



## FOREST and FARM FACILITY Country achievements



### Plurinational State of Bolivia



### HIGHLIGHTS OF IMPACTS

- **An investment incentive programme of more than USD 30 million available for smallholder coffee Forest and Farm Producer Organizations (FFPOs)** over next five years created through policy engagements between coffee producers via the National Association of Coffee Producers (ANPROCA) and government, thanks to support from Forest and Farm Facility (FFF).
- **Coffee, Cocoa and Amazonian Technical Roundtable created** by FFF, involves relevant FFPOs and the Ministry of Rural Development and Lands. This technical/policy platform will drive the future Bolivian 'Programme of Integrated Development for the Amazon'.



### MAJOR ACHIEVEMENTS BY THE NUMBERS

- **85 first-tier FFPOs comprising 17 500 households reached** by FFF working with ANPROCA, a third-tier FFPO federation working in all Bolivian departments.
- **94 organizations engaged, 28 producer groups trained and 66 supported** across six departments in monitoring and learning.
- **32 organizations added value to their production** (ecologic and organic), transforming, marketing and distributing their products.
- **Incomes for hundreds of thousands of forest and farm producers in Bolivia raised by more than 500 to 1 000 percent**, in some cases through combined progress on FFPO businesses.







## A BOLIVIAN SUCCESS STORY

Delia Flores and Mario Choque are among some 1 300 families of El Ceibo, a leading cooperative organization which now includes 47 first-level coops. These families together produce 1 000 tons of cocoa annually for transformation into a wide variety of products, as well as organic cocoa paste for international buyers. Mario states that without FFF support, his producer organization, the Confederation of Bolivian Producers and Collectors of Ecological Cocoa (COPRACAO), could neither be established nor would it have been able to give input to the preparation of the National Programme for Strengthening Cocoa Production.



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## LESSONS LEARNED

By providing sustainable and efficient business incubation, second- and third-tier FFPOs can play a vital role, e.g. Confederation of Bolivian Producers and Collectors of Ecological Cocoa (COPRACAO) and ANPROCA; capacity of those apex level organizations is also built up through training and exchanges.

Strengthening third-level FFPOs to provide technical, financial services to their associates has direct and positive impact on diversification of family livelihoods and in financial sustainability of the organizations.



## GENDER/YOUTH IMPACT

Gender equality has a central role in training, with participation by women encouraged and facilitated in all capacity development activities – including business trainings for producer organizations using FFF’s Market Analysis and Development approach with at least 50 percent female participation.

Inclusion of young leaders (men and women) in training has had a positive impact on renewal of leadership within FFPOs.



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**Partners:** Association of Ecological Producers of Native Cocoa of the Leco Larecaja Indigenous People (CHOCOLECO); Association of Organizations of Organic Producers of Bolivia (AOPEB); Association of United Working Groups (MINGA); Confederation of Bolivian Producers and Collectors of Ecological Cocoa (COPRACAO); Honey Producers Association of the Velasco Province (APROVE); Interagency Coordination of Peasant Economic Organizations (CIOEC); Integral Agroextractivist Farmer’s Cooperative of Pando (COINACAPA); National Association of Coffee Producers (ANPROCA); Sucre Association of Urban Producers.

**Government counterparts:** Ministry of Rural Development and Land; Ministry of Environment and Water.

