

KANSAS CITY SOUTHERN

MAILING ADDRESS: P.O. BOX 219335 • KANSAS CITY, MO 64121-9335



Date: July 7, 2011

ACCOUNT NO. 752

Via email: Thomas.Brugman@stb.dot.gov

Mr. Lawrence C. Herzig, Chief  
Surface Transportation Board  
395 E Street SW  
Washington, DC 20024

ATTN: Tom Brugman

SUBJECT: Contract Summaries KCS 48692 F, KCS 48708 F, KCS 48709 G, KCS 48531 E,  
KCS 48532 E, KCS 49089 B, KCS 49153 A, KCS 48734 E and KCS 46030 L

Dear Tom:

Enclosed are two (2) copies each of the Contract summary stamped "NON-CONFIDENTIAL" entered into between The Kansas City Southern Railway Company and companies listed below:

KCS 48692 F with Cargill, Inc. effective April 1, 2011  
KCS 48708 F with Cargill, Inc. effective April 1, 2011  
KCS 48709 G with Cargill, Inc. effective April 1, 2011  
KCS 48531 E with Central Missouri Agriservice effective April 1, 2011  
KCS 48532 E with Central Missouri Agriservice effective April 1, 2011  
KCS 49089 B with Central States Enterprises effective April 1, 2011  
KCS 49153 A with Diverseified Ingredients Inc. April 1, 2011  
KCS 48734 E with Famers Grain effective April 1, 2011  
KCS 46030 L with General Mills effective April 1, 2011.

The above Contracts became as noted above.

**Filing was delayed due to a system failure.**

If you have any questions please call at (816) 983-1466.

Sincerely,

Nancy M. Hanson

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48531 E

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: April 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn and soybeans
  
3. SHIPPER: Central Missouri Agriservice
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: April 1, 2011  
through September 30, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48532 E

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: April 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): barley, sorghum grains, wheat and soybeans
  
3. SHIPPER: Central Missouri Agriservice
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: April 1, 2011  
through September 30, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48692 F

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: April 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48692 F

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2011  
through September 30, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48708 F

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: April 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-07-2011 - STB



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, wheat and soybeans
  
3. SHIPPER: Cargill Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: April 1, 2011  
through September 30, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48709 G

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: April 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, wheat and soybeans
  
3. SHIPPER: Cargill Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: April 1, 2011  
through September 30, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48734 E

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: April 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48734 E

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): Corn, Sorghum Grains, Wheat and Soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2011  
through September 30, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-49089 B

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: April 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, wheat and soybeans
  
3. SHIPPER: Central States Enterprises Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: April 1, 2011  
through September 30, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49153 A

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: April 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-07-2011 - STB



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): Flaxseed, Field Seeds and Peas
3. SHIPPER: Diversified Ingredients Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2011  
through December 31, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-46030 L

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: April 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): oats
3. SHIPPER: General Mills
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2011  
through September 30, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49183 B

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: July 13, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 07-15-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn and wheat
3. SHIPPER: Lansing Trade Group LLC
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: July 13, 2011  
through September 30, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49295

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 9, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, wheat and soybeans
  
3. SHIPPER: Frank Bailey Grain Company Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: August 9, 2011  
through September 30, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49294

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 8, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-10-2011 - STB



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, wheat and soybeans
  
3. SHIPPER: Central States Enterprises Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: August 8, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49292

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 3, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Aghorizons
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 3, 2011  
through September 30, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49291

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 4, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-49291

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn
3. SHIPPER: Interstate Commodities Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 4, 2011  
through August 31, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 08-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-49287

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: July 27, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn and sorghums
  
3. SHIPPER: Frank Bailey Grain Company Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: July 27, 2011  
through September 30, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48028 M

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-10-2011 - STB



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn and soybeans
  
3. SHIPPER: Farmers Grain Terminal
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: August 1, 2011  
through September 30, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-47377 I

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: July 28, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, oats, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: July 28, 2011  
through September 30, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49303

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 18, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-19-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): wheat
3. SHIPPER: ADM Grain Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 18, 2011  
through September 15, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48537 F

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 25, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-26-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 25, 2011  
through September 30, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49295 A

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 20, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 08-26-2011 - STB



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): seeds, sunflower
  
3. SHIPPER: Frank Bailey Grain Company Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: August 20, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49319

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: September 8, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 09-12-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): wheat
  
3. SHIPPER: DeBruce Ag Service Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: September 8, 2011  
through December 31, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable