

NON CONFIDENTIAL

STB KCS-C-48692 H

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: January 1, 2012
through March 31, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48709 I

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 1, 2012
through March 31, 2012
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48772 I

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

STB KCS-C-48772 I

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn and wheat

3. SHIPPER: Bartlett & Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 1, 2012
through December 31, 2012
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

STB KCS-C-48260 H

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

STB KCS-C-48260 H

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: Bartlett & Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 1, 2012
through March 30, 2012
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

STB KCS-C-48597 G

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 1, 2012
through March 31, 2012
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49388

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 27, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 02-03-2012 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 27, 2012
through March 31, 2012
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49406

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: February 21, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 02-28-2012 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): wheat
3. SHIPPER: The Scoular Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: February 21, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable