



SAILDRONE OVERVIEW

February 2022

SAILDRONE, INC.

American Made | Owned | Manufactured | Operated



Saildrone is the world's leading collector of in situ ocean and climate data via uncrewed vehicles, above and below the sea surface.

Environmentally friendly | ML enabled | Secure data portal | Based in the USA

WHY SAILDRONE?

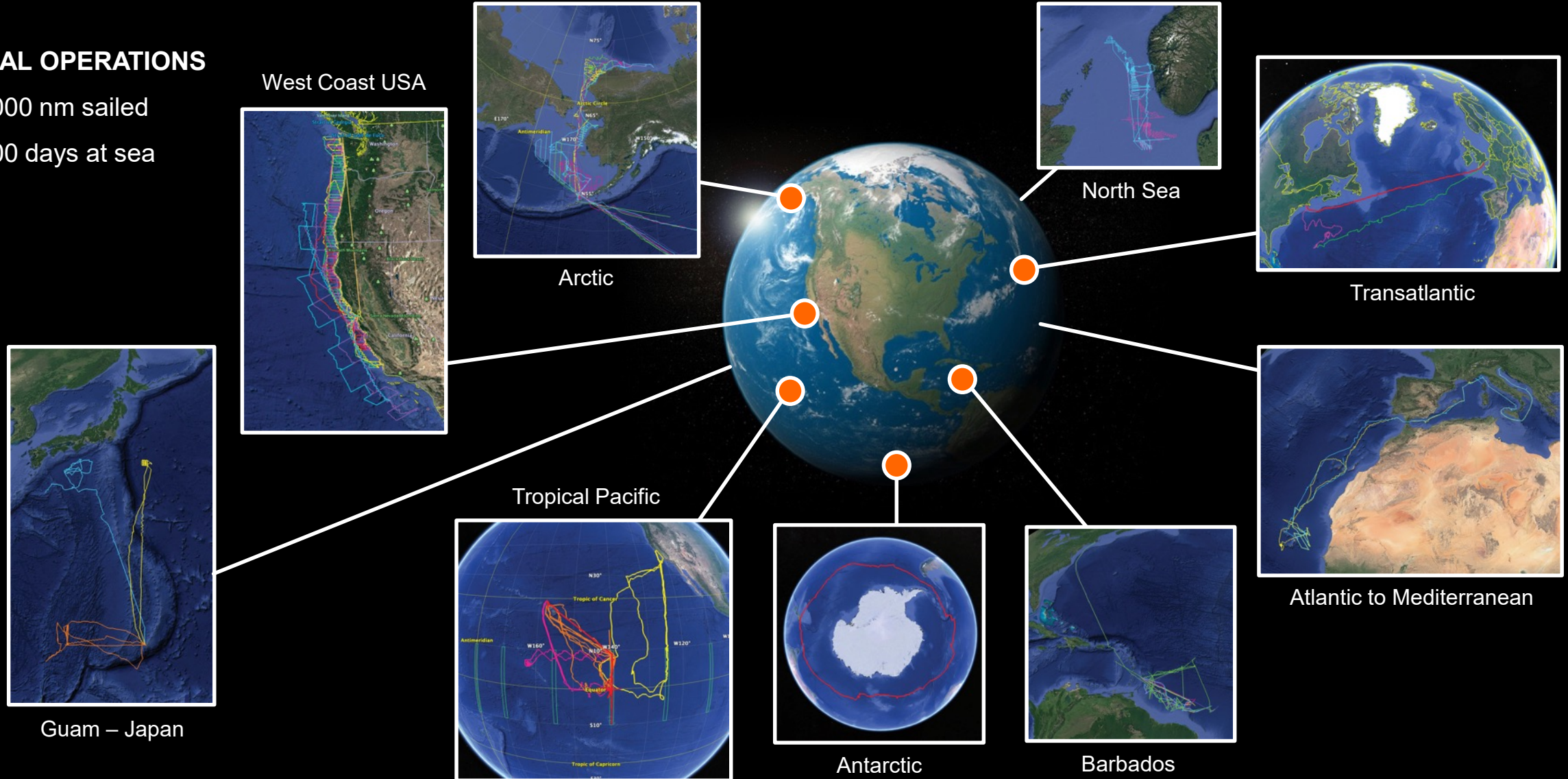
The world's most capable, proven, and trusted Uncrewed Surface Vehicles (USVs)



GLOBAL OPERATIONS

>750,000 nm sailed

>15,000 days at sea

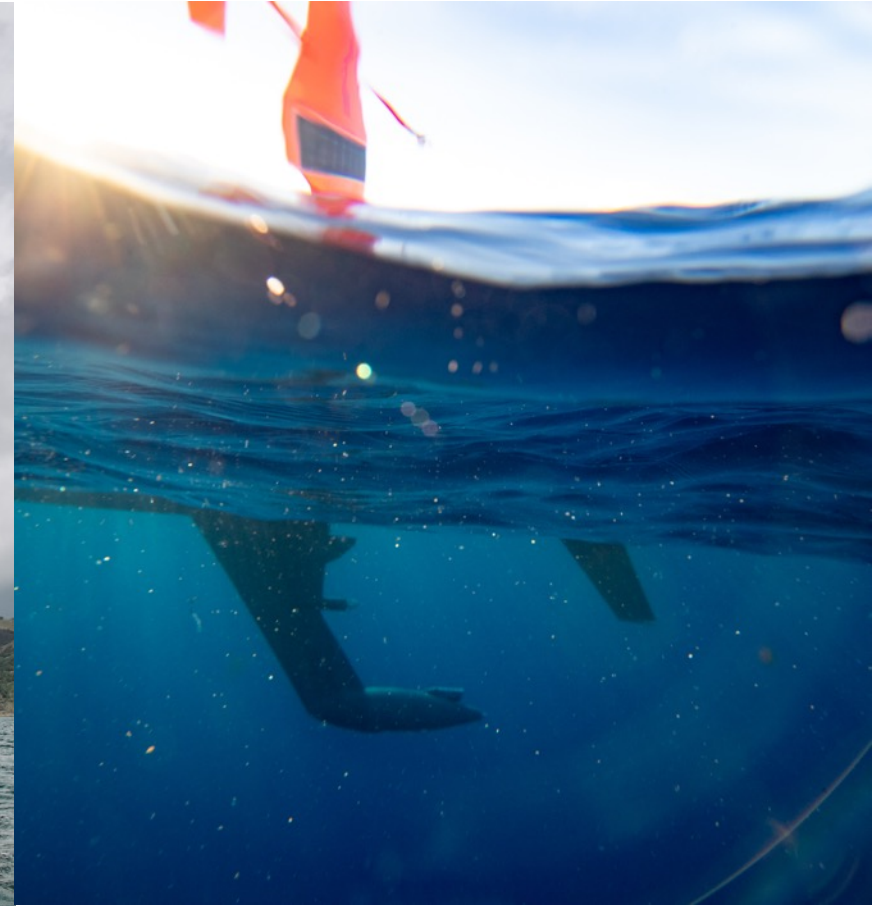


OUR TECHNOLOGY

Vehicles | Data | Mission Portal

A GLOBAL FLEET OF OCEAN DRONES

Wind and solar-powered, monitoring the planet in real time, above and below the surface.



Maritime Domain Awareness

Intelligence, Surveillance & Reconnaissance (ISR)
Force Protection | Law Enforcement & Maritime Safety
Ecosystem Monitoring

Ocean Mapping

Single-beam and multibeam bathymetric data collection for navigation and charting, telecommunications, offshore energy, and physical oceanography to 23,000 feet (7,000 m) depth.

Ocean Data

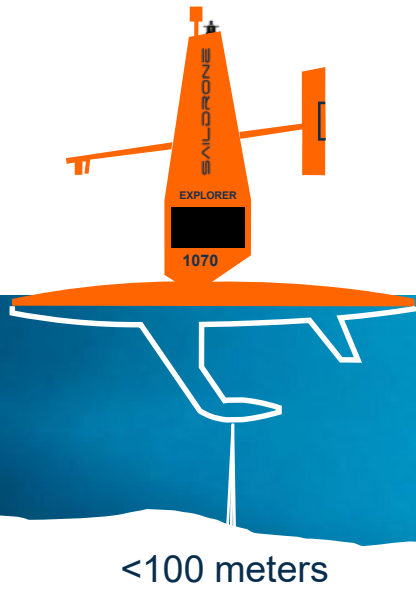
Collecting essential ocean and climate variables.
Fisheries | Metocean Data Collection | Ecosystem monitoring | Satellite Calibration/Validation

DIFFERENT SIZE VEHICLES

For different missions

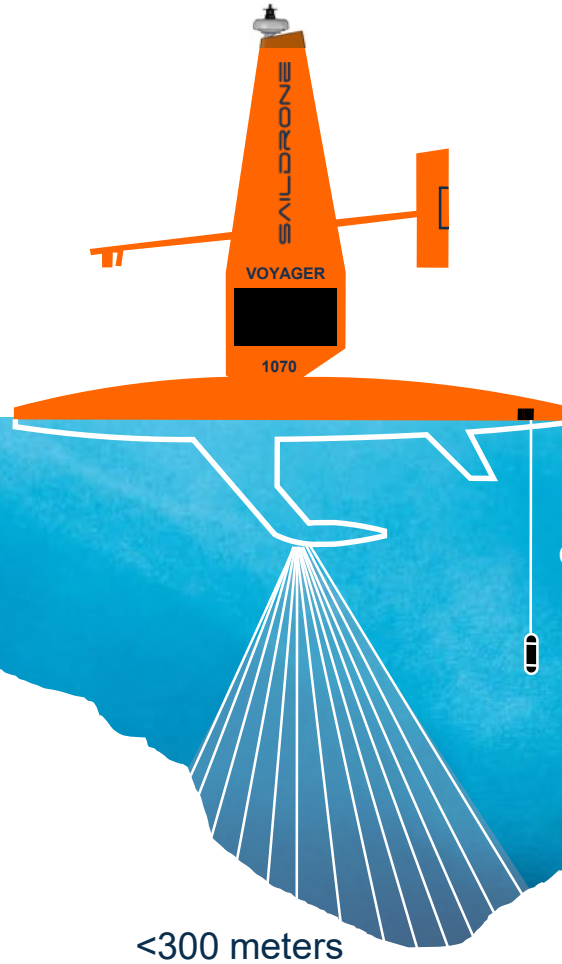
Explorer

METOC & FISHERIES



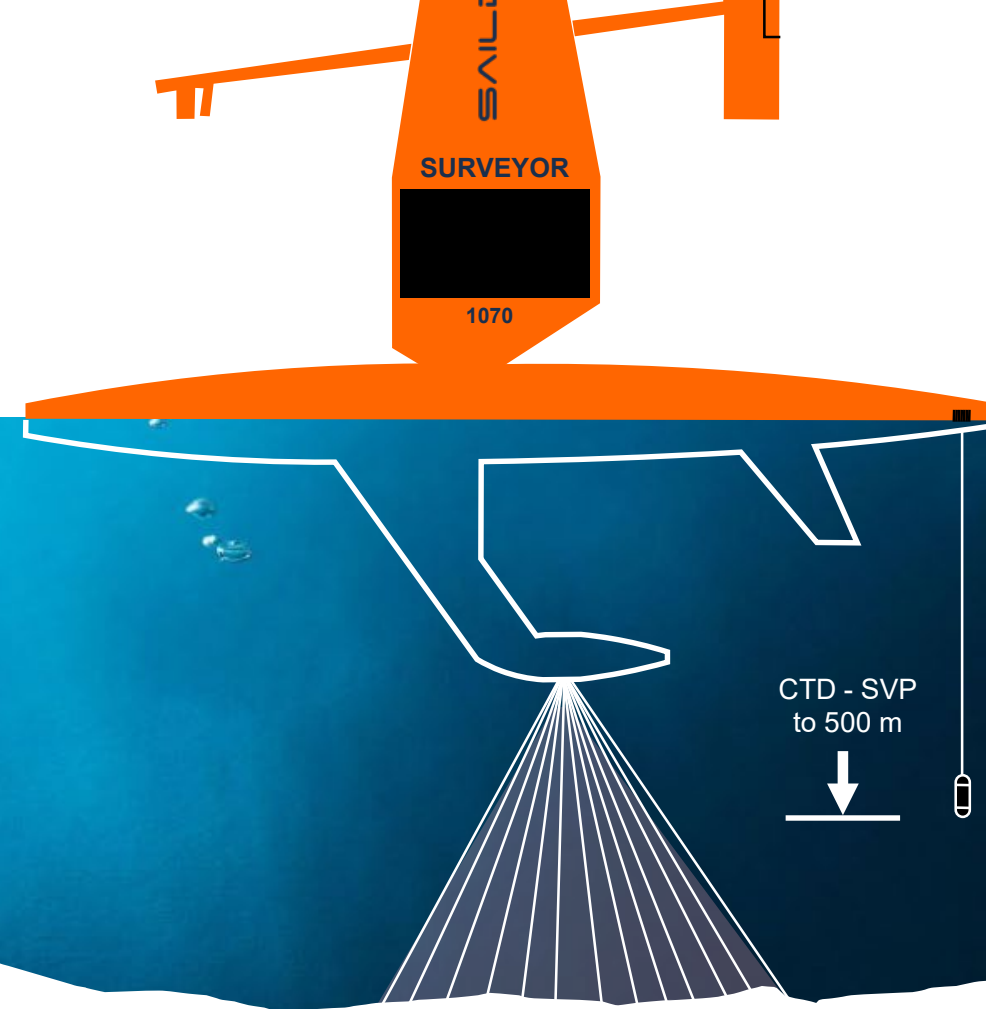
Voyager

MDA | ISR | SHALLOW MULTIBEAM



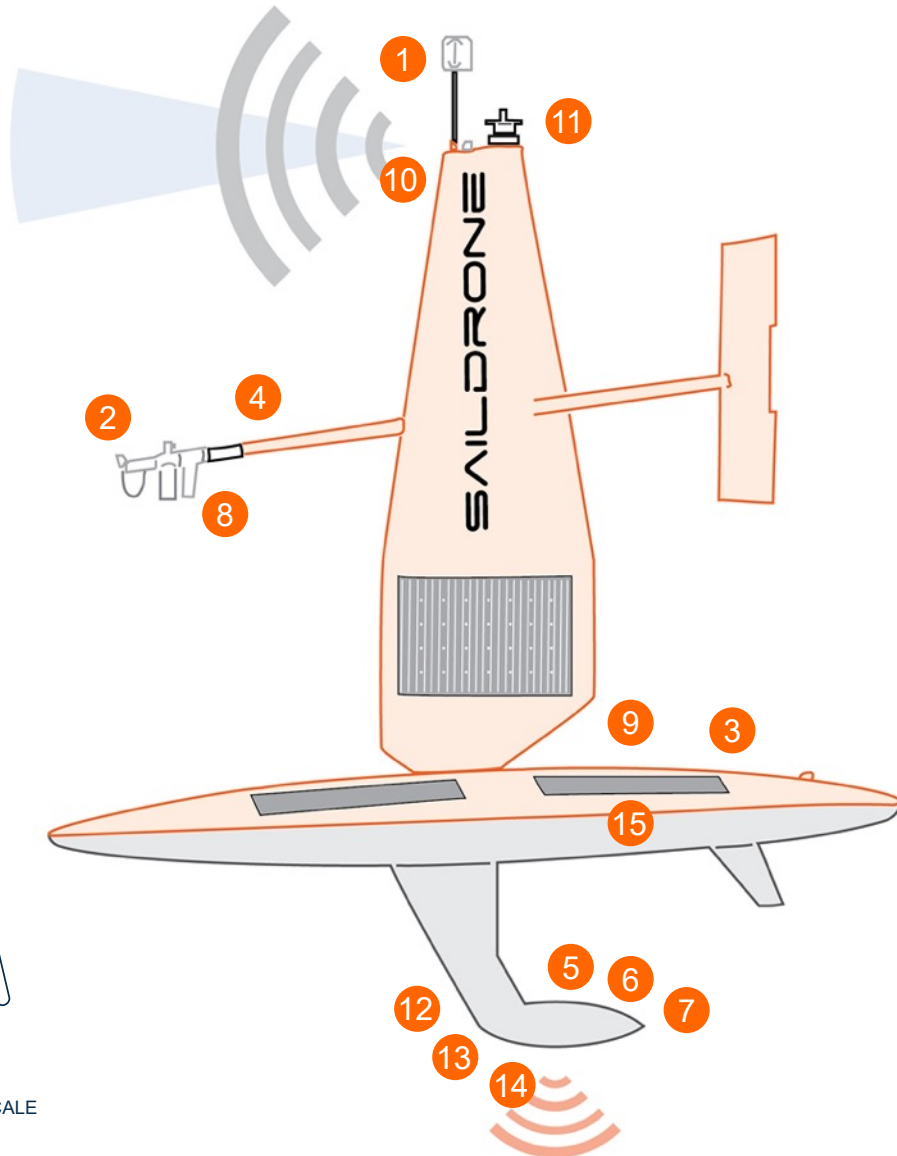
Surveyor

DEEP WATER MULTIBEAM



SAILDRONE EXPLORER – ALL SENSORS

Comprehensive sensor suite: Critical scientific data for understanding climate change



PAYLOAD OPTIONS

| No. | Variable | Sensor | |
|-----|-------------------------------------|---|-------------|
| 1 | Wind speed & direction | Gill Windmaster 3D Ultrasonic 20Hz @ + 5.2 m | ATMOSPHERIC |
| 2 | Air temp & humidity | Rotronic HC2 - S3 with rad shield @ + 2.3 m | |
| 3 | Barometric pressure | Vaisala Barocap PTB210 @ +0.2 m | |
| 4 | Photosynthetically active radiation | LI-COR LI-192SA @ +2.6 m | |
| 5 | Salinity & temperature | Seabird SBE 37 @ -1.5 m | OCEAN |
| 6 | Dissolved oxygen | Seabird SBE 37 ODO @ -1.5 m | |
| 7 | Chlorophyll-a | Wetlabs ECO-FL-S G4 @ -0.5 m | |
| 8 | Skin temperature | Heitronics CT 15.10 @ +2.3 | MDA |
| 9 | Wave height & period | Dual GPS aided IMU | |
| 10 | Carbon | NOAA PMEL ASVCO2 (pCO2) Atmospheric & dissolved pCO2 | |
| 11 | AIS transceiver | | ACOUSTIC |
| 13 | Smart camera array | 360° High-resolution optical cameras with ML target detection | |
| 13 | Ocean currents | Teledyne RDI Workhorse ADCP 300 kHz @ -1.9 m | |
| 14 | Bathymetry | Shallow single-beam: Airmar DT800 Deep single-beam: Teledyne Echotrac E20 Deep single-beam: Simrad WBT Mini | |

EXCEPTIONAL DATA QUALITY

Rigorously tested by external collaborators



“Comparisons with shipboard measurements showed good agreement, inspiring confidence in these new instrument platforms.”

THE USE OF SAILDRONES TO EXAMINE SPRING CONDITIONS IN THE BERING SEA: INSTRUMENT COMPARISONS, SEA ICE MELTWATER AND YUKON RIVER PLUME STUDIES. OCEANS 2015

“The saildrones performed well in the harsh conditions of the Bering Sea and demonstrated the potential of this innovative platform to advance ecosystem research.”

ADVANCES IN ECOSYSTEM RESEARCH: SAILDRONE SURVEYS OF OCEANOGRAPHY, FISH, AND MARINE MAMMALS IN THE BERING SEA. OCEANOGRAPHY 30(2):113-115

“A platform that is ready for ocean research missions from the tropics to the Arctic.”

THE USE OF SAILDRONES TO EXAMINE SPRING CONDITIONS IN THE BERING SEA: VEHICLE SPECIFICATION AND MISSION PERFORMANCE. OCEANS 2015

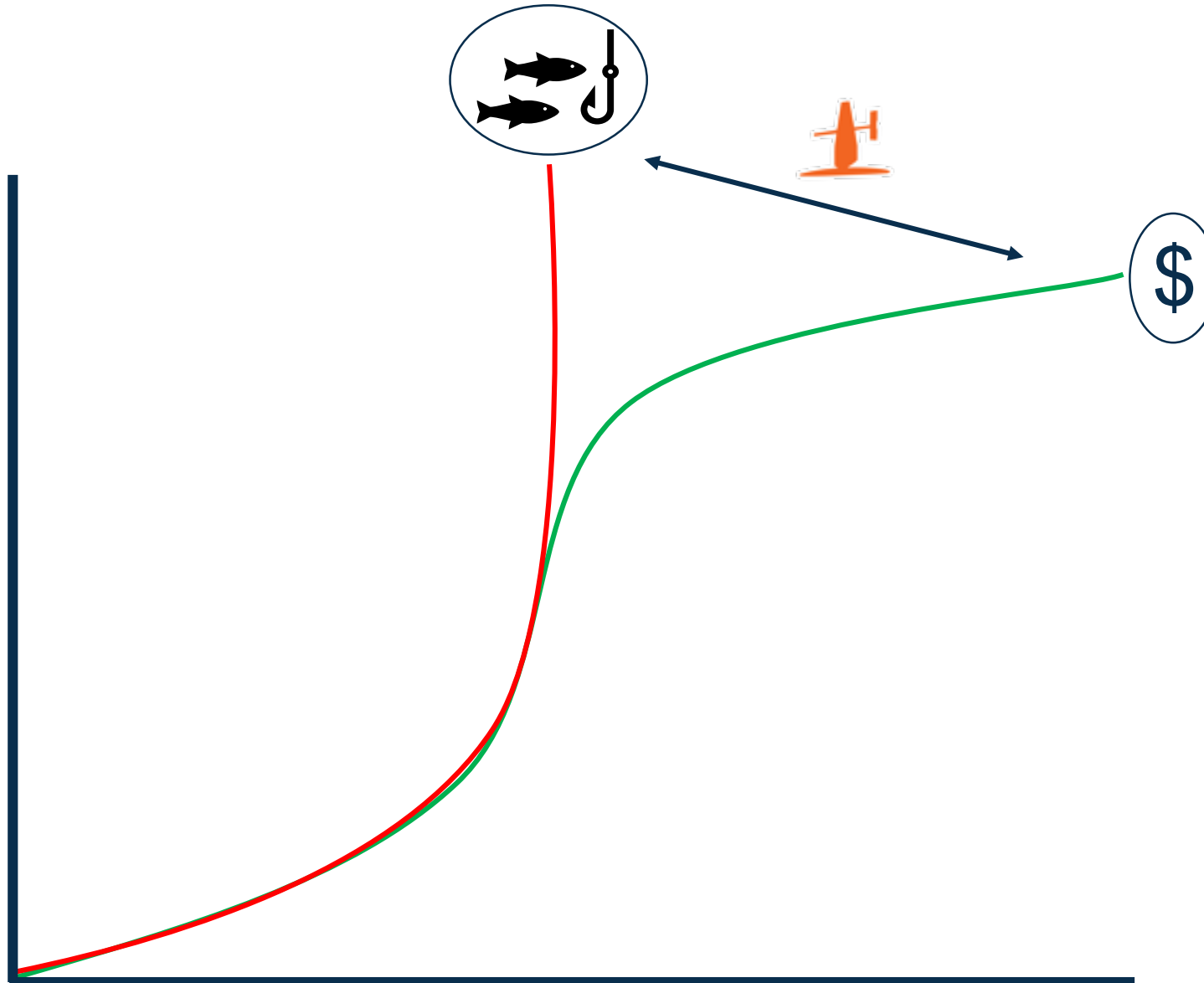
WHY SAILDRONE

Collaborating with the world's leading defense and civilian government and scientific organizations



REQUIREMENTS vs. RESOURCES

Realizing Efficiencies to Close the Delta Between Requirements and Resources



- Augment traditional survey efforts with long endurance, low impact (LELI) USVs.
- LELI USVs can be produced quickly, at a lower cost than a survey ship.
- Business model reduces cost and risk.
- LELI USVs are not going to replace ships; they will free those assets up for missions requiring crewed vessels.
- Let the robots mow the grass!

THE MISSION PORTAL

A fully managed ocean data service to keep you in control



Saildrone provides:

- A secure application for real-time data access and visualization with external data integrations
- The ability to manage your fleet
- A user-friendly secure web portal
- Advanced collaboration features
- Comprehensive mission planning tools.



On-the-fly
Analysis

Adaptive
sampling

Email-free
collaboration

Your data
your way

OCEAN DATA

Critical Data for Managing and Protecting Natural Resources

FISHERIES ACOUSTICS FOR NMFS

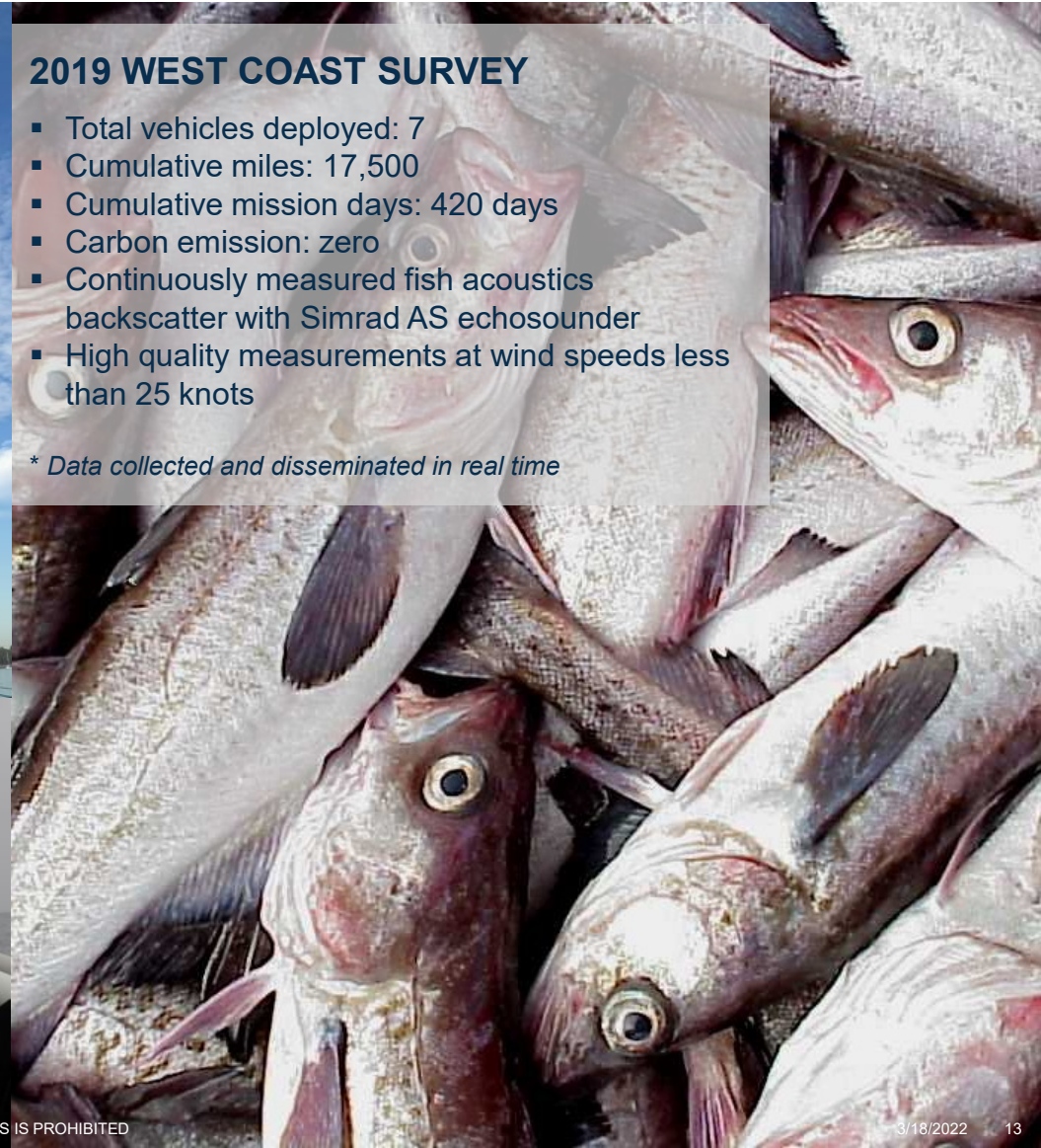
Saildrone successfully conducted a full uncrewed comparison with NOAA survey vessels for the 2019 hake and coastal pelagic species surveys



2019 WEST COAST SURVEY

- Total vehicles deployed: 7
- Cumulative miles: 17,500
- Cumulative mission days: 420 days
- Carbon emission: zero
- Continuously measured fish acoustics backscatter with Simrad AS echosounder
- High quality measurements at wind speeds less than 25 knots

** Data collected and disseminated in real time*



FISHERIES ACOUSTICS

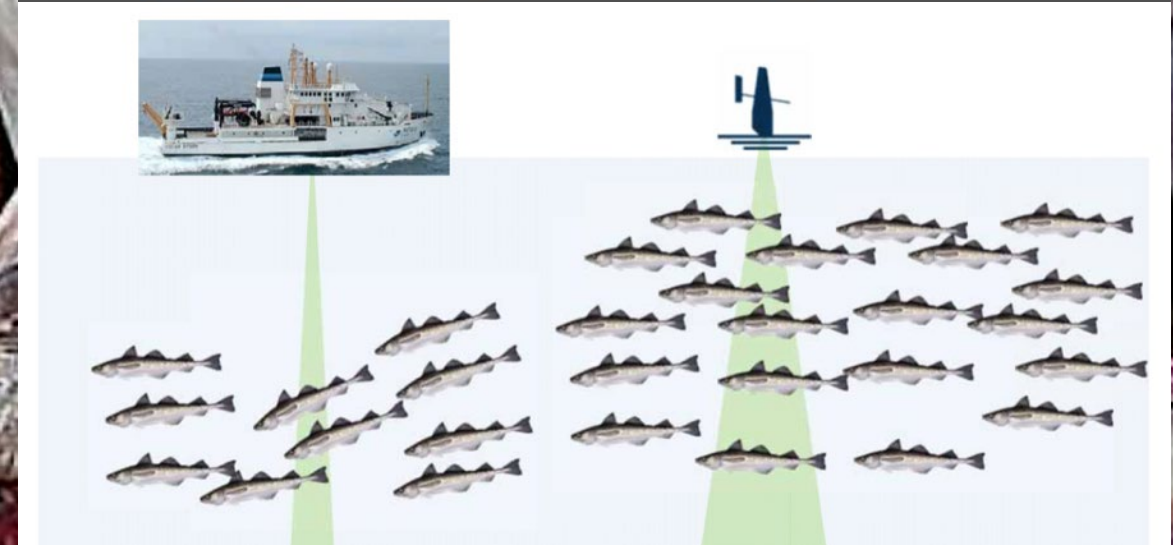
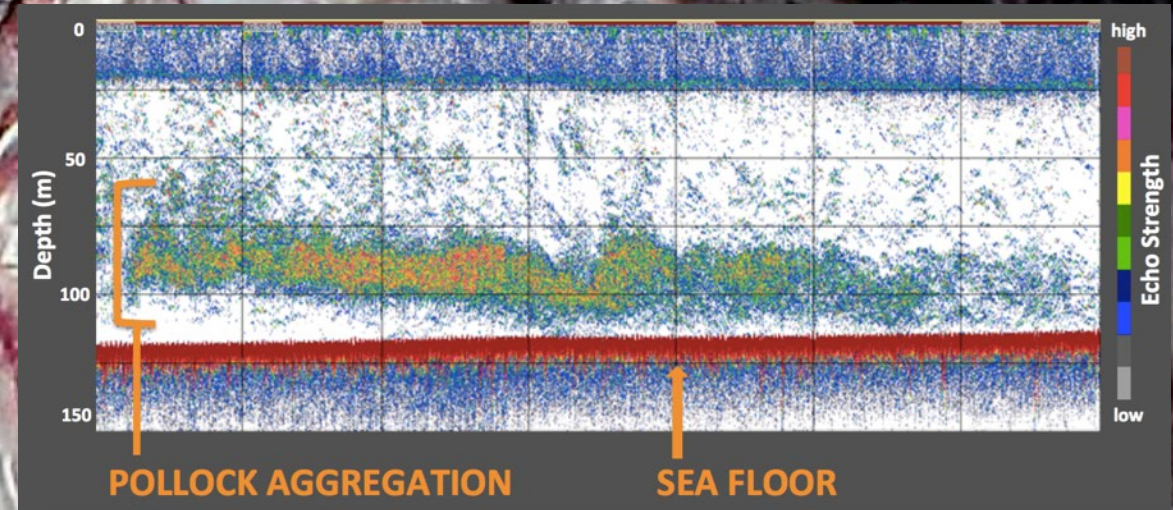
Comparisons with research vessel indicate shallow pollock react to ship noise



SAILDRONE HAS BEEN CONDUCTING POLLOCK SURVEYS IN THE BERING SEA SINCE 2015

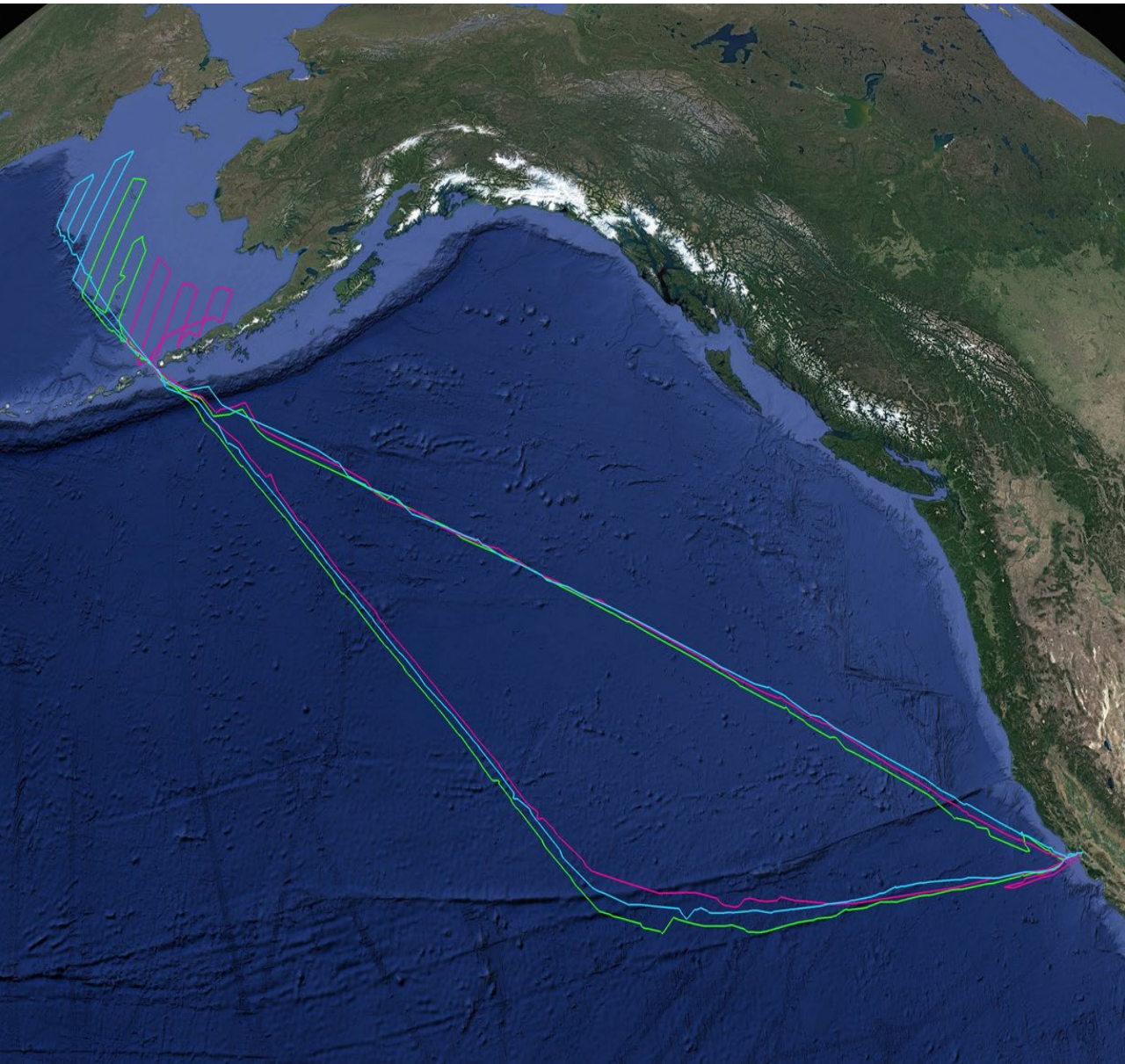
- Total vehicles deployed in 2020: 4
- Carbon emission: zero
- Continuously measured fish acoustics backscatter with Simrad AS echosounder
- High quality measurements at wind speeds
- The 2020 mission was deployed from Alameda to the Bering Sea to conduct the annual survey, while COVID kept many traditional research vessels in their home ports

* Data collected and disseminated in real time



2020 POLLOCK SURVEY

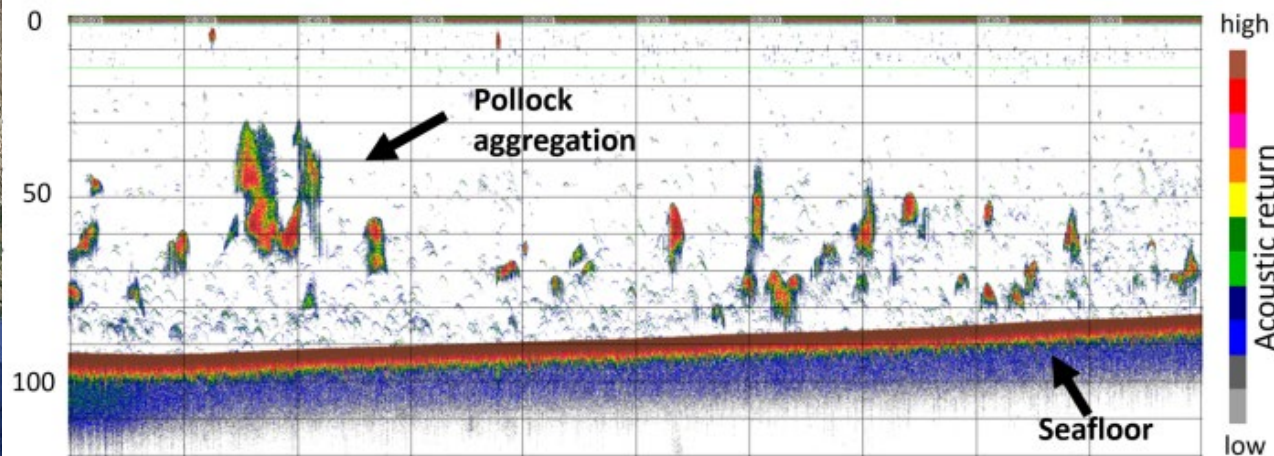
First time data from uncrewed surface vehicles were used to help produce an annual estimate of abundance for a commercial fish stock



2020 survey (40 nmi spacing)

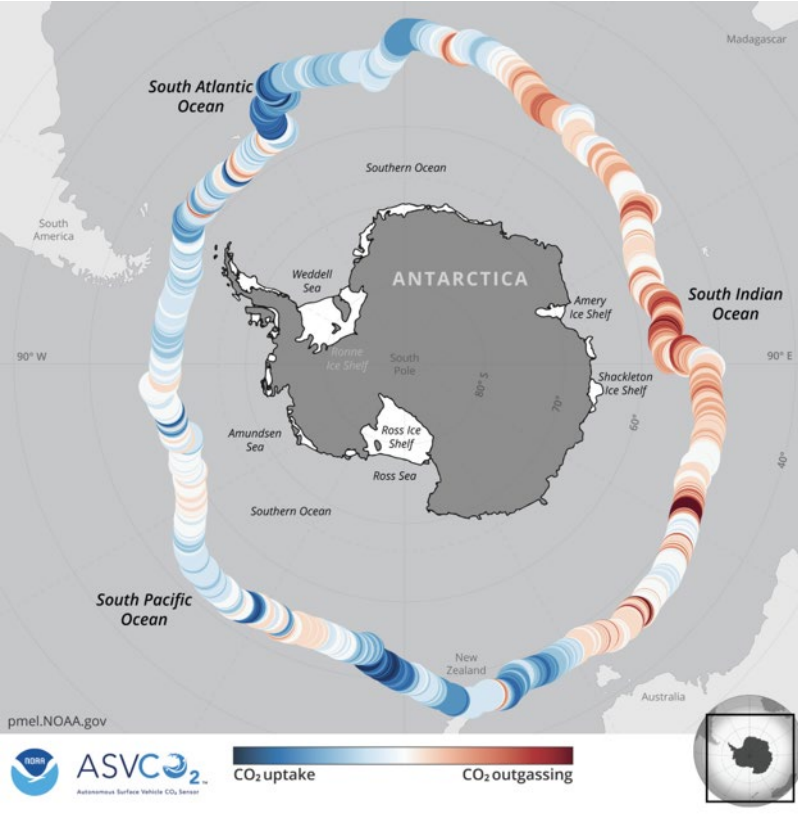


Typical survey (20 nmi spacing)



DISCOVERIES THAT IMPACT CLIMATE SCIENCE

Saildrone's 2019 circumnavigation of Antarctica to measure CO₂ in an under-sampled region demonstrated the role of autonomy in quantifying change

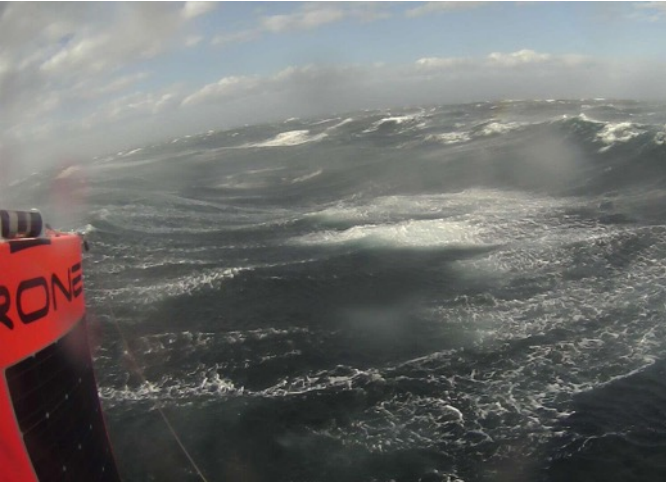


“The landmark accomplishment will ultimately increase observations and understanding of weather, climate, and ecosystem processes in remote, harsh, and rapidly changing oceanic regions. Preliminary results suggest that there is strong outgassing of CO₂ in the austral winter; this finding upends our understanding of the Southern Ocean as a sink for atmospheric carbon.”

2020 RON BROWN EXCELLENCE IN INNOVATION AWARD

QUANTIFYING THE GULF STREAM

Improving global carbon budgets and global weather forecasting

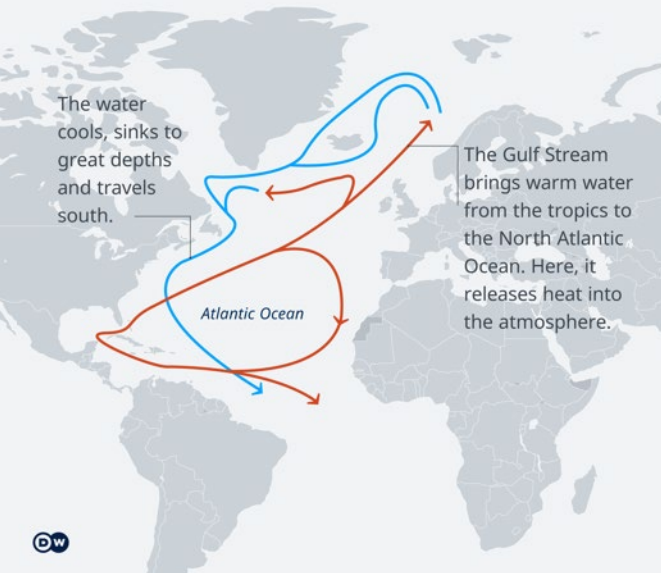


THE GULF STREAM HAS AN OUTSIZED IMPACT ON WEATHER FORECASTING AND IMPROVING UNDERSTANDING OF OCEAN CARBON EXCHANGE.

- Project length: 26 months
- Mission duration: 6 vehicles for 12 months
- SAILDRONE vehicles are designed to survive harsh conditions like those found in the Gulf Stream, from 15-meter (50-foot) waves to 130 km/h (80 mph) winds
- Partners: European Center for Medium Range Weather Forecasting and University of Rhode Island



The Gulf Stream system



“Weather is becoming more extreme, and as a society, we must get better and smarter at predicting it in order to protect our communities. We are enthusiastic about the potential for this project to leverage technology to contribute towards that goal.”

ROWAN BARNETT
HEAD OF GOOGLE.ORG FOR EMEA AND APAC

2021 ATLANTIC HURRICANE MISSION

Improving intensification forecasting to mitigate hurricane damage in coastal areas



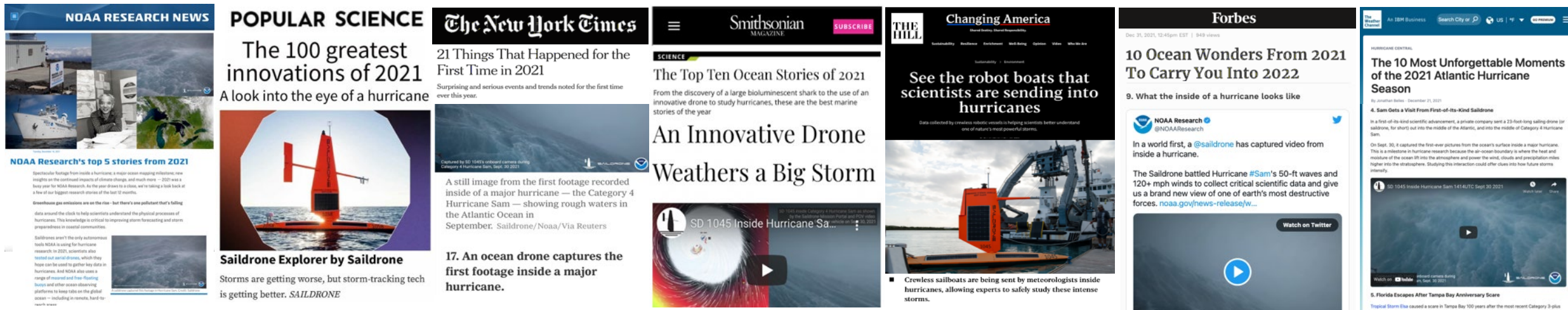
NOAA funded 5 vehicles for 90 mission days

- Collecting data including air, surface, and water temp, humidity, barometric pressure, wind speed and direction, salinity, and wave height and period
- SD 1045 spent 24 hours inside Category 4 Hurricane Sam collecting real-time data and video
- All five vehicles contributed important insight into hurricane rapid intensification by sampling in or near tropical storms—Fred, Grace, Henri, Mindy, Peter
- Initial findings suggest salinity a key factor in rapid intensification

“ This mission has opened the door to a new era of how we study hurricanes... The point of the whole scientific mission was to measure the surface flux within hurricanes, especially around the eyewall—and we got it! ”

CHIDONG ZHANG, DIRECTOR, NOAA PMEL OCEAN CLIMATE RESEARCH DIVISION

Atlantic Hurricane Mission – recognized as one of the most important stories of 2021!



MARINE MAMMAL RESEARCH

Tracking tagged northern fur seals – use of USV beyond ship capabilities



ARCTIC / BERING SEA SURVEYS

- Cumulative miles: 161
- Cumulative mission days: 130
- Carbon emission: zero
- Tracked 30 satellite-tagged, adult-female fur seals as they foraged
- Followed and recorded behavior and prey field of 2 fur seals

* Data collected and disseminated in real time



OCEAN MAPPING

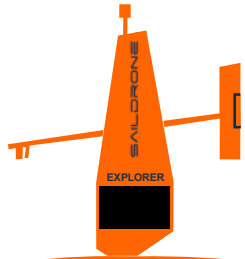
Cost effective IHO Compliant Bathymetry

SAILDRONE BATHYMETRY PLATFORMS

USVs capable of global reach

Explorer

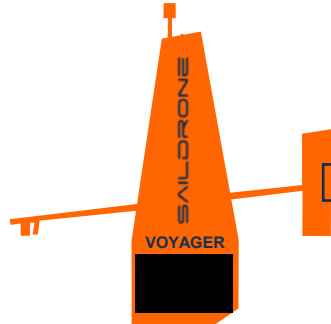
RECON SINGLE-BEAM
Airmar DT800



<100 meters

Voyager

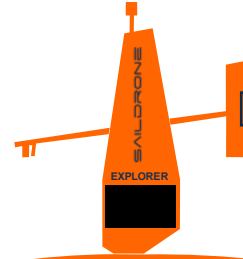
MEDIUM MULTIBEAM
Norbit i77h + SVP



<300 meters

Explorer

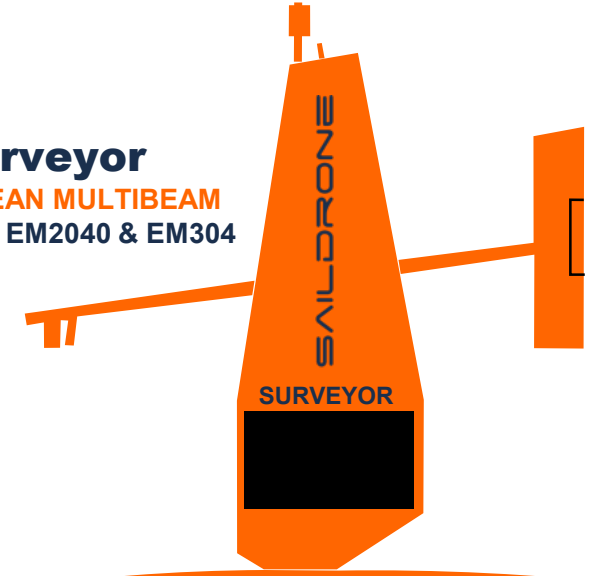
DEEP SINGLE-BEAM
Teledyne Echotrac E20



<500 meters

Surveyor

FULL OCEAN MULTIBEAM
Kongsberg EM2040 & EM304



<7,000 meters

Near-shore and open-ocean bathymetry solutions that meet or exceed International Hydrographic Organization (IHO) standards

OCEAN MAPPING | BATHYMETRY

Purpose-built 24/7 autonomous IHO compliant ocean mapping solutions



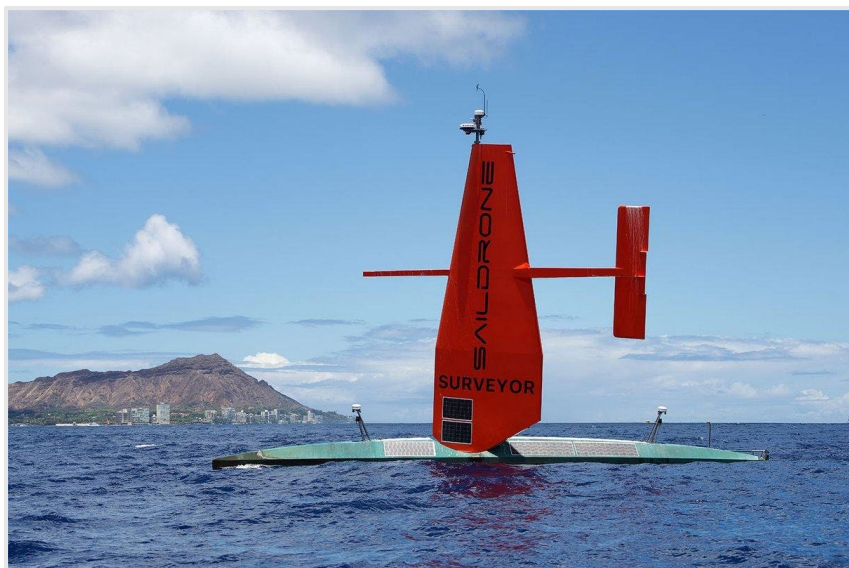
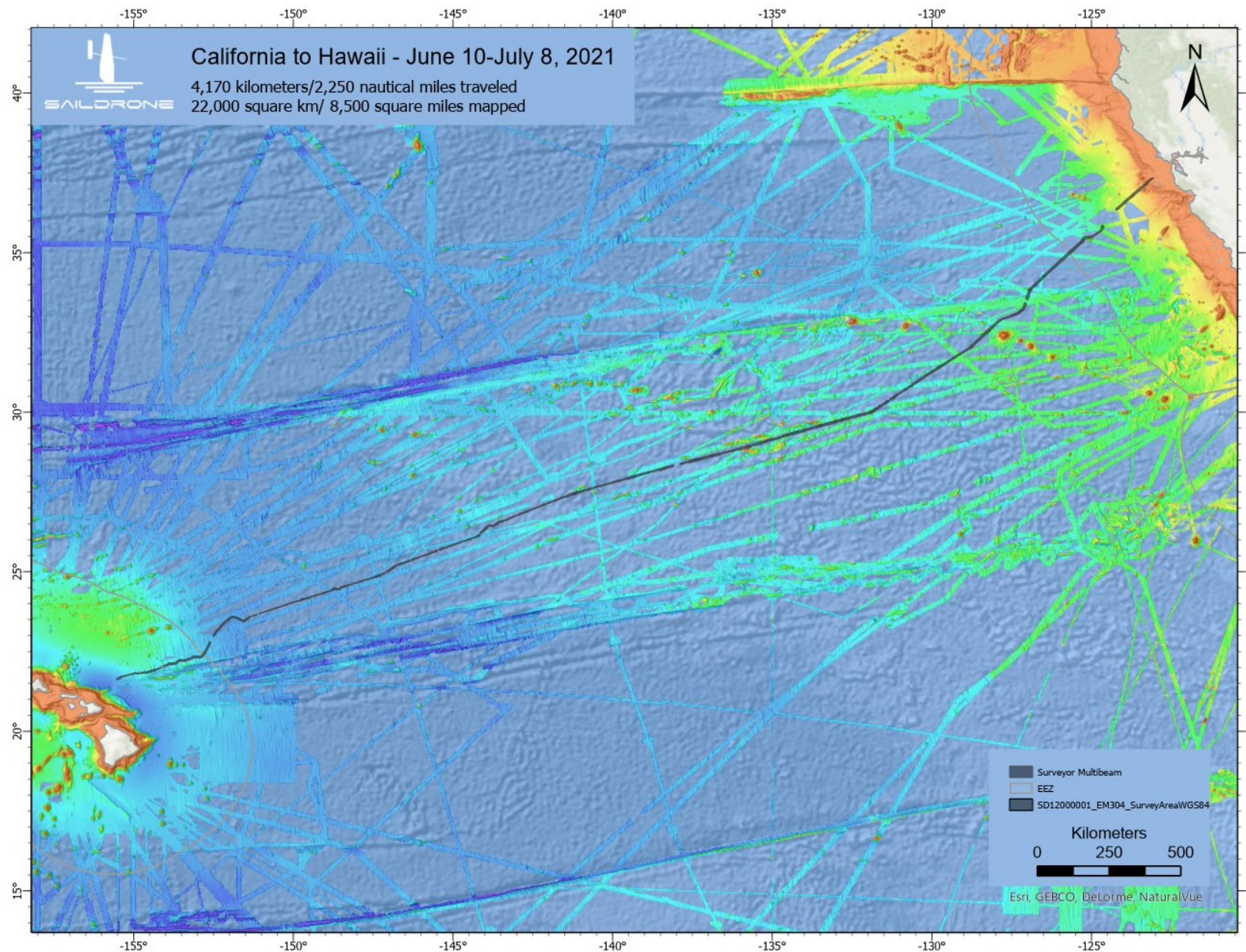
SURVEYOR FIRST MISSION

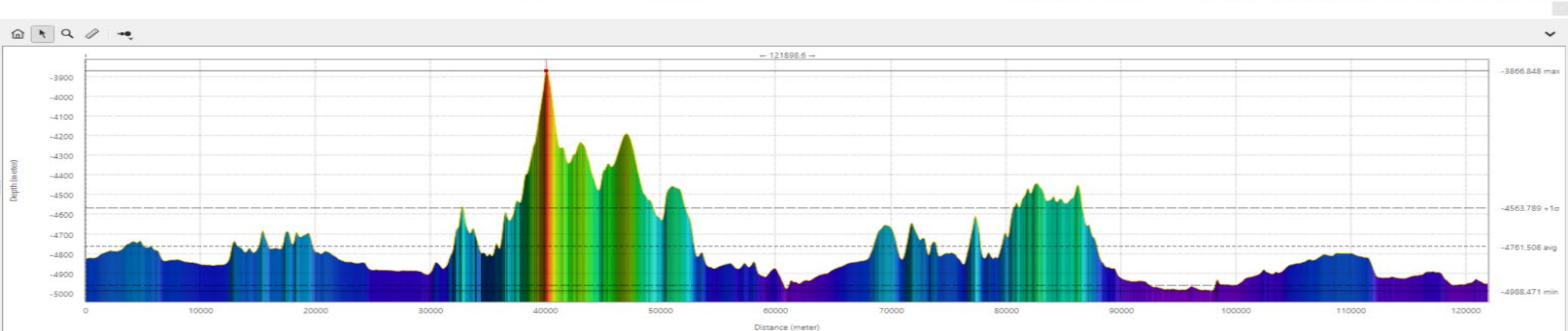
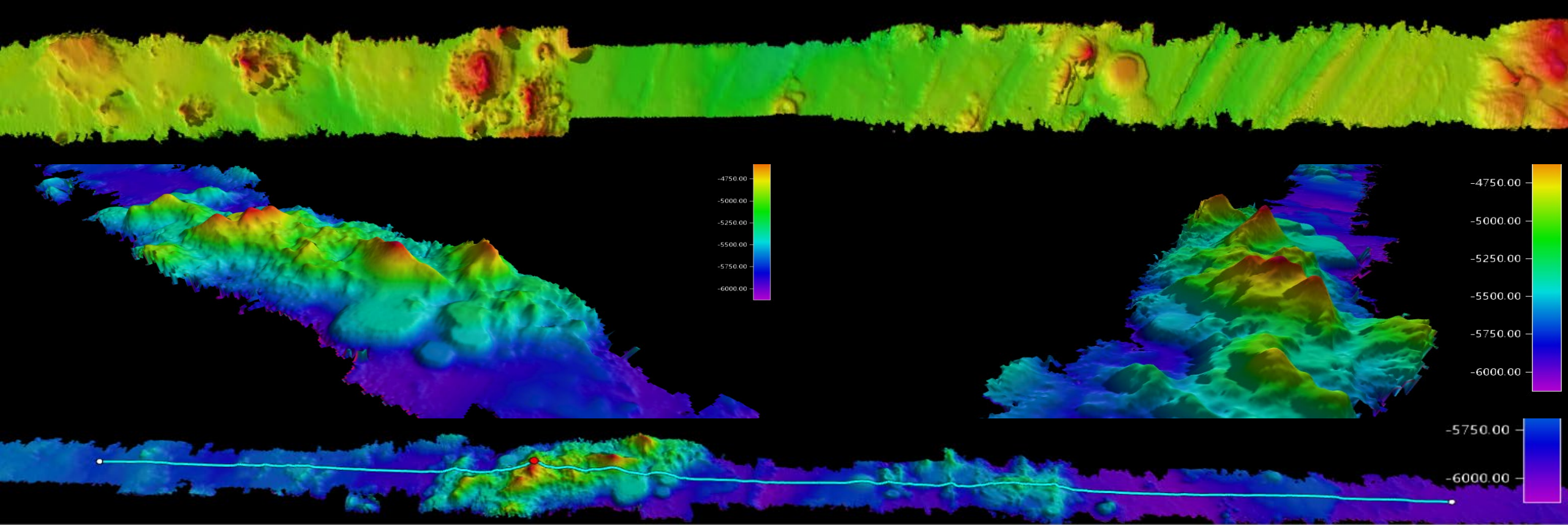
Alameda to Honolulu—mapping gaps!



SAILDRONE

- 28 DAS
- 4,170 line km mapped
- 22,000+ km² mapped
- 5500+ m in depth



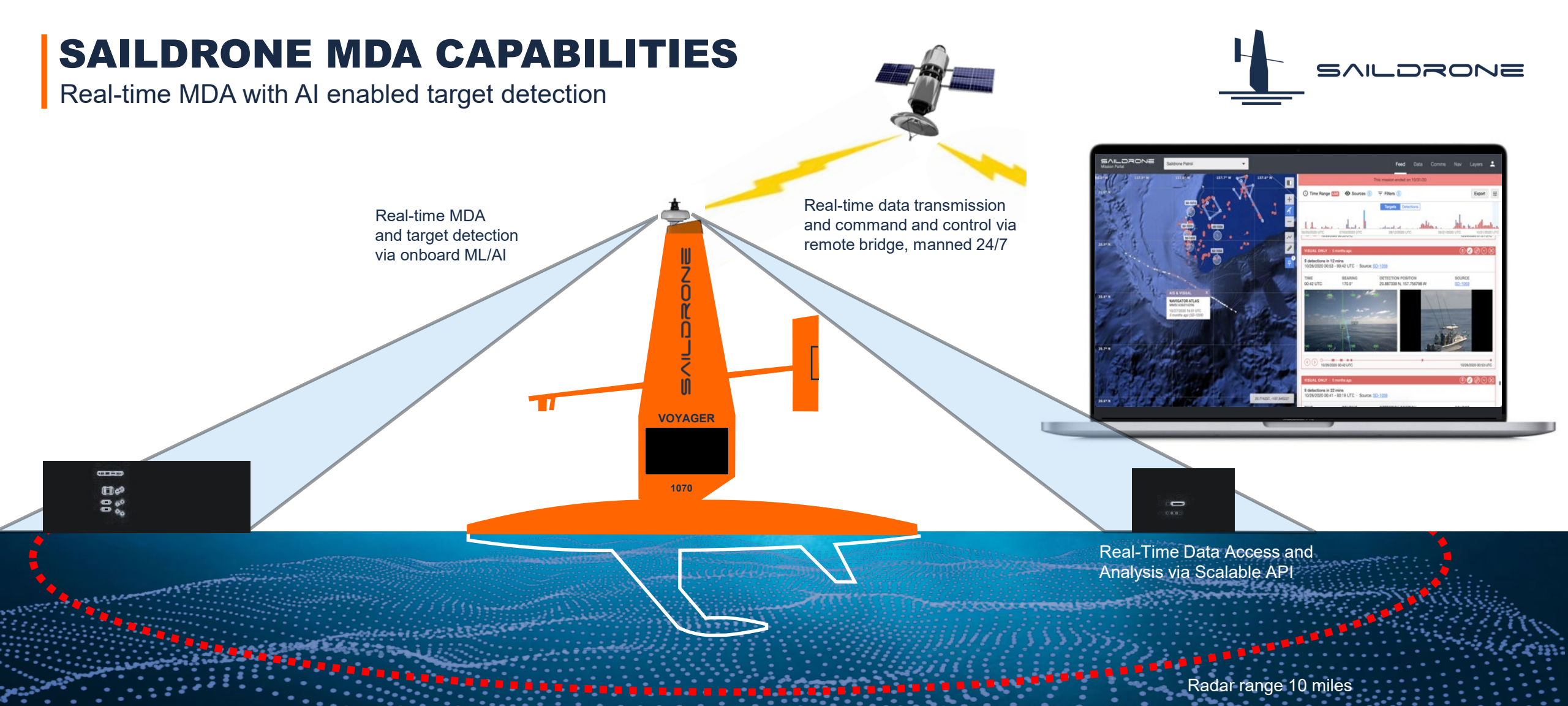


MARITIME DOMAIN AWARENESS

Maximizing Information & Decision Advantage

SAILDRONE MDA CAPABILITIES

Real-time MDA with AI enabled target detection



Proprietary onboard machine learning algorithm fuses sensor data, recognizes targets of interest, and alerts the end-user in near real-time—the “eyes” at sea. An advanced acoustics instrument package provides the “ears” at sea.

WORLD'S LARGEST DATABASE OF OCEAN IMAGES

Collected by Sairdrones own fleet



DDG



Cruise ship



Coast Guard cutter



Container ship



Sport boat



Fishing boat



DDG 1001



LCS



These images have been used to train a machine learning model to recognize targets autonomously.



SAILDRONE

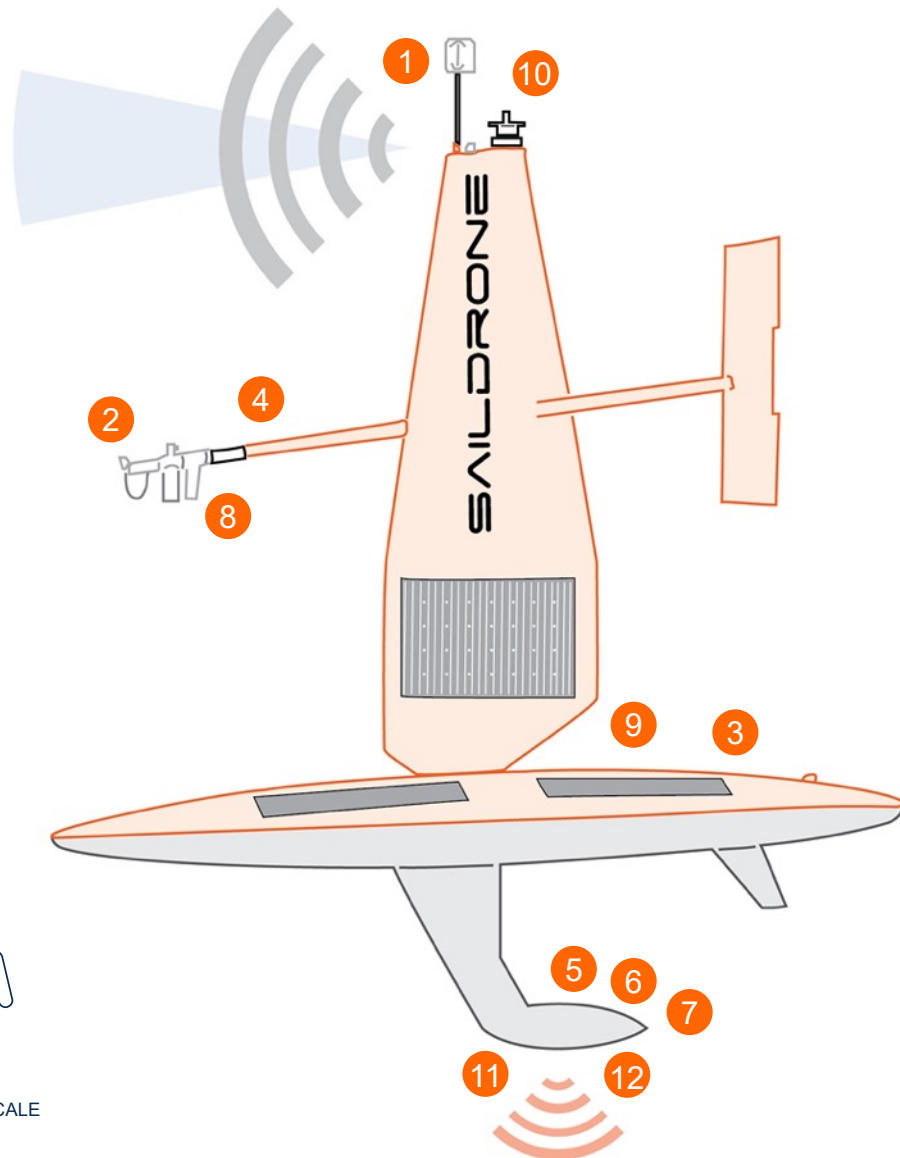
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SAILDRONE VEHICLES

Vehicle Sensor Suites

SAILDRONE EXPLORER – METOCEAN

Metocean sensor suite: Critical scientific data for understanding climate change

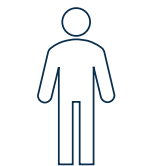
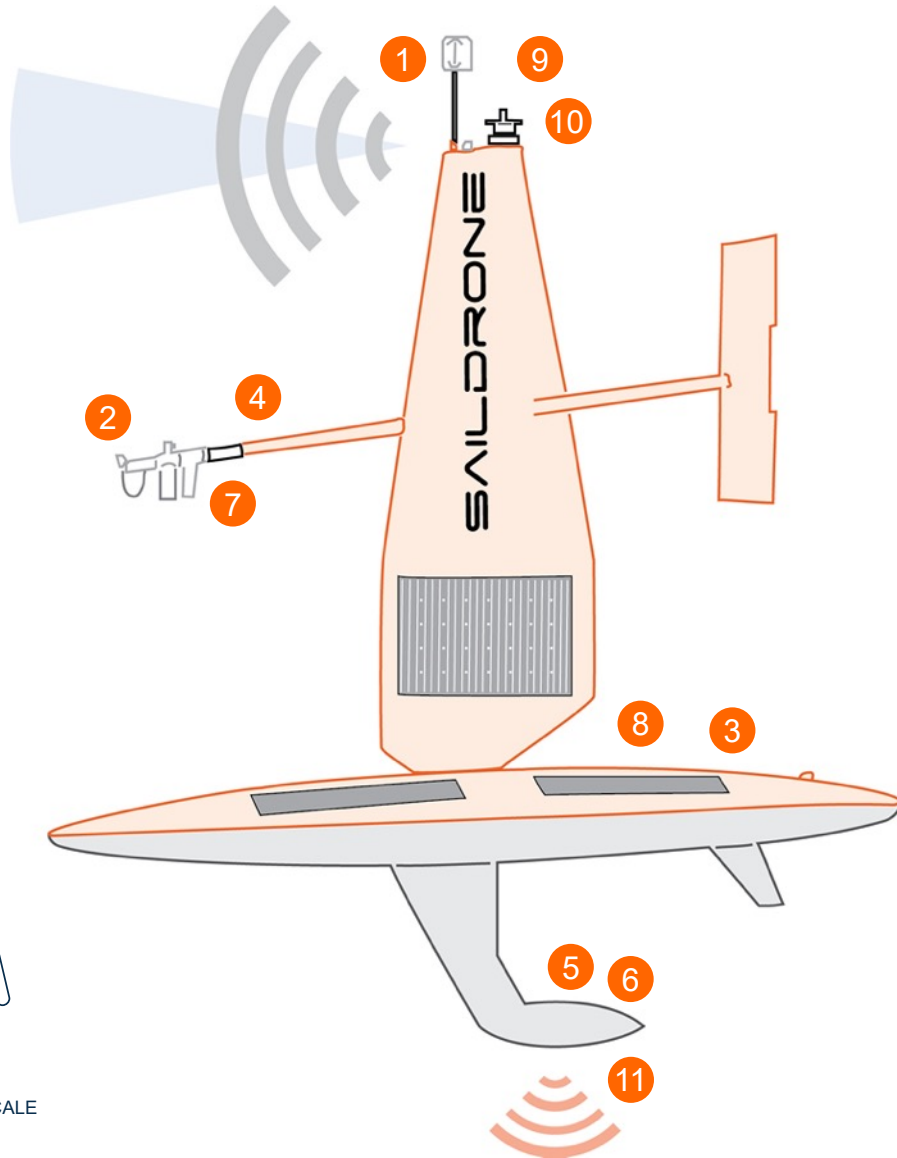


PAYLOAD OPTIONS

| No. | Variable | Sensor | |
|-----|-------------------------------------|---|-------------|
| 1 | Wind speed & direction | Gill Windmaster 3D Ultrasonic 20Hz @ + 5.2 m | ATMOSPHERIC |
| 2 | Air temp & humidity | Rotronic HC2 - S3 with rad shield @ + 2.3 m | |
| 3 | Barometric pressure | Vaisala Barocap PTB210 @ +0.2 m | |
| 4 | Photosynthetically active radiation | LI-COR LI-192SA @ +2.6 m | |
| 5 | Salinity & temperature | Seabird SBE 37 @ -1.5 m | OCEAN |
| 6 | Dissolved oxygen | Seabird SBE 37 ODO @ -1.5 m | |
| 7 | Chlorophyll-a | Wetlabs ECO-FL-S G4 @ -0.5 m | |
| 8 | Skin temperature | Heitronics CT 15.10 @ +2.3 | |
| 9 | Wave height & period | Dual GPS aided IMU | OPTIONS |
| 10 | Smart camera array | 360° High-resolution optical cameras with ML target detection | |
| 11 | Ocean currents | Teledyne RDI Workhorse ADCP 300 kHz @ -1.9 m | |
| OR | | | |
| 12 | Echo sounder | Simrad WBT Mini (EK80) @ -1.9 m 120 kHz or 38-200 kHz | |

SAILDRONE EXPLORER – FISHERIES

Fisheries sensor suite



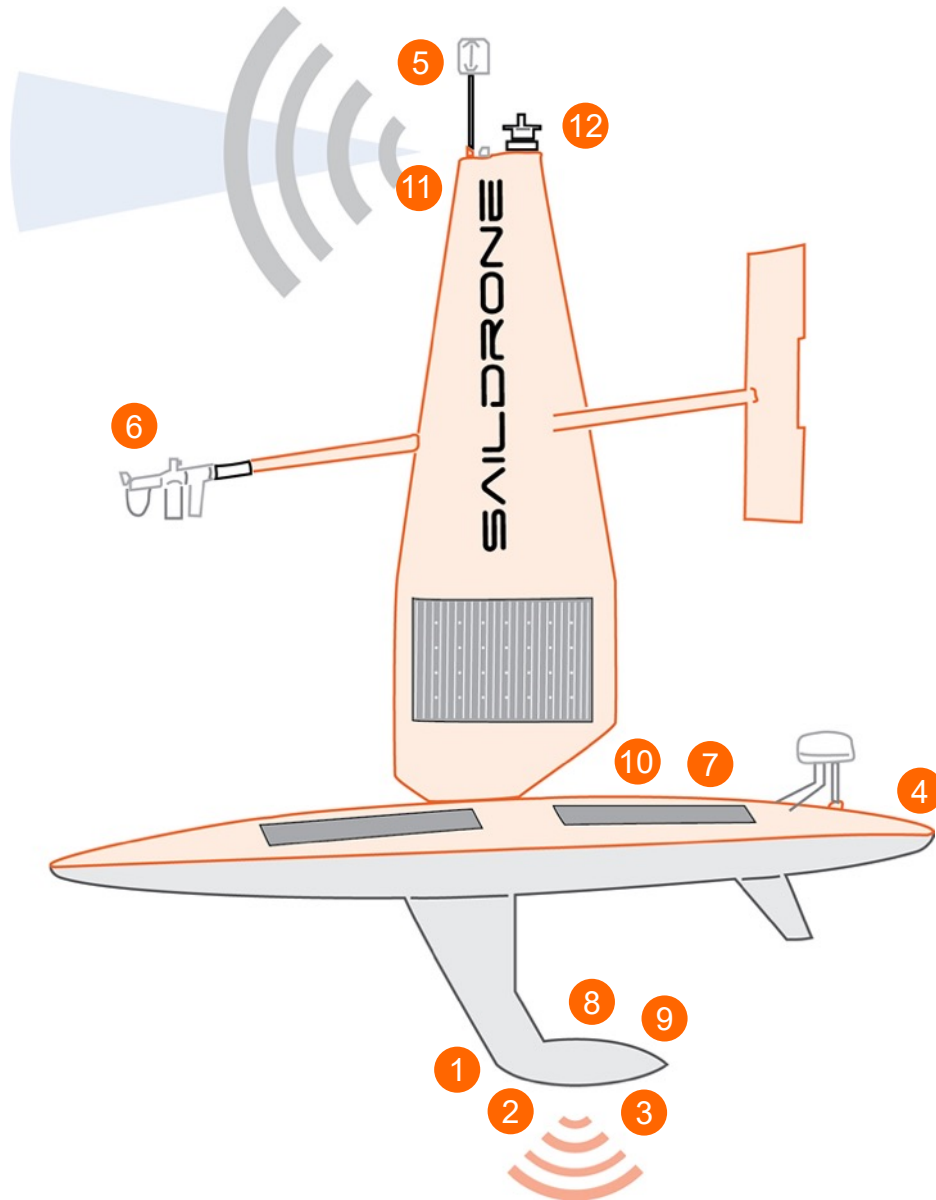
HUMAN SCALE

PAYLOAD OPTIONS

| No. | Variable | Sensor | |
|-----|-------------------------------------|---|-------------|
| 1 | Wind speed & direction | Gill Windmaster 3D Ultrasonic 20Hz @ + 5.2 m | ATMOSPHERIC |
| 2 | Air temp & humidity | Rotronic HC2 - S3 with rad shield @ + 2.3 m | |
| 3 | Barometric pressure | Vaisala Barocap PTB210 @ +0.2 m | |
| 4 | Photosynthetically active radiation | LI-COR LI-192SA @ +2.6 m | |
| 5 | Salinity & temperature | Seabird SBE 37 @ -1.5 m | OCEAN |
| 6 | Dissolved oxygen | Seabird SBE 37 ODO @ -1.5 m | |
| 7 | Skin temperature | Heitronics CT 15.10 @ +2.3 | |
| 8 | Wave height & period | Dual GPS aided IMU | MDA |
| 9 | AIS transceiver | | |
| 10 | Smart camera array | 360° High-resolution optical cameras with ML target detection | ACOUSTIC |
| 11 | Fish biomass | Simrad WBT Mini (EK80) @ -1.9 m 120 kHz or 38-200 kHz | |

SAILDRONE VOYAGER – BATHYMETRY

Uncrewed shallow-water multibeam mapping vehicle

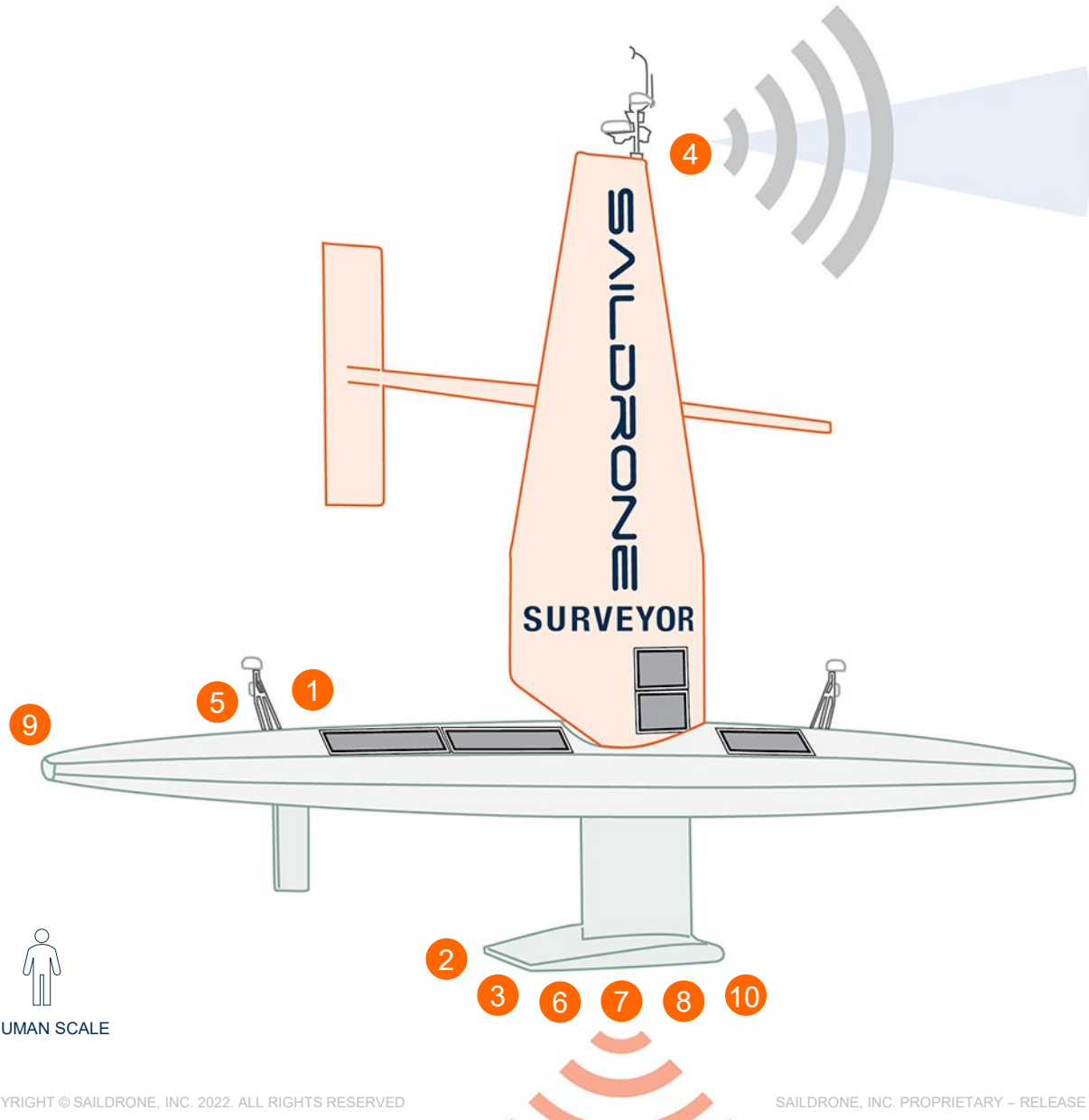


PAYLOAD OPTIONS

| No. | Variable | Sensor | |
|-----|------------------------|--|-------------|
| 1 | Bathymetry | Norbit Winghead i77h 300 meters | ACOUSTIC |
| 2 | Positioning | Integrated POS MV OceanMaster | |
| 3 | Sound velocity | Integrated sound velocity profiler | |
| 4 | Sound velocity & winch | Integrated sound velocity profiler to 150 m depth | ATMOSPHERIC |
| 5 | Wind speed & direction | Gill 1405-PK-038 | |
| 6 | Air temp & humidity | Rotronic HC2-S3 with rad shield @ + 6.4 m | |
| 7 | Barometric pressure | Vaisala Barocap PTB210 @ +0.2 m | OCEAN |
| 8 | Salinity & temperature | Seabird SBE 37 @ -1.5 m | |
| 9 | Dissolved oxygen | Seabird SBE 37 ODO @ -1.5 m | |
| 10 | Wave height & period | Dual GPS aided IMU | MDA |
| 11 | AIS transceiver | | |
| 12 | Smart camera array | 360° High-resolution optical cameras with AI/ML target detection | |

SAILDRONE SURVEYOR

World's largest and most advanced, uncrewed surface vehicle for ocean mapping and exploration



PAYLOAD OPTIONS

| No. | Variable | Sensor |
|-----|--------------------------|--|
| 1 | Positioning | Seapath 380+ GNSS/INS system |
| 2 | Deep-water bathymetry | Kongsberg EM 304 multibeam sonar |
| 3 | Shallow-water bathymetry | Kongsberg EM 2040 multibeam sonar |
| 4 | Wind speed & direction | B&G WS730S |
| 5 | Barometric pressure | Yacht Devices YDBC-05N |
| 6 | Ocean currents | Simrad EC150 ADCP |
| 7 | Ocean currents | Teledyne Pinnacle 45 ADCP |
| 8 | Fish biomass | Simrad EK80 echo sounder |
| 9 | Sound velocity profiler | Valeport sound velocity (cast depth: 500 m) |
| 10 | Surface sound | Teledyne SVP 70 (fixed on bottom of gondola) |



HUMAN SCALE