | 90%            | 90%            | 90%            | 90%            | 90%            | 90%            | 90%            |
| Percentage of those actions taken by Trade Adjustment Assistance Center clients that achieved the expected results  | 95%            | 98%            | 95%            | 97%            | 95%            | 96%            | 95%            | 95%            | 95%            | 95%            | 95%            | 95%            | 95%            | 95%            | 95%            |

## **II. EDA Economic Development Assistance Programs**

## II. EDA Economic Development Assistance Programs

### Public Works and Economic Development Assistance Program

The Public Works and Economic Development Assistance Program empowers communities experiencing economic decline and distress. This program helps communities revitalize, expand and upgrade their physical infrastructure to attract new industry and encourage business expansion. EDA's Public Works program diversifies local economies and supports the creation or retention of higher-skill, higher-wage jobs.

Public Works investments support a variety of specific economic development strategies, including: cluster-based and technology-led planning; specialized workforce development; diversification of natural resource dependent economies; community and faith-based social entrepreneurship; tourism and cultural heritage preservation; export development programs; commercialization and deployment of innovative technologies; and redevelopment of brownfields sites.

Click [❖](#) to view FY 2007 Public Works investments listed by state.

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#### ECONOMIC DISTRESS CRITERIA FOR PUBLIC WORKS INVESTMENTS

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EDA's Public Works investments may be awarded if the region meets any one of the following economic distress factors:

- low per capita income
  - high unemployment
  - other special needs, including
    - closure or restructuring of an industrial firm or loss of a major employer
    - substantial out-migration or population loss
    - underemployment
    - military base closures or realignments, defense contractor reductions-in-force
    - natural or other major disasters or emergencies
    - extraordinary depletion of natural resources
    - negative effects of changing trade patterns
    - other special or extraordinary needs, as determined by the Assistant Secretary of Commerce for Economic Development
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## EXAMPLE OF EDA PUBLIC WORKS ASSISTANCE INVESTMENT

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### **Infotonics Technology Center, Inc. Canandaigua, New York EDA \$3 million Public Works Assistance Investment**

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From 2005-2007, nine counties in the Finger Lakes region of upstate New York, which are home to such American corporate leaders as Eastman Kodak Company, Corning, and Xerox Corporation, experienced significant manufacturing downturns. Consequently, approximately 12,000 jobs were lost from the region's high-tech labor pool. To correct the underlying causes of the downturn, corporate leaders collaborated to form a consortium from the region's clusters in photonics, information systems and optics, and 15 universities statewide. They established a world-class research and development facility, which created new businesses and commercialized innovative photonics and microsystems technologies. Prototyping and pilot fabrication facilities were also established, providing a direct way from concept to commercialization for regional manufacturing.

EDA invested \$3 million to help renovate an incubator and construct a commercialization center, which together form Infotonics Technology Center (Infotonics). EDA's investment supports fledgling entrepreneurial companies as they incubate, develop and commercialize their innovative products. The long-term success of Infotonics will be measured by how strongly it supports entrepreneurship. Infotonics projects that it will generate \$130 million in private-sector investment and job growth, as spin-off companies, spurred by their corporate partners, expand throughout the region. EDA's investment is linked to the Department of Labor's Workforce Innovation in Regional Economic Development (WIRED) Initiative, a three-year \$15 million regional investment that targets companies impacted by rapid change, to help re-train their workforce. Infotonics is designated as a New York State Center of Excellence in Photonics and Microsystems.

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## **Brownfields Redevelopment**

Brownfields are sites which, when redeveloped or reused, may create complications because of the presence or potential presence of hazardous substances, pollutants or contaminants. Brownfields may at times be more expensive to develop than greenfields (undeveloped land) because of the need to assess site conditions and, sometimes, to reclaim the land by cleaning up the site. Nonetheless, brownfields often offer many other competitive development advantages, as well as environmental benefits.

EDA's brownfields redevelopment activities focus on the reuse of these sites. Typically, EDA invests in economic redevelopment activities following environmental site assessment and remediation. Through its complement of assistance programs, including Public Works, Economic Adjustment, Planning Assistance and Technical Assistance, EDA provides full-service, one-stop shopping to support brownfields revitalization, including support for economic site assessment, market feasibility analysis, site redevelopment and reuse.

In 2004, the Government Accountability Office (GAO) evaluated EDA's investments in the economic redevelopment of brownfields sites. Among other issues, GAO examined the extent to which EDA-funded brownfields projects included remediation activities and EDA's associated authority to conduct such remediation. GAO determined that remediation activities at EDA-funded brownfields sites appeared to be incidental to the purpose of the overall projects and that the amount of funding provided by EDA for such remediation was not significant. GAO determined that EDA's brownfields work was done legally and, moreover, that it resulted in successful economic redevelopment of many brownfields sites.

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### **EXAMPLE OF EDA BROWNFIELDS REDEVELOPMENT INVESTMENT**

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#### **Northampton State Hospital Northampton, Massachusetts EDA \$750,000 Public Works Assistance Investment**

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Hampton County and the city of Northampton, Massachusetts, had experienced several decades of job dislocations, blighted conditions and property tax loss from underutilized property. By 2007, manufacturing job losses continued, due in part to the lack of critically needed manufacturing space. A market feasibility study confirmed existing businesses could not expand and new businesses were not attracted to the region because of the lack of office and manufacturing space. To meet those space demands, a 30-acre, light-industry business park was constructed by redeveloping the former Hospital Hill, a long-abandoned, asbestos-laden, highly deteriorated facility. Today, Hospital Hill Development, LLC is constructing office, light industrial, research and development, and retail facilities. Additionally, entrepreneurial, incubator and small business facilities will be established in the park. EDA invested \$750,000 in Public Works Assistance to upgrade the infrastructure necessary to support the redevelopment of this former brownfields site. Those new facilities are acting as catalysts, attracting new industrial investors. It is estimated EDA's investment will help to attract \$30 million in private-sector investment and create 270 new higher-skilled, higher-wage jobs.

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## **Economic Adjustment Assistance Program**

The Economic Adjustment Assistance program uses a flexible set of tools to respond to the special needs of communities. These special needs include the most severe economic difficulties, such as a sudden and severe economic dislocation caused by a plant closing that changes the local or regional economic structural base.

By providing assistance for the development of regional strategic planning, EDA empowers communities at the grass-roots level, thus helping them to rethink their economic future. The program can also fund critical portions of local action plans, including essential infrastructure, technical assistance for business transitions, local capacity-building and revolving loan funds to help jump-start new competitive businesses.

Click [❖](#) to view FY 2007 Economic Adjustment Assistance investments listed by state.

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### THREE INVESTMENT ACTIVITIES SUPPORTED BY EDA'S ECONOMIC ADJUSTMENT ASSISTANCE PROGRAM

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EDA's Economic Adjustment Assistance program supports three types of investment activities:

- **Strategy or capacity-building investments** help communities organize and effect a planning process, resulting in a Comprehensive Economic Development Strategy (CEDS). An EDA-approved CEDS is a prerequisite for requesting an economic adjustment infrastructure improvement or revolving loan fund investment, as it is for other EDA infrastructure investments;
  - **Implementation investments** help communities implement one or more initiatives identified in their EDA-approved CEDS by funding projects to construct basic infrastructure or facilities to implement recovery strategies; and
  - **Revolving loan fund investments** capitalize an intermediary to make loans to local businesses, which otherwise cannot access commercial credit.
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### ECONOMIC DISTRESS CRITERIA FOR ECONOMIC ADJUSTMENT ASSISTANCE PROGRAM INVESTMENTS

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EDA's Economic Adjustment Assistance may be awarded if the region meets any one of the following economic distress factors:

- low per capita income
  - high unemployment
  - other special needs, including
    - closure or restructuring of an industrial firm or loss of a major employer
    - substantial out-migration or population loss
    - underemployment
    - military base closures or realignments, defense contractor reductions-in-force
    - natural or other major disasters or emergencies
    - extraordinary depletion of natural resources
    - negative effects of changing trade patterns
    - other special or extraordinary needs, as determined by the Assistant Secretary of Commerce for Economic Development
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## EXAMPLE OF AN EDA ECONOMIC ADJUSTMENT ASSISTANCE INVESTMENT

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### University of North Dakota Research Foundation Grand Forks, North Dakota EDA \$1.5 million Economic Adjustment Assistance Investment

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In 2007, EDA invested \$1.5 million to support development of the Research Enterprise and Commercialization (REAC) Park. REAC is the result of a highly collaborative initiative among the University of North Dakota (UND) Research Foundation and regional leaders within the public and private sectors. The North Dakota Centers of Excellence Program invested \$3.5 million to construct the park's Center of Excellence in Life Sciences and Advanced Technology. The Knight Foundation provides ongoing operational support; UND provides research activities and facilities; and the city of Grand Forks collaborates with all the stakeholders to assure the project's continued success.

REAC promotes innovation. The innovative technology transferred from this research institution to the commercial marketplace will advance the emerging life-sciences technology industry cluster located in the research corridor between Grand Forks and Fargo.

REAC promotes entrepreneurship. REAC's research and development will be commercialized within the region by entrepreneurs, whose workforce will be sourced from the highly trained graduates of the adjacent UND. By providing an ever-expanding pool of higher-skill, higher-wage jobs for North Dakota's graduates, REAC helps to keep this demographic group employed in-state, addressing a recent concern that too many graduates have been moving out-of-state to find employment.

REAC is projected to create 120 new jobs within three years and 396 at full build-out, thereby further diversifying the regional economy. The combined estimated revenue of the initial occupants is \$30 million over a three-year period, yielding revenues far exceeding the initial investment in REAC.

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## Economic Development Planning Assistance Program

The Economic Development Planning Assistance program provides essential investment support to Economic Development Districts (EDDs), Native American organizations, states, sub-state planning regions, urban counties, cities and other eligible applicants to assist in planning. The two categories of the Planning Assistance program are: Planning investments for EDDs, Indian tribes and other eligible entities; and Short Term Planning investments to states, sub-state planning regions and urban areas.

Eligible activities under this program include developing, maintaining and implementing a Comprehensive Economic Development Strategy (CEDS) and related short-term planning activities. EDA is changing the program cycle for Planning investments from an annual to a three-year cycle.

Click [❖](#) to view Planning investments in FY 2007, listed by state.

As of September 30, 2007, EDA was funding a total of 381 EDDs, including 13 of the 14 EDDs that were newly designated in FY 2007. The remaining unfunded EDD will complete its board organization and will apply for funding in FY 2008. Fourteen Kentucky EDDs are funded under one consolidated state-wide grant, as shown in the detail listing.

Click [❖](#) to view the 14 EDDs designated in FY 2007, listed by state.

Click <http://www.eda.gov/PDF/EDDList06110808.pdf> to view the list of currently funded Economic Development Districts on EDA's website.

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### EXAMPLE OF AN EDA ECONOMIC DEVELOPMENT PLANNING INVESTMENT

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#### **University of Montana – Montana World Trade Center Missoula, Montana EDA \$78,000 Short term planning investment**

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Montana's economy enjoys four percent growth in its statewide art industry. Following a study of the industry's clusters, Montana recognized the need to better support its innovative and entrepreneurial artists. Statewide stakeholders collaborated with the Montana World Trade Center to identify common goals and ways to achieve them.

EDA funded \$78,000 in short term planning for the Montana World Trade Center at the University of Montana to develop an innovative marketing strategy to expand domestic and international markets for Montana's arts. That strategic planning resulted in *Montana Masters*, a product line of high-quality Montana-handcrafted goods, focusing especially on Native American art. EDA's investment resulted in a product inventory and an expanded product line, enhancing the brand identity of *Montana Masters*.

EDA's investment encourages entrepreneurship by providing a network of support for artists and artisans in distressed rural areas with limited market exposure, especially those on Native American reservations. An ancillary achievement of the strategy is the enhancement of Montana's tourism industry.

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## Technical Assistance Program

EDA oversees three technical assistance programs (University Center, National and Local) that promote economic development and alleviate unemployment, underemployment and out-migration in distressed regions. These programs provide funds to:

- invest in institutions of higher education to establish and operate University Centers to conduct applied research and provide technical assistance to public and private-sector organizations with the goal of enhancing local economic development;
- support innovative approaches to stimulate economic development in distressed regions;

- disseminate information and studies of economic development issues of national significance; and
- finance local feasibility studies, planning efforts and other projects leading to local economic development.

## University Center Economic Development Program

Institutions of higher education have extensive resources, including specialized research, outreach and technology transfer and commercialization capabilities, as well as recognized faculty expertise and sophisticated laboratories. The EDA-supported University Center (UC) program is specifically designed to marshal the resources located within colleges and universities to support local economic development in regions of chronic and acute economic distress. UCs, which EDA considers long-term partners in economic development, are required to devote the majority of their funding to respond to technical assistance requests originating from organizations located in the economically distressed portions of their service regions.

Most UCs focus their efforts on assisting units of local governments and non-profit organizations in planning and implementing economic development programs and projects. Typical activities provided by these University Centers include conducting preliminary feasibility studies, analyzing data, and convening customized seminars and workshops on topics such as strategic planning and capital budgeting. Other UCs focus their efforts on helping private sector firms with technology transfer and commercialization assistance. Typical activities conducted by these UCs include identifying appropriate off-the-shelf technology to solve specific problems encountered by firms, and recommending changes in current operating procedures to improve production, reduce energy usage and decrease the volume of raw materials lost in the production process.

UCs have a long history of helping to promote and facilitate economic development in their service regions. They have been among the first to recognize emerging applied research and technical assistance needs. EDA-funded UCs, as early as FY 1980, were among the first to recognize and respond to the needs of small and medium manufacturers and processors for technology transfer and commercialization assistance. A UC launched one of the nation's first venture capital networks, a process that links entrepreneurs with private investors.

EDA began administering the University Center Economic Development Program on a competitive, multi-year basis in 2004, holding competitions annually in two of EDA's six regional offices. The Austin and Denver regional offices solicited applications for the FY 2004 University Center competition, the Philadelphia and Chicago regional offices solicited applications for the FY 2005 University Center competition and the Atlanta and Seattle regional

offices solicited applications for the FY 2006 University Center competition. In FY 2007, EDA's regional offices in Denver and Austin held their second round of competitions.

In FY 2007, EDA invested \$6.7 million in 51 University Centers, including second and third year funds for centers that competed in previous years.

Click <http://www.eda.gov/PDF/UniversityCenterByState.pdf> to view the list of currently funded EDA University Centers on EDA's website.

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### EXAMPLE OF AN EDA UNIVERSITY CENTER INVESTMENT

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#### **EDA University Center University of Wyoming Laramie, Wyoming**

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Funded for the first time in 2007, the EDA University Center (UC) at the University of Wyoming, Laramie, supports the launch of emerging entrepreneurs and the expansion of Wyoming's older entrepreneurial companies. The UC provides critical technical facilities and timely economic analyses to support budding entrepreneurs, diversify the state's economy and strengthen the region's ability to compete globally.

Located in the University of Wyoming's Technology Business Center, the UC houses the University's new business development program, providing outreach and business development services to early-stage, high-growth companies. Significantly, the UC additionally serves as a regional incubator for entrepreneurs in technology-based businesses. EDA also helped to construct the incubator through a \$1.6 million Public Works investment in FY 2005.

To support regional entrepreneurs in small and medium-sized businesses with high-growth potential, the UC provides applied research and technical assistance, often producing critical information immediately to meet the challenges of today's highly competitive business markets. To help diversify the state's economy, which had grown overly dependent on natural resource industries, the UC attracts new investors through its excellent outreach and facilities. A number of firms in emerging entrepreneurial technology-based industries have recently announced their intention to locate in Wyoming, including a software company, a digitizing and transmitting diagnostic imaging company, a firm marketing specialized digital imaging technology, and another specializing in archiving digital information.

Within three years, it is projected that EDA's \$100,000 investment in the University of Wyoming's UC will help create 150 new, higher-skill, higher-wage jobs and generate a \$6.1 million increase in the state's revenue base.

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## **National Technical Assistance Program**

The National Technical Assistance program assists in formulating and implementing new economic development tools that will support local governments' efforts to partner with private industry and attract private investment to revitalize regions and local communities. It seeks to provide timely information on best practices in economic

development that is critical to practitioners' efforts to alleviate economic distress and promote economic development. This is accomplished, in some instances, through cooperative agreements with national organizations. EDA also conducts demonstrations of promising economic development tools and techniques and disseminates the results to state and local organizations and urban, rural and Native American communities. This program identifies and funds the collection and dissemination of new knowledge, analysis and technical information, which helps communities assess their economic development opportunities and supports the overall EDA strategy of enhancing regional cooperation, fostering innovation, increasing productivity and developing industry clusters.

## Local Technical Assistance Program

The Local Technical Assistance program, one of EDA's smaller programs in terms of funding, is nevertheless an extremely flexible and useful economic development tool. The most common purpose of a Local Technical Assistance project has been to analyze the feasibility of a potential economic development project, such as an industrial park or a high-technology business incubator. Feasibility studies are an effective tool for determining whether the market will support a particular activity or site. While Local Technical Assistance investments are typically small in size and scope, they can prevent costly mistakes and misguided investments. Economically distressed communities often have a pre-disposition towards the same type of industry that has historically been an employer in an area, while market forces may be moving in another direction altogether. Costly infrastructure investments to support obsolete industries are neither an efficient nor an effective use of public resources, and they will not support the long-term economic interests of local communities. Targeted market feasibility studies can help communities overcome these hurdles and identify tomorrow's higher-wage employers. As a result of these feasibility studies, many communities have received funding under EDA's Public Works program and other federal or state funded programs to implement those projects.

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## EXAMPLE OF EDA NATIONAL TECHNICAL ASSISTANCE INVESTMENTS

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### Information Dissemination Investments

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As part of its ongoing mission to assist economically distressed areas, EDA shares information on innovative 21<sup>st</sup> century economic development strategies with economic development practitioners serving distressed communities.

Information dissemination investments make critical information about economic development programs, projects and emerging issues available to practitioners through different means, such as targeted newsletters, web sites and conferences. Using National Technical Assistance investments, EDA has implemented a coordinated and complementary information dissemination program to serve economic development practitioners.

Currently, EDA uses the following four vehicles to share information:

- periodic *Economic Development Today* television shows;
- quarterly *Economic Development America* magazines;
- monthly *EDA Update* electronic newsletters; and
- five regional symposia on economic development topics were convened by EDA's regional offices in FY 2007 to discuss key topics related to 21<sup>st</sup> century economic development and competitiveness.

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### Department of Commerce's Inaugural National Summit on American Competitiveness

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The Inaugural National Summit on American Competitiveness (Summit), hosted by Commerce Secretary Carlos Gutierrez, received an investment of \$215,000 in National Technical Assistance funds; EDA served as co-leader of the Summit with the Department of Commerce's National Institute of Standards and Technology.

The Summit, held on September 18, 2007, in Washington, D.C., engaged world-class participants in discussion of the key challenges and opportunities facing the United States related to economic competitiveness in the 21<sup>st</sup> century global marketplace. More than 2,000 economic development practitioners, private industry representatives and state and local government officials participated in those events.

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## Research and Evaluation Program

Through the Research and Evaluation program, EDA helps build the knowledge base for sound, market-driven and effective regional and local economic development, so that EDA's initiatives and investments are consistent with the best thinking and best practices of economic development in the 21<sup>st</sup> century. Methodologically sound program evaluations help ascertain EDA's impact on measures such as return on taxpayer investment, private capital investment leveraged and the creation of higher-skill, higher-wage jobs. The Research and Evaluation program is carried out through investments and cooperative agreements, as well as through studies conducted in-house by EDA research staff, to maximize the impact of this modestly funded program.

In FY 2007, pursuant to its Research and Evaluation program, EDA solicited applications for four economic development research projects addressing the areas of: rural economic development policy; business incubators; 21st century regionalism; and private sector community development.

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## **EXAMPLES OF EDA RESEARCH AND EVALUATION INVESTMENTS**

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### **Regional Seminars Provide Innovation Training**

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Recent research studies on economic development stress the importance of a regional approach to successful economic development. Research also identified the importance of fostering innovation and supporting entrepreneurship as key elements in successful regional economic development. The efficacy of those efforts is measured in the increased productivity of goods and services, formation of new businesses, innovation and entrepreneurship, and economic growth.

EDA appreciates the importance of regionalism and innovation and has implemented several strategies to foster those key factors in American economic success. To promote understanding of those drivers of regional growth and how to assess systems that promote regional innovation, EDA awarded a \$256,075 investment to the Council on Competitiveness. The purpose of the investment is to develop a regional innovation curriculum, handbook and toolkit. The Council on Competitiveness will implement a regional innovation training session in each of EDA's six regional offices.

### **Forums on the Role of Corporate Community Investment in Economic Development**

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Using EDA's \$218,296 research investment, the Business Civic Leadership Council (BCLC) is implementing a research project to assess the role of private sector community investment in support of economic development. BCLC will convene forums in eight cities and conduct a survey to better understand corporate community investment. The findings of BCLC's work will be used to create a network of interest around private sector community investment.

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## **Trade Adjustment Assistance for Firms Program**

The Department of Commerce strongly supports the policies of President Bush that promote free trade. Trade with our international partners creates higher-paying jobs for American workers and supports higher living standards for American families. While free trade builds prosperity and spurs economic growth, the reality is that some American firms are affected by import competition. EDA is pleased to play a role in assisting eligible manufacturing firms to adjust to import competition through the Trade Adjustment Assistance for Firms program, authorized by the Trade Act of 1974, as amended.

The Trade Adjustment Assistance for Firms (TAA) program provides technical assistance to firms impacted by import competition by equipping them to become more globally competitive. TAA complements EDA's Economic Adjustment Assistance program that helps communities respond to sudden and severe economic dislocations, such

as the effects of foreign competition, disasters, loss of major employers and defense closures. EDA targets TAA program funds to firms facing material trade impacts.

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### ELIGIBILITY CRITERIA FOR TRADE ADJUSTMENT ASSISTANCE

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Only trade-injured manufacturers and producers are eligible to receive assistance under the TAA program. EDA operates the TAA program through funded cooperative agreements with Trade Adjustment Assistance Centers (TAACs). The 11 TAACs are operated by either an institution of higher learning or a nonprofit (or similar) organization. Currently there are seven institutions of higher education and four nonprofit organizations operating the TAACs.

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EDA administers the TAA program through cooperative agreements with 11 Trade Adjustment Assistance Centers (TAACs). Click <http://www.eda.gov/PDF/TAARegionalCenters061208.pdf> to view a listing of current TAACs.

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### EDA IMPROVEMENTS IN THE ADMINISTRATION OF TRADE ADJUSTMENT ASSISTANCE

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While EDA receives no appropriated funds to administer the TAA program, it nevertheless promulgated new regulations to streamline its administration of the program. EDA also eliminated cumbersome and duplicative check lists, thereby expediting certification and approval processes and delivering assistance to firms faster. Since 2001, EDA has provided \$44 million in trade adjustment assistance and has increased the number of firms receiving assistance by an average of 2 percent per year.

EDA's achievements in administering the TAA program are outlined below:

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#### **EDA collaborates with other federal programs to increase effectiveness for firms.**

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- Developed a strong, on-going collaboration with Labor's Trade Adjustment Assistance for Workers program.
  - Regular exchange of certified firms to coordinate programmatic activities.
  - Developing pro-active intervention strategies.
- Creating joint interventions with the Department of Commerce's National Institute of Standards and Technology's Manufacturing Extension Program (MEP).
- Working with the Department of Commerce International Trade Administration's U.S. Foreign and Commercial Service to encourage exports.

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#### **EDA instituted a performance-based allocation formula to allot funds to each TAAC in a rational, predictable, and transparent process.**

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- The formula was designed to ensure there was no incentive to certify firms without deploying any intervention strategies.

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#### **EDA promulgated new regulations to improve EDA and TAAC administrative processes.**

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- Quality assurance efforts by TAACs were improved and EDA review for firm certification time was shortened to a three- to five-day turnaround.
  - Conflict of interest provisions were strengthened.
  - Funds are better targeted to firms facing material trade impacts by setting a five percent decline in sales or production as the threshold for assistance.
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## EXAMPLES OF TRADE ADJUSTMENT ASSISTANCE INVESTMENTS

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### Alabama

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In Alabama, a furniture manufacturer received \$75,000 in technical assistance to develop a web site, improving its ability to reach potential customers and process orders. Implementation of the web site resulted in a significant reduction in marketing costs, an increase in sales and the creation of 25 jobs.

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### Connecticut

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In Connecticut, a manufacturer of variety rubber and plastic injection-molded products received \$75,000 in technical assistance to develop a marketing plan. The improved marketing plan resulted in a 31 percent increase in sales and a 4 percent increase in its workforce.

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### Maine

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In Maine, a manufacturer of custom cabinetry and architectural millwork received \$30,000 in assistance to create and implement a new marketing plan. The assistance also supported the implementation of lean manufacturing processes, which results in more efficient production of goods compared to traditional mass production. As a result of those lean manufacturing improvements, the company was able to expand its workforce by 6 percent.

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### III. EDA Award Programs

## III. EDA Award Programs

### EDA Performance Awards

A recipient of investment assistance under the Public Works and Economic Development Assistance and Economic Adjustment Assistance programs may receive a performance award in an amount not to exceed 10 percent of the amount of the original investment. Performance is judged by the following criteria: amount of private investment attracted by the project; the number of jobs created by the project; timely project completion; organizational leadership; innovation; regional collaboration and economic strategy to compete in the global marketplace. A performance award may be used to fund EDA-approved economic development activities.

Fiscal Year 2007 was the first year that EDA issued performance awards to those EDA investment recipients whose projects demonstrated outstanding performance. Sandy K. Baruah, Assistant Secretary of Commerce for Economic Development, announced the EDA Performance Award recipients during the week of August 6, 2007.

Click <http://www.eda.gov/NewsEvents/PerformanceAwards2007.xml> to view EDA 2007 Performance Awards.

### EDA Planning Performance Awards

At the discretion of the Assistant Secretary of Commerce for Economic Development, a recipient of investment assistance, located in an EDA-funded Economic Development District (EDD), or the EDD itself may receive a planning performance award in an amount not to exceed five percent of the original investment. Fiscal Year 2007 was also the first year that EDA issued planning performance awards to those EDA investment recipients whose projects demonstrated outstanding collaboration and effectiveness in the planning phase of a project. Recipients of Planning Performance Awards must use their award to increase EDA's share of the cost of an EDA-funded project, thereby decreasing the local match.

Sandy K. Baruah, Assistant Secretary of Commerce for Economic Development, announced the EDA Planning Performance Award recipients during the week of September 10, 2007.

Click <http://www.eda.gov/NewsEvents/PerformanceAwards2007.xml> to view EDA 2007 Planning Performance Awards.

## EDA Excellence in Economic Development Awards 2007

The EDA Excellence in Economic Development Awards (Awards) recognize innovative economic development projects or strategies of national significance. The Awards are designed to showcase best practices and highlight outstanding results. EDA's annual competition is open to nonprofit organizations, local, state and regional government entities, universities and colleges. Nominations are evaluated for this honor by a distinguished panel of economic development experts.

Sandy K. Baruah, Assistant Secretary of Commerce for Economic Development, announced the seven winners of EDA's Excellence in Economic Development Awards 2007 on May 31, 2007.

Click <http://www.eda.gov/NewsEvents/ExcellenceWinners07.xml> to view the finalists and winners of the EDA Excellence in Economic Development Awards 2007

## IV. State by State Investment Information

## Fiscal Year End September 30, 2007

### Summary of EDA Approved Investments by State by Program (\$000)

| State                | Public Works |                | Technical Assistance* |               | Planning Grants |               | Economic Adjustment |               | Research Grants |            | State Totals |                |
|----------------------|--------------|----------------|-----------------------|---------------|-----------------|---------------|---------------------|---------------|-----------------|------------|--------------|----------------|
|                      | #            | Amt            | #                     | Amt           | #               | Amt           | #                   | Amt           | #               | Amt        | #            | Amt            |
| Alabama              | 1            | 1,276          | 1                     | 166           | 10              | 341           | 1                   | 839           | 0               | 0          | 13           | 2,621          |
| Alaska               | 6            | 10,000         | 1                     | 110           | 9               | 517           | 10                  | 5,000         | 0               | 0          | 26           | 15,627         |
| American Samoa       | 1            | 2,105          | 0                     | 0             | 0               | 0             | 0                   | 0             | 0               | 0          | 1            | 2,105          |
| Arizona              | 0            | 0              | 1                     | 107           | 8               | 489           | 2                   | 392           | 0               | 0          | 11           | 988            |
| Arkansas             | 6            | 5,980          | 2                     | 312           | 0               | 0             | 1                   | 50            | 0               | 0          | 9            | 6,342          |
| California           | 10           | 20,886         | 2                     | 197           | 8               | 507           | 17                  | 3,029         | 0               | 0          | 37           | 24,619         |
| Colorado             | 2            | 553            | 1                     | 30            | 8               | 458           | 2                   | 379           | 0               | 0          | 13           | 1,421          |
| Connecticut          | 0            | 0              | 1                     | 65            | 0               | 0             | 0                   | 0             | 0               | 0          | 1            | 65             |
| District of Columbia | 0            | 0              | 3                     | 506           | 0               | 0             | 1                   | 600           | 2               | 483        | 6            | 1,589          |
| Florida              | 1            | 1,500          | 1                     | 166           | 10              | 367           | 1                   | 1,140         | 0               | 0          | 13           | 3,172          |
| Georgia              | 7            | 6,261          | 1                     | 166           | 15              | 1,056         | 1                   | 159           | 0               | 0          | 24           | 7,642          |
| Hawaii               | 3            | 3,086          | 1                     | 221           | 1               | 80            | 3                   | 385           | 0               | 0          | 8            | 3,772          |
| Idaho                | 1            | 1,450          | 2                     | 179           | 8               | 505           | 2                   | 120           | 0               | 0          | 13           | 2,254          |
| Illinois             | 5            | 7,276          | 1                     | 159           | 14              | 867           | 2                   | 2,660         | 0               | 0          | 22           | 10,961         |
| Indiana              | 2            | 3,350          | 2                     | 188           | 8               | 835           | 1                   | 1,100         | 1               | 350        | 14           | 5,823          |
| Iowa                 | 3            | 3,668          | 2                     | 150           | 15              | 743           | 1                   | 30            | 0               | 0          | 21           | 4,590          |
| Kansas               | 0            | 0              | 1                     | 170           | 5               | 314           | 2                   | 300           | 0               | 0          | 8            | 784            |
| Kentucky             | 2            | 2,000          | 2                     | 204           | 3               | 892           | 5                   | 2,707         | 0               | 0          | 12           | 5,804          |
| Louisiana            | 4            | 4,200          | 3                     | 271           | 8               | 1,300         | 4                   | 1,132         | 0               | 0          | 19           | 6,903          |
| Maine                | 2            | 2,280          | 2                     | 177           | 6               | 394           | 0                   | 0             | 0               | 0          | 10           | 2,851          |
| Maryland             | 4            | 7,615          | 2                     | 200           | 3               | 164           | 0                   | 0             | 0               | 0          | 9            | 7,979          |
| Massachusetts        | 1            | 3,000          | 1                     | 150           | 9               | 612           | 0                   | 0             | 0               | 0          | 11           | 3,762          |
| Michigan             | 5            | 4,121          | 2                     | 178           | 12              | 1,166         | 4                   | 347           | 0               | 0          | 23           | 5,812          |
| Minnesota            | 3            | 2,207          | 0                     | 0             | 11              | 1,018         | 0                   | 0             | 0               | 0          | 14           | 3,225          |
| Mississippi          | 1            | 2,000          | 1                     | 166           | 9               | 688           | 6                   | 3,403         | 0               | 0          | 17           | 6,257          |
| Missouri             | 4            | 3,223          | 3                     | 247           | 16              | 824           | 0                   | 0             | 0               | 0          | 23           | 4,294          |
| Montana              | 2            | 2,222          | 1                     | 25            | 19              | 947           | 1                   | 500           | 0               | 0          | 23           | 3,694          |
| Multi Jurisdictional | 0            | 0              | 12                    | 13,073        | 0               | 0             | 1                   | 600           | 0               | 0          | 13           | 13,673         |
| Nebraska             | 3            | 3,674          | 1                     | 100           | 8               | 500           | 0                   | 0             | 0               | 0          | 12           | 4,274          |
| Nevada               | 0            | 0              | 1                     | 140           | 1               | 77            | 0                   | 0             | 0               | 0          | 2            | 217            |
| New Hampshire        | 0            | 0              | 0                     | 0             | 3               | 170           | 3                   | 2,619         | 0               | 0          | 6            | 2,789          |
| New Jersey           | 1            | 1,500          | 1                     | 100           | 1               | 60            | 0                   | 0             | 0               | 0          | 3            | 1,660          |
| New Mexico           | 4            | 4,427          | 1                     | 98            | 6               | 900           | 3                   | 2,400         | 0               | 0          | 14           | 7,825          |
| New York             | 5            | 6,005          | 1                     | 150           | 11              | 612           | 2                   | 550           | 0               | 0          | 19           | 7,317          |
| North Carolina       | 7            | 5,809          | 4                     | 216           | 10              | 350           | 6                   | 3,477         | 0               | 0          | 27           | 9,852          |
| North Dakota         | 0            | 0              | 1                     | 90            | 13              | 639           | 1                   | 1,500         | 0               | 0          | 15           | 2,229          |
| Ohio                 | 3            | 6,013          | 2                     | 306           | 5               | 804           | 0                   | 0             | 0               | 0          | 10           | 7,123          |
| Oklahoma             | 2            | 2,000          | 2                     | 196           | 6               | 800           | 0                   | 0             | 0               | 0          | 10           | 2,996          |
| Oregon               | 1            | 2,000          | 3                     | 166           | 17              | 811           | 5                   | 695           | 0               | 0          | 26           | 3,672          |
| Pennsylvania         | 7            | 8,052          | 2                     | 190           | 8               | 448           | 5                   | 3,765         | 0               | 0          | 22           | 12,455         |
| Puerto Rico          | 0            | 0              | 1                     | 116           | 1               | 120           | 1                   | 50            | 0               | 0          | 3            | 286            |
| Rhode Island         | 0            | 0              | 0                     | 0             | 1               | 125           | 0                   | 0             | 0               | 0          | 1            | 125            |
| South Carolina       | 3            | 4,100          | 1                     | 163           | 2               | 454           | 9                   | 1,416         | 0               | 0          | 15           | 6,133          |
| South Dakota         | 2            | 2,340          | 0                     | 0             | 10              | 524           | 1                   | 400           | 0               | 0          | 13           | 3,264          |
| Tennessee            | 7            | 6,866          | 1                     | 166           | 6               | 159           | 5                   | 629           | 0               | 0          | 19           | 7,820          |
| Texas                | 11           | 10,570         | 3                     | 294           | 2               | 424           | 4                   | 3,800         | 0               | 0          | 20           | 15,088         |
| Utah                 | 1            | 2,000          | 0                     | 0             | 6               | 307           | 0                   | 0             | 0               | 0          | 7            | 2,307          |
| Vermont              | 0            | 0              | 0                     | 0             | 2               | 156           | 0                   | 0             | 0               | 0          | 2            | 156            |
| Virgin Islands       | 0            | 0              | 0                     | 0             | 1               | 85            | 0                   | 0             | 0               | 0          | 1            | 85             |
| Virginia             | 2            | 2,550          | 3                     | 584           | 12              | 689           | 3                   | 1,173         | 0               | 0          | 20           | 4,996          |
| Washington           | 1            | 1,500          | 1                     | 130           | 23              | 1,209         | 6                   | 3,952         | 0               | 0          | 31           | 6,791          |
| West Virginia        | 3            | 4,240          | 1                     | 150           | 11              | 644           | 0                   | 0             | 0               | 0          | 15           | 5,034          |
| Wisconsin            | 3            | 2,625          | 3                     | 200           | 8               | 581           | 0                   | 0             | 0               | 0          | 14           | 3,406          |
| Wyoming              | 0            | 0              | 1                     | 100           | 6               | 285           | 0                   | 0             | 0               | 0          | 7            | 385            |
| <b>Totals:</b>       | <b>142</b>   | <b>176,532</b> | <b>86</b>             | <b>21,235</b> | <b>395</b>      | <b>27,015</b> | <b>122</b>          | <b>51,298</b> | <b>3</b>        | <b>833</b> | <b>748</b>   | <b>276,913</b> |

Note: Figures include prior year recoveries. \*Technical Assistance columns include Trade Adjustment Assistance.

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|-----------------------|--------------------------|---------------|------------------------------|-------------|
| <b>ALABAMA</b>        |                          |               |                              |             |
| 048305904             | AL Tombigbee Reg Comm    | Multi City    | Econ Dev District Planning   | 49          |
| 048305892             | Birmingham RPC           | Multi City    | Econ Dev District Planning   | 40          |
| 04830581401           | East AL Plg & Dev Comm   | Multi City    | Econ Dev District Planning   | 27          |
| 04830578301           | No-central AL CoG        | Multi City    | Econ Dev District Planning   | 27          |
| 048305893             | Northwest Alabama CoG    | Multi City    | Econ Dev District Planning   | 40          |
| 04830580701           | South Alabama RPC        | Multi City    | Econ Dev District Planning   | 27          |
| 048305894             | South Central AL Dev Com | Multi City    | Econ Dev District Planning   | 40          |
| 048305895             | Southeast AL RPDC        | Multi City    | Econ Dev District Planning   | 40          |
| 04830579901           | Top of AL Reg CoG        | Multi City    | Econ Dev District Planning   | 27          |
| 04830579001           | West Alabama EDD         | Multi City    | Econ Dev District Planning   | 27          |
| 040105954             | Albertville, City of     | Albertville   | Public Works                 | 1,276       |
| 047905666             | Leeds Wtr Works Bd       | Leeds         | Econ Adjust Implementation   | 839         |
| 04660575901           | Auburn University        | Multi City    | University Center Assistance | 166         |
| <b>ALASKA</b>         |                          |               |                              |             |
| 078306067             | Kenai Peninsula EDD      | Kenai         | Econ Dev District Planning   | 59          |
| 078306072             | Prince William Sound EDD | Anchorage     | Econ Dev District Planning   | 59          |
| 078306073             | SW Alaska Municipal Conf | Anchorage     | Econ Dev District Planning   | 63          |
| 078306105             | Southeast Conference     | Juneau        | Econ Dev District Planning   | 59          |
| 078406100             | Assn of Vil Cncl Presdnt | Bethel        | Indian District Planning     | 50          |
| 078406099             | Bristol Bay Native Assn  | Dillingham    | Indian District Planning     | 59          |
| 078406091             | Kawerak Inc.             | Nome          | Indian District Planning     | 59          |
| 078406036             | Kodiak Area Native Assn  | Kodiak        | Indian District Planning     | 50          |
| 078405973             | Tlingit and Haida        | Juneau        | Indian District Planning     | 59          |
| 070106107             | APICDA                   | Juneau        | Public Works                 | 2,000       |
| 070106109             | AVTEC                    | Anchorage     | Public Works                 | 2,000       |
| 070106108             | Atka, City of            | Atka          | Public Works                 | 1,344       |
| 070106033             | City of Sand Point       | Sand Point    | Public Works                 | 1,500       |
| 070106127             | Craig Community Assn     | Craig         | Public Works                 | 1,500       |
| 070106047             | Saint Paul               | St. Paul      | Public Works                 | 2,000       |
| 077906060             | Coffman Cove, City of    | Coffman Cove  | Econ Adjust Implementation   | 750         |
| 077906104             | People's Learning Center | Bethel        | Econ Adjust Implementation   | 2,000       |
| 077906118             | Sheldon Jackson          | Sitka         | Econ Adjust Implementation   | 1,200       |
| 077906027             | Sitka Tribe of Alaska    | Sitka         | Econ Adjust Implementation   | 250         |
| 077906003             | Valley Recycling         | Wasilla       | Econ Adjust Implementation   | 50          |
| 077906002             | Village of Kake          | Kake          | Econ Adjust Implementation   | 200         |
| 076906029             | AHTNA ' T 'AENE NENE'    | Copper Center | Econ Adjust Strategy         | 50          |
| 076906075             | Anchorage Land Trust     | Anchorage     | Econ Adjust Strategy         | 56          |
| 076906004             | Chugachmiut              | Anchorage     | Econ Adjust Strategy         | 50          |
| 076906092             | NW Arctic Borough        | Kotzebue      | Econ Adjust Strategy         | 50          |
| 07660587401           | U of A - Anchorage       | Anchorage     | University Center Assistance | 110         |
| <b>AMERICAN SAMOA</b> |                          |               |                              |             |
| 070105975             | American Samoa           | Pago Pago     | Public Works                 | 2,105       |
| <b>ARIZONA</b>        |                          |               |                              |             |
| 078305982             | Central AZ Assoc of Govt | Superior      | Econ Dev District Planning   | 60          |
| 078306038             | Northern Arizona CoG     | Flagstaff     | Econ Dev District Planning   | 60          |

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|-------------------|--------------------------|--------------------|------------------------------|-------------|
| <b>ARIZONA</b>    |                          |                    |                              |             |
| 078306087         | SouthEastern Arizona     | Bisbee             | Econ Dev District Planning   | 60          |
| 078406117         | Hopi Tribe               | Kykotsmovi Village | Indian District Planning     | 45          |
| 078406058         | San Carlos Apache Tribe  | San Carlos         | Indian District Planning     | 40          |
| 078805969         | ADOC                     | Phoenix            | State Planning               | 100         |
| 078606053         | Western Arizona EDD      | Yuma               | Substate Planning            | 57          |
| 078706131         | South Tucson, City of    | South Tucson       | Urban Planning               | 67          |
| 077905990         | Arizona, University of   | Tucson             | Econ Adjust Implementation   | 142         |
| 077905987         | The Navajo Nation        | Window Rock        | Econ Adjust Implementation   | 250         |
| 07660587601       | Northern Arizona Univ    | Flagstaff          | University Center Assistance | 107         |
| <b>ARKANSAS</b>   |                          |                    |                              |             |
| 087804218         | City of Magnolia         | Magnolia           | Performance Award            | 50          |
| 080104189         | Arkansas State Univ      | Jonesboro          | Public Works                 | 1,500       |
| 080104172         | Little Rock Port Auth    | Little Rock        | Public Works                 | 1,500       |
| 080104171         | McCrary                  | McCrary            | Public Works                 | 1,200       |
| 080104164         | Texarkana                | Texarkana          | Public Works                 | 1,500       |
| 08010407201       | Warren                   | Warren             | Public Works                 | 230         |
| 086904167         | WCAPDD                   | Hot Springs        | Econ Adjust Strategy         | 50          |
| 086604204         | Arkansas State Univ      | Jonesboro          | University Center Assistance | 98          |
| 086604205         | UALR                     | Little Rock        | University Center Assistance | 215         |
| <b>CALIFORNIA</b> |                          |                    |                              |             |
| 078305979         | Sierra EDC               | Auburn             | Econ Dev District Planning   | 76          |
| 078305972         | Superior CA Econ Dev Dis | Redding            | Econ Dev District Planning   | 60          |
| 078306040         | Tri-County EDC           | Chico              | Econ Dev District Planning   | 67          |
| 078306046         | Yuba-Sutter Econ Dev Co  | Yuba City          | Econ Dev District Planning   | 54          |
| 078406130         | ITCC                     | Sacramento         | Indian District Planning     | 100         |
| 078406136         | NCATEDConsortium         | Ukiah              | Indian District Planning     | 50          |
| 078606098         | Imperial County          | El Centro          | Substate Planning            | 50          |
| 078706111         | City of East Palo Alto   | East Palo Alto     | Urban Planning               | 50          |
| 070105961         | Bakersfield Assn Retrd C | Bakersfield        | Public Works                 | 1,000       |
| 070105966         | Bellflower               | Bellflower         | Public Works                 | 815         |
| 070106034         | Cabrillo College         | Aptos              | Public Works                 | 2,500       |
| 070105974         | City of Hanford          | Hanford            | Public Works                 | 3,000       |
| 070105992         | Coachella                | Coachella          | Public Works                 | 2,484       |
| 070105998         | Desert Alliance          | Coachella          | Public Works                 | 2,400       |
| 070105976         | El Monte                 | El Monte           | Public Works                 | 2,452       |
| 070105995         | LA YWCA                  | Los Angeles        | Public Works                 | 1,900       |
| 070106035         | Parlier                  | Parlier            | Public Works                 | 2,680       |
| 070106042         | Ukiah                    | Ukiah              | Public Works                 | 1,770       |
| 077905986         | CALED                    | Sacramento         | Econ Adjust Implementation   | 85          |
| 077905983         | Econ Dev & Financing Cor | Ukiah              | Econ Adjust Implementation   | 109         |
| 077906008         | Humboldt County          | Eureka             | Econ Adjust Implementation   | 150         |
| 077905984         | Lemoore, City of         | Lemoore            | Econ Adjust Implementation   | 165         |
| 077906021         | Oakland's CEDA           | Oakland            | Econ Adjust Implementation   | 100         |
| 077906017         | Porterville, City of     | Porterville        | Econ Adjust Implementation   | 150         |
| 077906041         | Round Valley Tribes      | Covelo             | Econ Adjust Implementation   | 437         |



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|-----------------------------|--------------------------|------------------|------------------------------|-------------|
| <b>CALIFORNIA</b>           |                          |                  |                              |             |
| 077905997                   | S L.A. Econ Alliance     | Los Angeles      | Econ Adjust Implementation   | 175         |
| 077906039                   | Sacramento Financial Con | Chico            | Econ Adjust Implementation   | 250         |
| 077906030                   | Superior CA Econ Dev Dis | Redding          | Econ Adjust Implementation   | 100         |
| 076905967                   | City of Watsonville      | Watsonville      | Econ Adjust Strategy         | 150         |
| 076906023                   | Karuk Tribe of CA        | Happy Camp       | Econ Adjust Strategy         | 60          |
| 076906014                   | Merced County EDC        | Merced           | Econ Adjust Strategy         | 60          |
| 076906057                   | Orick CSD                | Orick            | Econ Adjust Strategy         | 259         |
| 076906020                   | Port of Stockton         | Stockton         | Econ Adjust Strategy         | 450         |
| 076906037                   | Round Valley Tribes      | Covelo           | Econ Adjust Strategy         | 80          |
| 076906102                   | USC                      | Los Angeles      | Econ Adjust Strategy         | 135         |
| 070606123                   | CA State Univ Chico      | Chico            | Technical Assistance         | 47          |
| 07660587301                 | CA State Univ Chico      | Chico            | University Center Assistance | 150         |
| <b>COLORADO</b>             |                          |                  |                              |             |
| 058304475                   | Region 10 League EAP     | Montrose         | Econ Dev District Planning   | 51          |
| 058304448                   | Region 9 EDD of SW CO    | Durango          | Econ Dev District Planning   | 51          |
| 058304371                   | San Luis Valley DRG      | Alamosa          | Econ Dev District Planning   | 52          |
| 058304389                   | Southern Colorado EDD    | Pueblo           | Econ Dev District Planning   | 53          |
| 058404429                   | Ute Mountain Ute Tribe   | Towaoc           | Indian District Planning     | 44          |
| 05860436101                 | Lamar, City of           | Lamar            | Substate Planning            | 12          |
| 058704464                   | Aurora, City of          | Aurora           | Urban Planning               | 95          |
| 058704411                   | Colorado School of Mines | Golden           | Urban Planning               | 100         |
| 050104363                   | CSTI                     | Colorado Springs | Public Works                 | 453         |
| 050104500                   | Prowers County           | Lamar            | Public Works                 | 100         |
| 057904421                   | Otero JC                 | La Junta         | Econ Adjust Implementation   | 279         |
| 056904470                   | UCCS                     | Colorado Springs | Econ Adjust Strategy         | 100         |
| 050604463                   | Canon City               | Canon City       | Technical Assistance         | 30          |
| <b>CONNECTICUT</b>          |                          |                  |                              |             |
| 01660824702                 | University of CT         | Multi City       | University Center Assistance | 65          |
| <b>DISTRICT OF COLUMBIA</b> |                          |                  |                              |             |
| 990713855                   | Bus Civic Ldrshp Ctr     | Washington       | Research                     | 218         |
| 990713856                   | Cncl on Competitiveness  | Washington       | Research                     | 265         |
| 017908535                   | Operation Hope           | Washington       | Econ Adjust Implementation   | 600         |
| 990607528                   | Competitiveness Summit   | Washington       | Technical Assistance         | 430         |
| 010608544                   | NADORF                   | Multi City       | Technical Assistance         | 75          |
| 99060752501                 | Preserve America         | Washington       | Technical Assistance         | 1           |
| <b>FLORIDA</b>              |                          |                  |                              |             |
| 048305880                   | Apalachee Reg Plng Cncl  | Multi City       | Econ Dev District Planning   | 40          |
| 048305929                   | Central FL Reg Plng      | Multi City       | Econ Dev District Planning   | 27          |
| 048305877                   | East Central FL. RPC     | Multi City       | Econ Dev District Planning   | 40          |
| 048305910                   | N Central FL Reg PL Cncl | Multi City       | Econ Dev District Planning   | 40          |
| 048305930                   | South Florida RPC        | Multi City       | Econ Dev District Planning   | 36          |
| 048305874                   | Southwest FL Reg PL Cncl | Multi City       | Econ Dev District Planning   | 40          |
| 048305876                   | Tampa Bay Reg Plng Cncl  | Multi City       | Econ Dev District Planning   | 40          |
| 048305878                   | Treasure Coast RPC       | Multi City       | Econ Dev District Planning   | 40          |

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| <b>FLORIDA</b> |                          |             |                               |             |
| 048305941      | West FL Reg Plng Council | Multi City  | Econ Dev District Planning    | 27          |
| 048305883      | Withlacoochee RPC        | Multi City  | Econ Dev District Planning    | 40          |
| 040105839      | Gulf Coast CC            | Panama City | Public Works                  | 1,500       |
| 047905914      | Jackson County           | Marianna    | Econ Adjust Implementation    | 1,140       |
| 04660576701    | Univ of FL               | Multi City  | University Center Assistance  | 166         |
| <b>GEORGIA</b> |                          |             |                               |             |
| 048305853      | Southeast GA RDC         | Multi City  | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305896      | ARC                      | Multi City  | Econ Dev District Planning    | 40          |
| 048305897      | Central Savannah Rvr RDC | Multi City  | Econ Dev District Planning    | 40          |
| 04830579301    | Chattahoochee-Flint RDC  | Multi City  | Econ Dev District Planning    | 27          |
| 04830579201    | Coastal GA RDC           | Multi City  | Econ Dev District Planning    | 27          |
| 048305898      | Coosa Valley RDC         | Multi City  | Econ Dev District Planning    | 40          |
| 048305899      | GA Mountains RDC         | Multi City  | Econ Dev District Planning    | 40          |
| 048305901      | Heart of Ga-Altamaha RDC | Multi City  | Econ Dev District Planning    | 40          |
| 048305867      | Lower Chattahoochee RDC  | Multi City  | Econ Dev District Planning    | 159         |
| 048305905      | McIntosh Trail RDC       | Multi City  | Econ Dev District Planning    | 40          |
| 048305868      | Middle Flint RDC         | Multi City  | Econ Dev District Planning    | 159         |
| 048305900      | Middle GA RDC            | Multi City  | Econ Dev District Planning    | 49          |
| 048305902      | North GA RDC             | Multi City  | Econ Dev District Planning    | 40          |
| 048305903      | Northeast GA RDC         | Multi City  | Econ Dev District Planning    | 40          |
| 048305869      | South Georgia RDC        | Multi City  | Econ Dev District Planning    | 159         |
| 048305866      | Southwest GA RDC         | Multi City  | Econ Dev District Planning    | 159         |
| 047805976      | Moultrie-Colquitt County | Moultrie    | Performance Award             | 120         |
| 040105966      | Brooks Cnty Dvlpt Auth   | Quitman     | Public Works                  | 996         |
| 040105891      | City of Cordele          | Cordele     | Public Works                  | 1,000       |
| 040105840      | City of Ocilla           | Ocilla      | Public Works                  | 400         |
| 040105841      | City of West Point       | West Point  | Public Works                  | 2,000       |
| 040105962      | Lowndes County           | Valdosta    | Public Works                  | 746         |
| 040105957      | Mitchell County          | Camilla     | Public Works                  | 1,000       |
| 04660575701    | GA Tech Research Corp    | Multi City  | University Center Assistance  | 166         |
| <b>HAWAII</b>  |                          |             |                               |             |
| 078706055      | Pacific Basin Dev Cncl   | Honolulu    | Urban Planning                | 80          |
| 070106018      | Arc of Hilo              | Hilo        | Public Works                  | 993         |
| 070105989      | Goodwill Industries HI   | Honolulu    | Public Works                  | 1,000       |
| 070106059      | Kauai Econ Dev Board     | Lihue       | Public Works                  | 1,093       |
| 077906009      | County of Hawaii         | Hilo        | Econ Adjust Implementation    | 160         |
| 077906010      | HI Alliance Arts Educ    | Honolulu    | Econ Adjust Implementation    | 125         |
| 076906044      | State of Hawaii          | Honolulu    | Econ Adjust Strategy          | 100         |
| 07660587501    | University of Hawaii     | Honolulu    | University Center Assistance  | 221         |
| <b>IDAHO</b>   |                          |             |                               |             |
| 078306016      | Clearwater Econ Dev Assn | Lewiston    | Econ Dev District Planning    | 74          |
| 078305981      | East-Central P&D Assn.   | Rexburg     | Econ Dev District Planning    | 60          |
| 078306001      | Panhandle Area Council   | Hayden      | Econ Dev District Planning    | 74          |
| 078305977      | Region IV Dev Assn Inc   | Twin Falls  | Econ Dev District Planning    | 67          |
| 078305993      | Sage Community Resources | Garden City | Econ Dev District Planning    | 74          |

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| <b>IDAHO</b>    |                          |                |                              |             |
| 078305985       | Southeast Idaho CoG      | Pocatello      | Econ Dev District Planning   | 66          |
| 078406012       | Coeur D'Alene Tribe      | Plummer        | Indian District Planning     | 50          |
| 078406126       | Nez Perce Tribe of Idaho | Lapwai         | Indian District Planning     | 40          |
| 070106097       | Development Workshop     | Rexburg        | Public Works                 | 1,450       |
| 077906026       | Clearwater Econ Dev Assn | Lewiston       | Econ Adjust Implementation   | 75          |
| 076905960       | SAGE                     | Garden City    | Econ Adjust Strategy         | 45          |
| 070606032       | SAGE                     | Garden City    | Technical Assistance         | 39          |
| 07660587701     | Boise State              | Boise          | University Center Assistance | 140         |
| <b>ILLINOIS</b> |                          |                |                              |             |
| 068305216       | BI-State Regional Comm   | Multi City     | Econ Dev District Planning   | 52          |
| 068305209       | Blackhawk Hills RC&D     | Rock Falls     | Econ Dev District Planning   | 52          |
| 068305255       | EDC for Central Illinois | Peoria         | Econ Dev District Planning   | 54          |
| 068305252       | East Central IL EDD      | Urbana         | Econ Dev District Planning   | 54          |
| 068305233       | Greater Egypt RPDC       | Carbondale     | Econ Dev District Planning   | 170         |
| 068305188       | Greater Wabash RPC       | Multi City     | Econ Dev District Planning   | 52          |
| 068305256       | North Central IL COG     | Princeton      | Econ Dev District Planning   | 54          |
| 068305193       | South Central IL RPDC    | Multi City     | Econ Dev District Planning   | 56          |
| 068305229       | Southeastern IL RPDC     | Multi City     | Econ Dev District Planning   | 56          |
| 068305175       | Southern Five RPDDC      | Ullin          | Econ Dev District Planning   | 56          |
| 068305195       | Southwestern IL Metr RPC | Collinsville   | Econ Dev District Planning   | 53          |
| 068305211       | Two Rivers Reg Cncl PO   | Multi City     | Econ Dev District Planning   | 55          |
| 068305249       | West Central Dev Council | Carlinville    | Econ Dev District Planning   | 54          |
| 068305248       | Western IL Reg Cncl      | Multi City     | Econ Dev District Planning   | 53          |
| 06010499501     | Hamilton County          | McLeansboro    | Public Works                 | 19          |
| 060105242       | Marion, City of          | Mario          | Public Work                  | 2,200       |
| 060105238       | Olney, City of           | Olne           | Public Work                  | 1,825       |
| 060105214       | Stephenson County        | Freeport       | Public Works                 | 1,725       |
| 060105186       | Vandalia, City o         | Vandali        | Public Work                  | 1,507       |
| 067905241       | Moline, City o           | Molin          | Econ Adjust Implementation   | 1,060       |
| 067905228       | Pembroke Township        | Hopkins Park   | Econ Adjust Implementation   | 1,600       |
| 06660505502     | Southern IL Edwardsville | Multi City     | University Center Assistance | 159         |
| <b>INDIANA</b>  |                          |                |                              |             |
| 068305260       | Eastern Indiana Dev Dist | New Castle     | Econ Dev District Planning   | 53          |
| 068305221       | Indiana 15 RPC           | Multi City     | Econ Dev District Planning   | 158         |
| 068305168       | Kankakee-Iroquois RPC    | Monon          | Econ Dev District Planning   | 56          |
| 068305196       | Region 3A Dev RPC        | Kendallville   | Econ Dev District Planning   | 53          |
| 068305171       | River Hills RPC          | Jeffersonville | Econ Dev District Planning   | 155         |
| 068305200       | Southeastern IN RPC      | Versailles     | Econ Dev District Planning   | 155         |
| 068305223       | Southern IN Dev Comm     | Loogootee      | Econ Dev District Planning   | 52          |
| 068305203       | West Central Indiana EDD | Multi City     | Econ Dev District Planning   | 155         |
| 060105230       | Scottsburg City of       | Scottsburg     | Public Works                 | 1,400       |
| 060105226       | Starke County            | Knox           | Public Works                 | 1,950       |
| 990713857       | Purdue University        | West Lafayette | Research                     | 350         |
| 067905247       | Plymouth City of         | Plymouth       | Econ Adjust Implementation   | 1,100       |
| 060605258       | Lincolnland EDC          | Rockport       | Technical Assistance         | 24          |

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| <b>INDIANA</b>  |                          |                 |                              |             |
| 06660505902     | Purdue University        | West Lafayette  | University Center Assistance | 164         |
| <b>IOWA</b>     |                          |                 |                              |             |
| 058304438       | Area 15 Reg Plng Comm    | Ottumwa         | Econ Dev District Planning   | 51          |
| 058304479       | East Central IA COG      | Cedar Rapids    | Econ Dev District Planning   | 50          |
| 058304375       | East Central Ingotv Assn | Dubuque         | Econ Dev District Planning   | 52          |
| 058304426       | Iowa Northland Reg EDC   | Waterloo        | Econ Dev District Planning   | 51          |
| 058304404       | Mid Iowa Dev Assn COG    | Fort Dodge      | Econ Dev District Planning   | 51          |
| 058304394       | NW Iowa PDC              | Spencer         | Econ Dev District Planning   | 51          |
| 058304432       | North Iowa Area COG      | Mason City      | Econ Dev District Planning   | 51          |
| 058304506       | Region Six Planning Comm | Marshalltown    | Econ Dev District Planning   | 75          |
| 05830429801     | Region XII COG           | Carroll         | Econ Dev District Planning   | 3           |
| 058304445       | Region XII COG           | Carroll         | Econ Dev District Planning   | 51          |
| 058304390       | Siouxland Interstate MPC | Sioux City      | Econ Dev District Planning   | 52          |
| 058304433       | Southeast Iowa RPC       | Burlington      | Econ Dev District Planning   | 51          |
| 058304402       | Southern Iowa COG        | Creston         | Econ Dev District Planning   | 53          |
| 058304454       | Southwest Iowa Plng Cncl | Atlantic        | Econ Dev District Planning   | 50          |
| 058304434       | Upper Explorerland RPC   | Postville       | Econ Dev District Planning   | 51          |
| 057804512       | Fort Dodge, City         | Fort Dodge      | Performance A                | 68          |
| 050104477       | Cedar Valley TechWorks   | Waterloo        | Public Works                 | 1,600       |
| 050104360       | Fort Dodge, City         | Fort Dodge      | Public Works                 | 2,000       |
| 056904416       | Hamilton County          | Webster City    | Econ Adjust Strategy         | 30          |
| 050604472       | East Central Intgov Assn | Dubuque         | Technical Assistance         | 40          |
| 056604493       | Iowa State University    | Ames            | University Center Assistance | 110         |
| <b>KANSAS</b>   |                          |                 |                              |             |
| 058304427       | Great Plains Dev Inc     | Dodge City      | Econ Dev District Planning   | 107         |
| 058304395       | North Central RPC        | Beloit          | Econ Dev District Planning   | 51          |
| 058304384       | Northwest Kansas P&DC    | Hill City       | Econ Dev District Planning   | 52          |
| 058304379       | South Central Kansas EDD | Wichita         | Econ Dev District Planning   | 53          |
| 058304430       | Southeast Kansas RPC     | Chanute         | Econ Dev District Planning   | 51          |
| 057904498       | Galena                   | Galena          | Econ Adjust Implementation   | 250         |
| 057904504       | Greensburg               | Greensburg      | Econ Adjust Implementation   | 50          |
| 056604494       | KSU                      | Manhattan       | University Center Assistance | 170         |
| <b>KENTUCKY</b> |                          |                 |                              |             |
| 048305940       | KY GOLD                  | Multi City      | Econ Dev District Planning   | 742         |
| 048805844       | Louisville-Jefferson MDA | Louisville      | State Planning               | 100         |
| 048605964       | Letcher Co Plng Comm Inc | Whitesburg      | Substate Planning            | 50          |
| 040105889       | Owingsville, City of     | Owingsville     | Public Works                 | 1,000       |
| 040105968       | Warsaw, City of          | Warsaw          | Public Works                 | 1,000       |
| 04790532601     | Beattyville, City of     | Beattyville     | Econ Adjust Implementation   | 550         |
| 047905965       | Bell Cnty Indust Foun    | Middlesborough  | Econ Adjust Implementation   | 119         |
| 047905970       | Lake Cumberland ADD      | Russell Springs | Econ Adjust Implementation   | 38          |
| 047905932       | Ohio County Water Dist   | Hartford        | Econ Adjust Implementation   | 1,500       |
| 047905879       | Somerset-Pulaski County  | Somerset        | Econ Adjust Implementation   | 500         |
| 040605969       | Bluegrass ADD            | Multi City      | Technical Assistance         | 38          |
| 04660577201     | University of KY         | Multi City      | University Center Assistance | 166         |

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| <b>LOUISIANA</b>     |                          |               |                              |             |
| 088304148            | Acadiana RDD             | Lafayette     | Econ Dev District Planning   | 150         |
| 088304142            | Capital Region Plng Comm | Baton Rouge   | Econ Dev District Planning   | 150         |
| 088304145            | Coordinating & Dev Corp  | Shreveport    | Econ Dev District Planning   | 150         |
| 088304152            | Imperial Calcasieu RPDC  | Lake Charles  | Econ Dev District Planning   | 150         |
| 088304146            | Kisatchie Delta Reg PDD  | Alexandria    | Econ Dev District Planning   | 150         |
| 088304144            | N Delta Reg PDD          | Monroe        | Econ Dev District Planning   | 150         |
| 088304180            | SLEDD - RPC              | New Orleans   | Econ Dev District Planning   | 250         |
| 088304154            | South Central PDC        | Gray          | Econ Dev District Planning   | 150         |
| 080104182            | City of Thibodaux        | Thibodaux     | Public Works                 | 500         |
| 080104194            | Natl WW II Museum        | New Orleans   | Public Works                 | 1,200       |
| 080104173            | St John Baptist Parish   | Laplace       | Public Works                 | 1,000       |
| 080104183            | Winn Parish              | Winnfield     | Public Works                 | 1,500       |
| 087904141            | GNO Inc                  | New Orleans   | Econ Adjust Implementation   | 284         |
| 086904190            | LA Comm for Econ Dev     | Baton Rouge   | Econ Adjust Strategy         | 400         |
| 086904191            | Ports Assoc of LA        | Baton Rouge   | Econ Adjust Strategy         | 433         |
| 08690407301          | Regional Planning Comm   | New Orleans   | Econ Adjust Strategy         | 15          |
| 080604217            | Regional Planning Comm   | New Orleans   | Technical Assistance         | 75          |
| 086604206            | LA Tech Univ             | Ruston        | University Center Assistance | 98          |
| 086604207            | Univ of New Orleans      | New Orleans   | University Center Assistance | 98          |
| <b>MAINE</b>         |                          |               |                              |             |
| 018308465            | Androscoggin Valley COG  | Multi City    | Econ Dev District Planning   | 60          |
| 018308467            | Eastern Maine Dev Corp   | Multi City    | Econ Dev District Planning   | 62          |
| 018308466            | Kennebec Valley COG      | Multi City    | Econ Dev District Planning   | 60          |
| 018308522            | Midcoast EDD             | Bath          | Econ Dev District Planning   | 52          |
| 018308473            | Northern ME Dev Comm     | Multi City    | Econ Dev District Planning   | 60          |
| 018308540            | Southern Maine EDD       | Portland      | Econ Dev District Planning   | 100         |
| 010108445            | Houlton Water Company    | Houlton       | Public Works                 | 1,105       |
| 010108427            | Sanford Town             | Sanford       | Public Works                 | 1,175       |
| 010608537            | Biddeford, City of       | Biddeford     | Technical Assistance         | 60          |
| 01660822102          | Univ of Southern Maine   | Multi City    | University Center Assistance | 117         |
| <b>MARYLAND</b>      |                          |               |                              |             |
| 018308436            | Tri-Cnty Cncl for W. MD  | Multi City    | Econ Dev District Planning   | 60          |
| 018608547            | Mid Shore Reg. Council   | Multi City    | Substate Planning            | 52          |
| 018608548            | Tri-County Council LES   | Multi City    | Substate Planning            | 52          |
| 010108536            | East Baltimore Dev. Inc. | Baltimore     | Public Works                 | 2,000       |
| 010108497            | Garrett Co. Comm.        | Deer Park     | Public Works                 | 2,200       |
| 010108543            | MIST                     | Pocomoke City | Public Works                 | 200         |
| 010108471            | Maryland Broadband Coop  | Snow Hill     | Public Works                 | 3,215       |
| 01660824402          | Towson University        | Multi City    | University Center Assistance | 100         |
| 01660822702          | Univ of MD Eastern Shore | Princess Anne | University Center Assistance | 100         |
| <b>MASSACHUSETTS</b> |                          |               |                              |             |
| 018308523            | Franklin Regional COG    | Greenfield    | Econ Dev District Planning   | 60          |
| 018308520            | Merrimack Valley PC      | Haverhill     | Econ Dev District Planning   | 60          |
| 018308524            | Metro Area Planning Cncl | Multi City    | Econ Dev District Planning   | 160         |
| 018308519            | Montachusett RPC         | Multi City    | Econ Dev District Planning   | 60          |

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| <b>MASSACHUSETTS</b> |                          |                    |                              |             |
| 018308475            | Old Colony Planning Cncl | Multi City         | Econ Dev District Planning   | 52          |
| 018308521            | Pioneer Valley Plg Comm  | West Springfield   | Econ Dev District Planning   | 70          |
| 018308430            | Southeastern RP & EDD    | Multi City         | Econ Dev District Planning   | 60          |
| 018408541            | Wampanoag Indians        | Aquinnah (Town of) | Indian District Planning     | 40          |
| 018608532            | Northern Middlesex COG   | Multi City         | Substate Planning            | 50          |
| 010108422            | MA Dev Finance Agency    | Fort Devens        | Public Works                 | 3,000       |
| 01660824102          | UMASS                    | Multi City         | University Center Assistance | 150         |
| <b>MICHIGAN</b>      |                          |                    |                              |             |
| 068305189            | Central Upper Peninsula  | Multi City         | Econ Dev District Planning   | 57          |
| 068305201            | East Central MI PDRC     | Multi City         | Econ Dev District Planning   | 171         |
| 068305212            | Eastern Upper Peninsula  | Multi City         | Econ Dev District Planning   | 164         |
| 068305192            | NE MI Cncl of Govts      | Multi City         | Econ Dev District Planning   | 55          |
| 068305234            | NW MI Council Govt       | Multi City         | Econ Dev District Planning   | 52          |
| 068305173            | Southwestern MI Comm     | Multi City         | Econ Dev District Planning   | 155         |
| 068305219            | Tri-Cnty Reg Plg Comm    | Multi City         | Econ Dev District Planning   | 158         |
| 068305177            | West MI Shoreline RDC    | Muskegon           | Econ Dev District Planning   | 56          |
| 068305185            | West Michigan RPC        | Multi City         | Econ Dev District Planning   | 155         |
| 068305181            | Western Upper Peninsula  | Houghton           | Econ Dev District Planning   | 56          |
| 068405198            | Inter-Tribal Cncl of MI  | Multi City         | Indian District Planning     | 70          |
| 068605227            | NW MI Council Govt       | Traverse City      | Substate Planning            | 20          |
| 060105164            | Bay Mills Indian Cmty    | Chippewa           | Public Works                 | 906         |
| 06010494901          | Central Michigan Univ    | Mount Pleasant     | Public Works                 | 133         |
| 06010494001          | Hillman, Village of      | Hillman            | Public Works                 | 13          |
| 060105205            | Lansing, City of         | Lansing            | Public Works                 | 1,986       |
| 060105215            | Newaygo, City of         | Newaygo            | Public Works                 | 1,084       |
| 067905253            | Starting Block, Inc.     | Hart               | Econ Adjust Implementation   | 210         |
| 066905246            | Detroit/Wayne Cnty PA    | Detroit            | Econ Adjust Strategy         | 50          |
| 066905165            | Michigan State Univ      | Multi City         | Econ Adjust Strategy         | 62          |
| 066905232            | NE MI Cncl of Govts      | Gaylord            | Econ Adjust Strategy         | 25          |
| 060605236            | No Lakes Econ Alliance   | Boyne City         | Technical Assistance         | 25          |
| 06660504902          | University of Michigan   | Multi City         | University Center Assistance | 153         |
| <b>MINNESOTA</b>     |                          |                    |                              |             |
| 068305235            | Arrowhead Reg Dev Comm   | Duluth             | Econ Dev District Planning   | 62          |
| 068305190            | East Central RDC         | Mora               | Econ Dev District Planning   | 53          |
| 068305172            | Headwaters Reg Dev Comm  | Bemidji            | Econ Dev District Planning   | 164         |
| 068305199            | Mid-Minnesota Dev Comm   | Multi City         | Econ Dev District Planning   | 53          |
| 068305183            | Northwest RDC            | Warren             | Econ Dev District Planning   | 158         |
| 068305179            | Region Five Dev Comm     | Staples            | Econ Dev District Planning   | 52          |
| 068305187            | Region Nine Dev Comm     | Mankato            | Econ Dev District Planning   | 52          |
| 068305213            | Southwest Reg Dev Comm   | Multi City         | Econ Dev District Planning   | 164         |
| 068305231            | Upper MN Valley RDC      | Appleton           | Econ Dev District Planning   | 55          |
| 068305217            | West Central Initiative  | Fergus Falls       | Econ Dev District Planning   | 55          |
| 068405184            | Minnesota Chippewa Tribe | Cass Lake          | Indian District Planning     | 153         |
| 067805261            | Staples, City of         | Staples            | Performance Award            | 103         |
| 060105239            | Bemidji, City of         | Bemidji            | Public Works                 | 1,200       |

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| <b>MINNESOTA</b>   |                          |                |                               |             |
| 060105163          | Cohasset City of         | Cohasset       | Public Works                  | 905         |
| <b>MISSISSIPPI</b> |                          |                |                               |             |
| 048305847          | Central MS PDD           | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305846          | Three Rivers MS PDD      | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305938          | East Central PDD         | Multi City     | Econ Dev District Planning    | 27          |
| 048305961          | Golden Triangle          | Multi City     | Econ Dev District Planning    | 27          |
| 048305925          | North Central MS PDD     | Multi City     | Econ Dev District Planning    | 27          |
| 048305956          | North Delta PDD          | Multi City     | Econ Dev District Planning    | 27          |
| 048305927          | Northeast MS PDD         | Multi City     | Econ Dev District Planning    | 27          |
| 048305875          | South Delta PDD          | Multi City     | Econ Dev District Planning    | 40          |
| 048305848          | Southern MS PDD          | Multi City     | Econ Dev District Planning    | 267         |
| 048305871          | Southwest MS PDD         | Multi City     | Econ Dev District Planning    | 159         |
| 048405934          | Choctaw Indians MS Band  | Multi City     | Indian District Planning      | 90          |
| 040105873          | Prentiss County          | Booneville     | Public Works                  | 2,000       |
| 047905870          | Long Beach, City of      | Long Beach     | Econ Adjust Implementation    | 1,200       |
| 04790567101        | MS Development Auth      | Jackson        | Econ Adjust Implementation    | 200         |
| 047905913          | Wiggins, City of         | Wiggins        | Econ Adjust Implementation    | 1,460       |
| 046905887          | City of Ocean Springs    | Ocean Springs  | Econ Adjust Strategy          | 225         |
| 04660576401        | MS State University      | Multi City     | University Center Assistance  | 166         |
| <b>MISSOURI</b>    |                          |                |                               |             |
| 058304396          | Boonslick Regional PC    | Warrenton      | Econ Dev District Planning    | 51          |
| 058304364          | Bootheel RP & EDC        | Malden         | Econ Dev District Planning    | 52          |
| 058304422          | Green Hills RPC          | Trenton        | Econ Dev District Planning    | 51          |
| 058304441          | Kaysinger Basin RPC      | Clinton        | Econ Dev District Planning    | 51          |
| 058304409          | MO-KAN Regional Council  | St. Joseph     | Econ Dev District Planning    | 51          |
| 058304444          | Mark Twain RCOG          | Perry          | Econ Dev District Planning    | 51          |
| 058304368          | Meramec RPC              | St. James      | Econ Dev District Planning    | 55          |
| 058304417          | Mid-America RC Comm Serv | Kansas City    | Econ Dev District Planning    | 50          |
| 058304468          | Mid-Missouri RPC         | Ashland        | Econ Dev District Planning    | 50          |
| 058304388          | Northeast Missouri RPC   | Memphis        | Econ Dev District Planning    | 52          |
| 058304400          | Northwest Missouri RCOG  | Maryville      | Econ Dev District Planning    | 51          |
| 058304408          | Ozark Foothills RPC      | Poplar Bluff   | Econ Dev District Planning    | 51          |
| 058304503          | Pioneer Trails RPC       | Concordia      | Econ Dev District Planning    | 50          |
| 058304374          | SE Missouri RP & EDC     | Perryville     | Econ Dev District Planning    | 55          |
| 058304373          | South Central Ozarks COG | Pomona         | Econ Dev District Planning    | 52          |
| 058304485          | Southwest Missouri COG   | Springfield    | Econ Dev District Planning    | 51          |
| 057804510          | Joplin Chmbr Foundation  | Joplin         | Performance Award             | 58          |
| 050104487          | Carroll County           | Carrollton     | Public Works                  | 385         |
| 050104362          | Missouri Western State   | St. Joseph     | Public Works                  | 2,500       |
| 050104366          | Ste. Genevieve County    | Rocky Ridge    | Public Works                  | 280         |
| 050604486          | AURP                     | St. Louis      | Technical Assistance          | 22          |
| 056604488          | Missouri Research Corp   | Cape Girardeau | University Center Assistance  | 85          |
| 056604495          | University of Missouri   | Columbia       | University Center Assistance  | 140         |
| <b>MONTANA</b>     |                          |                |                               |             |
| 058304369          | Bear Paw Dev Corp        | Havre          | Econ Dev District Planning    | 53          |

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| <b>MONTANA</b>              |                          |             |                             |             |
| 058304385                   | Beartooth RC&D Area Inc  | Joliet      | Econ Dev District Planning  | 52          |
| 058304478                   | Bitter Root EDD          | Missoula    | Econ Dev District Planning  | 50          |
| 058304502                   | Eastern Plains EDC       | Sidney      | Econ Dev District Planning  | 50          |
| 058304406                   | Gateway EDD              | Helena      | Econ Dev District Planning  | 50          |
| 058304428                   | Great Northern Dev Corp  | Wolf Point  | Econ Dev District Planning  | 51          |
| 058304437                   | Headwaters RC&D Area Inc | Butte       | Econ Dev District Planning  | 51          |
| 058304439                   | North Central MT EDD     | Cut Bank    | Econ Dev District Planning  | 51          |
| 058304507                   | Northern Rocky Mtn EDD   | Bozeman     | Econ Dev District Planning  | 50          |
| 058304465                   | Northwest Montana EDD    | Libby       | Econ Dev District Planning  | 51          |
| 058304435                   | Snowy Mountain Dev Corp  | Lewistown   | Econ Dev District Planning  | 51          |
| 058304443                   | Southeastern MT Dev Corp | Colstrip    | Econ Dev District Planning  | 51          |
| 058404399                   | Assiniboine & Sioux Trbs | Poplar      | Indian District Planning    | 44          |
| 058404410                   | Blackfeet Trb Bus Cncl   | Browning    | Indian District Planning    | 44          |
| 058404452                   | Chippewa Cree Tribe      | Box Elder   | Indian District Planning    | 44          |
| 058404496                   | Crow Tribe of Indians    | Crow Agency | Indian District Planning    | 44          |
| 058404450                   | Fort Belknap Indian Cmty | Harlem      | Indian District Planning    | 44          |
| 058404473                   | Salish and Kootenai Trbs | Ronan       | Indian District Planning    | 66          |
| 058704459                   | Great Falls DA, Inc.     | Great Falls | Urban Planning              | 50          |
| 050104481                   | Butte-Silver Bow         | Butte       | Public Works                | 1,022       |
| 050104456                   | Great Falls Airport      | Great Falls | Public Works                | 1,200       |
| 057904328                   | Montana Bus Assist Conn  | Helena      | Econ Adjust Implementation  | 500         |
| 050604457                   | Southeastern MT Dev Corp | Colstrip    | Technical Assistance        | 25          |
| <b>MULTI-JURISDICTIONAL</b> |                          |             |                             |             |
| 086904184                   | Hispanic Institute       | Multi City  | Econ Adjust Strategy        | 600         |
| 99071383401                 | Purdue University        | Multi City  | Research                    | 160         |
| 992607644                   | Applied Strategies Intl  | Multi City  | Trade Adjustment Assistance | 1,196       |
| 992607650                   | Curators of Univ of MO   | Multi City  | Trade Adjustment Assistance | 1,248       |
| 992607648                   | GA Tech Research Corp    | Multi City  | Trade Adjustment Assistance | 1,112       |
| 992607653                   | Mid-Atlantic Employers   | Multi City  | Trade Adjustment Assistance | 1,643       |
| 992607652                   | New England TAAC         | Multi City  | Trade Adjustment Assistance | 1,200       |
| 992607646                   | Regents of Univ of CO    | Multi City  | Trade Adjustment Assistance | 1,212       |
| 992607647                   | Regents of Univ of MI    | Multi City  | Trade Adjustment Assistance | 1,032       |
| 992607649                   | Res Fdn of St Univ of NY | Multi City  | Trade Adjustment Assistance | 931         |
| 992607645                   | Trade Task Group         | Multi City  | Trade Adjustment Assistance | 1,145       |
| 992607651                   | UTSA                     | Multi City  | Trade Adjustment Assistance | 1,138       |
| 992607643                   | Univ of Southern CA      | Multi City  | Trade Adjustment Assistance | 1,056       |
| <b>NEBRASKA</b>             |                          |             |                             |             |
| 058304449                   | Central NEEDD            | Bassett     | Econ Dev District Planning  | 51          |
| 058304440                   | Northeast Nebraska EDD   | Norfolk     | Econ Dev District Planning  | 51          |
| 058304484                   | Omaha Cncl Bluffs MAPA   | Omaha       | Econ Dev District Planning  | 50          |
| 058304424                   | Panhandle Area Dev Dist  | Gering      | Econ Dev District Planning  | 51          |
| 058304436                   | River Country EDD        | Lincoln     | Econ Dev District Planning  | 51          |
| 058304482                   | South Central EDD        | Holdrege    | Econ Dev District Planning  | 50          |
| 058304412                   | W Central Nebraska EDD   | Ogallala    | Econ Dev District Planning  | 51          |
| 058804455                   | Nebraska, State of       | Lincoln     | State Planning              | 145         |



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| <b>NEBRASKA</b>      |                          |                |                              |             |
| 050104365            | Gothenburg, City of      | Gothenburg     | Public Work                  | 1,200       |
| 050104380            | Kimball, City of         | Kimball        | Public Works                 | 974         |
| 050104446            | Norfolk, City of         | Norfolk        | Public Works                 | 1,500       |
| 056604490            | Creighton University     | Omaha          | University Center Assistance | 100         |
| <b>NEVADA</b>        |                          |                |                              |             |
| 078306070            | Western NV Dev. District | Carson City    | Econ Dev District Planning   | 77          |
| 07660587801          | Univ of Nevada, Reno     | Reno           | University Center Assistance | 140         |
| <b>NEW HAMPSHIRE</b> |                          |                |                              |             |
| 018308429            | North Country Council    | Multi City     | Econ Dev District Planning   | 60          |
| 018308474            | Rockingham EC Dev Corp   | Exeter         | Econ Dev District Planning   | 60          |
| 018608542            | Lakes RPC                | Meredith       | Substate Planning            | 50          |
| 017908486            | Jaffrey                  | Jaffrey        | Econ Adjust Implementation   | 2,000       |
| 017908508            | NCIC                     | Multi City     | Econ Adjust Implementation   | 300         |
| 016908447            | North Country Council    | Berlin         | Econ Adjust Strategy         | 319         |
| <b>NEW JERSEY</b>    |                          |                |                              |             |
| 018308478            | South Jersey EDD         | Multi City     | Econ Dev District Planning   | 60          |
| 010108448            | Rutgers                  | Camden         | Public Works                 | 1,500       |
| 01660823302          | Rutgers                  | Multi City     | University Center Assistance | 100         |
| <b>NEW MEXICO</b>    |                          |                |                              |             |
| 088304159            | Eastern Plains CoG       | Clovis         | Econ Dev District Planning   | 150         |
| 088304157            | Mid-Region COG           | Albuquerque    | Econ Dev District Planning   | 150         |
| 088304156            | North Central NM EDD     | Santa Fe       | Econ Dev District Planning   | 150         |
| 088304155            | Northwest New Mexco CoG  | Gallup         | Econ Dev District Planning   | 150         |
| 088304158            | S Central CoG            | Elephant Butte | Econ Dev District Planning   | 150         |
| 088304153            | SE NM EDD                | Roswell        | Econ Dev District Planning   | 150         |
| 080104176            | AIPC                     | Albuquerque    | Public Works                 | 1,000       |
| 080104214            | Clayton                  | Clayton        | Public Works                 | 1,177       |
| 080104137            | Eunice                   | Eunice         | Public Works                 | 750         |
| 080104134            | Santa Fe Indian School   | Santa Fe       | Public Works                 | 1,500       |
| 087904222            | Albq Hispano CoC Fdtn    | Albuquerque    | Econ Adjust Implementation   | 1,450       |
| 087904166            | BNSL                     | Anthony        | Econ Adjust Implementation   | 600         |
| 087904192            | NM Community Capital     | Bernalillo     | Econ Adjust Implementation   | 350         |
| 086604208            | NNMCC                    | Rio Arriba     | University Center Assistance | 98          |
| <b>NEW YORK</b>      |                          |                |                              |             |
| 018308500            | Capital District RPC     | Multi City     | Econ Dev District Planning   | 60          |
| 018308439            | Central New York RPDB    | Multi City     | Econ Dev District Planning   | 60          |
| 018308428            | Genesee Finger Lakes     | Multi City     | Econ Dev District Planning   | 56          |
| 018308485            | Hudson Valley Reg. Cncl. | Multi City     | Econ Dev District Planning   | 60          |
| 018308441            | L Champlain/L George RPB | Multi City     | Econ Dev District Planning   | 60          |
| 018308434            | Mohawk Valley EDD        | Multi City     | Econ Dev District Planning   | 64          |
| 018308463            | Southern Tier Central    | Multi City     | Econ Dev District Planning   | 60          |
| 018308431            | Southern Tier East       | Multi City     | Econ Dev District Planning   | 60          |
| 018308438            | Southern Tier West       | Multi City     | Econ Dev District Planning   | 56          |
| 018408518            | Saint Regis Mohawk Tribe | Mohawk         | Indian District Planning     | 32          |

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| <b>NEW YORK</b>       |                          |             |                               |             |
| 018408472             | Seneca Nation of Indians | Multi City  | Indian District Planning      | 44          |
| 017808554             | City of Hornell IDA      | Hornell     | Performance Award             | 87          |
| 010108443             | BNYDC                    | Brooklyn    | Public Works                  | 2,000       |
| 010108449             | ITC                      | Canandaigua | Public Works                  | 3,000       |
| 010108380             | Moriah Business Park     | Port Henry  | Public Works                  | 389         |
| 010108460             | Queensbury               | Glens Falls | Public Works                  | 529         |
| 017908482             | Rochester Inst of Techno | Multi City  | Econ Adjust Implementation    | 500         |
| 017908538             | Southern Tier West       | Multi City  | Econ Adjust Implementation    | 50          |
| 01660823702           | Cornell University       | Ithaca      | University Center Assistance  | 150         |
| <b>NORTH CAROLINA</b> |                          |             |                               |             |
| 048305860             | Centralina EDC           | Multi City  | Econ Dev Dist PIng (EA Funds) | 159         |
| 048305861             | High Country COG         | Multi City  | Econ Dev Dist PIng (EA Funds) | 159         |
| 048305852             | Kerr-Tar Reg CoG         | Multi City  | Econ Dev Dist PIng (EA Funds) | 159         |
| 048305906             | Albemarle Commission     | Multi City  | Econ Dev District Planning    | 40          |
| 04830579101           | Eastern Carolina Council | Multi City  | Econ Dev District Planning    | 27          |
| 04830579501           | Land of Sky Reg Cncl     | Multi City  | Econ Dev District Planning    | 27          |
| 04830578901           | Mid East Commission      | Multi City  | Econ Dev District Planning    | 27          |
| 04830578401           | Southeastern EDC         | Multi City  | Econ Dev District Planning    | 42          |
| 048305908             | Southwestern NC EDD      | Multi City  | Econ Dev District Planning    | 40          |

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| <b>NORTH DAKOTA</b> |                          |               |                              |             |
| 058304413           | Tri-County Reg Dev Cncl  | Williston     | Econ Dev District Planning   | 51          |
| 058404453           | Spirit Lake Tribe        | Fort Totten   | Indian District Planning     | 66          |
| 058404451           | Three Affiliated Tribes  | New Town      | Indian District Planning     | 66          |
| 058404377           | Turtle Mtn Chippewa Indn | Belcourt      | Indian District Planning     | 44          |
| 058604501           | City of Stanley          | Stanley       | Substate Planning            | 25          |
| 058704480           | NDSU Research/Tech Park  | Fargo         | Urban Planning               | 25          |
| 057904419           | ND Research Foundation   | Grand Forks   | Econ Adjust Implementation   | 1,500       |
| 056604489           | Minot State University   | Bottineau     | University Center Assistance | 90          |
| <b>OHIO</b>         |                          |               |                              |             |
| 068305220           | Buckeye Hills RDD        | Marietta      | Econ Dev District Planning   | 164         |
| 068305222           | Eastgate Reg Cncl of Gvt | Multi City    | Econ Dev District Planning   | 158         |
| 068305194           | Northeast Four Cnty RPDO | Akron         | Econ Dev District Planning   | 155         |
| 068305170           | OH Mid-Eastern Govt Assn | Cambridge     | Econ Dev District Planning   | 164         |
| 068305167           | Ohio Valley Reg Dev Comm | Waverly City  | Econ Dev District Planning   | 164         |
| 060105182           | Fayette Cnty Commisioner | Bloomingsburg | Public Works                 | 2,400       |
| 060105176           | Hocking Tech College     | Logan         | Public Works                 | 1,613       |
| 060105224           | University of Toledo     | Toledo        | Public Works                 | 2,000       |
| 06660505402         | Bowling Green St Univ    | Bowling Green | University Center Assistance | 158         |
| 06660505602         | Cleveland State Univ     | Multi City    | University Center Assistance | 148         |
| <b>OKLAHOMA</b>     |                          |               |                              |             |
| 088304160           | Central OK EDD           | Shawnee       | Econ Dev District Planning   | 150         |
| 088304149           | Eastern OK Dev Dist      | Muskogee      | Econ Dev District Planning   | 150         |
| 088304178           | INCOG                    | Tulsa         | Econ Dev District Planning   | 50          |
| 088304143           | Kiamichi EDD of OK       | Wilburton     | Econ Dev District Planning   | 150         |
| 088304151           | Northern OK Dev Auth     | Enid          | Econ Dev District Planning   | 150         |
| 088304161           | Southern OK Dev Assn     | Durant        | Econ Dev District Planning   | 150         |
| 080104196           | Ardmore Dev Auth         | Ardmore       | Public Works                 | 1,000       |
| 080104165           | Hobart EDA               | Hobart        | Public Works                 | 1,000       |
| 086604210           | SE OK State Univ         | Durant        | University Center Assistance | 98          |
| 086604209           | SWOSU                    | Weatherford   | University Center Assistance | 98          |
| <b>OREGON</b>       |                          |               |                              |             |
| 078305962           | CCD Business Devl Corp   | Roseburg      | Econ Dev District Planning   | 55          |
| 078306015           | Central Oregon Intergov  | Redmond       | Econ Dev District Planning   | 53          |
| 078306049           | Columbia Pacific EDD     | St. Helens    | Econ Dev District Planning   | 50          |
| 07830568201         | Grtr Eastrn OR Dev Corp  | Pendleton     | Econ Dev District Planning   | 3           |
| 078305996           | Grtr Eastrn OR Dev.Corp  | Pendleton     | Econ Dev District Planning   | 57          |
| 078305980           | Mid Columbia EDD         | The Dalles    | Econ Dev District Planning   | 57          |
| 078306085           | Mid Willamette ValleyCOG | Salem         | Econ Dev District Planning   | 57          |
| 078306052           | NE Oregon Econ Dev Distr | Enterprise    | Econ Dev District Planning   | 58          |
| 078305978           | Oregon Cascades West CoG | Albany        | Econ Dev District Planning   | 80          |
| 078306051           | South Central Oregon EDD | Klamath Falls | Econ Dev District Planning   | 50          |
| 078306089           | Southern Oregon Regnl ED | Medford       | Econ Dev District Planning   | 60          |
| 078406090           | Affl Tribes NW Indians   | Portland      | Indian District Planning     | 50          |
| 078406077           | Conf Tribe Warm Springs  | Warm Springs  | Indian District Planning     | 37          |
| 07840566201         | Confed. Tribes Umatilla  | Pendleton     | Indian District Planning     | 2           |

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| <b>OREGON</b>         |                           |              |                               |             |
| 078405971             | Confed. Tribes Umatilla   | Pendleton    | Indian District Planning      | 45          |
| 078406125             | Siletz Tribal Bus. Corp.  | Lincoln City | Indian District Planning      | 32          |
| 078706128             | AREDP                     | Portland     | Urban Planning                | 65          |
| 070105959             | Umatilla Indian, Conf Tri | Pendleton    | Public Works                  | 2,000       |
| 077906019             | CRITC                     | Portland     | Econ Adjust Implementation    | 90          |
| 077906024             | Oregon Cascades West CoG  | Albany       | Econ Adjust Implementation    | 50          |
| 077905988             | Portland Dev Commsn       | Portland     | Econ Adjust Implementation    | 30          |
| 076906031             | OCZMA                     | Newport      | Econ Adjust Strategy          | 175         |
| 076906078             | Seafood Consumer Center   | Astoria      | Econ Adjust Strategy          | 350         |
| 070606124             | Grtr Eastrn OR Dev Corp   | Pendleton    | Technical Assistance          | 31          |
| 07660578201           | Eastern Oregon Univ       | La Grande    | University Center Assistance  | 6           |
| 07660594301           | Eastern Oregon Univ       | La Grande    | University Center Assistance  | 130         |
| <b>PENNSYLVANIA</b>   |                           |              |                               |             |
| 018308425             | NE PA Alliance            | Multi City   | Econ Dev District Planning    | 56          |
| 018308493             | North Central PA RP&DC    | Ridgway      | Econ Dev District Planning    | 60          |
| 018308426             | Northern Tier RP&DC       | Multi City   | Econ Dev District Planning    | 60          |
| 018308459             | Northwest PA RP&DC        | Oil City     | Econ Dev District Planning    | 56          |
| 018308495             | S Alleghenies P&DC        | Altoona      | Econ Dev District Planning    | 52          |
| 018308424             | SEDA-COG                  | Multi City   | Econ Dev District Planning    | 52          |
| 018308488             | SW PA Corp.               | Pittsburgh   | Econ Dev District Planning    | 52          |
| 018608528             | REDDI                     | Harrisburg   | Substate Planning             | 60          |
| 010108476             | CCIDC                     | Bellefonte   | Public Works                  | 1,500       |
| 010108446             | Cameron Cnty Ind Dev Aut  | Emporium     | Public Works                  | 300         |
| 010108437             | Clearfield Co Econ Dev    | Clearfield   | Public Works                  | 1,000       |
| 010108421             | Corp For Owner-Oper Proj  | Beaver Falls | Public Works                  | 2,000       |
| 010108484             | Juniata College           | Huntingdon   | Public Works                  | 752         |
| 010108455             | PAID                      | Philadelphia | Public Works                  | 1,500       |
| 010108420             | Slibco                    | Scranton     | Public Works                  | 1,000       |
| 017908452             | Ben Franklin Tech Partne  | Multi City   | Econ Adjust Implementation    | 900         |
| 017908539             | Institute for Hepatitis   | Doylestown   | Econ Adjust Implementation    | 815         |
| 017908512             | Wilkes-Barre, City of     | Wilkes-Barre | Econ Adjust Implementatio     | 1,000       |
| 016908464             | Ben Franklin TP NEPA      | Multi City   | Econ Adjust Strategy          | 1,000       |
| 016908546             | Mifflin County IDC        | Lewistown    | Econ Adjust Strategy          | 50          |
| 010608513             | REDDI                     | Harrisburg   | Technical Assistance          | 40          |
| 01660825202           | Pennsylvania State Univ   | Multi City   | University Center Assistance  | 150         |
| <b>PUERTO RICO</b>    |                           |              |                               |             |
| 018708553             | INTECO                    | Caguas       | Urban Planning                | 120         |
| 016908483             | PRTEC                     | Mayaguez     | Econ Adjust Strategy          | 50          |
| 01660823102           | UPR Mayaguez Campus       | Mayaguez     | University Center Assistance  | 116         |
| <b>RHODE ISLAND</b>   |                           |              |                               |             |
| 018808477             | RI Dept of Administratn   | Multi City   | State Planning                | 125         |
| <b>SOUTH CAROLINA</b> |                           |              |                               |             |
| 048305855             | B-C-D CoG                 | Multi City   | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305859             | Catawba Reg COG           | Multi City   | Econ Dev Dist Plng (EA Funds) | 159         |

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| <b>SOUTH CAROLINA</b> |                          |                |                               |             |
| 048305858             | Central Midlands Reg Plg | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305854             | Lowcountry CoG           | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305857             | Lower Savannah CoG       | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305862             | Pee Dee Reg CoG          | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305863             | Upper Savannah CoG       | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305856             | Waccamaw RPDC            | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305864             | SC Appalachian COG       | Multi City     | Econ Dev District Planning    | 159         |
| 048305865             | Santee-Lynches Reg CoG   | Multi City     | Econ Dev District Planning    | 159         |
| 040105911             | Laurens Co Wtr & Swr Com | Laurens        | Public Works                  | 1,100       |
| 040105955             | Orangeburg-Calhoun Tech  | Orangeburg     | Public Works                  | 1,500       |
| 040105890             | York, City of            | York           | Public Works                  | 1,500       |
| 047905838             | Economic Dev Partnership | Multi City     | Econ Adjust Implementation    | 280         |
| 04660576901           | Clemson University       | Multi City     | University Center Assistance  | 163         |
| <b>SOUTH DAKOTA</b>   |                          |                |                               |             |
| 058304387             | Black Hills CLG          | Rapid City     | Econ Dev District Planning    | 52          |
| 058304414             | Central South Dakota ED  | Pierre         | Econ Dev District Planning    | 50          |
| 058304382             | First District ALG       | Watertown      | Econ Dev District Planning    | 52          |
| 058304376             | Northeast COG            | Aberdeen       | Econ Dev District Planning    | 52          |
| 058304372             | Plg & Dev District III   | Yankton        | Econ Dev District Planning    | 69          |
| 058304403             | South Eastern CoG        | Sioux Falls    | Econ Dev District Planning    | 51          |
| 058404423             | Lower Brule Sioux Tribe  | Lower Brule    | Indian District Planning      | 66          |
| 058404471             | Rosebud Sioux Tribe      | Rosebud        | Indian District Planning      | 44          |
| 058404474             | Sisseton-Wahpeton Oyate  | Agency Village | Indian District Planning      | 44          |
| 058404467             | Yankton Sioux Tribe      | Marty          | Indian District Planning      | 44          |
| 050104415             | REDCO                    | Mission        | Public Works                  | 1,100       |
| 050104476             | SD Technology Center     | Sioux Falls    | Public Works                  | 1,240       |
| 057904392             | Plg & Dev District III   | Springfield    | Econ Adjust Implementation    | 400         |
| <b>TENNESSEE</b>      |                          |                |                               |             |
| 048305842             | East TN Dev Dist         | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305843             | Southeast TN Dev Dist    | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305850             | Upper Cumberland Dev Dis | Multi City     | Econ Dev Dist Plng (EA Funds) | 159         |
| 048305936             | First TN Dev Dist        | Multi City     | Econ Dev District Planning    | 27          |
| 048305926             | Gtr Nashville Reg Cncl   | Multi City     | Econ Dev District Planning    | 27          |
| 048305928             | Memphis Area Assn Govts  | Multi City     | Econ Dev District Planning    | 27          |
| 048305939             | Northwest TN Dev Dist    | Multi City     | Econ Dev District Planning    | 27          |
| 048305931             | South Central TN Dev Dis | Multi City     | Econ Dev District Planning    | 27          |
| 048305933             | Southwest TN Dev Dist    | Multi City     | Econ Dev District Planning    | 27          |
| 040105912             | City of Blaine           | Blaine         | Public Works                  | 521         |
| 040105953             | Grainger County          | Rutledge       | Public Works                  | 1,500       |
| 040105952             | Greeneville Water Commis | Greeneville    | Public Works                  | 477         |
| 040105882             | Johnson City Power Board | Johnson City   | Public Works                  | 1,000       |
| 040105788             | LeMoyne-Owen College CDC | Memphis        | Public Works                  | 1,500       |
| 040105851             | Mountain City            | Mountain City  | Public Works                  | 652         |
| 040105881             | Oak Ridge                | Oak Ridge      | Public Works                  | 1,217       |
| 046905960             | Haywood County           | Brownsville    | Econ Adjust Strategy          | 100         |

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| <b>TENNESSEE</b>      |                          |                  |                              |             |
| 046905959             | The Nature Conservancy   | Multi City       | Econ Adjust Strategy         | 52          |
| 04660576601           | University of TN         | Multi City       | University Center Assistance | 166         |
| <b>TEXAS</b>          |                          |                  |                              |             |
| 088604186             | DDCT                     | Belton           | Substate Planning            | 100         |
| 088604201             | Hidalgo County           | Edinburg         | Substate Planning            | 324         |
| 080104168             | Accion Texas Inc         | Laredo           | Public Works                 | 720         |
| 080104185             | Chisholm Trl Hertg Musm  | Cuero            | Public Works                 | 1,000       |
| 080104147             | Cotulla, City of         | Cotulla          | Public Works                 | 1,250       |
| 080104193             | Fort Stockton, City of   | Fort Stockton    | Public Works                 | 800         |
| 080104202             | Jasper, City of          | Jasper           | Public Works                 | 800         |
| 080104150             | Luling, City of          | Luling           | Public Works                 | 1,000       |
| 080104162             | Mercedes, City of        | Mercedes         | Public Works                 | 1,200       |
| 080104221             | Port Arthur, City of     | Port Arthur      | Public Works                 | 1,000       |
| 080104203             | UT-Health Science Ctr-SA | San Antonio      | Public Works                 | 1,000       |
| 080104170             | Univ of Houston-Victoria | Victoria         | Public Works                 | 800         |
| 080104163             | Zapata Co Econ Dev Ctr   | Zapata           | Public Works                 | 1,000       |
| 087904188             | CEDIC                    | Austin           | Econ Adjust Implementation   | 1,000       |
| 087904220             | Cameron Works            | Brownsville      | Econ Adjust Implementation   | 300         |
| 087904195             | Raymondville, City of    | Raymondville     | Econ Adjust Implementation   | 1,250       |
| 087904200             | UT-Brownsville (TSC)     | Brownsville      | Econ Adjust Implementation   | 1,250       |
| 086604213             | Entrepreneur Alliance    | Amarillo         | University Center Assistance | 98          |
| 086604212             | UT El Paso               | El Paso          | University Center Assistance | 98          |
| 086604211             | University of Houston    | Houston          | University Center Assistance | 98          |
| <b>UTAH</b>           |                          |                  |                              |             |
| 058304466             | Bear River AOG           | Logan            | Econ Dev District Planning   | 51          |
| 058304401             | Five County AOG          | St. George       | Econ Dev District Planning   | 51          |
| 058304386             | Mountainland EDD         | Orem             | Econ Dev District Planning   | 52          |
| 058304397             | Six County EDD           | Richfield        | Econ Dev District Planning   | 51          |
| 058304398             | Southeastern Utah EDD    | Price            | Econ Dev District Planning   | 51          |
| 058304442             | Uintah Basin EDD         | Roosevelt        | Econ Dev District Planning   | 51          |
| 050104505             | Provo City Corporation   | Provo            | Public Works                 | 2,000       |
| <b>VERMONT</b>        |                          |                  |                              |             |
| 018308470             | EDC of Northern VT       | Multi City       | Econ Dev District Planning   | 56          |
| 018608527             | EDC of Northern VT       | Multi City       | Substate Planning            | 100         |
| <b>VIRGIN ISLANDS</b> |                          |                  |                              |             |
| 018508502             | U. S. Virgin Islands     | Charlotte Amalie | Area Planning                | 85          |
| <b>VIRGINIA</b>       |                          |                  |                              |             |
| 018308442             | Accomack-Northampton PDC | Multi City       | Econ Dev District Planning   | 60          |
| 018308435             | Central Shenandoah PDC   | Multi City       | Econ Dev District Planning   | 60          |
| 018308505             | Crater PDC               | Multi City       | Econ Dev District Planning   | 60          |
| 018308440             | Cumberland Plateau PDC   | Multi City       | Econ Dev District Planning   | 60          |
| 018308433             | Lenowisco PDC            | Multi City       | Econ Dev District Planning   | 60          |
| 018308432             | Mount Rogers PDC         | Multi City       | Econ Dev District Planning   | 60          |
| 018308504             | New River Valley PDC     | Multi City       | Econ Dev District Planning   | 60          |

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| <b>VIRGINIA</b>   |                          |               |                              |             |
| 018308469         | Northern Neck PDC        | Multi City    | Econ Dev District Planning   | 60          |
| 018308506         | Southside PDC            | Multi City    | Econ Dev District Planning   | 62          |
| 018308468         | West Piedmont PDC        | Multi City    | Econ Dev District Planning   | 60          |
| 018608545         | Alleghany Regional Com.  | Multi City    | Substate Planning            | 52          |
| 01870840901       | Richmond, City of        | Richmond      | Urban Planning               | 35          |
| 010108480         | Bristol Virginia U       | Clintwood     | Public Works                 | 1,550       |
| 010108419         | Mecklenburg Co.          | South Hill    | Public Works                 | 1,000       |
| 017908456         | Hampton Roads Prtn       | Multi City    | Econ Adjust Implementation   | 915         |
| 017908550         | Pulaski, Town of         | Pulaski       | Econ Adjust Implementation   | 233         |
| 016908531         | Alleghany Regional Com.  | Clifton Forge | Econ Adjust Strategy         | 25          |
| 990607529         | C2ER                     | Arlington     | Technical Assistance         | 368         |
| 01660824602       | Norfolk State University | Norfolk       | University Center Assistance | 84          |
| 01660823502       | VA Polytechnic Institute | Blacksburg    | University Center Assistance | 132         |
| <b>WASHINGTON</b> |                          |               |                              |             |
| 078305994         | Benton-Franklin Gov.     | Richland      | Econ Dev District Planning   | 57          |
| 078306006         | Big Bend Econ. Dev. Coun | Moses Lake    | Econ Dev District Planning   | 51          |
| 078305999         | Central Puget Sound EDD  | Seattle       | Econ Dev District Planning   | 100         |
| 078306048         | Columbia-Pacific RC&EDD  | Montesano     | Econ Dev District Planning   | 60          |
| 078306080         | Cowlitz-Wahkiakum CoG    | Kelso         | Econ Dev District Planning   | 55          |
| 078306050         | North Central Washington | Wenatchee     | Econ Dev District Planning   | 50          |
| 078306007         | Palouse Econ Dev Council | Clarkston     | Econ Dev District Planning   | 57          |
| 078306134         | Peninsula Dev Assn       | Port Angeles  | Econ Dev District Planning   | 50          |
| 078305991         | Trico Econ Dev District  | Colville      | Econ Dev District Planning   | 55          |
| 078405970         | Colville Tribes          | Nespelem      | Indian District Planning     | 44          |
| 078406122         | Klallam Tribe            | Port Angeles  | Indian District Planning     | 45          |
| 078406133         | Lummi Nation             | Bellingham    | Indian District Planning     | 44          |
| 078405968         | Makah Indian Tribe       | Neah Bay      | Indian District Planning     | 40          |
| 078406135         | Port Gamble S'Klallam Tr | Kingston      | Indian District Planning     | 40          |
| 078406013         | Quileute Indian Tribe    | La Push       | Indian District Planning     | 40          |
| 078406000         | Quinault Indian Nation   | Taholah       | Indian District Planning     | 40          |
| 078406061         | S'Klallam Tribe          | Sequim        | Indian District Planning     | 50          |
| 078406129         | Skokomish Indian Tribe   | Shelton       | Indian District Planning     | 35          |
| 078405964         | Spokane Tribe Indians    | Wellpinit     | Indian District Planning     | 45          |
| 078406086         | Swinomish Indian Tribe   | La Conner     | Indian District Planning     | 50          |
| 078406011         | Tulalip Tribes           | Marysville    | Indian District Planning     | 36          |
| 07870534104       | King County              | Seattle       | Urban Planning               | 85          |
| 078706114         | Spokane Area EDC         | Spokane       | Urban Planning               | 80          |
| 070105958         | Lakewood                 | Lakewood      | Public Works                 | 1,500       |
| 077906068         | Cheney                   | Cheney        | Econ Adjust Implementation   | 1,482       |
| 077906076         | North Bend               | North Bend    | Econ Adjust Implementation   | 600         |
| 077905963         | Puget Snd Rgnl Cncl      | Seattle       | Econ Adjust Implementation   | 200         |
| 077906062         | Seattle                  | Seattle       | Econ Adjust Implementation   | 200         |
| 077906045         | Snoqualmie, City of      | Seattle       | Econ Adjust Implementation   | 1,400       |
| 076905965         | Skokomish Indian Tribe   | Shelton       | Econ Adjust Strategy         | 70          |
| 07660587901       | Washington State Univ    | Pullman       | University Center Assistance | 130         |

## Economic Development Administration

### Approved Investments by State and Program - October 1, 2006 to September 30, 2007

| Project #            | Grantee                  | Location     | Category                     | EDA \$(000) |
|----------------------|--------------------------|--------------|------------------------------|-------------|
| <b>WEST VIRGINIA</b> |                          |              |                              |             |
| 018308494            | BCKP Reg Intergovt Cncl  | Dunbar       | Econ Dev District Planning   | 52          |
| 018308498            | Bel-O-Mar Reg Council    | Wheeling     | Econ Dev District Planning   | 60          |
| 018308491            | Brooke-Hancock RPDC      | Weirton      | Econ Dev District Planning   | 52          |
| 018308458            | Eastern Panhandle RPDC   | Martinsburg  | Econ Dev District Planning   | 60          |
| 018308461            | Mid-Ohio Valley RPDC     | Parkersburg  | Econ Dev District Planning   | 60          |
| 018308490            | Region 4 P&DC            | Summersville | Econ Dev District Planning   | 60          |
| 018308492            | Region 8 P&DC            | Petersburg   | Econ Dev District Planning   | 60          |
| 018308487            | Region I P&DC            | Princeton    | Econ Dev District Planning   | 60          |
| 018308489            | Region II P&DC           | Huntington   | Econ Dev District Planning   | 60          |
| 018308501            | Region VI P&DC           | White Hall   | Econ Dev District Planning   | 60          |
| 018308462            | Region VII P&DC          | Buckhannon   | Econ Dev District Planning   | 60          |
| 010108444            | Frankfort PSD            | Fort Ashby   | Public Works                 | 1,500       |
| 010108423            | Raleigh County           | Beckley      | Public Works                 | 990         |
| 010108457            | Upshur County Developmen | Buckhannon   | Public Works                 | 1,750       |
| 01660825002          | WVU Research Corp        | Morgantown   | University Center Assistance | 150         |
| <b>WISCONSIN</b>     |                          |              |                              |             |
| 068305166            | Bay-Lake Reg Plan Comm   | Multi City   | Econ Dev District Planning   | 155         |
| 068305180            | East Central WI RPC      | Menasha      | Econ Dev District Planning   | 52          |
| 068305197            | Mississippi River RPC    | La Crosse    | Econ Dev District Planning   | 53          |
| 068305191            | North Central WI RPC     | Wausau       | Econ Dev District Planning   | 52          |
| 068305169            | Northwest Reg Plan Comm  | Shell Lake   | Econ Dev District Planning   | 53          |
| 068305210            | Southwestern WI RPC      | Platteville  | Econ Dev District Planning   | 55          |
| 068305178            | West Central WI RPC      | Eau Claire   | Econ Dev District Planning   | 53          |
| 068405174            | Great Lakes Inter-Tribal | Multi City   | Indian District Planning     | 111         |
| 060105202            | La Crosse County         | West Salem   | Public Works                 | 1,110       |
| 060105237            | Lancaster City of        | Lancaster    | Public Works                 | 1,015       |
| 060105204            | Northwest Reg Plan Comm  | Grantsburg   | Public Works                 | 500         |
| 060605251            | North Central WI RPC     | Wausau       | Technical Assistance         | 25          |
| 060605257            | Northwest Reg Plan Comm  | Spooner      | Technical Assistance         | 22          |
| 06660505002          | Univ of Wisconsin-Stout  | Multi City   | University Center Assistance | 153         |
| <b>WYOMING</b>       |                          |              |                              |             |
| 058304483            | Big Horn Mtn Ctry Coltn  | Kaycee       | Econ Dev District Planning   | 50          |
| 058304425            | High Plains EDD          | Torrington   | Econ Dev District Planning   | 50          |
| 058304405            | Lincoln-Uintah AOG       | Kemmerer     | Econ Dev District Planning   | 51          |
| 058304431            | North East Wyoming EDC   | Gillette     | Econ Dev District Planning   | 50          |
| 058304458            | Yellowstone Dev District | Riverton     | Econ Dev District Planning   | 50          |
| 058604407            | Northern WY CC District  | Sheridan     | Substate Planning            | 34          |
| 056604492            | University of Wyoming    | Newcastle    | University Center Assistance | 100         |



## Department of Defense Reimbursables by State

### Disaster Supplemental Recoveries by State

*These two tables report investments that EDA administered but did not fund under the agency's regular appropriation.*

This table lists investments EDA administered under a Memorandum of Understanding with the Department of Defense (DOD). EDA was reimbursed the federal share of each investment by DOD.

## Economic Development Administration

### FY 2007 Investments Using Reimbursable Funds, by State

| Project #           | Grantee                  | Location       | Short Description        | \$(000) |
|---------------------|--------------------------|----------------|--------------------------|---------|
| <b>CALIFORNIA</b>   |                          |                |                          |         |
| 074906137           | Inland Valley Dev Agency | San Bernardino | Airport Infrastructure   | 6,080   |
| 074906063           | March JPA                | Moreno Valley  | Bldg Demolition/Removal  | 950     |
| 074906066           | Victorville              | Victorville    | Infrastructure Improvs   | 2,280   |
| 074906113           | San Francisco Red Agency | San Francisco  | InfrastructureMasterPlan | 4,560   |
| 074906138           | Inland Valley Dev Agency | San Bernardino | Norton AFB DoD reuse     | 950     |
| <b>PENNSYLVANIA</b> |                          |                |                          |         |
| 014908451           | Collegiate Consortium    | Multi City     | Continuing Education     | 485     |

This table lists those investments funded with a disaster supplemental appropriation.

## Economic Development Administration

### FY 2007 Investments Funded from Disaster Supplemental Appropriations, by State

| Project #         | Grantee             | Location    | Short Description        | \$(000) |
|-------------------|---------------------|-------------|--------------------------|---------|
| <b>ALASKA</b>     |                     |             |                          |         |
| 07795607101       | St. Mary's          | St. Mary's  | Regional Training Center | 637     |
| <b>CALIFORNIA</b> |                     |             |                          |         |
| 07196201101       | City of Los Angeles | Los Angeles | Infrastructure           | 13      |

## **V. EDA Reauthorization Act of 2004 Reporting Requirements**

## V. EDA Reauthorization Act of 2004 Reporting Requirements

### Projected Private Sector Investment Ratio for Construction and Revolving Loan Fund Investments by State\*

Section 603 (b) (1) of the Public Works and Economic Development Act of 1965, as amended, requires EDA to list in its annual report all grant recipients by state, including the projected private sector dollar to federal dollar investment ratio for each grant recipient. The following state-by-state investment information is provided to respond to those requirements.

*\* These data do not include Department of Defense reimbursable investments or disaster supplemental investments.*

### Realized Private Sector Dollar to Federal Dollar Investment Ratio by State

Section 603 (b) (3) of the Public Works and Economic Development Act of 1965, as amended, requires EDA to list in its annual report to Congress the realized private sector dollar to federal dollar investment ratio for each project after the completion of a project. The federal dollar amount quoted in the following listing provides only EDA investment dollars for FY 2001 and FY 2004 construction and revolving loan fund investments.\*

To implement the Government Performance and Results Act of 1993, EDA collects data on realized private sector capital leveraged as a result of EDA's investment in three-year increments after the date of award. Therefore, for investments awarded in 2001, data were collected first during FY 2004, again in FY 2007 and a full report will be completed in FY 2010. Likewise, for investments awarded in FY 2004, data were collected during FY 2007, and will be collected in 2010 and 2013. EDA anticipates that projected private sector capital, which is leveraged by the investment award, may only be fully realized as much as nine years after the award date as many EDA investments have four- or five-year construction horizons.

The following chart provides both recipient-projected private sector investment and private sector investment ratios reported for EDA investments approved in FY 2001 and 2004. The chart also provides recipient-reported realized

private sector investment and private sector investment ratios as of September 30, 2007, with the qualification that construction on all projects listed has not necessarily been completed. In future annual reports, EDA will report realized private sector investment in three-year increments as data become available.

*\*These data do not include Department of Defense reimbursable investments or disaster supplemental investments.*

## **EDA Leveraging Goals for Private Sector**

### **Fiscal Year 2007**

Section 603 (b) (2) of the Public Works and Economic Development Act of 1965, as amended, requires EDA to include in its annual report to Congress a discussion of private sector leveraging goals set for investments awarded to (a) rural\* and urban economically distressed areas; and (b) highly distressed areas. \*\* The following information is provided to respond to those requirements. \*\*\*

#### **(a) EDA's private sector leveraging goal with respect to grants awarded to rural and urban economically distressed areas:**

Since 2004, EDA has shown sound results in attracting private capital investment in both rural and urban distressed communities. In FY 2007, EDA invested 67 percent of its infrastructure and RLF funds in rural areas with an average ratio of recipient-estimated private investment of \$27 for each EDA dollar invested; 33 percent of the funds were invested in urban areas with an average private sector investment ratio of \$24 to \$1.

#### **(b) EDA's private sector leveraging goal with respect to grants awarded to highly distressed areas:**

EDA recognizes the importance of private capital investment for successful economic development and recognizes the importance of maintaining significant flexibility to assist those communities that are taking the first steps toward economic growth. Therefore, EDA often makes prudent investments in areas where leverage ratios are lowest.

In FY 2007, EDA invested 30 percent of all its funds in highly distressed areas, and the infrastructure and RLF funds invested in highly distressed areas are projected to generate \$14 of private investment for each EDA dollar invested, based on recipient-estimated projections.

\* *Rural includes investments made to Indian tribes.*

\*\* *For an area to qualify as being highly distressed, one of the following criteria must be met:*

*(a) a 24-month unemployment rate of at least 200 percent of the national average*

*(b) a per capita income not more than 60 percent of the national average*

*(c) a catastrophic disaster.*

\*\*\* *The calculations determining the percentage of construction and RLF investments that are located in rural, urban, and highly distressed areas excludes a small number of research and state-wide projects from the aggregate number of projects in FY 2007 because it is not possible to designate certain investments as exclusively rural, urban or highly distressed areas. Also, U.S. Department of Defense reimbursable investments and disaster supplemental investments are not included in these calculations.*

## Projected Private Sector Investment - FY 2007 Approvals

| Project #             | Grantee                  | Location         | EDA \$(000) | Proj Priv Inv\$(000) | PI Ratio |
|-----------------------|--------------------------|------------------|-------------|----------------------|----------|
| <b>ALABAMA</b>        |                          |                  |             |                      |          |
| 040105954             | Albertville, City of     | Albertville      | 1,276       | 16,200               | 12.7     |
| 047905666             | Leeds Wtr Works Bd       | Leeds            | 839         | 71,200               | 84.9     |
| <b>ALASKA</b>         |                          |                  |             |                      |          |
| 070106107             | APICDA                   | Juneau           | 2,000       | 1,250                | 0.6      |
| 070106109             | AVTEC                    | Anchorage        | 2,000       | 3,285                | 1.6      |
| 070106108             | Atka, City of            | Atka             | 1,344       | 3,600                | 2.7      |
| 070106033             | City of Sand Point       | Sand Point       | 1,500       | 6,000                | 4.0      |
| 070106127             | Craig Community Assn     | Craig            | 1,500       | 7,900                | 5.3      |
| 070106047             | Saint Paul               | St. Paul         | 2,000       | 21,000               | 10.5     |
| 077906060             | Coffman Cove, City of    | Coffman Cove     | 750         | 1,840                | 2.5      |
| 077906104             | People's Learning Center | Bethel           | 2,000       | 3,000                | 1.5      |
| 077906118             | Sheldon Jackson          | Sitka            | 1,200       | 2,865                | 2.4      |
| <b>AMERICAN SAMOA</b> |                          |                  |             |                      |          |
| 070105975             | American Samoa           | Pago Pago        | 2,105       | 300                  | 0.1      |
| <b>ARKANSAS</b>       |                          |                  |             |                      |          |
| 080104189             | Arkansas State Univ      | Jonesboro        | 1,500       | 0                    | 0.0      |
| 080104172             | Little Rock Port Auth    | Little Rock      | 1,500       | 60,000               | 40.0     |
| 080104171             | McCrary                  | McCrary          | 1,200       | 6,400                | 5.3      |
| 080104164             | Texarkana                | Texarkana        | 1,500       | 15,000               | 10.0     |
| 08010407201           | Warren                   | Warren           | 230         | 600                  | 2.6      |
| 087804218             | City of Magnolia         | Magnolia         | 50          | 0                    | 0.0      |
| <b>CALIFORNIA</b>     |                          |                  |             |                      |          |
| 070105961             | Bakersfield Assn Retrd C | Bakersfield      | 1,000       | 27,000               | 27.0     |
| 070105966             | Bellflower               | Bellflower       | 815         | 36,500               | 44.8     |
| 070106034             | Cabrillo College         | Aptos            | 2,500       | 83,000               | 33.2     |
| 070105974             | City of Hanford          | Hanford          | 3,000       | 117,000              | 39.0     |
| 070105992             | Coachella                | Coachella        | 2,484       | 5,000                | 2.0      |
| 070105998             | Desert Alliance          | Coachella        | 2,400       | 34,000               | 14.2     |
| 070105976             | El Monte                 | El Monte         | 2,452       | 11,698               | 4.8      |
| 070105995             | LA YWCA                  | Los Angeles      | 1,900       | 42,600               | 22.4     |
| 070106035             | Parlier                  | Parlier          | 2,680       | 23,000               | 8.6      |
| 070106042             | Ukiah                    | Ukiah            | 1,770       | 35,000               | 19.8     |
| 077906041             | Round Valley Tribes      | Covelo           | 437         | 1,000                | 2.3      |
| 076906020             | Port of Stockton         | Stockton         | 450         | 0                    | 0.0      |
| <b>COLORADO</b>       |                          |                  |             |                      |          |
| 050104363             | CSTI                     | Colorado Springs | 453         | 10,000               | 22.1     |
| 050104500             | Prowers County           | Lamar            | 100         | 23,000               | 229.1    |
| <b>FLORIDA</b>        |                          |                  |             |                      |          |
| 040105839             | Gulf Coast CC            | Panama City      | 1,500       | 93,000               | 62.0     |
| 047905914             | Jackson County           | Marianna         | 1,140       | 95,500               | 83.8     |

## Projected Private Sector Investment - FY 2007 Approvals

| Project #        | Grantee                  | Location       | EDA \$(000) | Proj Priv Inv\$(000) | PI Ratio |
|------------------|--------------------------|----------------|-------------|----------------------|----------|
| <b>GEORGIA</b>   |                          |                |             |                      |          |
| 040105966        | Brooks Cnty Dvlpt Auth   | Quitman        | 996         | 8,700                | 8.7      |
| 040105891        | City of Cordele          | Cordele        | 1,000       | 134,865              | 134.9    |
| 040105840        | City of Ocilla           | Ocilla         | 400         | 2,500                | 6.3      |
| 040105841        | City of West Point       | West Point     | 2,000       | 46,800               | 23.4     |
| 040105962        | Lowndes County           | Valdosta       | 746         | 50,000               | 67.1     |
| 040105957        | Mitchell County          | Camilla        | 1,000       | 65,879               | 65.9     |
| 047805976        | Moultrie-Colquitt County | Moultrie       | 120         | 0                    | 0.0      |
| <b>HAWAII</b>    |                          |                |             |                      |          |
| 070106018        | Arc of Hilo              | Hilo           | 993         | 866                  | 0.9      |
| 070105989        | Goodwill Industries      | Honolulu       | 1,000       | 6,000                | 6.0      |
| 070106059        | Kauai Econ Dev Board     | Lihue          | 1,093       | 1,000                | 0.9      |
| <b>IDAHO</b>     |                          |                |             |                      |          |
| 070106097        | Development Workshop     | Rexburg        | 1,450       | 1,412                | 1.0      |
| <b>ILLINOIS</b>  |                          |                |             |                      |          |
| 06010499501      | Hamilton County          | McLeansboro    | 19          | 0                    | 0.0      |
| 060105242        | Marion City of           | Marion         | 2,200       | 0                    | 0.0      |
| 060105238        | Olney City of            | Olney          | 1,825       | 17,000               | 9.3      |
| 060105214        | Stephenson County        | Freeport       | 1,725       | 18,000               | 10.4     |
| 060105186        | Vandalia City of         | Vandalia       | 1,507       | 100,000              | 66.4     |
| 067905241        | Moline City of           | Moline         | 1,060       | 21,500               | 20.3     |
| 067905228        | Pembroke Township        | Hopkins Park   | 1,600       | 190                  | 0.1      |
| <b>INDIANA</b>   |                          |                |             |                      |          |
| 060105230        | Scottsburg City of       | Scottsburg     | 1,400       | 18,000               | 12.9     |
| 060105226        | Starke County            | Knox           | 1,950       | 81,000               | 41.5     |
| 067905247        | Plymouth City of         | Plymouth       | 1,100       | 22,000               | 20.0     |
| <b>IOWA</b>      |                          |                |             |                      |          |
| 050104477        | Cedar Valley TechWorks   | Waterloo       | 1,600       | 7,600                | 4.8      |
| 050104360        | Fort Dodge, City of      | Fort Dodge     | 2,000       | 37,143               | 18.6     |
| 057804512        | Fort Dodge City of       | Fort Dodge     | 68          | 0                    | 0.0      |
| <b>KENTUCKY</b>  |                          |                |             |                      |          |
| 040105889        | Owingsville, City of     | Owingsville    | 1,000       | 17,475               | 17.5     |
| 040105968        | Warsaw, City of          | Warsaw         | 1,000       | 12,000               | 12.0     |
| 04790532601      | Beattyville, City of     | Beattyville    | 550         | 0                    | 0.0      |
| 047905965        | Bell Cnty Indust Foun    | Middlesborough | 119         | 2,402                | 20.2     |
| 047905932        | Ohio County Water Dist   | Hartford       | 1,500       | 30,631               | 20.4     |
| 047905879        | Somerset-Pulaski County  | Somerset       | 500         | 12,500               | 25.0     |
| <b>LOUISIANA</b> |                          |                |             |                      |          |
| 080104182        | City of Thibodaux        | Thibodaux      | 500         | 16,716               | 33.4     |
| 080104194        | Natl WW II Museum        | New Orleans    | 1,200       | 26,366               | 22.0     |
| 080104173        | St John Baptist Parish   | Laplace        | 1,000       | 140,000              | 140.0    |
| 080104183        | Winn Parish              | Winnfield      | 1,500       | 86,600               | 57.7     |

## Projected Private Sector Investment - FY 2007 Approvals

| Project #            | Grantee                  | Location       | EDA \$(000) | Proj Priv Inv\$(000) | PI Ratio |
|----------------------|--------------------------|----------------|-------------|----------------------|----------|
| <b>MAINE</b>         |                          |                |             |                      |          |
| 010108445            | Houlton Water Company    | Houlton        | 1,105       | 104,000              | 94.1     |
| 010108427            | Sanford Town             | Sanford        | 1,175       | 8,000                | 6.8      |
| <b>MARYLAND</b>      |                          |                |             |                      |          |
| 010108536            | East Baltimore Dev. Inc. | Baltimore      | 2,000       | 8,000                | 4.0      |
| 010108497            | Garrett Co. Comm.        | Deer Park      | 2,200       | 25,000               | 11.4     |
| 010108543            | MIST                     | Pocomoke City  | 200         | 10,000               | 50.0     |
| 010108471            | Maryland Broadband Coop  | Snow Hill      | 3,215       | 117,000              | 36.4     |
| <b>MASSACHUSETTS</b> |                          |                |             |                      |          |
| 010108422            | MA Dev Finance Agency    | Fort Devens    | 3,000       | 216,000              | 72.0     |
| <b>MICHIGAN</b>      |                          |                |             |                      |          |
| 060105164            | Bay Mills Indian Cmty    | Chippewa       | 906         | 2,800                | 3.1      |
| 06010494901          | Central Michigan Univ    | Mount Pleasant | 133         | 0                    | 0.0      |
| 06010494001          | Hillman Village of       | Hillman        | 13          | 0                    | 0.0      |
| 060105205            | Lansing City of          | Lansing        | 1,986       | 40,000               | 20.1     |
| 060105215            | Newaygo City of          | Newaygo        | 1,084       | 14,800               | 13.7     |
| 067905253            | Starting Block, Inc.     | Hart           | 210         | 600                  | 2.9      |
| <b>MINNESOTA</b>     |                          |                |             |                      |          |
| 060105239            | Bemidji City of          | Bemidji        | 1,200       | 26,000               | 21.7     |
| 060105163            | Cohasset City of         | Cohasset       | 905         | 20,800               | 23.0     |
| 067805261            | Staples City of          | Staples        | 103         | 0                    | 0.0      |
| <b>MISSISSIPPI</b>   |                          |                |             |                      |          |
| 040105873            | Prentiss County          | Booneville     | 2,000       | 43,500               | 21.8     |
| 047905870            | Long Beach, City of      | Long Beach     | 1,200       | 8,525                | 7.1      |
| 047905913            | Wiggins, City of         | Wiggins        | 1,460       | 15,500               | 10.6     |
| <b>MISSOURI</b>      |                          |                |             |                      |          |
| 050104487            | Carroll Cnty, MO         | Carrollton     | 385         | 80,000               | 207.8    |
| 050104362            | Missouri Western State   | St. Joseph     | 2,500       | 56,250               | 22.5     |
| 050104366            | Ste. Genevieve County    | Rocky Ridge    | 280         | 25,200               | 90.0     |
| 057804510            | Joplin Chmbr Foundation  | Joplin         | 58          | 0                    | 0.0      |
| <b>MONTANA</b>       |                          |                |             |                      |          |
| 050104481            | Butte-Silver Bow         | Butte          | 1,022       | 47,000               | 46.0     |
| 050104456            | Great Falls Airport      | Great Falls    | 1,200       | 500                  | 0.4      |
| 057904328            | Montana Bus Assist Conn  | Helena         | 500         | 8,000                | 16.0     |
| <b>NEBRASKA</b>      |                          |                |             |                      |          |
| 050104365            | Gothenburg City of       | Gothenburg     | 1,200       | 43,764               | 36.5     |
| 050104380            | Kimball City of          | Kimball        | 974         | 180                  | 0.2      |
| 050104446            | Norfolk City of          | Norfolk        | 1,500       | 23,000               | 15.3     |
| <b>NEW HAMPSHIRE</b> |                          |                |             |                      |          |
| 017908486            | Jaffrey                  | Jaffrey        | 2,000       | 5,200                | 2.6      |



## Projected Private Sector Investment - FY 2007 Approvals

| Project #             | Grantee                  | Location      | EDA \$(000) | Proj Priv Inv\$(000) | PI Ratio |
|-----------------------|--------------------------|---------------|-------------|----------------------|----------|
| <b>NEW JERSEY</b>     |                          |               |             |                      |          |
| 010108448             | Rutgers                  | Camden        | 1,500       | 17,000               | 11.3     |
| <b>NEW MEXICO</b>     |                          |               |             |                      |          |
| 080104176             | AIPC                     | Albuquerque   | 1,000       | 3,000                | 3.0      |
| 080104214             | Clayton                  | Clayton       | 1,177       | 10,000               | 8.5      |
| 080104137             | Eunice                   | Eunice        | 750         | 7,324                | 9.8      |
| 080104134             | Santa Fe Indian School   | Santa Fe      | 1,500       | 3,000                | 2.0      |
| 087904222             | Albq Hispano CoC Fdtn    | Albuquerque   | 1,450       | 714                  | 0.5      |
| <b>NEW YORK</b>       |                          |               |             |                      |          |
| 010108443             | BNYDC                    | Brooklyn      | 2,000       | 45,000               | 22.5     |
| 010108449             | ITC                      | Canandaigua   | 3,000       | 130,000              | 43.3     |
| 010108380             | Moriah Business Park     | Port Henry    | 389         | 3,750                | 9.6      |
| 010108460             | Queensbury               | Glens Falls   | 529         | 25,000               | 47.3     |
| 017808554             | City of Hornell IDA      | Hornell       | 87          | 0                    | 0.0      |
| <b>NORTH CAROLINA</b> |                          |               |             |                      |          |
| 040105937             | Burke County             | Morganton     | 1,000       | 120,000              | 120.0    |
| 040105967             | Catawba Valley Community | Hickory       | 1,000       | 123,300              | 123.3    |
| 040105818             | Cleveland Com. Col.      | Shelby        | 1,000       | 37,000               | 37.0     |
| 040105888             | Davidson Comm. Coll.     | Lexington     | 810         | 24,450               | 30.2     |
| 040105885             | Gaston College           | Dallas        | 1,000       | 24,000               | 24.0     |
| 040105849             | Mayland Com. Coll.       | Spruce Pine   | 899         | 25,950               | 28.9     |
| 047805977             | Winston Salem City of    | Winston-Salem | 100         | 0                    | 0.0      |
| 047905973             | City of Laurinburg       | Laurinburg    | 1,000       | 27,400               | 27.4     |
| 047905884             | Durham, City of          | Durham        | 1,000       | 47,000               | 47.0     |
| 047905915             | Holly Springs, Town of   | Holly Springs | 1,000       | 61,596               | 61.6     |
| <b>NORTH DAKOTA</b>   |                          |               |             |                      |          |
| 057904419             | ND Research Foundation   | Grand Forks   | 1,500       | 30,000               | 20.0     |
| <b>OHIO</b>           |                          |               |             |                      |          |
| 060105182             | Fayette Cnty Commisioner | Bloomington   | 2,400       | 142,000              | 59.2     |
| 060105176             | Hocking Tech College     | Logan         | 1,613       | 3,413                | 2.1      |
| 060105224             | University of Toledo     | Toledo        | 2,000       | 80,000               | 40.0     |
| <b>OKLAHOMA</b>       |                          |               |             |                      |          |
| 080104196             | Ardmore Dev Auth         | Ardmore       | 1,000       | 6,625                | 6.6      |
| 080104165             | Hobart EDA               | Hobart        | 1,000       | 155                  | 0.2      |
| <b>OREGON</b>         |                          |               |             |                      |          |
| 070105959             | Umatilla Indian,Conf Tri | Pendleton     | 2,000       | 10,000               | 5.0      |
| <b>PENNSYLVANIA</b>   |                          |               |             |                      |          |
| 010108476             | CCIDC                    | Bellefonte    | 1,500       | 40,000               | 26.7     |
| 010108446             | Cameron Cnty Ind Dev Aut | Emporium      | 300         | 2,000                | 6.7      |
| 010108437             | Clearfield Co Econ Dev   | Clearfield    | 1,000       | 5,000                | 5.0      |
| 010108421             | Corp For Owner-Oper Proj | Beaver Falls  | 2,000       | 6,000                | 3.0      |

## Projected Private Sector Investment - FY 2007 Approvals

| Project #             | Grantee                  | Location      | EDA \$(000) | Proj Priv Inv\$(000) | PI Ratio |
|-----------------------|--------------------------|---------------|-------------|----------------------|----------|
| <b>PENNSYLVANIA</b>   |                          |               |             |                      |          |
| 010108484             | Juniata College          | Huntingdon    | 752         | 3,000                | 4.0      |
| 010108455             | PAID                     | Philadelphia  | 1,500       | 121,000              | 80.7     |
| 010108420             | Slibco                   | Scranton      | 1,000       | 20,000               | 20.0     |
| 017908512             | Wilkes-Barre, City of    | Wilkes-Barre  | 1,000       | 7,000                | 7.0      |
| <b>SOUTH CAROLINA</b> |                          |               |             |                      |          |
| 040105911             | Laurens Co Wtr & Swr Com | Laurens       | 1,100       | 41,000               | 37.3     |
| 040105955             | Orangeburg-Calhoun Tech  | Orangeburg    | 1,500       | 420,000              | 280.0    |
| 040105890             | York, City of            | York          | 1,500       | 21,900               | 14.6     |
| <b>SOUTH DAKOTA</b>   |                          |               |             |                      |          |
| 050104415             | REDCO                    | Mission       | 1,100       | 620                  | 0.6      |
| 050104476             | SD Technology Center     | Sioux Falls   | 1,240       | 27,000               | 21.8     |
| 057904392             | Plg & Dev District III   | Springfield   | 400         | 2,150                | 5.4      |
| <b>TENNESSEE</b>      |                          |               |             |                      |          |
| 040105912             | City of Blaine           | Blaine        | 521         | 12,525               | 24.1     |
| 040105953             | Grainger County          | Rutledge      | 1,500       | 83,200               | 55.5     |
| 040105952             | Greeneville Water Commis | Greeneville   | 477         | 11,070               | 23.2     |
| 040105882             | Johnson City Power Board | Johnson City  | 1,000       | 39,300               | 39.3     |
| 040105788             | LeMoyne-Owen College CDC | Memphis       | 1,500       | 2,302                | 1.5      |
| 040105851             | Mountain City            | Mountain City | 652         | 636                  | 1.0      |
| 040105881             | Oak Ridge                | Oak Ridge     | 1,217       | 32,500               | 26.7     |
| <b>TEXAS</b>          |                          |               |             |                      |          |
| 080104168             | Accion Texas Inc         | Laredo        | 720         | 180                  | 0.3      |
| 080104185             | Chisholm Trl Hertg Musm  | Cuero         | 1,000       | 725                  | 0.7      |
| 080104147             | Cotulla City of          | Cotulla       | 1,250       | 8,666                | 6.9      |
| 080104193             | Fort Stockton City of    | Fort Stockton | 800         | 22,000               | 27.5     |
| 080104202             | Jasper City of           | Jasper        | 800         | 25,000               | 31.3     |
| 080104150             | Luling City of           | Luling        | 1,000       | 15,000               | 15.0     |
| 080104162             | Mercedes City of         | Mercedes      | 1,200       | 68,000               | 56.7     |
| 080104221             | Port Arthur City of      | Port Arthur   | 1,000       | 197,500              | 197.5    |
| 080104203             | UT-Health Science Ctr-SA | San Antonio   | 1,000       | 2,687                | 2.7      |
| 080104170             | Univ of Houston-Victoria | Victoria      | 800         | 200                  | 0.3      |
| 080104163             | Zapata Co Econ Dev Ctr   | Zapata        | 1,000       | 400                  | 0.4      |
| 087904195             | Raymondville City of     | Raymondville  | 1,250       | 203                  | 0.2      |
| 087904200             | UT-Brownsville (TSC)     | Brownsville   | 1,250       | 10,000               | 8.0      |
| <b>UTAH</b>           |                          |               |             |                      |          |
| 050104505             | Provo City Corporation   | Provo         | 2,000       | 55,000               | 27.5     |
| <b>VIRGINIA</b>       |                          |               |             |                      |          |
| 010108480             | Bristol Virginia U       | Clintwood     | 1,550       | 40,000               | 25.8     |
| 010108419             | Mecklenburg Co.          | South Hill    | 1,000       | 27,000               | 27.0     |
| <b>WASHINGTON</b>     |                          |               |             |                      |          |
| 070105958             | Lakewood                 | Lakewood      | 1,500       | 80,000               | 53.3     |

## Projected Private Sector Investment - FY 2007 Approvals

| Project #            | Grantee                  | Location   | EDA \$(000) | Proj Priv Inv\$(000) | PI Ratio |
|----------------------|--------------------------|------------|-------------|----------------------|----------|
| <b>WASHINGTON</b>    |                          |            |             |                      |          |
| 077906068            | Cheney                   | Cheney     | 1,482       | 64,000               | 43.2     |
| 077906076            | North Bend               | North Bend | 600         | 15,000               | 25.0     |
| 077906045            | Snoqualmie, City of      | Seattle    | 1,400       | 15,000               | 10.7     |
| <b>WEST VIRGINIA</b> |                          |            |             |                      |          |
| 010108444            | Frankfort PSD            | Fort Ashby | 1,500       | 35,000               | 23.3     |
| 010108423            | Raleigh County           | Beckley    | 990         | 37,500               | 37.9     |
| 010108457            | Upshur County Developmen | Buckhannon | 1,750       | 37,000               | 21.1     |
| <b>WISCONSIN</b>     |                          |            |             |                      |          |
| 060105202            | La Crosse County         | West Salem | 1,110       | 30,900               | 27.8     |
| 060105237            | Lancaster City of        | Lancaster  | 1,015       | 25,500               | 25.1     |
| 060105204            | Northwest Reg Plan Comm  | Grantsburg | 500         | 833                  | 1.7      |

## Realized Private Sector Investment Reported for FY 2001 Approvals

### Construction and RLF Investments by State Discounted Six-year Data

| Project #          | Grantee                  | Location     | EDA\$ (\$000) | Projected Priv Inv (\$000) | Projected Priv Inv Ratio | Realized Priv Inv (\$000) | Realized Priv Inv Ratio |
|--------------------|--------------------------|--------------|---------------|----------------------------|--------------------------|---------------------------|-------------------------|
| <b>ALABAMA</b>     |                          |              |               |                            |                          |                           |                         |
| 040104839          | Calhoun Com College      | Athens       | 1,500         | 31,500                     | 21.0                     | 188                       | 0.1                     |
| 040104679          | City of Winfield         | Winfield     | 974           | 7,350                      | 7.5                      | 750                       | 0.8                     |
| 040104792          | Lincoln City of          | Lincoln      | 2,000         | 240,000                    | 120.0                    | 840                       | 0.4                     |
| 047904951          | Dothan/Houston County    | Dothan       | 1,499         | 30,000                     | 20.0                     | 8,175                     | 5.5                     |
| <b>ALASKA</b>      |                          |              |               |                            |                          |                           |                         |
| 070105009          | Seward, City of          | Seward       | 1,300         | *                          |                          | 1,849                     | 1.4                     |
| 077904967          | Haines, City of          | Haines       | 2,000         | 2,500                      | 1.3                      | 750                       | 0.4                     |
| <b>ARIZONA</b>     |                          |              |               |                            |                          |                           |                         |
| 070104805          | Yavapai College          | Prescott     | 1,200         | *                          |                          | 241                       | 0.2                     |
| <b>ARKANSAS</b>    |                          |              |               |                            |                          |                           |                         |
| 080103516          | Little Rock Port Auth    | Little Rock  | 1,280         | *                          |                          | 724                       | 0.6                     |
| 080103514          | UALR Board of Trustees   | Little Rock  | 1,800         | *                          |                          | 4,125                     | 2.3                     |
| 080103518          | Univ of Arkansas Med Sci | Little Rock  | 1,650         | *                          |                          | 772                       | 0.5                     |
| 087903572          | Camden City of           | Camden       | 1,500         | *                          |                          | 300                       | 0.2                     |
| <b>CALIFORNIA</b>  |                          |              |               |                            |                          |                           |                         |
| 070104929          | Agr & Land Bsd Trng Assn | Salinas      | 392           | *                          |                          | 4,133                     | 10.5                    |
| 070105003          | Baldwin Park City of     | Baldwin Park | 709           | 20,000                     | 28.2                     | 19,350                    | 27.3                    |
| 070105022          | City of Delano           | Delano       | 924           | 9,000                      | 9.7                      | 21,360                    | 23.1                    |
| 070104951          | Dinuba City of           | Dinuba       | 3,250         | 1,000                      | 0.3                      | 7,500                     | 2.3                     |
| 070105123          | EL Centro, City of       | El Centro    | 1,290         | 100                        | 0.1                      | 700                       | 0.5                     |
| 070105019          | Eye Institute            | Los Angeles  | 680           | 3,000                      | 4.4                      | 2,529                     | 3.7                     |
| 070104894          | Homeboy                  | Los Angeles  | 1,550         | 1,138                      | 0.7                      | 9,030                     | 5.8                     |
| 070104971          | Lancaster, City of       | Lancaster    | 1,000         | 50,000                     | 50.0                     | 33,685                    | 33.7                    |
| 070104975          | Madera                   | Madera       | 2,800         | 100,000                    | 35.7                     | 3,681                     | 1.3                     |
| 070105080          | Salinas, City of         | Salinas      | 2,000         | 8,000                      | 4.0                      | 18,000                    | 9.0                     |
| <b>COLORADO</b>    |                          |              |               |                            |                          |                           |                         |
| 050103625          | Cumbres & Toltec RR      | Antonito     | 800           | *                          |                          | 509                       | 0.6                     |
| 050103654          | Pueblo City of           | Pueblo       | 600           | 101                        | 0.2                      | 76                        | 0.1                     |
| 050103543          | San Juan Cnty Hist. Soc  | Silverton    | 603           | 300                        | 0.5                      | 391                       | 0.6                     |
| 057903661          | San Luis Valley DRG      | Alamosa      | 494           | 1,400                      | 2.8                      | 3,219                     | 6.5                     |
| <b>CONNECTICUT</b> |                          |              |               |                            |                          |                           |                         |
| 010107433          | Shelton City of          | Shelton      | 1,000         | 10,500                     | 10.5                     | 19,196                    | 19.2                    |
| <b>FLORIDA</b>     |                          |              |               |                            |                          |                           |                         |
| 040104945          | Bay County SBI           | Lynn Haven   | 180           | *                          |                          | 563                       | 3.1                     |
| 040104805          | Hardee County            | Wauchula     | 932           | 7,000                      | 7.5                      | 2,446                     | 2.6                     |
| 040104895          | Okeechobee, City of      | Okeechobee   | 1,200         | 7,810                      | 6.5                      | 3,929                     | 3.3                     |
| 040104801          | Tampa Port Authority     | Tampa        | 1,000         | 10,250                     | 10.3                     | 3,000                     | 3.0                     |
| <b>GEORGIA</b>     |                          |              |               |                            |                          |                           |                         |
| 040104874          | Fitzgerald Commission    | Fitzgerald   | 450           | 1,500                      | 3.3                      | 9,563                     | 21.3                    |

## Realized Private Sector Investment Reported for FY 2001 Approvals

### Construction and RLF Investments by State

### Discounted Six-year Data

| Project #       | Grantee                  | Location             | EDA\$<br>(\$000) | Projected<br>Priv Inv<br>(\$000) | Projected<br>Priv<br>Inv Ratio | Realized<br>Priv Inv<br>(\$000) | Realized<br>Priv Inv<br>Ratio |
|-----------------|--------------------------|----------------------|------------------|----------------------------------|--------------------------------|---------------------------------|-------------------------------|
| <b>GEORGIA</b>  |                          |                      |                  |                                  |                                |                                 |                               |
| 040104788       | Morehouse College        | Atlanta              | 2,000            | *                                |                                | 1,295                           | 0.6                           |
| 040104963       | Moultrie, City of        | Moultrie             | 1,000            | 69,250                           | 69.3                           | 51,938                          | 51.9                          |
| 040104816       | Peach County             | Fort Valley          | 949              | 6,135                            | 6.5                            | 6,675                           | 7.0                           |
| 040104873       | Stephens County          | Toccoa               | 892              | 17,000                           | 19.1                           | 12,563                          | 14.1                          |
| 047904976       | Red Cross (Glynn Co.)    | Multi City           | 83               | *                                |                                | 121                             | 1.5                           |
| <b>HAWAII</b>   |                          |                      |                  |                                  |                                |                                 |                               |
| 070105041       | Hawaii, State of         | Lihue                | 2,000            | 1,000                            | 0.5                            | 16,875                          | 8.4                           |
| 070105044       | Lokahi Pacific           | Wailuku              | 375              | 900                              | 2.4                            | 445                             | 1.2                           |
| 07010396001     | Pacific Gateway Center   | Honolulu             | 500              | 100                              | 0.2                            | 978                             | 2.0                           |
| 070105045       | Volcano Art Center       | Hawaii National Park | 650              | 500                              | 0.8                            | 64                              | 0.1                           |
| <b>IDAHO</b>    |                          |                      |                  |                                  |                                |                                 |                               |
| 070104923       | Boise State University   | Nampa                | 1,990            | 5,000                            | 2.5                            | 6,000                           | 3.0                           |
| 070204972       | Glenns Ferry, City of    | Glenns Ferry         | 1,330            | 2,800                            | 2.1                            | 38                              | 0.0                           |
| 070105027       | Orofino                  | Orofino              | 1,500            | 1,000                            | 0.7                            | 225                             | 0.2                           |
| 070105011       | Salmon City of           | Salmon               | 1,543            | *                                |                                | 93                              | 0.1                           |
| <b>ILLINOIS</b> |                          |                      |                  |                                  |                                |                                 |                               |
| 060104542       | East St Louis City of    | East Saint Louis     | 1,591            | *                                |                                | 21,822                          | 13.7                          |
| 060104509       | Eldorado City of         | Eldorado             | 395              | 2,225                            | 5.6                            | 74                              | 0.2                           |
| 060104503       | Flora City of            | Flora                | 1,085            | 12,500                           | 11.5                           | 3,356                           | 3.1                           |
| 060104581       | Gilman City of           | Gilman               | 1,172            | *                                |                                | 7,500                           | 6.4                           |
| 060104529       | Harrisburg City of       | Harrisburg           | 1,200            | 5,300                            | 4.4                            | 5,507                           | 4.6                           |
| 060104594       | Marion City of           | Marion               | 1,565            | 20,000                           | 12.8                           | 18,525                          | 11.8                          |
| 060104556       | Sparta City of           | Sparta               | 717              | 16,500                           | 23.0                           | 4,200                           | 5.9                           |
| 060104599       | Valmeyer Village of      | Valmeyer             | 1,894            | 10,200                           | 5.4                            | 7,725                           | 4.1                           |
| 060104477       | West Frankfort City of   | West Frankfort       | 921              | 600                              | 0.7                            | 908                             | 1.0                           |
| <b>INDIANA</b>  |                          |                      |                  |                                  |                                |                                 |                               |
| 060104474       | Hammond City of          | Hammond              | 1,200            | 30,000                           | 25.0                           | 9,353                           | 7.8                           |
| 060104538       | Perry County Port Auth   | Tell City            | 600              | 5,575                            | 9.3                            | 20,250                          | 33.8                          |
| <b>IOWA</b>     |                          |                      |                  |                                  |                                |                                 |                               |
| 050103631       | Des Moines City of       | Des Moines           | 1,000            | 19,000                           | 19.0                           | 2,963                           | 3.0                           |
| 050103554       | Ottumwa City of          | Ottumwa              | 866              | 2,000                            | 2.3                            | 2,475                           | 2.9                           |
| 050103480       | Wapello County           | Eddyville            | 600              | 110,000                          | 183.3                          | 96,900                          | 161.5                         |
| 057903546       | Region Six Planning Comm | Marshalltown         | 150              | 150                              | 1.0                            | 21,058                          | 140.4                         |
| <b>KANSAS</b>   |                          |                      |                  |                                  |                                |                                 |                               |
| 050103535       | Arkansas City            | Arkansas City        | 750              | 95,650                           | 127.5                          | 2,438                           | 3.3                           |
| 050103545       | Elk County               | Howard               | 433              | 1,400                            | 3.2                            | 4,200                           | 9.7                           |
| 050103638       | North Central RPC        | Beloit               | 183              | *                                |                                | 788                             | 4.3                           |
| 050103521       | Unified Government       | Kansas City          | 1,500            | 33,000                           | 22.0                           | 13,623                          | 9.1                           |
| 057903658       | Russell, City of         | Russell              | 394              | 27,000                           | 68.5                           | 32,782                          | 83.2                          |

## Realized Private Sector Investment Reported for FY 2001 Approvals

### Construction and RLF Investments by State Discounted Six-year Data

| Project #            | Grantee                  | Location        | EDA\$ (\$000) | Projected Priv Inv (\$000) | Projected Priv Inv Ratio | Realized Priv Inv (\$000) | Realized Priv Inv Ratio |
|----------------------|--------------------------|-----------------|---------------|----------------------------|--------------------------|---------------------------|-------------------------|
| <b>KENTUCKY</b>      |                          |                 |               |                            |                          |                           |                         |
| 040104749            | City of Somerset         | Somerset        | 1,500         | 55,000                     | 36.7                     | 102,600                   | 68.4                    |
| 040104866            | Grayson City of          | Grayson         | 1,000         | *                          |                          | 263                       | 0.3                     |
| 040104906            | Madisonville             | Madisonville    | 664           | 19,000                     | 28.6                     | 36,000                    | 54.2                    |
| 040104818            | Marion, City of          | Marion          | 670           | 4,850                      | 7.2                      | 513                       | 0.8                     |
| 047904940            | Jackson Co. Water Assoc  | Tyner           | 500           | 1,075                      | 2.2                      | 3,303                     | 6.6                     |
| 047904957            | SE Kentucky Ind. Auth.   | Corbin          | 500           | *                          |                          | 500                       | 1.0                     |
| <b>LOUISIANA</b>     |                          |                 |               |                            |                          |                           |                         |
| 080103517            | Grtr Lafourche Port Comm | Galliano        | 1,500         | 4,750                      | 3.2                      | 8,110                     | 5.4                     |
| 080103527            | Monroe City of           | Monroe          | 1,500         | 31,000                     | 20.7                     | 5,240                     | 3.5                     |
| 080103569            | St Martin Parish Govt    | St. Martinville | 1,000         | 8,500                      | 8.5                      | 1,875                     | 1.9                     |
| 080103599            | West St Mary Port H&td   | Franklin        | 850           | 1,350                      | 1.6                      | 2,625                     | 3.1                     |
| <b>MAINE</b>         |                          |                 |               |                            |                          |                           |                         |
| 010107428            | Caribou City of          | Caribou         | 1,000         | 310                        | 0.3                      | 269                       | 0.3                     |
| 010107485            | Portland City of         | Portland        | 1,500         | 9,500                      | 6.3                      | 8,338                     | 5.6                     |
| 017907565            | Maine Potato Board       | Presque Isle    | 644           | 150,000                    | 232.9                    | 78,000                    | 121.1                   |
| <b>MARYLAND</b>      |                          |                 |               |                            |                          |                           |                         |
| 010107352            | Maryland Econ Dev Corp   | Baltimore       | 1,075         | 1,000                      | 0.9                      | 26,100                    | 24.3                    |
| <b>MASSACHUSETTS</b> |                          |                 |               |                            |                          |                           |                         |
| 010107424            | Montague Town of         | Turners Falls   | 585           | 5,000                      | 8.5                      | 2,293                     | 3.9                     |
| 010107400            | Taunton City of          | Taunton         | 1,200         | 80,000                     | 66.7                     | 45,033                    | 37.5                    |
| <b>MICHIGAN</b>      |                          |                 |               |                            |                          |                           |                         |
| 06010300901          | Cadillac City of         | Cadillac        | 1,194         | *                          |                          | 2,288                     | 1.9                     |
| 060104502            | Finlandia University     | Hancock         | 1,000         | *                          |                          | 45                        | 0.0                     |
| 060104569            | Gaylord City of          | Gaylord         | 1,209         | 17,050                     | 14.1                     | 3,129                     | 2.6                     |
| 060104559            | Gladwin City of          | Gladwin         | 639           | *                          |                          | 3,371                     | 5.3                     |
| 060104552            | Hamtramck City of        | Hamtramck       | 1,770         | *                          |                          | 300                       | 0.2                     |
| 060104506            | Keweenaw Bay Indian Cmty | Baraga          | 759           | 1,390                      | 1.8                      | 215                       | 0.3                     |
| 060104524            | South Haven City of      | South Haven     | 1,299         | 25,000                     | 19.2                     | 349                       | 0.3                     |
| 060104531            | Wyoming City of          | Wyoming         | 540           | 2,200                      | 4.1                      | 4,580                     | 8.5                     |
| <b>MINNESOTA</b>     |                          |                 |               |                            |                          |                           |                         |
| 060104600            | Cold Spring City of      | Cold Spring     | 1,352         | 235                        | 0.2                      | 12,821                    | 9.5                     |
| 060104577            | Duluth City of           | Duluth          | 3,451         | 2,000                      | 0.6                      | 2,250                     | 0.7                     |
| 060104562            | Hoyt Lakes City of       | Hoyt Lakes      | 250           | 4,250                      | 17.0                     | 2,485                     | 9.9                     |
| 060104597            | Mahnomen City of         | Mahnomen        | 800           | 30,000                     | 37.5                     | 26,404                    | 33.0                    |
| 060104623            | Pine Tech College        | Pine City       | 550           | *                          |                          | 1,500                     | 2.7                     |
| 067904605            | Granite Falls City of    | Multi City      | 1,855         | 26,200                     | 14.1                     | 46,106                    | 24.9                    |
| <b>MISSISSIPPI</b>   |                          |                 |               |                            |                          |                           |                         |
| 040104942            | Coahoma County           | Clarksdale      | 1,500         | 130,000                    | 86.7                     | 3,940                     | 2.6                     |
| 040104877            | Forrest County           | Hattiesburg     | 270           | 20,000                     | 74.1                     | 15,000                    | 55.6                    |

## Realized Private Sector Investment Reported for FY 2001 Approvals

### Construction and RLF Investments by State

### Discounted Six-year Data

| Project #             | Grantee                  | Location            | EDA\$ (\$000) | Projected Priv Inv (\$000) | Projected Priv Inv Ratio | Realized Priv Inv (\$000) | Realized Priv Inv Ratio |
|-----------------------|--------------------------|---------------------|---------------|----------------------------|--------------------------|---------------------------|-------------------------|
| <b>MISSISSIPPI</b>    |                          |                     |               |                            |                          |                           |                         |
| 040104820             | Jones County             | Laurel              | 1,500         | 10,000                     | 6.7                      | 15,350                    | 10.2                    |
| 040104862             | Picayune, City of        | Picayune            | 1,684         | 2,700                      | 1.6                      | 2,378                     | 1.4                     |
| <b>MISSOURI</b>       |                          |                     |               |                            |                          |                           |                         |
| 050103623             | Center for Emerging Tech | St. Louis           | 520           | 8,000                      | 15.4                     | 154,335                   | 296.8                   |
| 050103541             | LCRA                     | St. Louis           | 500           | 135,000                    | 270.0                    | 54,750                    | 109.5                   |
| 050103609             | Lebanon City of          | Lebanon             | 292           | 1,000                      | 3.4                      | 1,261                     | 4.3                     |
| 05010342301           | Malden City of           | Malden              | 210           | 2,000                      | 9.5                      | 1,500                     | 7.1                     |
| 050103656             | Marceline City of        | Marceline           | 486           | 3,310                      | 6.8                      | 5,782                     | 11.9                    |
| 050103544             | Troy City of             | Troy                | 817           | 134,000                    | 164.0                    | 129,421                   | 158.4                   |
| <b>MONTANA</b>        |                          |                     |               |                            |                          |                           |                         |
| 050103505             | Anaconda Local Dev Corp  | Anaconda-Deer Lodge | 52            | 8,000                      | 154.4                    | 6,125                     | 118.2                   |
| 050103568             | Assiniboine & Sioux Trbs | Poplar              | 410           | 6,000                      | 14.6                     | 3,948                     | 9.6                     |
| 050103537             | Chester Town of          | Chester             | 348           | 1,484                      | 4.3                      | 1,350                     | 3.9                     |
| 050103610             | Great Falls Bus Imp Dist | Great Falls         | 558           | 360                        | 0.6                      | 270                       | 0.5                     |
| 050103527             | MonTec                   | Missoula            | 1,500         | *                          |                          | 1,665                     | 1.1                     |
| 057903641             | Missoula Area EDC        | Missoula            | 600           | 2,000                      | 3.3                      | 3,803                     | 6.3                     |
| 057903632             | Phillips Cnty Hosp Assn  | Malta               | 856           | 1,531                      | 1.8                      | 525                       | 0.6                     |
| <b>NEBRASKA</b>       |                          |                     |               |                            |                          |                           |                         |
| 050103621             | Wahoo City of            | Wahoo               | 497           | 2,350                      | 4.7                      | 1,838                     | 3.7                     |
| 050103520             | Winnebago Tribe of Nebr  | Winnebago           | 490           | 240                        | 0.5                      | 338                       | 0.7                     |
| <b>NEVADA</b>         |                          |                     |               |                            |                          |                           |                         |
| 070104936             | Lander County            | Battle Mountain     | 1,500         | *                          |                          | 255                       | 0.2                     |
| 077905117             | Rural Nevada Dev. Corp.  | Ely                 | 500           | *                          |                          | 1,752                     | 3.5                     |
| <b>NEW HAMPSHIRE</b>  |                          |                     |               |                            |                          |                           |                         |
| 010107466             | Woodstock Town of        | North Woodstock     | 600           | 250                        | 0.4                      | 1,874                     | 3.1                     |
| <b>NEW MEXICO</b>     |                          |                     |               |                            |                          |                           |                         |
| 080103591             | Albuquerque City of      | Albuquerque         | 1,000         | *                          |                          | 11,681                    | 11.7                    |
| 080103531             | Deming City of           | Deming              | 1,250         | 250,000                    | 200.0                    | 288,750                   | 231.0                   |
| 08010329301           | Santa Fe Business Incuba | Santa Fe            | 250           | *                          |                          | 319                       | 1.3                     |
| <b>NEW YORK</b>       |                          |                     |               |                            |                          |                           |                         |
| 010107399             | Chautauqua County IDA    | Mayville            | 768           | 2,000                      | 2.6                      | 828                       | 1.1                     |
| 010107425             | Chemung County           | Chemung             | 454           | 50,000                     | 110.1                    | 39,346                    | 86.7                    |
| <b>NORTH CAROLINA</b> |                          |                     |               |                            |                          |                           |                         |
| 040104747             | Brunswick County         | Bolivia             | 1,000         | 15,000                     | 15.0                     | 33,000                    | 33.0                    |
| 040104786             | E. Bnd of Cherokee Indns | Cherokee            | 1,000         | *                          |                          | 563                       | 0.6                     |
| 040104897             | Franklin County          | Louisburg           | 1,500         | 600,000                    | 400.0                    | 10,919                    | 7.3                     |
| 047904811             | UDI CDC                  | Durham              | 257           | 404                        | 1.6                      | 318                       | 1.2                     |

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|---------------------------------|--------------------------|---------------|------------------|----------------------------------|--------------------------------|---------------------------------|-------------------------------|
| <b>NORTHERN MARIANA ISLANDS</b> |                          |               |                  |                                  |                                |                                 |                               |
| 070105124                       | Rota                     | Rota          | 550              | 500                              | 0.9                            | 1,019                           | 1.9                           |
| <b>OHIO</b>                     |                          |               |                  |                                  |                                |                                 |                               |
| 060104602                       | Cleveland City of        | Cleveland     | 1,250            | 4,420                            | 3.5                            | 2,363                           | 1.9                           |
| 060104533                       | Coshocton County         | Coshocton     | 1,430            | 50,000                           | 35.0                           | 7,695                           | 5.4                           |
| 060104505                       | Highland County Comm     | Leesburg      | 573              | *                                |                                | 473                             | 0.8                           |
| 060104595                       | Mansfield-Richland Incub | Mansfield     | 819              | 1,505                            | 1.8                            | 350                             | 0.4                           |
| 060104576                       | Monroe County            | Woodsfield    | 900              | 750                              | 0.8                            | 620                             | 0.7                           |
| 060104476                       | Monroeville Village of   | Monroeville   | 253              | *                                |                                | 3,570                           | 14.1                          |
| 060104596                       | Ottawa County            | Port Clinton  | 1,171            | *                                |                                | 24,000                          | 20.5                          |
| <b>OKLAHOMA</b>                 |                          |               |                  |                                  |                                |                                 |                               |
| 080103564                       | Ardmore City of          | Ardmore       | 750              | 35,000                           | 46.7                           | 62,250                          | 83.0                          |
| 080103524                       | Guthrie                  | Guthrie       | 1,000            | 10,500                           | 10.5                           | 3,750                           | 3.8                           |
| 080103596                       | Oklahoma City, City of   | Oklahoma City | 1,255            | 10,000                           | 8.0                            | 51,900                          | 41.3                          |
| 080103526                       | Ponca City of            | Ponca City    | 830              | 125,000                          | 150.6                          | 150,000                         | 180.7                         |
| <b>OREGON</b>                   |                          |               |                  |                                  |                                |                                 |                               |
| 070105021                       | Pt Morrow                | Boardman      | 1,200            | 50,000                           | 41.7                           | 93,750                          | 78.1                          |
| 077905051                       | Southern Oregon Regnl ED | Medford       | 316              | *                                |                                | 1,014                           | 3.2                           |
| <b>PENNSYLVANIA</b>             |                          |               |                  |                                  |                                |                                 |                               |
| 010107483                       | Altoona-Blair CDC        | Claysburg     | 500              | 15,000                           | 30.0                           | 17,254                          | 34.5                          |
| 010107504                       | Bus & Ind Dev Corp       | Pittsburgh    | 1,133            | *                                |                                | 300                             | 0.3                           |
| 010107441                       | DuBois City of           | DuBois        | 500              | 2,400                            | 4.8                            | 15,750                          | 31.5                          |
| 010107446                       | Middle Monongehela IDA   | Bentleyville  | 700              | *                                |                                | 2,775                           | 4.0                           |
| 010107436                       | The Washinton Cnty Cncl  | Washington    | 600              | *                                |                                | 8,550                           | 14.3                          |
| <b>PUERTO RICO</b>              |                          |               |                  |                                  |                                |                                 |                               |
| 010107585                       | Guanica                  | Guanica       | 900              | 500                              | 0.6                            | 123                             | 0.1                           |
| <b>RHODE ISLAND</b>             |                          |               |                  |                                  |                                |                                 |                               |
| 010107427                       | Providence City of       | Providence    | 1,000            | 3,000                            | 3.0                            | 123                             | 0.1                           |
| <b>SOUTH CAROLINA</b>           |                          |               |                  |                                  |                                |                                 |                               |
| 040104759                       | Chester Metro District   | Chester       | 1,200            | 27,000                           | 22.5                           | 25,200                          | 21.0                          |
| 040104849                       | Fort Mill, Town of       | Fort Mill     | 895              | 18,000                           | 20.1                           | 27,000                          | 30.2                          |
| 040104813                       | Grassy Pond Water Co.    | Gaffney       | 205              | 7,500                            | 36.6                           | 1,875                           | 9.2                           |
| 040104817                       | N. Eastern Tech. Coll.   | Cheraw        | 1,170            | 5,600                            | 4.8                            | 3,600                           | 3.1                           |
| 040104938                       | Williamsburg County      | Kingstree     | 1,594            | 101,500                          | 63.7                           | 7,500                           | 4.7                           |
| 047904912                       | Alligator Rural Wtr/Swr  | McBee         | 1,500            | 1,100                            | 0.7                            | 75                              | 0.1                           |
| 047904893                       | Tri-County Econ Dev All  | Bamberg       | 2,000            | 186,750                          | 93.4                           | 56,250                          | 28.1                          |
| <b>SOUTH DAKOTA</b>             |                          |               |                  |                                  |                                |                                 |                               |
| 050103613                       | Rapid City Econ Dev Fdn  | Rapid City    | 615              | 1,500                            | 2.4                            | 10,125                          | 16.5                          |
| 050103538                       | Yankton City of          | Yankton       | 789              | 22,275                           | 28.2                           | 2,925                           | 3.7                           |
| 057903547                       | Black Hills Cmty Dev Inc | Lead          | 300              | 200                              | 0.7                            | 742                             | 2.5                           |



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|-----------------------|--------------------------|------------------|------------------|----------------------------------|--------------------------------|---------------------------------|-------------------------------|
| <b>TENNESSEE</b>      |                          |                  |                  |                                  |                                |                                 |                               |
| 040104900             | Decherd                  | Decherd          | 1,800            | 490,000                          | 272.2                          | 515,625                         | 286.5                         |
| 040104880             | Dunlap                   | Dunlap           | 740              | 25,000                           | 33.8                           | 19,500                          | 26.4                          |
| 040104962             | Knoxville                | Knoxville        | 1,500            | 16,000                           | 10.7                           | 30,225                          | 20.2                          |
| 040104949             | Morristown               | Morristown       | 1,500            | 49,000                           | 32.7                           | 73,800                          | 49.2                          |
| <b>TEXAS</b>          |                          |                  |                  |                                  |                                |                                 |                               |
| 080103563             | Brownsville Navigation   | Brownsville      | 1,500            | *                                |                                | 2,550                           | 1.7                           |
| 080103618             | Copperas Cove, City of   | Copperas Cove    | 1,000            | *                                |                                | 3,750                           | 3.8                           |
| 080103533             | Eagle Pass City of       | Eagle Pass       | 1,400            | *                                |                                | 113                             | 0.1                           |
| 080103655             | Greenville EDC           | Greenville       | 200              | 750                              | 3.8                            | 4,397                           | 22.0                          |
| 080103535             | Hamlin City of/Hamlin ED | Hamlin           | 800              | *                                |                                | 975                             | 1.2                           |
| 080103534             | Laredo City of           | Laredo           | 1,000            | 2,083                            | 2.1                            | 113                             | 0.1                           |
| 080103530             | Midland College          | Midland          | 900              | *                                |                                | 309                             | 0.3                           |
| 080103512             | Rio Grande City City of  | Rio Grande City  | 1,500            | *                                |                                | 4,120                           | 2.7                           |
| 080103619             | San Angelo Dev Corp      | San Angelo       | 600              | *                                |                                | 1,816                           | 3.0                           |
| 080103513             | UTSA                     | San Antonio      | 1,750            | *                                |                                | 313,696                         | 179.3                         |
| 080103627             | Weslaco City of          | Weslaco          | 300              | 2,625                            | 8.8                            | 3,000                           | 10.0                          |
| 080103600             | Wharton City of          | Wharton          | 800              | 5,500                            | 6.9                            | 9,750                           | 12.2                          |
| <b>UTAH</b>           |                          |                  |                  |                                  |                                |                                 |                               |
| 050103486             | Blanding City of         | Blanding         | 600              | 150                              | 0.3                            | 7,500                           | 12.5                          |
| 050103465             | Salina City of           | Salina           | 735              | 500                              | 0.7                            | 5,588                           | 7.6                           |
| 050103617             | Snow College Foundation  | Ephraim          | 584              | 200                              | 0.3                            | 150                             | 0.3                           |
| 050103655             | Utah State of            | Salt Lake City   | 500              | 520                              | 1.0                            | 5,199                           | 10.4                          |
| <b>VIRGIN ISLANDS</b> |                          |                  |                  |                                  |                                |                                 |                               |
| 010107435             | Virgin Islands Port Auth | Charlotte Amalie | 1,500            | 5,000                            | 3.3                            | 1,487                           | 1.0                           |
| <b>VIRGINIA</b>       |                          |                  |                  |                                  |                                |                                 |                               |
| 010107419             | Halifax Cnt Indl Dev Aut | South Boston     | 1,000            | 10,000                           | 10.0                           | 188                             | 0.2                           |
| 017907469             | Cumberland Plateau PDC   | Lebanon          | 1,000            | 25,000                           | 25.0                           | 29,250                          | 29.3                          |
| <b>WASHINGTON</b>     |                          |                  |                  |                                  |                                |                                 |                               |
| 070105017             | Kennewick, City of       | Kennewick        | 1,800            | 13,000                           | 7.2                            | 5,129                           | 2.8                           |
| 070104957             | Port of Benton           | Richland         | 331              | 375                              | 1.1                            | 588                             | 1.8                           |
| 077904955             | Pasco, City of           | Pasco            | 390              | 25                               | 0.1                            | 338                             | 0.9                           |
| 077904965             | Trico Econ Dev District  | Colville         | 880              | 220                              | 0.3                            | 735                             | 0.8                           |
| <b>WEST VIRGINIA</b>  |                          |                  |                  |                                  |                                |                                 |                               |
| 010107511             | Tyler County Commission  | Ben's Run        | 1,600            | 2,000                            | 1.3                            | 436                             | 0.3                           |
| 017907567             | Wayne County Commission  | Prichard         | 1,138            | 1,000                            | 0.9                            | 22,500                          | 19.8                          |
| <b>WISCONSIN</b>      |                          |                  |                  |                                  |                                |                                 |                               |
| 060104537             | Ladysmith City of        | Ladysmith        | 947              | *                                |                                | 600                             | 0.6                           |
| 06010295501           | Ladysmith City of        | Ladysmith        | 60               | 250                              | 4.2                            | 172                             | 2.9                           |
| 060104578             | Necedah Village of       | Necedah          | 500              | *                                |                                | 77,663                          | 155.4                         |

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|------------------|-------------------------|------------|---------------|----------------------------|--------------------------|---------------------------|-------------------------|
| <b>WISCONSIN</b> |                         |            |               |                            |                          |                           |                         |
| 060104593        | Northwest Reg Plan Comm | Iron River | 752           | *                          |                          | 1,463                     | 1.9                     |
| 067904541        | Racine County EDC       | Racine     | 466           | 1,332                      | 2.9                      | 22,900                    | 49.1                    |
| <b>WYOMING</b>   |                         |            |               |                            |                          |                           |                         |
| 050103561        | Riverton City of        | Riverton   | 795           | 3,300                      | 4.2                      | 667                       | 0.8                     |

\* Denotes no grantee private investment projections were available at the time of award.

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### Construction and RLF Investments by State

### Discounted Three-year Data

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|--------------------|--------------------------|---------------|---------------|----------------------------|--------------------------|---------------------------|-------------------------|
| <b>ALABAMA</b>     |                          |               |               |                            |                          |                           |                         |
| 040105402          | Crenshaw Co Econ IDA Inc | Luverne       | 387           | 15,000                     | 38.8                     | 11,250                    | 29.1                    |
| 040105348          | Hayneville               | Hayneville    | 2,000         | 25,000                     | 12.5                     | 22,500                    | 11.3                    |
| 040105418          | Huntsville City of       | Huntsville    | 1,000         | 82,500                     | 82.5                     | 61,875                    | 61.9                    |
| 040105470          | Water Works/Sewer Bd     | Montgomery    | 600           | 90,000                     | 150.0                    | 63,750                    | 106.3                   |
| <b>ALASKA</b>      |                          |               |               |                            |                          |                           |                         |
| 070105594          | Adak                     | Anchorage     | 2,100         | 5,000                      | 2.4                      | 675                       | 0.3                     |
| 070105627          | Bristol Bay EDC          | Dillingham    | 1,422         | 8,500                      | 6.0                      | 3,263                     | 2.3                     |
| 070105589          | Haines Borough           | Haines        | 304           | 600                        | 2.0                      | 750                       | 2.5                     |
| 070105545          | People's Learning Center | Bethel        | 1,800         | 4,000                      | 2.2                      | 8,094                     | 4.5                     |
| 077905595          | Cook Inlet               | Soldotna      | 302           | 1,500                      | 5.0                      | 825                       | 2.7                     |
| 077905537          | Kwinhagak                | Quinhagak     | 1,200         | 1,280                      | 1.1                      | 675                       | 0.6                     |
| <b>ARIZONA</b>     |                          |               |               |                            |                          |                           |                         |
| 077905477          | PPEP Microbusiness       | Tucson        | 500           | *                          |                          | 308                       | 0.6                     |
| <b>ARKANSAS</b>    |                          |               |               |                            |                          |                           |                         |
| 080103895          | Marion                   | Marion        | 1,500         | 520,000                    | 346.7                    | 176,250                   | 117.5                   |
| 080103842          | White River Health Sys   | Batesville    | 1,500         | 1,000                      | 0.7                      | 8,780                     | 5.9                     |
| <b>CONNECTICUT</b> |                          |               |               |                            |                          |                           |                         |
| 010108005          | Plainfield               | Plainfield    | 1,500         | 80,000                     | 53.3                     | 4,772                     | 3.2                     |
| <b>FLORIDA</b>     |                          |               |               |                            |                          |                           |                         |
| 040105390          | Jackson County           | Marianna      | 2,000         | 90,000                     | 45.0                     | 39,475                    | 19.7                    |
| 040105407          | University of Florida    | Gainesville   | 2,000         | 52,200                     | 26.1                     | 11,250                    | 5.6                     |
| <b>GEORGIA</b>     |                          |               |               |                            |                          |                           |                         |
| 040105430          | Adel IDA                 | Adel          | 1,151         | 8,000                      | 7.0                      | 188                       | 0.2                     |
| 040105378          | Carroll Tomorrow         | Carrollton    | 648           | 15,772                     | 24.3                     | 3,427                     | 5.3                     |
| 040105340          | Haralson Co. Dev. Auth.  | Waco          | 859           | 7,000                      | 8.1                      | 5,250                     | 6.1                     |
| 040105477          | Ware County              | Waycross      | 1,015         | 12,900                     | 12.7                     | 9,675                     | 9.5                     |
| 047905454          | Dev Auth of Cherokee Co  | Canton        | 900           | 24,000                     | 26.7                     | 18,000                    | 20.0                    |
| <b>HAWAII</b>      |                          |               |               |                            |                          |                           |                         |
| 070105384          | Waipahu                  | Waipahu       | 1,250         | 400                        | 0.3                      | 413                       | 0.3                     |
| <b>ILLINOIS</b>    |                          |               |               |                            |                          |                           |                         |
| 060104930          | Heartland Commerce EDF   | Peoria        | 2,000         | 44,000                     | 22.0                     | 3,900                     | 2.0                     |
| 060104870          | Herrin City of           | Herrin        | 1,651         | 32,000                     | 19.4                     | 24,000                    | 14.5                    |
| <b>IOWA</b>        |                          |               |               |                            |                          |                           |                         |
| 050103943          | Des Moines County        | Burlington    | 500           | 50,000                     | 100.0                    | 37,500                    | 75.0                    |
| 050103928          | Keokuk City of           | Keokuk        | 675           | 70,000                     | 103.7                    | 525,000                   | 777.8                   |
| <b>KENTUCKY</b>    |                          |               |               |                            |                          |                           |                         |
| 040105405          | Community Ventures Corp. | Lexington     | 350           | 7,000                      | 20.0                     | 1,654                     | 4.7                     |
| 040105342          | St. Catharine College    | St. Catharine | 1,500         | 37,500                     | 25.0                     | 2,827                     | 1.9                     |

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|----------------------|--------------------------|----------------------|------------------|----------------------------------|--------------------------------|---------------------------------|-------------------------------|
| <b>KENTUCKY</b>      |                          |                      |                  |                                  |                                |                                 |                               |
| 047905429            | Big Sandy Regional IDA   | Inez                 | 1,026            | 14,200                           | 13.8                           | 1,875                           | 1.8                           |
| 047905457            | Wood Creek Water Distric | London               | 1,199            | 6,400                            | 5.3                            | 19,575                          | 16.3                          |
| <b>LOUISIANA</b>     |                          |                      |                  |                                  |                                |                                 |                               |
| 080103910            | Assumption Parish WWD-1  | Napoleonville        | 500              | 12,500                           | 25.0                           | 5,959                           | 11.9                          |
| 080103874            | LSU System R&TF          | Baton Rouge          | 1,250            | 130,000                          | 104.0                          | 2,625                           | 2.1                           |
| 080103830            | Lake Providence Port Com | Lake Providence      | 1,250            | 31,000                           | 24.8                           | 3,136                           | 2.5                           |
| <b>MARYLAND</b>      |                          |                      |                  |                                  |                                |                                 |                               |
| 01010753401          | Allegany Co Commission   | Cumberland           | 346              | 5,000                            | 14.5                           | 1,125                           | 3.3                           |
| <b>MASSACHUSETTS</b> |                          |                      |                  |                                  |                                |                                 |                               |
| 010108019            | Fitchburg City of        | Fitchburg            | 1,000            | 20,000                           | 20.0                           | 14,942                          | 14.9                          |
| 010107974            | MLKJ-BEC                 | Worcester            | 1,201            | 5,175                            | 4.3                            | 58                              | 0.0                           |
| <b>MICHIGAN</b>      |                          |                      |                  |                                  |                                |                                 |                               |
| 060104894            | Decatur Village of       | Decatur              | 980              | 19,000                           | 19.4                           | 2,625                           | 2.7                           |
| 060104934            | Greenville City of       | Greenville           | 1,200            | 25,000                           | 20.8                           | 176,250                         | 146.9                         |
| 060104940            | Hillman Village of       | Hillman              | 926              | 34,400                           | 37.1                           | 1,050                           | 1.1                           |
| 060104865            | Kettering University     | Flint                | 1,800            | 158,400                          | 88.0                           | 241                             | 0.1                           |
| <b>MINNESOTA</b>     |                          |                      |                  |                                  |                                |                                 |                               |
| 060104902            | Roseau City of           | Roseau               | 1,000            | 7,000                            | 7.0                            | 3,624                           | 3.6                           |
| <b>MISSISSIPPI</b>   |                          |                      |                  |                                  |                                |                                 |                               |
| 040105469            | Jackson Cty. Port Auth.  | Moss Point           | 1,700            | 5,000                            | 2.9                            | 1,313                           | 0.8                           |
| 040105439            | Lee County               | Tupelo               | 1,625            | 9,208                            | 5.7                            | 120                             | 0.1                           |
| <b>MISSOURI</b>      |                          |                      |                  |                                  |                                |                                 |                               |
| 050104062            | CORTEX                   | St. Louis            | 2,900            | 400,000                          | 137.9                          | 31,224                          | 10.8                          |
| 050104009            | Ladonia City of          | Ladonia              | 962              | 49,000                           | 50.9                           | 49,875                          | 51.8                          |
| 050103990            | Lilbourn City of         | Lilbourn             | 595              | 20,000                           | 33.6                           | 3,525                           | 5.9                           |
| <b>MONTANA</b>       |                          |                      |                  |                                  |                                |                                 |                               |
| 050103932            | Mountainview Medical Ctr | White Sulphur Spring | 315              | 1,531                            | 4.9                            | 11,946                          | 37.9                          |
| 050103947            | Shelby City of           | Shelby               | 500              | 3,864                            | 7.7                            | 4,440                           | 8.9                           |
| <b>NEBRASKA</b>      |                          |                      |                  |                                  |                                |                                 |                               |
| 050104017            | Ho-Chunk CDC             | Walthill             | 700              | 6,000                            | 8.6                            | 2,858                           | 4.1                           |
| 057903949            | David City               | David City           | 600              | 0                                | 0.0                            | 194                             | 0.3                           |
| 057904094            | Hallam                   | Hallam               | 681              | 2,500                            | 3.7                            | 1,875                           | 2.8                           |
| <b>NEW HAMPSHIRE</b> |                          |                      |                  |                                  |                                |                                 |                               |
| 010107966            | North Country Council    | Lebanon              | 2,600            | 16,900                           | 6.5                            | 25,500                          | 9.8                           |
| <b>NEW MEXICO</b>    |                          |                      |                  |                                  |                                |                                 |                               |
| 08010382901          | C&TSRRC                  | Chama                | 400              | 40,000                           | 100.0                          | 392                             | 1.0                           |
| 080103855            | Las Cruces City of       | Las Cruces           | 850              | 1,500                            | 1.8                            | 319                             | 0.4                           |

## Realized Private Sector Investment Reported for FY 2004 Approvals

### Construction and RLF Investments by State Discounted Three-year Data

| Project #             | Grantee                 | Location           | EDA\$ (\$000) | Projected Priv Inv (\$000) | Projected Priv Inv Ratio | Realized Priv Inv (\$000) | Realized Priv Inv Ratio |
|-----------------------|-------------------------|--------------------|---------------|----------------------------|--------------------------|---------------------------|-------------------------|
| <b>NEW MEXICO</b>     |                         |                    |               |                            |                          |                           |                         |
| 080103870             | Science & Tech Pk Dev   | Albuquerque        | 750           | 62,000                     | 82.7                     | 63,390                    | 84.5                    |
| <b>NEW YORK</b>       |                         |                    |               |                            |                          |                           |                         |
| 010108029             | CUNY                    | Long Island City   | 1,000         | 20,000                     | 20.0                     | 38                        | 0.0                     |
| 010107972             | NY Hotel Trades Coun    | New York           | 1,640         | 40,000                     | 24.4                     | 1,497                     | 0.9                     |
| <b>NORTH CAROLINA</b> |                         |                    |               |                            |                          |                           |                         |
| 040105436             | Catawba, Town of        | Catawba            | 533           | 17,000                     | 31.9                     | 12,750                    | 23.9                    |
| 040105339             | Lenoir Cmty Coll        | Kinston            | 600           | 16,000                     | 26.7                     | 12,000                    | 20.0                    |
| 040105472             | Surry County of         | Dobson             | 706           | 7,495                      | 10.6                     | 19,875                    | 28.2                    |
| 047905376             | Windsor, Town of        | Windsor            | 1,500         | 19,000                     | 12.7                     | 7,013                     | 4.7                     |
| <b>OHIO</b>           |                         |                    |               |                            |                          |                           |                         |
| 060104913             | Lorain City of          | Lorain             | 2,000         | 40,830                     | 20.4                     | 849                       | 0.4                     |
| 067904903             | Ottawa Village of       | Ottawa             | 1,725         | 18,700                     | 10.8                     | 1,853                     | 1.1                     |
| <b>OKLAHOMA</b>       |                         |                    |               |                            |                          |                           |                         |
| 08010378101           | Broken Bow              | Broken Bow         | 405           | 55,000                     | 135.8                    | 135,000                   | 333.3                   |
| 080103875             | Norman EDC, Inc.        | Norman             | 1,250         | 50,000                     | 40.0                     | 7,500                     | 6.0                     |
| <b>OREGON</b>         |                         |                    |               |                            |                          |                           |                         |
| 070105490             | Columbia County         | Clatskanie         | 1,000         | 928,000                    | 928.0                    | 281,250                   | 281.3                   |
| 070105524             | Gilliam County          | Condon             | 920           | 8,000                      | 8.7                      | 750                       | 0.8                     |
| 070105498             | Rogue Community College | White City         | 1,000         | 23,550                     | 23.6                     | 581                       | 0.6                     |
| <b>PENNSYLVANIA</b>   |                         |                    |               |                            |                          |                           |                         |
| 010108068             | CCPI                    | Meadville          | 420           | 12,000                     | 28.6                     | 1,500                     | 3.6                     |
| 010108013             | Columbia Alliance       | Bloomsburg         | 1,000         | 13,500                     | 13.5                     | 324                       | 0.3                     |
| 010108026             | Crispus Attucks Assoc   | York               | 1,000         | 2,500                      | 2.5                      | 684                       | 0.7                     |
| 010108014             | LVIP                    | Bethlehem          | 2,000         | 50,000                     | 25.0                     | 56,250                    | 28.1                    |
| 017908047             | CTBC                    | Coal (Township of) | 1,123         | 27,950                     | 24.9                     | 1,667                     | 1.5                     |
| 017908048             | Moshannon Valley EDP    | Philipsburg        | 600           | 13,000                     | 21.7                     | 113                       | 0.2                     |
| <b>SOUTH CAROLINA</b> |                         |                    |               |                            |                          |                           |                         |
| 040105359             | Westminster, City of    | Westminster        | 1,000         | 41,000                     | 41.0                     | 30,750                    | 30.8                    |
| <b>SOUTH DAKOTA</b>   |                         |                    |               |                            |                          |                           |                         |
| 057904070             | Vermillion City of      | Vermillion         | 367           | 60,000                     | 163.6                    | 247                       | 0.7                     |
| <b>TENNESSEE</b>      |                         |                    |               |                            |                          |                           |                         |
| 040105424             | City of Harriman        | Harriman           | 510           | 11,300                     | 22.2                     | 9,171                     | 18.0                    |
| 040105487             | ETSU                    | Johnson City       | 1,000         | 25,000                     | 25.0                     | 3,750                     | 3.8                     |
| 040105349             | IDB of Jackson          | Gainesboro         | 400           | 2,500                      | 6.3                      | 1,200                     | 3.0                     |
| 040105446             | MBF                     | Memphis            | 1,500         | 118,000                    | 78.7                     | 2,719                     | 1.8                     |
| 040105379             | Oneida                  | Oneida             | 1,340         | 2,250                      | 1.7                      | 1,088                     | 0.8                     |
| <b>TEXAS</b>          |                         |                    |               |                            |                          |                           |                         |
| 080103871             | Frank Phillips College  | Perryton           | 1,000         | 60,000                     | 60.0                     | 724                       | 0.7                     |

## Realized Private Sector Investment Reported for FY 2004 Approvals

### Construction and RLF Investments by State

### Discounted Three-year Data

| Project #         | Grantee                  | Location   | EDA\$<br>(\$000) | Projected<br>Priv Inv<br>(\$000) | Projected<br>Priv<br>Inv Ratio | Realized<br>Priv Inv<br>(\$000) | Realized<br>Priv Inv<br>Ratio |
|-------------------|--------------------------|------------|------------------|----------------------------------|--------------------------------|---------------------------------|-------------------------------|
| <b>TEXAS</b>      |                          |            |                  |                                  |                                |                                 |                               |
| 080103891         | Slaton                   | Slaton     | 560              | 7,100                            | 12.7                           | 788                             | 1.4                           |
| 080103869         | Temple Coll at Taylor Fn | Taylor     | 600              | 515                              | 0.9                            | 295                             | 0.5                           |
| 080103868         | Temple Jr College Found  | Temple     | 720              | 846                              | 1.2                            | 113                             | 0.2                           |
| <b>UTAH</b>       |                          |            |                  |                                  |                                |                                 |                               |
| 050103952         | Cedar City               | Cedar City | 971              | 15,000                           | 15.5                           | 8,925                           | 9.2                           |
| <b>WASHINGTON</b> |                          |            |                  |                                  |                                |                                 |                               |
| 070105465         | Auburn                   | Auburn     | 2,000            | 46,000                           | 23.0                           | 132,750                         | 66.4                          |
| 070105473         | SIRTI                    | Spokane    | 3,000            | 90,000                           | 30.0                           | 273                             | 0.1                           |
| 070105525         | Seattle Biomedical       | Seattle    | 1,250            | 44,500                           | 35.6                           | 991                             | 0.8                           |
| 077905520         | SIRTI                    | Spokane    | 1,467            | *                                |                                | 375                             | 0.3                           |
| <b>WISCONSIN</b>  |                          |            |                  |                                  |                                |                                 |                               |
| 060104866         | Darlington, City of      | Darlington | 1,139            | 19,500                           | 17.1                           | 1,529                           | 1.3                           |
| 060104899         | Milwaukee, City of       | Milwaukee  | 2,500            | 8,125                            | 3.3                            | 10,269                          | 4.1                           |

\* Denotes no grantee private investment projections were available at the time of award.



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