

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: September 17, 2018

EFFECTIVE: September 17, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

**Amendment No. 3
CONTRACT SUMMARY STB-NS-C-00497N**

RULES AND OTHER GOVERNING PROVISIONS

ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510
20	Commodity	Wheat
30	Shipper	Lansing Trade Group, LLC
40	Contract Duration	(i) Application Date: August 01, 2018 (ii) Termination Date: <u>December 31, 2018 (Extension)</u> (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): <u>Champaign, IL (Addition)</u> <u>Barnesville, GA (Deletion)</u> <u>Milner, GA (Deletion)</u> Destination(s): <u>Cleveland, OH (Addition)</u> <u>Starkey, VA (Addition)</u> <u>Oostanaula, GA(Deletion)</u> (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single Car/Multiple Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA
90	Special Features	<u>Rates/Origins/Destinations</u>