

NON CONFIDENTIAL

STB KCS-C-41220 AA

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-41220 AA

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghums, wheat, grain screenings and soybeans
3. SHIPPER: OK Feed Mill
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-46165 O

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-46165 O

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghums, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-47482 L

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-47482 L

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Interstate Commodities Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48028 O

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48028 O

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn and soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48324 N

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48324 N

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Lansing Louisiana
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48474 H

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48474 H

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Cargill
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48475 Y

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48475 Y

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Bartlett & Co
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48485 H

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48485 H

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48532 G

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48532 G

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): barley, sorghum grains, wheat and soybeans
3. SHIPPER: Central Missouri Agriservice
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48537 H

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48537 H

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48576 G

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48576 G

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Ray-Carroll County Grain Growers
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48597 H

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48597 H

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48638 Q

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48638 Q

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghums, wheat and soybeans
3. SHIPPER: Lansing Louisiana
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48692 I

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48692 I

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48700 G

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48700 G

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48708 H

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48708 H

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48709 Q

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48709 Q

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48734 G

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48734 G

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48759 D

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48759 D

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, grain nec, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49295 B

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-49295 B

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): seeds, sunflower

3. SHIPPER: Frank Bailey Grain Company Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through September 30, 2012
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-46030 N

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-46030 N

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): oats

3. SHIPPER: General Mills

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: April 1, 2012
through December 31, 2012
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable