

NON CONFIDENTIAL

STB KCS-C-41220 X

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1471100

NON CONFIDENTIAL

STB KCS-C-41220 X

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn, sorghum grains, wheat, grain screenings, soybean cake
- 3. **SHIPPER:** OK Feed Mill
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-11100

NON CONFIDENTIAL

STB KCS-C-46030 K

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1-7 11100

NON CONFIDENTIAL

STB KCS-C-46030 K

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** oats
- 3. **SHIPPER:** General Mills
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-1-7-11-00

NON CONFIDENTIAL

STB KCS-C-46165 L

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

**CONTRACT
SUMMARY**

EFFECTIVE: October 1, 2010

**Vice President Marketing
427 West 12th Street
Kansas City, MO 64105**

REC-1471100

NON CONFIDENTIAL

STB KCS-C-46165 L

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn, sorghum grains, wheat, soybeans
- 3. **SHIPPER:** MFA Inc.
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-1-7-11-00

NON CONFIDENTIAL

STB KCS-C-47248 N

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1-7-1100

NON CONFIDENTIAL

STB KCS-C-47248 N

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn, oats, rye, grain nec, soybeans, oil kernels, field seed, oil seeds, grain mill by-products, sorghum grains, wheat,
- 3. **SHIPPER:** MFA Inc.
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-171100

NON CONFIDENTIAL

STB KCS-C-47249 N

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1-7-1100

NON CONFIDENTIAL

STB KCS-C-47249 N

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn, rye, grain nec, oil kernels, field seed, rapeseed screenings,
sorghum grains, wheat
- 3. **SHIPPER:** MFA Inc.
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of. October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-11100

NON CONFIDENTIAL

STB KCS-C-47251 O

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1-7 11:00

NON CONFIDENTIAL

STB KCS-C-47251 O

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** soybeans
- 3. **SHIPPER:** MFA Inc.
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-11100

NON CONFIDENTIAL

STB KCS-C-48028L

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT

EFFECTIVE: October ,1 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1-7-11-00

NON CONFIDENTIAL

STB KCS-C-48028L

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn and soybeans
- 3. **SHIPPER:** Farmers Grain Terminal
- 4. **ORIGIN/DESTINATION(S):** from: KCS Tariff 4032-Series
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-11100

NON CONFIDENTIAL

STB KCS-C-48260 F

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1-7 11:00

NON CONFIDENTIAL

STB KCS-C-48260 F

- 1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. COMMODITY(S): corn
- 3. SHIPPER: Bartlett & Co.
- 4. ORIGIN/DESTINATION(S): Tariff KCS 4032
- 5. DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. RAIL CAR DATA: Does not entail rail car data
- 7. BASE RATE: KCS 4032 Series
Escalation not applicable
- 8. VOLUME: Not applicable
- 9. SPECIAL FEATURES: Not applicable

REC-11100

NON CONFIDENTIAL

STB KCS-C-48324 K

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1-7-11-00

NON CONFIDENTIAL

STB KCS-C-48324 K

- 1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
- 3. SHIPPER: Lansing Trade Group LLC
- 4. ORIGIN/DESTINATION(S): Tariff KCS 4032
- 5. DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. RAIL CAR DATA: Does not entail rail car data
- 7. BASE RATE: KCS 4032 Series
Escalation not applicable
- 8. VOLUME: Not applicable
- 9. SPECIAL FEATURES: Not applicable

REC-1471100

NON CONFIDENTIAL

STB KCS-C-48405 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: November 30, 2010

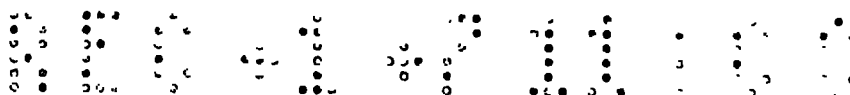
Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-11100

NON CONFIDENTIAL

STB KCS-C-48405 E

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn, sorghum grains
- 3. **SHIPPER:** Vista Exports
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: November 30, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable



NON CONFIDENTIAL

STB KCS-C-48573 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

**CONTRACT
SUMMARY**

EFFECTIVE: October 1, 2010

**Vice President Marketing
427 West 12th Street
Kansas City, MO 64105**

REC-1141100

No. 6185
P. 3

STB KCS-C-48573 E

PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

COMMODITY(S): Wheat, Corn

SHIPPER: Bartlett

ORIGIN/DESTINATION(S): Tariff KCS 4032

DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

RAIL CAR DATA: Does not entail rail car data

BASE RATE: KCS 4032 Series
Escalation not applicable

VOLUME: Not applicable

SPECIAL FEATURES: Not applicable

DEC 14 11:00

n. 14. 2011 11:11AM

NON CONFIDENTIAL

STB KCS-C-48599 D

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1141100

- PARTICIPATING CARRIES:** **The Kansas City Southern Railway Company**
427th West 12th Street
Kansas City, MO 64105

- 2. COMMODITY(S):** **sorghum grains**

- 3. SHIPPER:** **ADM Grain Co.**

- 4. ORIGIN/DESTINATION(S):** **Tariff KCS 4032**

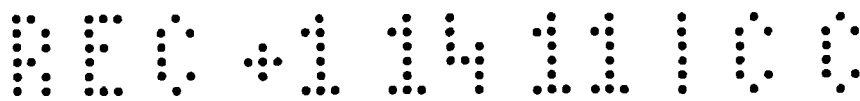
- 5. DURATION OF CONTRACT:** **commencement date of: October 1, 2010**
through March 31, 2011
Automatic provision: not applicable

- 6. RAIL CAR DATA:** **Does not entail rail car data**

- 7. BASE RATE:** **KCS 4032 Series**
Escalation not applicable

- 8. VOLUME:** **Not applicable**

- 9. SPECIAL FEATURES:** **Not applicable**



NON CONFIDENTIAL

STB KCS-C-48474 D

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1141100

No. 6185 P. 9

an. 14. 2011 11:12AM

PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

COMMODITY(S): corn, sorghum grains, wheat, soybeans

SHIPPER: Cargill Inc.

ORIGIN/DESTINATION(S): Tariff KCS 4032

DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

RAIL CAR DATA: Does not entail rail car data

BASE RATE: KCS 4032 Series
Escalation not applicable

VOLUME: Not applicable

SPECIAL FEATURES: Not applicable

REC-1141100

NON CONFIDENTIAL

P. 13
No. 6185

STB KCS-C-48597 D

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1141100

an. 14. 2011 11:14AM.

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-141100

NON CONFIDENTIAL

P. 20

No. 6185

STB KCS-C-48531 D

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

**CONTRACT
SUMMARY**

EFFECTIVE: October 1, 2010

**Vice President Marketing
427 West 12th Street
Kansas City, MO 64105**

REC-1141100

an. 14. 2011 11:15AM

PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, soybeans

3. SHIPPER: Central Missouri Agriservice

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-1141100

NON CONFIDENTIAL

P. 1 /

STB KCS-C-48532 D

No. 6185

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

**CONTRACT
SUMMARY**

EFFECTIVE: October 1, 2010

**Vice President Marketing
427 West 12th Street
Kansas City, MO 64105**

REC-111100

Jan. 14. 2011 11:15AM

P. 18

STB KCS-C-48532 D

No. 6185

PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): barley, sorghum grains, wheat, soybeans

3. SHIPPER: Central Missouri Agriservice

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

Jan. 14. 2011 11:15AM

REC-1141100

NON CONFIDENTIAL

P. 24

No. 6185

STB KCS-C-48457 F

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

**CONTRACT
SUMMARY**

EFFECTIVE: October 1, 2010

**Vice President Marketing
427 West 12th Street
Kansas City, MO 64105**

DEC 14 11 00

Jan. 14. 2011 11:11AM

No. 6185 P. 26

PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): com, wheat, soybeans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-111100

n. 14. 2011 11:17AM

NON CONFIDENTIAL

STB KCS-C-47482 I

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

**CONTRACT
SUMMARY**

EFFECTIVE: October 1, 2010

**Vice President Marketing
427 West 12th Street
Kansas City, MO 64105**

REC-1141100

No. 6185
P. 29

n. 14. 2011 11:18AM

PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

COMMODITY(S): corn, sorghum grains, wheat, soybeans

SHIPPER: Interstate Commodities Inc.

ORIGIN/DESTINATION(S): Tariff KCS 4032

DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

RAIL CAR DATA: Does not entail rail car data

BASE RATE: KCS 4032 Series
Escalation not applicable

VOLUME: Not applicable

SPECIAL FEATURES: Not applicable

REC-141100

NON CONFIDENTIAL

No. 6185 P. 32

STB KCS-C-48485 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1141100

Jan. 14. 2011 11:19AM

PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-1141100

NON CONFIDENTIAL

No. 6185 P. 37

STB KCS-C-48576 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

**CONTRACT
SUMMARY**

EFFECTIVE: October 1, 2010

**Vice President Marketing
427 West 12th Street
Kansas City, MO 64105**

REC-1141100

STB KCS-C-48575 E

PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

COMMODITY(S): Corn, Sorghum Grains, Wheat, Grain nec and Soybeans

SHIPPER: Ray-Carroll County Grain Growers

ORIGIN/DESTINATION(S): Tariff KCS 4032

DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

RAIL CAR DATA: Does not entail rail car data

BASE RATE: KCS 4032 Series
Escalation not applicable

VOLUME: Not applicable

SPECIAL FEATURES: Not applicable

REC-1141100

NON CONFIDENTIAL

STB KCS-C-48680 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48680 E

1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. **COMMODITY(S):** corn, sorghum grains, wheat, soybeans
3. **SHIPPER:** Cargill Inc.
4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
6. **RAIL CAR DATA:** Does not entail rail car data
7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
8. **VOLUME:** Not applicable
9. **SPECIAL FEATURES:** Not applicable

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48692 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48692 E

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn, sorghum grains, wheat, soybeans
- 3. **SHIPPER:** Cargill Inc.
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48708 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48708 E

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn, wheat, soybeans
- 3. **SHIPPER:** Cargill Inc.
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-121100

NON CONFIDENTIAL

STB KCS-C-48709 F

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48709 F

1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. **COMMODITY(S):** corn, wheat, soybeans
3. **SHIPPER:** Cargill Inc.
4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
6. **RAIL CAR DATA:** Does not entail rail car data
7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
8. **VOLUME:** Not applicable
9. **SPECIAL FEATURES:** Not applicable

REC-1211100

NON CONFIDENTIAL

STB KCS-C-49089 A

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 12, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1211100

NON CONFIDENTIAL

STB KCS-C-49089 A

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

- 2. **COMMODITY(S):** corn, wheat, soybeans

- 3. **SHIPPER:** Central States Enterprises Inc.

- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032

- 5. **DURATION OF CONTRACT:** commencement date of: October 12, 2010
through March 31, 2011
Automatic provision: not applicable

- 6. **RAIL CAR DATA:** Does not entail rail car data

- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable

- 8. **VOLUME:** Not applicable

- 9. **SPECIAL FEATURES:** Not applicable

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48734 D

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48734 D

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** Corn, Sorghum Grains, Wheat and Soybeans
- 3. **SHIPPER:** Farmers Grain Terminal
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48700 D

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

DEC 1 21 11 00

NON CONFIDENTIAL

STB KCS-C-48700 D

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn, sorghum grains, wheat, soybeans
- 3. **SHIPPER:** MFA Inc.
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48759 A

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

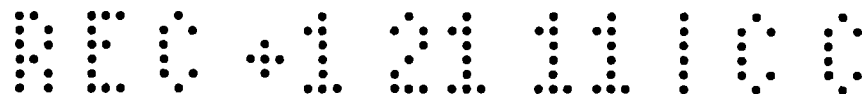
Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48759 A

- 1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. COMMODITY(S): barley, corn, wheat, grain nec and soybeans
- 3. SHIPPER: MFA Inc.
- 4. ORIGIN/DESTINATION(S). Tariff KCS 4032
- 5. DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. RAIL CAR DATA: Does not entail rail car data
- 7. BASE RATE: KCS 4032 Series
Escalation not applicable
- 8. VOLUME: Not applicable
- 9. SPECIAL FEATURES: Not applicable



NON CONFIDENTIAL

STB KCS-C-49079

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1211100

NON CONFIDENTIAL

STB KCS-C-49079

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** Corn, Sorghum Grains, Wheat, Grain nec and Soybeans
- 3. **SHIPPER:** Ray-Carroll County Grain Growers
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48922 B

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

**CONTRACT
SUMMARY**

EFFECTIVE: October 1, 2010

**Vice President Marketing
427 West 12th Street
Kansas City, MO 64105**

REC-1211100

NON CONFIDENTIAL

STB KCS-C-48922 B

- 1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. COMMODITY(S): corn
- 3. SHIPPER: Scoular Co.
- 4. ORIGIN/DESTINATION(S): Tariff KCS 4032
- 5. DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 1, 2011
Automatic provision: applicable
- 6. RAIL CAR DATA: Does not entail rail car data
- 7. BASE RATE: KCS 4032 Series
Escalation not applicable
- 8. VOLUME: Not applicable
- 9. SPECIAL FEATURES: Not applicable

REC-1211100

NON CONFIDENTIAL

STB KCS-C-49116

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: November 23, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1201100

NON CONFIDENTIAL

STB KCS-C-49116

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** wheat
- 3. **SHIPPER:** Siemer Milling Co.
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: November 23, 2010
through March 1, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-1281100

NON CONFIDENTIAL

STB KCS-C-49124

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: November 30, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1201100

NON CONFIDENTIAL

STB KCS-C-49124

- 1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
- 3. SHIPPER: Cargill Inc
- 4. ORIGIN/DESTINATION(S): Tariff KCS 4032
- 5. DURATION OF CONTRACT: commencement date of: November 30, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. RAIL CAR DATA: Does not entail rail car data
- 7. BASE RATE: KCS 4032 Series
Escalation not applicable
- 8. VOLUME: Not applicable
- 9. SPECIAL FEATURES: Not applicable

REC-1201100

NON CONFIDENTIAL

STB KCS-C-49127

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: December 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1281100

NON CONFIDENTIAL

STB KCS-C-49127

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** corn, sorghum grains
- 3. **SHIPPER:** Planters Grain Cooperative
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: December 1, 2010
through March 31, 2011
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-1201100

NON CONFIDENTIAL

STB KCS-C-49135

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: December 9, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1201100

NON CONFIDENTIAL

STB KCS-C-49135

- 1 PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. COMMODITY(S): corn, cake meal
- 3. SHIPPER: Tyson Foods, Inc.
- 4. ORIGIN/DESTINATION(S): Tariff KCS 4032
- 5. DURATION OF CONTRACT: commencement date of: December 9, 2010
through December 31, 2010
Automatic provision: not applicable
- 6. RAIL CAR DATA: Does not entail rail car data
- 7. BASE RATE: KCS 4032 Series
Escalation not applicable
- 8. VOLUME: Not applicable
- 9. SPECIAL FEATURES: Not applicable

REC-1201100

NON CONFIDENTIAL

STB KCS-C-49151

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: December 22, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-1201100

NON CONFIDENTIAL

STB KCS-C-49151

- 1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
- 2. **COMMODITY(S):** wheat
- 3. **SHIPPER:** J M Grain Inc.
- 4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032
- 5. **DURATION OF CONTRACT:** commencement date of: December 22, 2010
through December 31, 2010
Automatic provision: not applicable
- 6. **RAIL CAR DATA:** Does not entail rail car data
- 7. **BASE RATE:** KCS 4032 Series
Escalation not applicable
- 8. **VOLUME:** Not applicable
- 9. **SPECIAL FEATURES:** Not applicable

REC-1201100

NON CONFIDENTIAL

STB KCS-C-48772 F

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: February 10, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-3311100

NON CONFIDENTIAL

STB KCS-C-48772 F

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: Bartlett & Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: February 10, 2011
through December 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-311100

NON CONFIDENTIAL

STB KCS-C-49176

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: February 7, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-3 31 11 00

NON CONFIDENTIAL

STB KCS-C-49176

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn and sorghum grains

3. SHIPPER: Planters Grain Cooperative

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: February 7, 2011
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-3 311100

NON CONFIDENTIAL

STB KCS-C-49172

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 28, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-331100

NON CONFIDENTIAL

STB KCS-C-49172

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: DeBruce Grain Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 28, 2011
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-4311100

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 27, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-3311100

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn and sorghum grains

3. SHIPPER: Frank Bailey Grain Company Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 27, 2011
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-3311100

NON CONFIDENTIAL

STB KCS-C-49164

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 21, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-331100

NON CONFIDENTIAL

STB KCS-C-49164

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): rice

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 21, 2011
through December 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-4331100

NON CONFIDENTIAL

STB KCS-C-49157

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 7, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-331100

NON CONFIDENTIAL

STB KCS-C-49157

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: Interstate Commodities Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 1, 2011
through Janaury 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-3 311100

NON CONFIDENTIAL

STB KCS-C-48886 D

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-331100

NON CONFIDENTIAL

STB KCS-C-48886 D

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn and wheat
3. SHIPPER: Bartlett & Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: January 1, 2011
through February 9, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC-331100

NON CONFIDENTIAL

STB KCS-C-48674 A

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-331100

NON CONFIDENTIAL

STB KCS-C-48674 A

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Consolidated Grain & Barge Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: January 1, 2011
through December 13, 2013
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC-331100

NON CONFIDENTIAL

STB KCS-C-48680 F

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: March 23, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC-3311100

NON CONFIDENTIAL

STB KCS-C-48680 F

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: March 23, 2011
through September 30, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC-321100