



# About Dropbox

Dropbox is one place to keep life organized and keep work moving. With more than 700 million registered users across 180 countries, we're on a mission to design a more enlightened way of working. Dropbox is headquartered in San Francisco, CA, and has offices around the world. For more information on our mission and products, visit [www.dropbox.com](http://www.dropbox.com).

## Our Products

### Dropbox Plus

has all the space you need to keep life organized. With 2TB of encrypted cloud storage, there's space for all your content with instant accessibility on any connected phone, tablet, or computer. Tools like computer backup, Dropbox Passwords, and Dropbox Vault make it the perfect hub for all things home and work.

### Dropbox Family

brings your family's information together in one place, on one plan. Up to six members have 2TB to share photos, videos, PDFs, and even Google Docs. Each member can access the Family Room, a shared folder that allows every member to stay up to date on important family business. Everyone has their own separate account for personal files—and it's all under one plan with one bill.

### Dropbox Professional

provides extra security and storage for your one-person business needs. Dropbox Transfer, premium previews, and deep integrations with other best in class work tools make getting and incorporating client feedback easier than ever. Branded sharing, traffic and insights, viewer history, and 180-day version history means what you keep in your 3TB of space is safe.

### Dropbox Business

powers collaboration for more than 500,000 teams across the globe. With Dropbox Spaces, teams have access to an organized hub for distributed work.

Meaning teams can access everything they need for a project—like key files, tasks, meetings, and updates—all in one place. Intelligently suggested files and folders keep your team one step ahead by giving everyone the content they need, when they need it. A secure, distributed infrastructure—plus admin tools for control and visibility—keep your company's data safe in Dropbox.

### HelloSign

makes agreements easy with simple and secure eSignatures. With HelloSign, anyone can set up a document for signature, eSign, and track the agreement process for their most important documents. Through the native Dropbox integration, any Dropbox user can send a document out for eSignature without the hassle of opening a separate app. Customers all over the world trust the HelloSign platform—which includes eSignature, digital workflow, and electronic fax solutions with HelloSign, HelloWorks, and HelloFax—to automate and manage their most important business agreements.

### DocSend

empowers business professionals to better manage their external deal flows. The secure sharing platform provides control, visibility, and execution for their most critical documents. Users can send and track documents with a single link, all with real-time analytics and control.

## Our Infrastructure

Dropbox stores more than 90% of its user data on its own custom-built storage infrastructure. We've also built a global private network with regional accelerators deployed across North America, Europe, Asia, and Australia. This state-of-the-art infrastructure has led to a reduction in latency by as much as 50%, allowing users to retrieve data faster, more reliably, and more securely.

## Our Ecosystem

Dropbox has developed strategic partnerships with many best of breed tools, giving customers an open ecosystem to use the tools they prefer at work. Our partners today include Slack, Zoom, Atlassian, Microsoft, Google, and many more.

## Company Info

Dropbox has over

# 700 M+

million registered users

In 2020, Dropbox made

# \$1.9 B

in revenue

Dropbox has users in

# 180+

countries and territories

## Company Timeline

- **June 2007:** Drew Houston and Arash Ferdowsi co-found Dropbox
- **September 2008:** Dropbox is available to the public
- **September 2009:** iPhone app is released
- **April 2010:** Android app, iPad app, mobile API are released
- **November 2011:** Dropbox for Teams launches
- **February 2013:** Dropbox for Teams adds admin console to give IT increased visibility and sharing controls
- **April 2013:** Dropbox for Teams is renamed Dropbox Business and partners with identity providers to offer enhanced Active Directory integration, including single sign-on (SSO)
- **June 2013:** Dropbox Partner Network launches to let solutions providers resell and support Dropbox Business
- **November 2015:** Dropbox announces Dropbox Enterprise support for HIPAA compliance, and reports 150,000 business teams
- **March 2016:** Dropbox unveils its own dedicated storage infrastructure
- **July 2016:** Dropbox announces it's free cash flow positive and has almost 200,000 business teams; tools for IT administrators, launches, offering a reimagined admin experience and new team folders
- **September 2016:** Dropbox announces European Infrastructure available to Dropbox Business teams and EU-U.S. Privacy Shield certification
- **November 2016:** Dropbox expands global infrastructure, updates tools for IT administrators; Dropbox Paper launches in beta
- **January 2017:** Dropbox introduces Smart Sync, makes Paper generally available in 21 languages worldwide, launches redesigned web interface, and rolls out three new Dropbox Business packages; Dropbox announces it has surpassed \$1 billion in revenue run rate, making it the fastest SaaS company to reach this milestone to date

- **September 2017:** DBX Platform provides a unified suite of APIs and developer tools for building new capabilities on top of Dropbox
- **October 2017:** Dropbox Professional launches—a plan for independent workers to store, share, and track their work from one place; Dropbox unveils new branding, brand purpose, and advertising campaign
- **February 2018:** Dropbox launches the Dropbox Foundation, focused on promoting and protecting human rights by partnering with impactful nonprofits through unrestricted grants and skills-based volunteering
- **March 2018:** Dropbox IPOs under the DBX ticker symbol
- **January 2019:** Dropbox acquires HelloSign, a platform including eSignature, digital workflow, and electronic fax solutions
- **September 2019:** Dropbox introduces Dropbox Spaces, the evolution of the shared folder, as well as tools powered by machine intelligence, to be organized, stay focused, and get in sync
- **November 2019:** Dropbox acquires Valt, a secure password manager
- **June 2020:** Dropbox announces new features to manage customer needs at home and at work, including Dropbox Passwords, Dropbox Vault, computer backup, and Dropbox Family
- **March 2021:** Dropbox acquires DocSend, a secure document sharing and analytics company with more than 20,000 customers