



***The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on October 5, 2018. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).***

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: BARTLETT & CO
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 2018  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: LANSING LOUISIANA
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through March 31, 2019  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: LANSING LOUISIANA
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through March 31, 2019  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: CARGILL INC
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through March 31, 2019  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: CARGILL INC
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through March 31, 2019  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: MFA INC
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through September 30, 2019  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1130 GRAIN  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139
  
3. SHIPPER: BARTLETT & CO
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through October 31, 2018  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
  
3. SHIPPER: BARTLETT & CO
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through October 31, 2018  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: CENTRAL MISSOURI AGRISERVICE
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 2018  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1135 RYE  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1135 RYE  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1135 RYE  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1135 RYE  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1135 RYE  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1135 RYE  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1139 GRAIN, NEC
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 19, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SHORGHUM GRAINS  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SHORGHUM GRAINS
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1133 OATS  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1133 OATS  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1133 OATS  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1139 GRAIN NEW
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1139 GRAIN NEW
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)  
20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER  
BY-PRODUCTS EXC.
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)  
20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER  
BY-PRODUCTS EXC.
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)  
20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER  
BY-PRODUCTS EXC.
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)  
20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER  
BY-PRODUCTS EXC.
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)  
20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER  
BY-PRODUCTS EXC.
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)  
20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER  
BY-PRODUCTS EXC.
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  - 1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
  - 1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
  - 20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  - 1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
  - 1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
  - 20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  - 1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
  - 1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
  - 20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  - 1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
  - 1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
  - 20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  - 1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
  - 1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
  - 20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  - 1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
  - 1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
  - 20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  - 1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
  - 1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
  - 20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 OATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  - 1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
  - 1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
  - 20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):

113110	BARLEY
1142	FLAXSEEDS
1159	FIELD SEEDS, NEC EXC. OILSSEEDS
115971	SEED BEANS
115974	SEED PEAS, NEC
1342	PEAS, DRY
134310	LENTILS, NEC, DRIED
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SHORGHUM GRAINS  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SHORGHUM GRAINS  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 1131 BARLEY
  - 1132 CORN EXC. POPCORN SEE 01152
  - 1133 PATS
  - 1135 RYE
  - 1136 SORGHUM GRAINS
  - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
  - 1139 GRAIN, NEC
  - 1144 SOYBEANS (SOYA BEANS)
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1134 RICE, ROUGH  
1142 FLAXSEEDS  
1149 OIL KERNELS, NUTS OR SEEDS, NEC EXC EDIBLE  
TREE NUTS SEE  
1152 POPCORN  
1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 01141-  
01149  
1341 BEANS, DRY RIPE  
1342 PEAS, DRY  
134310 LENTILS, NEC, DRIED
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1134 RICE, ROUGH  
1142 FLAXSEEDS  
1149 OIL KERNELS, NUTS OR SEEDS, NEC EXC EDIBLE  
TREE NUTS SEE  
1152 POPCORN  
1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 01141-  
01149  
1341 BEANS, DRY RIPE  
1342 PEAS, DRY  
134310 LENTILS, NEC, DRIED
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S):
  - 115925 CANARY SEEDS
  - 115946 AUSTRIAN WINTER PEA SEEDS
  - 115948 PEAS(SEEDS), CALEY OR SINGLETARY  
(WILD WINTER (SEEDS) PEAS)
  - 115971 SEED BEANS
  - 115974 SEED PEAS, NEC
  - 1341 BEANS, DRY RIPE
  - 1342 PEAS, DRY
  - 11343 COWPEAS, LENTILS OR LUPINES
  - 11349 FIELD DRY RIPE VEGETABLE FOOD SEEDS,  
NEC
  - 2041843 FEED-OAT GROATS
  - 2041926 GROATS
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER:
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER:
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER:
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER:
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER: KCS TARIFF
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER: KCS TARIFF
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER: KCS TARIFF
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER: KCS TARIFF
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER: KCS TARIFF
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER: KCS TARIFF
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER: KCS TARIFF
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

---

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
  
3. SHIPPER: KCS TARIFF
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)  
1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 01141-  
01149  
2041952 CORN, CRUSHED
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): 1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)  
1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 01141-  
01149  
2041952 CORN, CRUSHED
  
3. SHIPPER:
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105



1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER:
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2018

---

Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
3. SHIPPER:
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable