

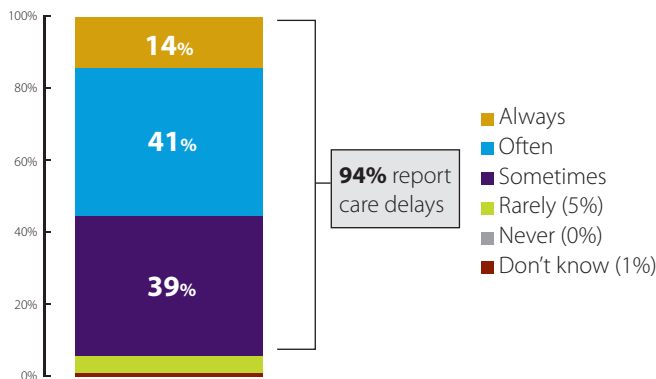
Prior authorization (PA) is a health plan cost-control process that requires health care professionals to obtain advance approval from the health plan *before* a prescription medication or medical service qualifies for payment and can be delivered to the patient. While health plans and benefit managers contend PA programs are necessary to control costs, physicians and other providers find these programs to be time-consuming barriers to the delivery of necessary treatment.

To assess the ongoing impact the PA process has on patients, physicians, employers and overall health care spending, the American Medical Association (AMA) annually conducts a nationwide survey of 1,000 practicing physicians (400 primary care/600 specialists) from a wide range of practice settings. As this year's findings demonstrate, the PA process continues to have a devastating effect on patient outcomes, physician burnout and employee productivity. In addition to negatively impacting care delivery and frustrating physicians, PA is also leading to unnecessary spending (e.g., additional office visits, unanticipated hospital stays and patients regularly paying out-of-pocket for care).

Patient impact

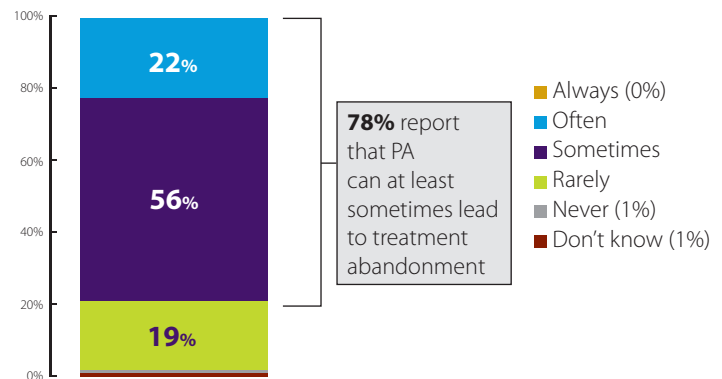
Care delays associated with PA

Q: For those patients whose treatment requires PA, how often does this process delay access to necessary care?



Treatment abandonment due to PA

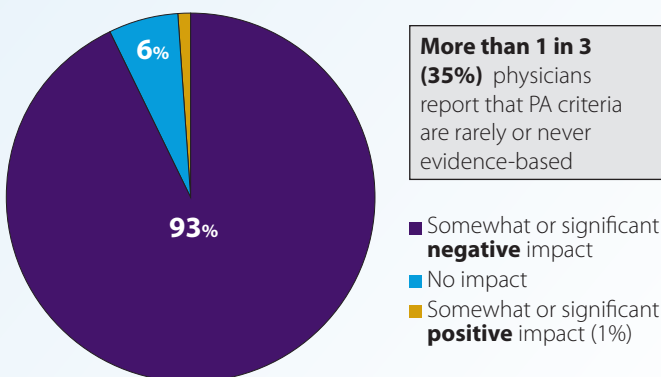
Q: How often do issues related to the PA process lead to patients abandoning their recommended course of treatment?



Percentages do not sum to 100% due to rounding.

Impact of PA on clinical outcomes

Q: For those patients whose treatment requires PA, what is your perception of the overall impact of this process on patient clinical outcomes?



Nearly 1 in 4 physicians (24%) report that PA has led to a **serious adverse event** for a patient in their care.

19% of physicians report that PA has led to a patient's hospitalization

13% of physicians report that PA has led to a life-threatening event or required intervention to prevent permanent impairment or damage

7% of physicians report that PA has led to a patient's disability/permanent bodily damage, congenital anomaly/birth defect or death

Physician impact

PA leads to substantial administrative burdens for physicians, taking time away from direct patient care, costing practices money and significantly contributing to physician burnout. PA undercuts the financial stability of physician practices that are already struggling to stay solvent in this time of dwindling Medicare payments.

On average, practices complete

43

PAs per physician, per week

Physicians and their staff spend

12 HOURS

each week completing PAs



More than **1 in 3** or

35%

of physicians have staff who work exclusively on PA

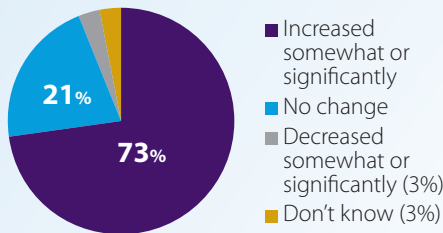
PA denials

More than

1 in 4 (27%)

physicians report that PAs are **often** or **always** denied

Q: How has the number of PA denials changed over the last five years?



95%

of physicians report that PA **somewhat or significantly increases** physician burnout

PA appeals

Fewer than

1 in 5 (18%)

physicians report that they **always** appeal an adverse PA decision

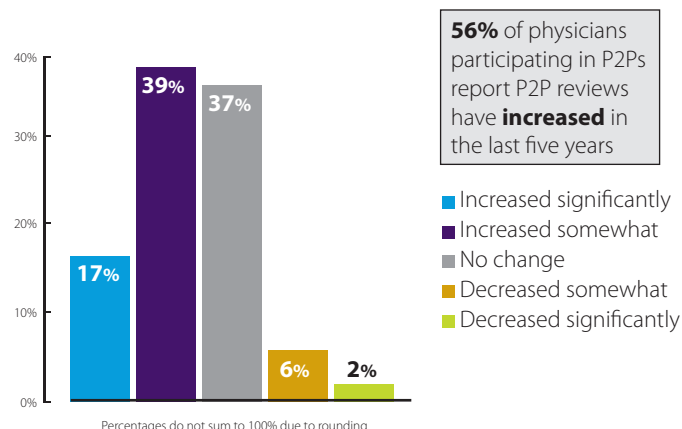
Why don't physicians appeal?

- 62%** report that they do not believe the appeal will be successful based on past experience
- 48%** report that patient care cannot wait for the health plan to approve the PA
- 48%** report that they have insufficient practice staff resources/time

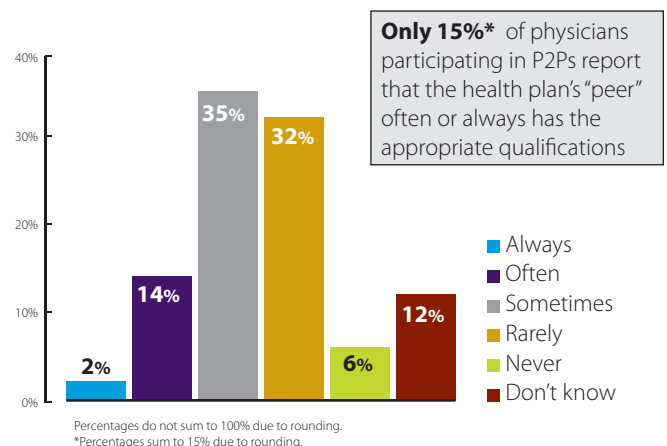
When navigating the PA process, especially when appealing an adverse health plan PA decision, physicians are often required to participate in a "peer-to-peer (P2P) review" with a health plan representative. In fact, **almost two out of three physicians (61%)** report **at least sometimes** having to participate in P2P reviews.

P2P reviews require the physician to speak directly with a health plan representative, disrupting patient appointments and consuming significant physician time. As the findings demonstrate, the frequency of P2Ps is increasing, and physicians often do not speak to an appropriately qualified "peer."

Q: How has the frequency of peer-to-peer reviews during the PA process changed over the last five years?



Q: How often does the health plan's "peer" have the appropriate qualifications to assess and make a determination regarding the PA request?

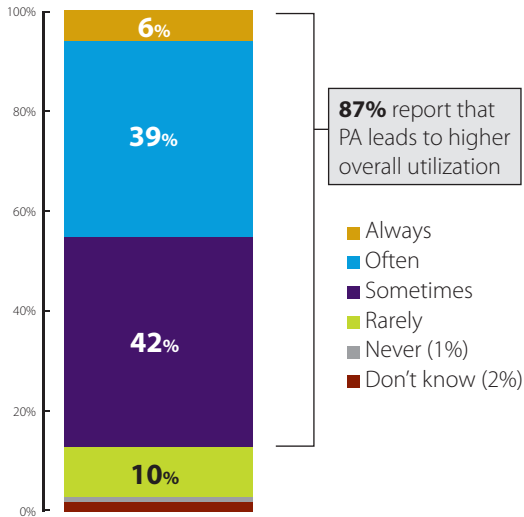


Percentages do not sum to 100% due to rounding.
*Percentages sum to 15% due to rounding.

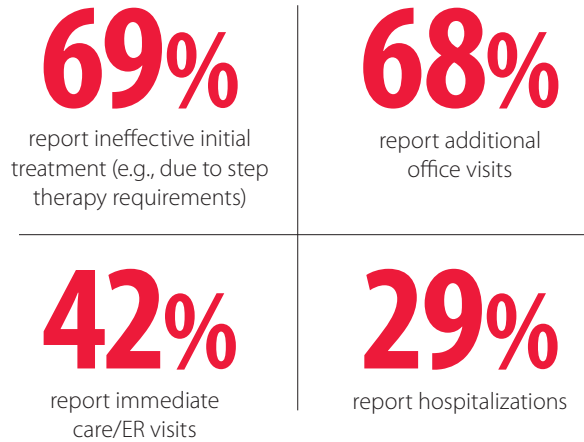
What is the cost of PA?

Not only does PA negatively impact patient care and significantly contribute to physician frustration and burnout, it also adds **significant costs to the entire health care system**. For example, patients are often forced to try ineffective treatments and/or schedule additional office visits because of PA requirements and delays. These delays inevitably lead patients to seek more expensive forms of care, including emergency room visits, and can even lead to unexpected hospitalization.

Q: Please consider how your patients' utilization of health care resources is impacted by the PA process. In your experience, how often does the PA process lead to higher overall utilization of health care resources?



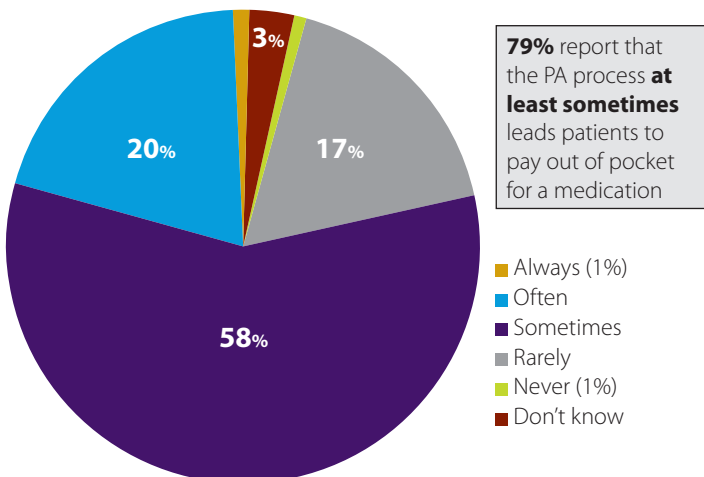
Q: In which of the following ways has the PA process led to higher overall utilization of health care resources for patients in your care?



In addition to higher health care resource utilization, PA can lead to other negative financial impacts for both employers and patients. Employers may face reduced productivity if PA causes employees to miss work due to rescheduled appointments or continued illness while waiting for care. In other situations, patients may pay out of pocket rather than endure PA-related care delays. Both scenarios raise serious questions about the overall value proposition of PA.

Patient out-of-pocket costs and PA

Q: How often does a PA delay or denial lead to a patient paying out of pocket for a medication that you prescribe (i.e., the health plan does not cover the prescription and the patient pays the full cost)?



Employer impact



53% of physicians with patients in the workforce report that PA has impacted patient job performance

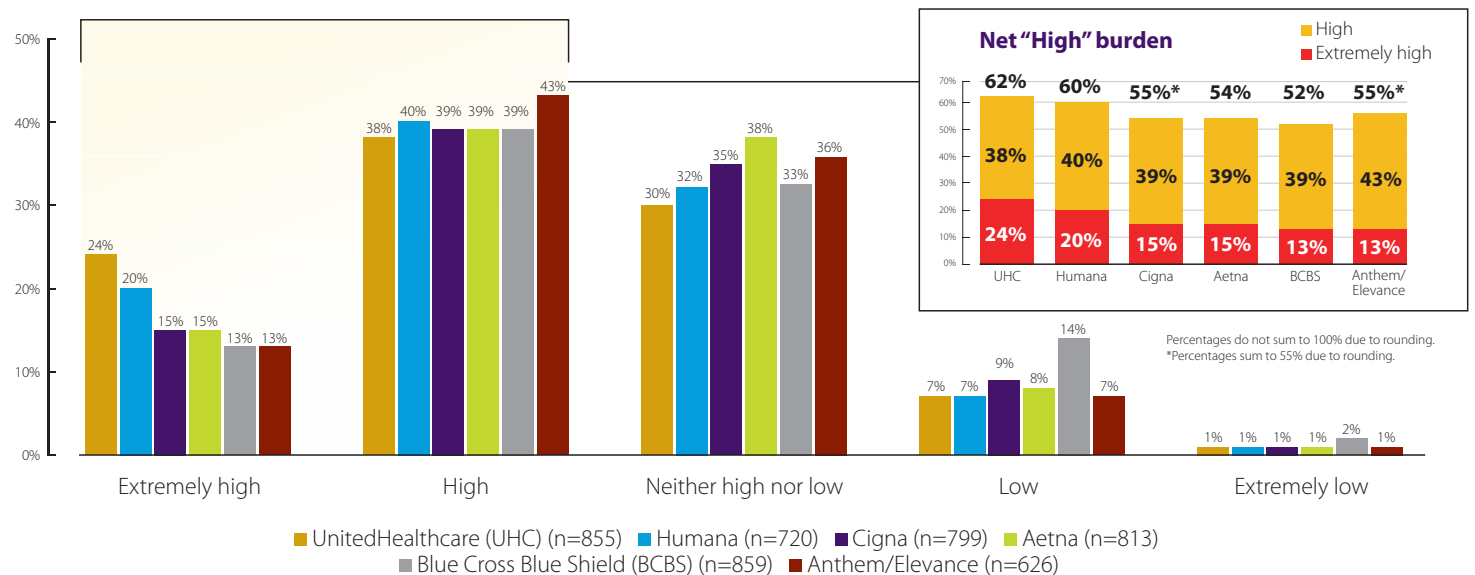
Health plan PA performance

To reduce administrative burdens and promote access to safe, timely care, the AMA, along with the American Hospital Association, American Pharmacists Association, Medical Group Management Association, America's Health Insurance Plans, and Blue Cross Blue Shield Association, released the ["Consensus Statement on Improving the Prior Authorization Process"](#) (CS) in January 2018.¹ Unfortunately, despite being released **nearly six years** before this survey was fielded, physicians report that health plans have made little progress honoring their commitments as outlined in the CS.

CS category	What do the numbers say?
Selective application of PA	• Only 8% of physicians report contracting with health plans that offer programs that exempt providers from PA (e.g. gold card programs).
PA program review and volume adjustment	• A strong majority of physicians report that the number of PAs required for prescription medications (83%) and medical services (82%) has increased over the last five years. • Over half (55%) of physicians report that PA is at least sometimes required for a generic medication.
Transparency and communication regarding PA	• A majority of physicians report that it is difficult to determine whether a prescription medication (63%) or medical service (59%) requires PA. • Nearly one in three (29%) physicians report that the PA requirement information provided in their electronic health record (EHR)/e-prescribing system is rarely or never accurate.
Continuity of patient care	• An overwhelming majority (88%) of physicians report that PA interferes with continuity of care. • Almost three out of five (59%) physicians report that PA at least sometimes destabilizes a patient whose condition was previously stabilized on a specific treatment plan.
Automation to improve transparency and efficiency	• Physicians report phone as the most commonly used method for completing PAs. • Only 23% of physicians report that their EHR system offers electronic PA for prescription medications.

Several national insurers announced plans to voluntarily reduce the number of services that require PA in 2023.² However, despite these claims and the commitments made in the CS, physicians report consistently high PA burdens across major health plans.

Q: How would you describe the burden associated with PA in your practice for the following health plans?



Survey methodology

- Forty-question, web-based survey administered in December 2023
- Sample of 1,000 practicing physicians drawn from Medscape panel
- Forty percent primary care physicians/60% specialists
- Sample screened to ensure that all participating physicians:
 - Are currently practicing in the United States
 - Provide 20+ hours of patient care per week
 - Complete PAs during a typical week of practice
- Complete survey questions can be found here <https://www.ama-assn.org/system/files/2023-ama-prior-authorization-survey-question-list.pdf>

References

1. "Consensus Statement on Improving the Prior Authorization Process" available at: <https://www.ama-assn.org/sites/ama-assn.org/files/corp/media-browser/public/arc-public/prior-authorization-consensus-statement.pdf>
2. "2 big insurers take small steps to ease prior authorization burden" available at: <https://www.ama-assn.org/practice-management/prior-authorization/2-big-insurers-take-small-steps-ease-prior-authorization>