

The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on January 22, 2018. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).

CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-01676F RULES AND OTHER GOVERNING PROVISIONS

ITEM	SUBJECT		APPLICATION	
10	Carrier Names		Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510	
20	Commodity		Brewers Grains, Grains, Spent, Dried; Kiln Sweepings; Brewers Condensed Solubles; Distillery Molasses Residuum, Liquid; Dstlr Mash, Spent, N Wholly From Gr, Feed; Spent Grain Mash, Feed	
30	Contract Duration	(i) (ii) (iii)	Application Date: December 1, 2017 Termination Date: May 31, 2018 Optional Extension: NO	
40	Rail Car Data	(A) (i)(A) (ii)(A) or (i)(B)	Number of Dedicated Cars Available & Owned by Carrier: NA Available & Leased by Carrier: NA Average Number of Bad order: NA Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.	
50	Special Features		Rates	

CONTRACT SUMMARY

ISSUED: January 15, 2018 EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-01862 RULES AND OTHER GOVERNING PROVISIONS

SUBJECT		APPLICATION	
Carrier Names		Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510	
Commodity		Cake, Meal or screenings, soybean, not for human consumption	
Contract Duration	(i) (ii) (iii)	Application Date: January 1, 2018 Termination Date: February 28, 2018 Optional Extension: NO	
Rail Car Data	(A) (i)(A) (ii)(A) or (i)(B)	Number of Dedicated Cars Available & Owned by Carrier: NA Available & Leased by Carrier: NA Average Number of Bad order: NA Shipper will furnish the rail cars used for the transportation	
Special		provided under the Contract, and those rail cars will not be leased from the Carrier. Rates	
	Carrier Names Commodity Contract Duration Rail Car Data	Carrier Names Commodity Contract (i) Duration (ii) (iii) Rail Car (A) Data (i)(A) (ii)(A) or (i)(B)	

AMENDED CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE
NORFOLK, VIRGINIA 23510

AMENDMENT NO. 4 CONTRACT SUMMARY STB-NS-C-01548A

RULES AND OTHER GOVERNING PROVISIONS ITEM SUBJECT APPLICATION 10 Carrier Norfolk Southern Railway Company and Names Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 20 Commodity Wheat 30 Railcorp/AIPC Shipper 40 Contract (i) Application Date: January 1, 2018 **Termination Date:** December 31, 2018 (Extension) Duration (ii) (iii) Optional Extension: Nο Columbia, SC; Memphis, TN(addition) 50 Origins, (i) Origin(s): Destinations, Destination(s): Chicago, IL; Memphis, TN(Deletion) Transit Points (ii) Ports(s): NA and Other Transit point(s): NA (iii) Shipper Shipper Facility: NA (iv) Facilities 60 Rail Car (A) Number of Dedicated Cars Data (i)(A) Available & Owned by Carrier: NA Available & Leased by Carrier: (ii)(A) NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or The Contract is restricted to services that do not entail car (ii)(B) supply. 70 Rates and Base Rates and Charges: NSRQ 5420-series Publication (i) Charges (ii) Escalation: N/A 80 Volume (i) Movement Type: Single Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA 90 Special Features Rates, Origins, Destinations

AMENDED CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510

AMENDMENT NO. 30 AMENDED CONTRACT SUMMARY STB-NS-C-00203

RULES AND OTHER GOVERNING PROVISIONS ITEM **SUBJECT** APPLICATION 10 Carrier Norfolk Southern Railway Company and Consolidated Subsidiaries Names Three Commercial Place, Norfolk, VA 23510 20 Commodity Oats 30 Shipper The Andersons Inc. 40 Application Date: December 1, 2017 Contract (i) (ii) **Termination Date:** Duration November 30, 2018 (Extension) (iii) Optional Extension: NO 50 All NS Local points Origins, (i) Origin(s): Destinations, Destination(s): All NS Served Stations Transit Points. (ii) Ports(s): NA Transit point(s): and Other (iii) NA Shipper (iv) Shipper Facility NA Facilities 60 Rail Car (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA Data (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or Shipper will furnish the rail cars used for the transportation (i)(B) provided under the Contract, and those rail cars will not be leased from the Carrier. (iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrierowned and -leased cars by applicable car types. 70 Rates and Base Rates and Charges: NSRQ 5420-Series Publication (i) (ii) Escalation: None Charges 80 Volume (i) Movement Type: Single-car Minimum and Actual Volume: N/A (ii) (iii) Volume Breakpoints: NA 90 Special Features Rates

CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510

AMENDMENT NO. 3 CONTRACT SUMMARY STB-NS-C-00203D

RULES AND OTHER GOVERNING PROVISIONS ITEM SUBJECT APPLICATION 10 Carrier Norfolk Southern Railway Company and Names Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510 20 Commodity Oats 30 Shipper The Andersons Inc. 40 December 1, 2017 Contract (i) Application Date: Termination Date: November 30, 2018 (Extension) Duration (ii) (iii) Optional Extension: 50 Origins, (i) Origin(s): Toledo, OH; Toledo, OH Airline; Destinations. Louisville, KY; Chicago, IL Transit Points Destination(s): Decatur, AL; Montgomery, AL; Lacymark, FL: and Other Flowery Branch, GA; Gainesville, GA; Danville, KY; Louisville, KY; Barber, NC; Loray, NC; Camp Hill, PA; Chattanooga, TN Shipper Facilities NA (ii) Ports(s): Transit point(s): (iii) NA Shipper Facility: NA (iv) 60 Rail Car (A) Number of Dedicated Cars Data (i)(A) Available & Owned by Carrier: NA Available & Leased by Carrier: NA (ii)(A) Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or The Contract is restricted to services that do not entail car (ii)(B) supply. 70 Rates and Base Rates and Charges: NSRQ 5420-series Publication (i) (ii) Escalation: Charges N/A 80 Movement Type: Single Car/Multiple Car Volume (i) (ii) Minimum and Actual Volume: N/A (iii) Volume Breakpoints: N/A 90 Special Features Rates

CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-00203B AMENDMENT NO. 7

RULES AND OTHER GOVERNING PROVISIONS ITEM SUBJECT APPLICATION 10 Carrier Norfolk Southern Railway Company and Names Consolidated Subsidiaries Three Commercial Place, Norfolk VA, 25310 20 Commodity Oats 30 Shipper The Andersons, Inc. 40 December 1, 2017 Contract (i) Application Date: **Termination Date:** November 30, 2018 (Extension) Duration (ii) (iii) Optional Extension: Nο 50 Origins, (i) Origin(s): All Points on Railroad NS Destinations, Destination(s): All Points on Railroad NS Transit Points (ii) Ports(s): NA and Other Transit point(s): NA (iii) Shipper Shipper Facility: NA (iv) Facilities Number of Dedicated Cars 60 Rail Car (A) Data (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or The Contract is restricted to services that do not entail car (ii)(B) supply. 70 Rates and Base Rates and Charges: NSRQ 5420-series Publication (i) Charges (ii) Escalation: N/A 80 Volume (i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA 90 Special Features Rates

CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

AMENDMENT No. 1 CONTRACT SUMMARY STB-NS-C-00203E

RULES AND OTHER GOVERNING PROVISIONS ITEM SUBJECT APPLICATION 10 Carrier Norfolk Southern Railway Company and Names Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 20 Commodity Grain, Screenings, Ground(added) Oats (deleted) 30 Shipper The Andersons, Inc. 40 Contract (i) Application Date: December 1, 2017 Duration (ii) **Termination Date:** May 31, 2018 Optional Extension: (iii) NO 50 Origins, Origin(s): Toledo, OH (i) Destinations, Destination(s): Martinsville, VA Transit Points Ports(s): NA (ii) and Other Transit point(s): NA (iii) Shipper Shipper Facility: NA (iv) **Facilities** 60 Rail Car (A) Number of Dedicated Cars Available & Owned by Carrier: Data NA (i)(A) (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or The Contract is restricted to services that do not entail car (ii)(B) supply. 70 Base Rates and Charges: NSRQ 5420-series Publication Rates and (i) (ii) Escalation: N/A Charges 80 Volume (i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA 90 Special Features Commodity

AMENDED CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510

AMENDMENT NO. 36 AMENDED CONTRACT SUMMARY STB-NS-C-00637

RULES AND OTHER GOVERNING PROVISIONS ITEM SUBJECT APPLICATION 10 Carrier Norfolk Southern Railway Company and Names Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510 20 Commodity Starch 30 Contract Application Date: January 2, 2018 (i) (ii) **Termination Date:** Duration December 31, 2018 (Extension) (iii) Optional Extension: No 40 Rail Car **Number of Dedicated Cars** (A) Data (i)(A) Available & Owned by Carrier: NA (ii)(A)Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. 50 Special

Rates

Features

CONTRACT SUMMARY

ISSUED: February 6, 2017

EFFECTIVE: February 6, 2017

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE
NORFOLK, VIRGINIA 23510

AMENDMENT NO. 8 CONTRACT SUMMARY STB-NS-C-00637J

RULES AND OTHER GOVERNING PROVISIONS

ITEM	SUBJECT		APPLICATION		
10	Carrier Names		Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510		
20	Commodity		Starch		
30	Contract Duration	(i) (ii) (iii)	Application Date: Termination Date: Optional Extension:	January 2, 2018 December 31, 2018 (Extension) NO	
40 Rail Car Data (i)(A) Available & Owned by Ca (ii)(A) Available & Leased by C Average Number of Bad or		Carrier: NA Carrier: NA ad order: NA			
		(i)(B)	Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.		
50	Special Features		NA <u>Rates</u>		

CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

AMENDMENT NO. 1 CONTRACT SUMMARY STB-NS-C-00637L RULES AND OTHER GOVERNING PROVISIONS

ITEM	SUBJECT		APPLICATION	
10	Carrier Names		Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510	
20	Commodity		Corn Starch	
30	Contract Duration	(i) (ii) (iii)	Application Date: January 1, 2018 Termination Date: December 31, 2018(Extension) Optional Extension: NO	
40	Rail Car Data	(A) (i)(A) (ii)(A) or	Number of Dedicated Cars Available & Owned by Carrier: NA Available & Leased by Carrier: NA Average Number of Bad order: NA	
		(i)(B)	Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.	
50	Special Features		<u>Rates</u>	

CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

CONTRACT SUMMARY STB-NS-C-01823G RULES AND OTHER GOVERNING PROVISIONS

ITEM	SUBJECT		APPLICATION	
10	Carrier Names		Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510	
20	Commodity		Food or Food Product	
30	Contract	(i)	Application Date: <u>January 1, 2018(Correct</u> March 1, 2017 (deletion)	
	Duration	(ii) (iii)	Termination Date: February 28, 2018 Optional Extension: NO	
40	Rail Car Data	(A) (i)(A) (ii)(A) or	Number of Dedicated Cars Available & Owned by Carrier: NA Available & Leased by Carrier: NA Average Number of Bad order: NA	
		(i)(B)	Shipper will furnish the rail cars used for the transp provided under the Contract, and those rail cars wi leased from the Carrier.	
50	Special Features		<u>Rates</u>	

CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

AMENDMENT NO. 1 CONTRACT SUMMARY STB-NS-C-01695D RULES AND OTHER GOVERNING PROVISIONS

ITEM	SUBJECT		APPLICATION		
10	Carrier Names		Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510		
20	Commodity		Feed, Hominy		
30	Contract Duration	(i) (ii) (iii)	Application Date: January 1, 2018 Termination Date: December 31, 2018(Extension) Optional Extension: NO		
40	Rail Car (A) Data (i)(A) (ii)(A) or		Number of Dedicated Cars Available & Owned by Carrier: NA Available & Leased by Carrier: NA Average Number of Bad order: NA		
		(i)(B)	Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.		
50	Special Features		<u>Rates</u>		

(C2E-bsj)

CONTRACT SUMMARY

ISSUED: January 15, 2018

EFFECTIVE: January 15, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
3 COMMERCIAL PLACE
NORFOLK, VIRGINIA 23510

AMENDMENT NO. 8 CONTRACT SUMMARY STB-NS-C-01503A

RULES AND OTHER GOVERNING PROVISIONS

ITEM	SUBJECT		APPLICATION		
10	Carrier Names		Norfolk Southern Railway Company and Consolidated Subsidiaries 3 Commercial Place, Norfolk, VA 23510		
20	Commodity		Oils, Food Prep (See attached Exhibit)		
30	Contract Duration	(i) (ii) (iii)	Application Date: December 1, 2018 Termination Date: December 31, 2018 (Extension) Optional Extension:		
40	Rail Car Data	(A) (i)(A) (ii)(A) or	Number of Dedicated Cars Available & Owned by Carrier: NA Available & Leased by Carrier: NA Average Number of Bad order: NA		
		(i)(B)	Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.		
50	Special Features		<u>Rates</u>		

Commodity Exhibit to STB-NS-C-01503A Amendment No. 8 Page 1 of 1

Corn Oil

Gluten Liquor Residue

Liquid Corn Solubles

Corn Oil Foots

Corn Steep Water

Distilled, Rectified, or Blended Liquors

By-products of Liquor Distilling (Excludes 20-859-35)

Soft Drinks, Bottled, Canned or in Bulk

Miscellaneous Flavoring Extracts or Syrups

Cottonseed Oil

Cottonseed Oil Foots

Cottonseed Oil Soap Stock

Soybean Oil

Soybean Milk Compound

Soybean Oil Foots

Soybean Oil Soap Stock

Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid

Linseed Oil

Vegetable Oil, Fat Free

Coconut Oil, Degummed

Lecithin, Oil Concentrate, Crude

Lecithin, Oil Concentrate, Refined

Lecithin, Oil Free

Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified

Apricot Kernel Oil, OT Bitter

Castor Oil

Tallow Seed Oil, Inedible, Liquid or Sldfd

Rapeseed Oil (Colza Oil)

Vegetable or Nut Oils, Liquid or Solidified

Oil, Sunflower Sed, Liquid or Solidified

Mustard Seed Oil, Liquid or Solidified

Camelina Oil

Oils, NEC, OT Medicinal Raisin or Grape Seed Oil

Vegetable Tallow

Grease, Vegetable, NEC

Deodorizer Residue or Sludge

Sludge of Vegetable Fats or Oils

Peanut Oil Cake or Meal

Tung Nut Oil Cake or Meal

Oil Foots, Sediments, or Tank Bottoms

Oil Foots or Sediments. NEC

Castor Oil Foots or Sediments

Oil Foots, Oil Sediments or Tank Bottoms, Safflower

Oil Foots, Oil Sediment or Tank Bottoms

Oil (Butter or Grease) Foots, Palm, Artificial or Natural

Oil foots, Kapol<Kpoc' Seed, Lqd or Sldfd

Oil Foots/Sediment, Tank Bottoms, Lig/Solidified, Not Specified

Fish Liver Oil

Oil, Fish or Sea Animal

Acid Fish Scrap

Fish Fat or Oil Sludge

Fish Oil Foots

Fish Solubles

Shortening

Shortening, Vegetable Oil

Cooking or Salad Oil

Olive Oil