



***The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on February 12, 2016. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).***



Norfolk Southern STB Transmission 02-12-2016

Duffy, Carolyn H.

to:

agri.contracts@stb.dot.gov

02/12/2016 08:43 AM

Cc:

"Duffy, Carolyn H."

Hide Details

From: "Duffy, Carolyn H." <Carolyn.Duffy@nscorp.com>

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Cc: "Duffy, Carolyn H." <Carolyn.Duffy@nscorp.com>

1 Attachment



STB Summary 02-12-2016.pdf

BILL TO ACCOUNT NO. 322

TO: Surface Transportation Board

[agri.contracts@stb.dot.gov](mailto:agri.contracts@stb.dot.gov)

Attached are copies of Contract summaries for filing.

Please acknowledge receipt of transmittal sheet via e-mail.

<u>STB #</u>	<u>Amendment No.</u>
-	
01692	4
01504H	N/A
01385F	2
01529	3
01529A	3
01529B	7
01759	N/A
01759A	N/A
01760	N/A

Best regards,

Carolyn Duffy

*Carolyn Duffy*

Contracts Officer – Industrial Products / Norfolk Southern Corporation

3 Commercial Place / Norfolk, VA 23510

757-823-5388

STB-NS-C-01692  
AMENDMENT NO. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: February 8, 2016

EFFECTIVE: February 8, 2016

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01692**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries <u>3 Commercial Place, Norfolk, VA 23510</u>
20	Commodity	Bakery Feed Group
30	Contract Duration	(i) Application Date: January 5, 2016 (ii) Termination Date: December 31, 2016 ( <u>Extension</u> ) (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	<u>Rates/Address</u>

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NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: February 8, 2016

EFFECTIVE: February 8, 2016

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01504H**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510
20	Commodity	Soybeans
30	Shipper	Perdue Agribusiness LLC
40	Contract Duration	(i) Application Date: February 2, 2016 (ii) Termination Date: March 31, 2016 (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): Blissfield, MI; Ottawa Lake, MI; Edon, OH Mansfield, OH Destination(s): Chesapeake, VA (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA
90	Special Features	Rates

STB-NS-C-01385F  
Amendment No. 2

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: February 9, 2015

EFFECTIVE: February 9, 2015

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**CONTRACT SUMMARY STB-NS-C-01385F  
AMENDMENT NO. 2**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries <u>3 Commercial Place, Norfolk, VA 23510</u>
20	Commodity	See Exhibit
30	Contract Duration	(i) Application Date: January 1, 2016 (ii) Termination Date: <u>December 31, 2016 (Extension)</u> (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	<u>Rates/Address</u>

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Commodity:	<u>STCC Code</u>	<u>Description</u>
	20-465-10	Corn Oil
	20-467-20	Corn Steep Water Sediment
	20-467-22	Gluten Liquor Residue
	20-467-25	Liquid Corn Solubles
	20-469-20	Corn Oil Foots
	20-469-25	Corn Steep Water
	20-911-10	Cottonseed Oil
	20-914-55	Cottonseed Oil Foots
	20-914-56	Cottonseed Oil Soap Stock
	20-921-10	Soybean Oil
	20-923-30	Soybean Milk Compound
	20-923-35	Soybean Oil Foots
	20-923-36	Soybean Oil Soap Stock
	20-931-10	Linseed Oil
	20-933-XX	Nut or Vegetable Oils
	20-939-17	Peanut Oil Cake or Meal
	20-939-21	Tung Nut Oil Cake Or Meal, Fertilizer
	20-939-43)	
	20-939-44)	
	20-939-45)	
	20-939-47)	
	20-939-49)	Oil Foots, Sediments, or Tank Bottoms
	20-939-51)	
	20-939-57)	
	20-939-90)	
	20-941-30	Fish Oil
	20-942-32	Acid Fish Scrap
	20-942-40	Fish Fat or Oil Sludge
	20-942-47	Fish Oil Foots
	20-942-60	Fish Solubles
	20-961-20	Shortening
	20-961-25	Shortening, Vegetable Oil
	20-961-30	Cooking or Salad Oil
	20-961-35	Olive Oil
	28-994-28	Fatty Acids of Vegetable Oils, Inedible

STB-NS-C-01529  
Amendment No. 3

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: February 8, 2016

EFFECTIVE: February 8, 2016

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK VA 23510

**AMENDMENT NO. 3  
CONTRACT SUMMARY STB-NS-C-01529**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries <u>3 Commercial Place, Norfolk, VA 23510</u>  New York & Atlantic Railway 68-01 Otto Road, Glendale, NY 11385
20	Commodity	Oils, Food Prep. (See attached Exhibit)
30	Contract Duration	(i) Application Date: January 1, 2016 (ii) Termination Date: <u>December 31, 2016 (Extension)</u> (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA  or  (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	<u>Rates/Address</u>

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Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Foots  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Foots  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Foots  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Foots, Sediments, or Tank Bottoms  
Oil Foots or Sediments, NEC  
Castor Oil Foots or Sediments  
Oil Foots, Oil Sediments or Tank Bottoms, Safflower  
Oil Foots, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Foots, Palm, Artificial or Natural  
Oil foots, Kopol<Kpoc' Seed, Lqd or Sldfd  
Oil Foots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil

Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Foots  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

STB-NS-C-01529A  
Amendment No. 3

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: February 8, 2016

EFFECTIVE: February 8, 2016

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 3  
CONTRACT SUMMARY STB-NS-C-01529A**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries <u>3 Commercial Place, Norfolk, VA 23510</u>
20	Commodity	Oils, Food Prep (See attached Exhibit)
30	Contract Duration	(i) Application Date: January 1, 2016 (ii) Termination Date: <u>December 31, 2016 (Extension)</u> (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	<u>Rates/Address</u>

Corn Oil  
Corn Steep Water Sediment (deletion)  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Fouts  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Fouts  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Fouts  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Nut or Vegetable Oils (Excludes 20-933-50) (Deletion)  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Fouts, Sediments, or Tank Bottoms  
Oil Fouts, Sediments, or Tank Bottoms  
Oil Fouts or Sediments, NEC  
Castor Oil Fouts or Sediments  
Oil Fouts, Oil Sediments or Tank Bottoms, Safflower  
Oil Fouts, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Fouts, Palm, Artificial or Natural



Oil foots, Kapok Seed, Lqd or Sldfd  
Oil Foots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Fouts  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

STB-NS-C-01529B  
Amendment No. 7

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: February 8, 2016

EFFECTIVE: February 8, 2016

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 7  
CONTRACT SUMMARY STB-NS-C-01529B**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries <u>3 Commercial Place, Norfolk, VA 23510</u>
20	Commodity	Oils, Food Prep (See attached Exhibit)
30	Contract Duration	(i) Application Date: February 1, 2016 (ii) Termination Date: <u>August 31, 2016 (Extension)</u> (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	<u>Rates/Address</u>

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Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Foots  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Foots  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Foots  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Nut or Vegetable Oils (Excludes 20-933-50)  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Foots, Sediments, or Tank Bottoms  
Oil Foots, Sediments, or Tank Bottoms  
Oil Foots or Sediments, NEC  
Castor Oil Foots or Sediments  
Oil Foots, Oil Sediments or Tank Bottoms, Safflower  
Oil Foots, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Foots, Palm, Artificial or Natural

Oil foots, Kapok<Kpoc' Seed, Lqd or Sldfd  
Oil Foots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Foots  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: February 9, 2016

EFFECTIVE: February 9, 2016

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01759**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510
20	Commodity	Soybeans
30	Shipper	Enerfo USA, Inc.
40	Contract Duration	(i) Application Date: October 10, 2015 (ii) Termination Date: August 31, 2016 (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): See Attached Exhibit Destination(s): Elizabeth, NJ (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA
90	Special Features	

Origins:

Harrington, DE  
Townsend, DE  
Clifton Springs, NY  
Chambersburg, PA  
Herndon, PA  
Landisville, PA  
Landisville (LVR), PA  
Northampton, PA  
Northampton (NDCR), PA  
Turbotville, PA



NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: February 9, 2016

EFFECTIVE: February 9, 2016

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01759A**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510
20	Commodity	Soybeans
30	Shipper	Enerfo USA, Inc.
40	Contract Duration	(i) Application Date: October 1, 2015 (ii) Termination Date: August 31, 2016 (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): Avon, NY Destination(s): Elizabeth, NJ (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA
90	Special Features	

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: February 9, 2016

EFFECTIVE: February 9, 2016

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01760**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510
20	Commodity	Corn, Not Pop
30	Shipper	Lansing Trade Group, LLC
40	Contract Duration	(i) Application Date: February 4, 2016 (ii) Termination Date: September 30, 2016 (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): Griggsville, IL; Norborne, MO Destination(s): Jacksonville, FL (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA
90	Special Features	

