

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT

**STB Received this Contract Summary on October 1, 2012.  
Shippers desiring to file complaint and discovery petitions with the STB must  
do so on or before October 18, 2012. Eighteen Days are allowed for these  
purposes per 49 CFR, part 1313.10 (1).**

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-41220AB

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, sorghum grains, wheat and grain screenings
  
3. SHIPPER: OK Feed Mill
  
4. ORIGIN/DESTINATION(S): from: KCS Tariff 4032-Series
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-46165 Q

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-46165 Q

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-47482 N

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-47482 N

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Interstate Commodities, Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48028 P

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48028 P

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn and soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable



NON CONFIDENTIAL

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STB KCS-C-48324 P

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48324 P

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Lansing Louisiana
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48457 H

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48457 H

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48474 I

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48474 I

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Cargill
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48485 I

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48485 I

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable



NON CONFIDENTIAL

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STB KCS-C-48532 H

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48532 H

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): barley, sorghum grains, wheat and soybeans
3. SHIPPER: Central Missouri Agriservice
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through December 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48576 H

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48576 H

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Ray-Carroll County Grain Growers
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48597 J

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48597 J

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48638 R

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48638 R

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghums, wheat and soybeans
3. SHIPPER: Lansing Louisiana
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable



NON CONFIDENTIAL

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STB KCS-C-48692 K

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48692 K

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48700 H

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48700 H

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
  
3. SHIPPER: MFA Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through December 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48708 I

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48708 I

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48709 S

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48709 S

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable



NON CONFIDENTIAL

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STB KCS-C-48734 H

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48734 H

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48759 E

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48759 E

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, grain nec, wheat and soybeans
  
3. SHIPPER: MFA Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through December 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48886 J

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48886 J

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn and wheat
3. SHIPPER: Bartlett & Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through December 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49475 A

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-49475 A

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): wheat
3. SHIPPER: Lansing Louisiana
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable