



The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on November 3, 2017. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).

STB-NS-C-01610A
Amendment No. 6

NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017
EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MC KINNON BUILDING
Norfolk, VA 23510

**AMENDMENT NO. 6
CONTRACT SUMMARY STB-NS-C-01610A**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|--|---|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Soybeans |
| 30 | Shipper | Delong Enerfo |
| 40 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: <u>November 30, 2017 (Extension)</u> (iii) Optional Extension: No |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See attached Exhibit Destination(s): Port Newark Elizabeth, NJ; Newark, NJ; (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA |
| 90 | Special Features | <u>Rates/Origins</u> |

(C2A/chd)

ORIGINS:

Harrington, DE
Townsend, DE
Maugansville, MD
Auburn, NY
Clifton Springs, NY
Geneva, NY (FGLK)
Manchester, NY
Seneca Falls, NY
Chambersburg, PA
Landisville, PA (LVR)
Mill Hall, PA
Northampton, PA
Northampton, PA (NDCR)
Shippensburg, PA
Turbotville, PA

STB-NS-C-01610A
Amendment No. 7

NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017
EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MC KINNON BUILDING
Norfolk, VA 23510

**AMENDMENT NO. 7
CONTRACT SUMMARY STB-NS-C-01610A**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|--|---|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Soybeans |
| 30 | Shipper | Delong Enerfo |
| 40 | Contract Duration | (i) Application Date: December 1, 2017 (ii) Termination Date: <u>September 30, 2018 (Extension)</u> (iii) Optional Extension: No |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See attached Exhibit Destination(s): Port Newark Elizabeth, NJ; Newark, NJ; (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA |
| 90 | Special Features | <u>Rates/Origins</u> |

(C2A/chd)

ORIGINS:

Harrington, DE
Townsend, DE
Maugansville, MD
Auburn, NY
Clifton Springs, NY
Geneva, NY (FGLK)
Manchester, NY
Seneca Falls, NY
Chambersburg, PA
Landisville, PA (LVR)
Mill Hall, PA
Northampton, PA
Northampton, PA (NDCR)
Shippensburg, PA
Turbotville, PA

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510

**AMENDMENT NO. 5
CONTRACT SUMMARY STB-NS-C-01610B**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|--|---|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 Livonia, Avon & Lakeville Railroad Corporation P. O. Box 190-B, Lakeville, NY 14480 |
| 20 | Commodity | Soybeans |
| 30 | Shipper | The Delong Company, Inc. |
| 40 | Contract Duration | (i) Application Date: September 1, 2017 (ii) Termination Date: <u>August 31, 2018 (Extension)</u> (iii) Optional Extension: No |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Avon, NY Destination(s): Port Newark, Elizabeth, NJ; <u>Newark, NJ (Addition)</u> (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA |
| 90 | Special Features | <u>Rates/Destination</u> |

STB-NS-C-01628
Amendment No. 6

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

**AMENDMENT NO. 6
CONTRACT SUMMARY STB-NS-C-01628**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Soy-Canola Meal/Hull |
| 30 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: <u>September 30, 2018 (Extension)</u> (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | <u>Rates</u> |

STB-NS-C-01714
Amendment No. 5

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510

**AMENDMENT NO. 5
CONTRACT SUMMARY STB-NS-C-01714**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 Western New York & Pennsylvania Railroad P.O. Box 190-B, Lakeville, NY 14480 |
| 20 | Commodity | Starch & Pea Meal |
| 30 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: <u>December 31, 2017 (Extension)</u> (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | <u>Rates</u> |

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

**AMENDMENT NO. 1
CONTRACT SUMMARY STB-NS-C-01838**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION | | | | | | | | | | | | | | | | | | |
|-------------|--|---|-----|--------------------------|-----------------|--------|-------------------------------|--------------------------------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510 | | | | | | | | | | | | | | | | | | |
| 20 | Commodity | Frozen Foods | | | | | | | | | | | | | | | | | | |
| 30 | Contract Duration | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(i)</td> <td>Application Date:</td> <td>October 1, 2017</td> </tr> <tr> <td>(ii)</td> <td>Termination Date:</td> <td><u>December 31, 2017 (Extension)</u></td> </tr> <tr> <td>(iii)</td> <td>Optional Extension:</td> <td>NO</td> </tr> </table> | (i) | Application Date: | October 1, 2017 | (ii) | Termination Date: | <u>December 31, 2017 (Extension)</u> | (iii) | Optional Extension: | NO | | | | | | | | | |
| (i) | Application Date: | October 1, 2017 | | | | | | | | | | | | | | | | | | |
| (ii) | Termination Date: | <u>December 31, 2017 (Extension)</u> | | | | | | | | | | | | | | | | | | |
| (iii) | Optional Extension: | NO | | | | | | | | | | | | | | | | | | |
| 40 | Rail Car Data | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(A)</td> <td>Number of Dedicated Cars</td> <td></td> </tr> <tr> <td>(i)(A)</td> <td>Available & Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td>(ii)(A)</td> <td>Available & Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td>or</td> <td></td> </tr> <tr> <td>(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars | | (i)(A) | Available & Owned by Carrier: | NA | (ii)(A) | Available & Leased by Carrier: | NA | | Average Number of Bad order: | NA | | or | | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. | |
| (A) | Number of Dedicated Cars | | | | | | | | | | | | | | | | | | | |
| (i)(A) | Available & Owned by Carrier: | NA | | | | | | | | | | | | | | | | | | |
| (ii)(A) | Available & Leased by Carrier: | NA | | | | | | | | | | | | | | | | | | |
| | Average Number of Bad order: | NA | | | | | | | | | | | | | | | | | | |
| | or | | | | | | | | | | | | | | | | | | | |
| (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. | | | | | | | | | | | | | | | | | | | |
| 50 | Special Features | <u>Rates</u> | | | | | | | | | | | | | | | | | | |

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

**AMENDMENT NO. 2
CONTRACT SUMMARY STB-NS-C-01799**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Beet Sugar Final Molasses |
| 30 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: <u>May 1, 2018 (Extension)</u> (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | <u>Rates</u> |

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

**AMENDMENT NO. 2
CONTRACT SUMMARY STB-NS-C-01802**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Brewers Grains, Grains, Spent, Dried; Kiln Sweepings Brewers Condensed Solubles; Distillery Molasses Residuum, Liquid; Dstlr Mash, Spent, N Wholly From Gr, Feed; Spent Grain Mash, Feed |
| 30 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: <u>September 30, 2018(Extension)</u> (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | <u>Rates</u> |

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-01821C

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|-------------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Brewers Grains, Grains, Spent, Dried; Kiln Sweepings; Brewers Condensed Solubles; Distillery Molasses Residuum, Liquid; Dstlr Mash, Spent, N Wholly From Gr, Feed; Spent Grain Mash, Feed |
| 30 | Contract Duration | (i) Application Date: October 15, 2017 (ii) Termination Date: March 31, 2018 (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | Rates |

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-01841B

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|-------------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Soy-Canola Meal/Hull |
| 30 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: September 30, 2018 (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | Rates |

STB NS-C-01853

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-01853

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|-------------|--|---|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Soybeans |
| 30 | Shipper | Gavilon Grain LLC |
| 40 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: March 31, 2018 (iii) Optional Extension: NO |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Terre Coupee, IN Destination(s): New Orleans, LA (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA |
| 90 | Special Features | Rates |

STB NS-C-01854

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-01854

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|-------------|--|---|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Soybeans |
| 30 | Shipper | Enerfo USA, Inc. |
| 40 | Contract Duration | (i) Application Date: September 1, 2017 (ii) Termination Date: March 31, 2018 (iii) Optional Extension: NO |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Beaverdam, OH; Mansfield, OH Maumee, OH Destination(s): Elizabeth, NJ (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA |
| 90 | Special Features | Rates |

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

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P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-01855

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|-------------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Oils, Food Prep (See Attached Exhibit) |
| 30 | Contract Duration | (i) Application Date: September 1, 2017 (ii) Termination Date: March 31, 2018 (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | Rates |

Corn Oil
Gluten Liquor Residue
Liquid Corn Solubles
Corn Oil Foots
Corn Steep Water
Distilled, Rectified, or Blended Liquors
By-products of Liquor Distilling (Excludes 20-859-35)
Soft Drinks, Bottled, Canned or in Bulk
Miscellaneous Flavoring Extracts or Syrups
Cottonseed Oil
Cottonseed Oil Foots
Cottonseed Oil Soap Stock
Soybean Oil
Soybean Milk Compound
Soybean Oil Foots
Soybean Oil Soap Stock
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid
Linseed Oil
Vegetable Oil, Fat Free
Coconut Oil, Degummed
Lecithin, Oil Concentrate, Crude
Lecithin, Oil Concentrate, Refined
Lecithin, Oil Free
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified
Apricot Kernel Oil, OT Bitter
Castor Oil
Tallow Seed Oil, Inedible, Liquid or Sldfd
Rapeseed Oil (Colza Oil)
Vegetable or Nut Oils, Liquid or Solidified
Oil, Sunflower Sed, Liquid or Solidified
Mustard Seed Oil, Liquid or Solidified
Camelina Oil
Oils, NEC, OT Medicinal
Raisin or Grape Seed Oil
Vegetable Tallow
Grease, Vegetable, NEC
Deodorizer Residue or Sludge
Sludge of Vegetable Fats or Oils
Peanut Oil Cake or Meal
Tung Nut Oil Cake or Meal
Oil Foots, Sediments, or Tank Bottoms
Oil Foots or Sediments, NEC
Castor Oil Foots or Sediments
Oil Foots, Oil Sediments or Tank Bottoms, Safflower
Oil Foots, Oil Sediment or Tank Bottoms
Oil (Butter or Grease) Foots, Palm, Artificial or Natural
Oil foots, Kopol<Kpoc' Seed, Lqd or Sldfd
Oil Foots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified
Fish Liver Oil
Oil, Fish or Sea Animal
Acid Fish Scrap
Fish Fat or Oil Sludge
Fish Oil Foots
Fish Solubles
Shortening
Shortening, Vegetable Oil
Cooking or Salad Oil
Olive Oil

STB-NS-C-01708
Amendment No. 3

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510

**AMENDMENT NO. 3
CONTRACT SUMMARY STB-NS-C-01708**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk VA, 23510 |
| 20 | Commodity | Soy-Canola Meal/Hull |
| 30 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: <u>September 30, 2018 (Extension)</u> (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | <u>Rates</u> |

STB-NS-C-01691
Amendment No. 3

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510

**AMENDMENT NO. 3
CONTRACT SUMMARY STB-NS-C-01691**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|--|---|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Grain w/out Corn |
| 30 | Shipper | Louis Dreyfus |
| 40 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: <u>September 30, 2018 (Extension)</u> (iii) Optional Extension: No |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See Attached Origins Exhibit Destination(s): Claypool, IN (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single Car/Multiple Car/Unit Train (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA |
| 90 | Special Features | <u>Rates</u> |

Chicago, IL
Dwight, IL
Gibson City, IL
Gibson City (BLOL), IL
Homer, IL
Lehigh, IL
Milmine, IL (Addition)
Sidney, IL
Amboy (USRP), IN
Anderson, IN
Delphi, IN (addition)
Edgerton, IN
Malden, IN
Montpelier, IN
New Haven, IN
Oakville, IN
Red Key, IN
Scircleville, IN
South Milford, IN
Terre Coupee, IN
Thomaston, IN
Waterloo, IN
Wellsboro, IN
Wheatfield, IN
Woodburn, IN
Blissfield, MI
Decatur, MI
Ottawa Lake, MI
Reading, MI
White Pigeon, MI
Brunswick, MO
Hardin, MO
Selma, NC
Beaverdam, OH
Bellevue, OH
Clyde, OH
Duvalls, OH
Dyer, OH
Edon, OH
Fostoria, OH
Kingston, OH
Mansfield, OH
Maumee, OH
Monnette, OH
Montpelier, OH
Payne, OH
Toledo, OH
Truro, OH
Waldo, OH
Landisville (LVR), PA

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-01856

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|-------------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Food or Food Product |
| 30 | Contract Duration | (i) Application Date: March 1, 2017 (ii) Termination Date: February 28, 2018 (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | Rates |

STB NS-C-01543
Amendment No. 3

NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 30, 2017

EFFECTIVE: October 30, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

**AMENDMENT NO. 3
CONTRACT SUMMARY STB-NS-C-01543**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|--|---|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 |
| 20 | Commodity | Soybeans, Dried |
| 30 | Shipper | Ray Carroll County Grain Growers |
| 40 | Contract Duration | (i) Application Date: October 1, 2017 (ii) Termination Date: <u>March 31, 2018 (Extension)</u> (iii) Optional Extension: NO |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Brunswick, MO; Hardin, MO; Destination(s): <u>Granite City, IL (Addition)</u> <u>East St. Louis, IL; (Addition)</u> <u>St. Louis, MO, (Deletion)</u> (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA |
| 90 | Special Features | <u>Rates/Destinations</u> |