

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 25, 2012

EFFECTIVE: June 25, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01544A**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Wheat
30	Shipper	Lansing Trade
40	Contract Duration	(i) Application Date: June 15, 2012 (ii) Termination Date: September 30, 2012 (iii) Optional Extension: No
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): All points GA, NC, SC Destination(s): All points on NS RR (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Multiple-car/Unit-train (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	Rates

(C2E-BNP)

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

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MANAGER PRICING SERVICES  
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9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01544B**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Wheat
30	Shipper	ADM Flour Milling
40	Contract Duration	(i) Application Date: June 1, 2012 (ii) Termination Date: September 30, 2012 (iii) Optional Extension: No
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): All points GA, NC, SC Destination(s): Cleveland, TN (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Multiple-car/Unit-train (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	Rates

(C2E-BNP)

STB-NS-C-01116-A  
AMENDMENT NO. 3

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 25, 2012

EFFECTIVE: June 25, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01116-A  
AMENDMENT NO. 3**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Soy Grits & Flour
30	Contract Duration	(i) Application Date: June 21, 2012 (ii) Termination Date: <u>April 30, 2013 (Extension)</u> (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	<u>Rates</u>

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STB-NS-C-01403B  
Amendment No. 1

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 25, 2012

EFFECTIVE: June 25, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 1  
CONTRACT SUMMARY STB-NS-C-01403B**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042  Pan Am Southern, 1700 Iron Horse Park, North Billerica, MA 01862
20	Commodity	Oils, Food Prep (See Attached Exhibit)
30	Contract Duration	(i) Application Date: June 1, 2012 (ii) Termination Date: <u>May 31, 2013 (Extension)</u> (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA  or  (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	NA <u>Rates</u>

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Exhibit to Contract Summary  
STB-NS-C-01403B  
Amendment No. 1

Commodity:	<u>STCC Code</u>	<u>Description</u>
	20-465-10	Corn Oil
	20-467-20	Corn Steep Water Sediment
	20-467-22	Gluten Liquor Residue
	20-467-25	Liquid Corn Solubles
	20-469-20	Corn Oil Foots
	20-469-25	Corn Steep Water
	20-911-10	Cottonseed Oil
	20-914-55	Cottonseed Oil Foots
	20-914-56	Cottonseed Oil Soap Stock
	20-921-10	Soybean Oil
	20-923-30	Soybean Milk Compound
	20-923-35	Soybean Oil Foots
	20-923-36	Soybean Oil Soap Stock
	20-931-10	Linseed Oil
	20-933-XX	Nut or Vegetable Oils
	20-939-17	Peanut Oil Cake or Meal
	20-939-21	Tung Nut Oil Cake Or Meal, Fertilizer
	20-939-43 )	
	20-939-44 )	
	20-939-45 )	
	20-939-47 )	
	20-939-49 )	Oil Foots, Sediments, or Tank Bottoms
	20-939-51 )	
	20-939-57 )	
	20-939-90 )	
	20-941-30	Fish Oil
	20-942-32	Acid Fish Scrap
	20-942-40	Fish Fat or Oil Sludge
	20-942-47	Fish Oil Foots
	20-942-60	Fish Solubles
	20-961-20	Shortening
	20-961-25	Shortening, Vegetable Oil
	20-961-30	Cooking or Salad Oil
	20-961-35	Olive Oil
	28-994-28	Fatty Acids of Vegetable Oils, Inedible

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 25, 2012

EFFECTIVE: June 25, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01403C**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042  New York & Atlantic Railway Company 68-01 Otto Road, Glendale, NY 11385
20	Commodity	Oils, Food Prep
30	Contract Duration	(i) Application Date: June 1, 2012 (ii) Termination Date: June 17, 2012 (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA  or  (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	NA Rates

Exhibit to  
 Contract Summary  
 STB-NS-C-01403C

Commodity:	<u>STCC Code</u>	<u>Description</u>
	20-465-10	Corn Oil
	20-467-20	Corn Steep Water Sediment
	20-467-22	Gluten Liquor Residue
	20-467-25	Liquid Corn Solubles
	20-469-20	Corn Oil Fouts
	20-469-25	Corn Steep Water
	20-911-10	Cottonseed Oil
	20-914-55	Cottonseed Oil Fouts
	20-914-56	Cottonseed Oil Soap Stock
	20-921-10	Soybean Oil
	20-923-30	Soybean Milk Compound
	20-923-35	Soybean Oil Fouts
	20-923-36	Soybean Oil Soap Stock
	20-931-10	Linseed Oil
	20-933-XX	Nut or Vegetable Oils
	20-939-17	Peanut Oil Cake or Meal
	20-939-21	Tung Nut Oil Cake Or Meal, Fertilizer
	20-939-43 )	
	20-939-44 )	
	20-939-45 )	
	20-939-47 )	
	20-939-49 )	Oil Fouts, Sediments, or Tank Bottoms
	20-939-51 )	
	20-939-57 )	
	20-939-90 )	
	20-941-30	Fish Oil
	20-942-32	Acid Fish Scrap
	20-942-40	Fish Fat or Oil Sludge
	20-942-47	Fish Oil Fouts
	20-942-60	Fish Solubles
	20-961-20	Shortening
	20-961-25	Shortening, Vegetable Oil
	20-961-30	Cooking or Salad Oil
	20-961-35	Olive Oil
	28-994-28	Fatty Acids of Vegetable Oils, Inedible

STB-NS-C-01550

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 25, 2012

EFFECTIVE: June 25, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01550**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Oils, Food Prep
30	Contract Duration	(i) Application Date: May 1, 2012 (ii) Termination Date: November 30, 2012 (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	NA Rates

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Exhibit to  
 Contract Summary  
 STB-NS-C-01550

Commodity:	<u>STCC Code</u>	<u>Description</u>
	20-465-10	Corn Oil
	20-467-20	Corn Steep Water Sediment
	20-467-22	Gluten Liquor Residue
	20-467-25	Liquid Corn Solubles
	20-469-20	Corn Oil Fouts
	20-469-25	Corn Steep Water
	20-911-10	Cottonseed Oil
	20-914-55	Cottonseed Oil Fouts
	20-914-56	Cottonseed Oil Soap Stock
	20-921-10	Soybean Oil
	20-923-30	Soybean Milk Compound
	20-923-35	Soybean Oil Fouts
	20-923-36	Soybean Oil Soap Stock
	20-931-10	Linseed Oil
	20-933-XX	Nut or Vegetable Oils
	20-939-17	Peanut Oil Cake or Meal
	20-939-21	Tung Nut Oil Cake Or Meal, Fertilizer
	20-939-43 )	
	20-939-44 )	
	20-939-45 )	
	20-939-47 )	
	20-939-49 )	Oil Fouts, Sediments, or Tank Bottoms
	20-939-51 )	
	20-939-57 )	
	20-939-90 )	
	20-941-30	Fish Oil
	20-942-32	Acid Fish Scrap
	20-942-40	Fish Fat or Oil Sludge
	20-942-47	Fish Oil Fouts
	20-942-60	Fish Solubles
	20-961-20	Shortening
	20-961-25	Shortening, Vegetable Oil
	20-961-30	Cooking or Salad Oil
	20-961-35	Olive Oil
	28-994-28	Fatty Acids of Vegetable Oils, Inedible

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 25, 2012

EFFECTIVE: June 25, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041



**CONTRACT SUMMARY STB-NS-C-01551**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Syrup & Liquid Sugar
30	Contract Duration	(i) Application Date: June 22, 2012 (ii) Termination Date: June 21, 2013 (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	NA Rates

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STB-NS-C-00126  
AMENDMENT NO. 38

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 26, 2012

EFFECTIVE: June 26, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 38  
AMENDED CONTRACT SUMMARY STB-NS-C-00126**

**RULES AND OTHER GOVERNING PROVISIONS**

ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Barley; Corn; Rice; Rye; Milo Grain; Sorghum Grain; Wheat; Buckwheat; Millet, Not Seed; Screenings, Grain; Grain, NEC; Flaxseed or Linseed; Soybeans, Dried; Soybeans, Fresh; Soybean Screenings; Soybeans, Organically Grown; Sunflower Seeds; Canola Seeds; Millet Seeds; Seed Grain, NEC; Grain Dust; Barley, Pearled; Groats; Hominy Feed
30	Shipper	Tate & Lyle Ingredients Americas, Inc.
40	Contract Duration	(i) Application Date: September 1, 2011 (ii) Termination Date: <u>August 31, 2012 (Extension)</u> (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points, and Other Shipper Facilities	(i) Origin(s): All NS stations named in OPSL 6000-series publication excluding stations assigned FSAC numbers between 60000 and 69999, with the following exceptions: Gibson City, IL; Amboy, IN; Anderson, IN; Kokomo, IN; Lafayette, IN; South Milford, IN Destination(s): Decatur, IL; Granite City, IL; Lafayette, IN (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: NONE
80	Volume	(i) Movement Type: Single-car / Unit-train (ii) Minimum and Actual Volume: 5,000 carloads annually (iii) Volume Breakpoints: NA
90	Special Features	Change is in Confidential Matter (Rates)

NORFOLK SOUTHERN RAILWAY COMPANY  
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AMENDED CONTRACT SUMMARY

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J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 1  
AMENDED CONTRACT SUMMARY STB-NS-C-01490**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Alfalfa Meal
30	Shipper	ALFAGREEN SUPREME
40	Contract Duration	(i) Application Date: November 1, 2010 (ii) Termination Date: <u>October 31, 2012 (Extension)</u> (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): Any rail-served location Destination(s): Mt. Holley Springs, PA (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	Change is in Confidential Matter <u>(Refund)</u>

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