U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

FORM LM-21 **RECEIPTS AND DISBURSEMENTS REPORT**

Form approved Office of Management and Budget No. 1245-0003 Expires: 07-31-2019

This report is mandatory under P.L. 88-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. The state of the Labor Relations Consultants and Other Individuals and Organizations, Under section 203(b) of the Labor-Management Relations and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT

E ORDE	702 945			
1 . File Number C-00483	2. Period Covered By This Report From: Month/Day/Year (mm/dd/yyyr) Through: Month/Day/Year (mm/dd/yyyr) Month/Day/Year (mm/dd/yyyr)			
A. Person Filing				
Name and mailing address (include ZIP Code):	Any other address where records necessary to verify this report are kept:			
Name	Name			
Title	Title			
Organization Cruz and Associates, Inc.	Organization			
P.O. Box, Building and Room Number, if any	P.O. Box, Building and Room Number, if any			
PO Box 1831				
Street	Street			
City Upland	City			
State California ZIP Code + 4 91785	State ZIP Code + 4			
Signa	atures			
Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information contained in any accompanying documents) has been examined by the signatory and is, to the best of the undersigned's knowledge and belief, true, correct, and complete. (See the Section on penalties in the instructions).				
17. Signed President	18. Signed Treasurer (If other title, see			
Title Other (Specify) (if other title, see instructions)	Title (instructions)			
On 03/24/2019 909-980-8736 Date Telephone Number	On Date Telephone Number			

Name of Person F	ling:							File Number C- 00483		
B. Statement of I	Rece	pts Report all receipts from or services.	n employers in	connect	ion w	ith labor relation	s advice or servi	ces regardless of the purpo	ses o	f the advice
5.a. Name and Add	ess c	f Employer (including trade na	me, if any).				lailing Address: uilding and Room	Number, if any		
Employer S	ee i	Attached								
Trade Name						Street				
Attention To				·		City				
Title					\neg	State	 	ZIP Code	+ 4	
5.b. Termination	Date]		5.c. Amount			•	
6. TOTAL RECEI	PTS	FROM ALL EMPLOYERS		-	\$ 3,	552,308.56				
						-				
C. Statement of	Disb	ursements Report all di	sbursements r	nade by	the re	eporting organiza	ation in connection	on with labor relations advice	e or s	ervices rendered
		to the emplo	yers listed in F	Part B.						
7. Disbursements to (a) Name	Offi	cers and Employees:	(b) Salary	(c) Exper	nses (d	d) Totals				
See Attached			999,999	999,	999	1,999,998	9. Office and A	Administrative Expenses		15,000
	Ī		0	23,	228	23,228	10. Publicity			25,000
					0	0	11. Fees for Pr	ofessional Services		61,000
][12. Loans Made	•		
							13. Other Disbu	ursements		
8. Total disburser	nents	to officers and employees				2,023,226	14. Total Disburs	sements (Sum of Items 8-13)	L	2,124,226
D. Schedule of [isbı	rsements for Reportable		Use this		dule to report on	ly disbursements	s made for the purposes de	scribe	ed in Part D of the
15.a. Employer N	ame		· · · · · · · · · · · · · · · · · · ·			15.b. Trade	Name, If any:			
See Att										
15.c. To Whom P	aid			•		15.d. Amou	int 1,410,41	4		
1					_	15.e. Purpo	ose			
Title [_,				Į.
Organization										
P.O. Box, Building and Room Number, if any										
Street										
City										
State ZIP Code + 4										
16. TOTAL DISBURSEMENTS FOR ALL REPORTABLE ACTIVITY 1,410,414										

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Cruz and Associates, Inc. LM-21 (1/1/2018 to 12/31/2018)

Non-Labor Relations Advice and Services Receipts Reported in B.6 – Total Receipts From All Employers

Receipts totaling \$731,990 were collected from the following employers in fiscal year 2018 for services that were not for "labor relations advice and services" but were for other services all of which were specifically excluded including: (1) advising the employer; (2) representing the employer before any court, administrative agency, or tribunal of arbitration, and (3) engaging in collective bargaining on the employer's behalf with respect to wages, hours, or other terms or conditions of employment or the negotiations of any agreement or any questions arising under the agreement.

Daily Grill

Los Angeles, CA

Desert Willow Golf Course

Palm Desert, CA

Emser Tile

Houston, TX

Four Seasons Aviara

Carlsbad, CA

Interstate Hotels - Homewood Suites

Los Angeles, CA

Interstate Hotels – LAX Embassy Suites

Los Angeles, CA

Miller Castings, Inc.

Whittier, CA

Mondrian Hotel

Los Angeles, CA

Rip City Management

Portland, OR

Sempra Energy

San Diego, CA

Sheraton Stamford Hotel

Stamford, CA

Shutters Casa Del Mar

Los Angeles, CA

Sir Francis Drake

Francisco, CA

Waterford Hotel Group

Hartford, CT

Cruz and Associates, Inc. LM-21 (1/1/2018 to 12/31/2018)

D. Schedule of Disbursements for Reportable Activity NLRB OLMS File Number C-00483

DISBURSEMENT	PURPOSE	AMOUNT
AFRS Consulting PO Box 90141 San Bernardino, CA 92407	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents:	\$ 24,416.70
Avalos, Manuel 910 Redwood Street #72 Houston, TX 77023	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 12,988.91
EPC Consulting 3364 Bonita Woods Drive Bonita, CA 91902	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 559,287.57
Fitzhenry, Walter J 1563 Shore Club Drive St. Clair Shores, MI 48080	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 42,226.93
Flores Labor Relations Inc. 30000 Avenida Cima Del Sol Temecula, CA 92591	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 41,881.33
Gabrielle Mattes and Associates 16020 Elbert Circle Fountain Valley, CA 92708	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 13,333.61
Lighto Labor Inc. 10515 Mildred Street El Monte, CA 91733	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 263,004.05
LKLS Consulting 153 Avenida Altamira Chula Vista, CA 91914	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 252,214.13

	Pierre, Wildine 6400 Lost Tree Court Orlando, FL 32818	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 40,817.24
	Rivera, Fernando A PO Box 90141 San Bernadino, CA 92407	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 72,808.66
	RJA Labor Relations Services, Inc. 644 Sandyhook Avenue La Puenta, CA 91844	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 51,543.14
į	Starling, Joseph Marshall 10417 N MacArthur Blvd #239 Irving, TX 75063	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 9,694.38
	Waters, Richard PO Box 152 Mountain Center, CA 92561	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 18,790.23
	Weitzman, Javier 13422 Durbridge Trail Drive Houston, TX 77065	Hold employee meetings to inform employees of their Section (7) rights and to answer questions using NLRB and Union documents	\$ 7,552.34

Cruz and Associates, Inc. LM-21 (1/1/2017 to 12/31/2017) Item B.5. Statement of Receipts NLRB OLMS File Number C-483

CLIENT	TERMINATION DATE	AMOUNT
Alro Steel Attn: Frank Pastor 3100 E High Street Jackson, MI 49204	On-Going	\$ 7,898.01
Atrium Hospitality Stamford Marriott Attn: Jacinta Carter 12735 Morris Road Alpharetta, GA 30004	On-Going	\$ 108,363.59
Bed, Bath and Beyond Attn: Jeff Macak 1001 West Middlesex Avenue Port Reading, NJ 7064	On-Going	\$ 207,987.00
Benicia Senior Living Attn: Terri Waldroff 2330 Debok Road West Linn, OR 97068	On-Going	\$ 27,689.71
California Transit Inc San Gabriel Transit Attn: Jason Snow 3650 Rockwell Avenue El Monte, CA 91731	On-Going	\$ 165,715.39
Crestline Hotels & Resports (Hilton Garden & Embassy Suites) Attn: Ed Buckley 10 East Grand Avenue Chicago, IL 60611	On-Going	\$ 81,556.67
Dana Hotel & Spa Attn: Lisa O'Leary 2 West Erie Street Chicago, IL 60654	On-Going	\$ 46,476.98
Dycora Transitional Health Attn: Julianne Williams 111 Barstow Avenue Clovis, CA 93612	On-Going	\$ 47,059.74

Dyno Nobel Attn: Janie Walters 63149 Columbia River Hwy Deer Island, OR 97054	On-Going	\$ 30,780.48
Eberspaecher Exaust Technology Attn: Peter Marriott 2035 Orndorf Road Brighton, MI 48116	On-Going	\$ 240,967.14
Foothill Community Health Centers Attn: Salvador Chavarin 2670 South White Road, #200 San Jose, CA 95418	On-Going	\$ 71,579.02
GFL Environmental USA, INC Attn: Michael Fleming 6200 Elmridge Drive Sterling Heights, MI 48313	On-Going	\$ 68,069.90
Interncontinental Hotel Group Holiday Inn Chicago Attn: Sandra Wolf 10233 W Higgins Road Rosemont, IL 60018	On-Going	\$ 77,314.85
Interstate Hotels Residence Inn Attn: Michael D'Amodio 9801 Airport Blvd. Los Angeles, CA 90045	On-Going	\$ 199,142.40
Kapstone Container Corporation Attn: Matthew Gaston 1790 Champagne Ave Ontario, CA 91761	On-Going	\$ 61,298.74
Kirby Nagelhout Construction Company Attn: Jeff Deswert 20635 NE Brinson Blvd. Bend, OR 97701	On-Going	\$ 33,721.66
Lipari Foods, Inc Attn: Brian Zilo 26661 Bunert Road Warren, MI 48080	On-Going	\$ 78,216.34
Marriott Suites O'Hare Attn: Ed Brunt 6155 N River Road Rosemont, IL 60018	On-Going _.	\$ 159,895.06

National Mentor Healthcare Florida Attn: Jon Fisher 32568 Greenwood Loop Wesley Chapel, FL 33545	On-Going	\$ 17,945.83
New Seasons Market Attn: Corey Routh 1300 SE Stark Street Portland, OR 97227	On-Going	\$ 325,854.93
NorCal Beverage Attn: Oscar Garcia 1226 N Olive Street Anaheim, CA 92801	On-Going	\$ 54,838.60
Orchid Orthopedic Solutions Attn: Nic Seymour 13963 Fir Street Oregon City, OR 97945	On-Going	\$ 23,517.46
Production Resource Group Attn: Nicole Scano 1245 Aviation Place San Fernando, CA 97227	On-Going	\$ 140,077.85
Ready Jet, Inc Attn: Sarah Luciana 1 Harbor Side Drive Boston, MA 2128	On-Going	\$ 66,185.94
San Diego Gas & Electric Attn: James Boland 488 8th Avenue San Diego, CA 92101	On-Going	\$ 28,937.50
Trayer Engineering Corporation Attn: Ben Wong 898 Pennsylvania Avenue San Francisco, CA 94107	On-Going .	\$ 65,638.60
Vantage Foods Attn: Jim Good 2700 Yetter Court Camp Hill, PA 17011	On-Going	\$ 383,589.42