



***The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on October 5, 2018. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).***

STB-NS-C-01630  
Amendment No. 6

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 6  
CONTRACT SUMMARY STB-NS-C-01630**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>Georgia & Florida Railway, LLC<br>1019 Coastline Avenue, Albany, GA 31705   |
| 20   | Commodity         | Brewers Grains, Grains, Spent, Dried; Kiln Sweepings; Brewers Condensed Solubles; Distillery Molasses Residuum, Liquid; Dstlr Mash, Spent, N Wholly From Gr, Feed; Spent Grain Mash, Feed  |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br><br>or<br><br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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STB-NS-C-01633  
Amendment No. 6

# NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

## CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 6  
CONTRACT SUMMARY STB-NS-C-01633**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Feed, Hominy   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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STB NS-C-01307G  
Amendment No. 2

# NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

## CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01307G**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION   |
|------|--|---|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20   | Commodity  | Soybeans  |
| 30   | Shipper  | Sunrise Foods International, Inc.   |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Morehead City CLNA, NC; East St. Louis, IL<br>Destination(s): Columbiana, OH; Salem, OH<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80   | Volume   | (i) Movement Type: Single Car/Multiple Car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90   | Special Features   | <u>Rates</u>  |

(C2A/tlh)

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510



**AMENDMENT NO. 3  
CONTRACT SUMMARY STB-NS-C-01746**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM    | SUBJECT  | APPLICATION   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|---------|--|---|-----|--------------------------|-----------------|--------|-------------------------------|---------------------------------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10      | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 20      | Commodity  | Gluten Meal & Feed  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 30      | Contract Duration  | <table style="border: none;"> <tr> <td style="padding-right: 20px;">(i)</td> <td>Application Date:</td> <td>October 1, 2018</td> </tr> <tr> <td style="padding-right: 20px;">(ii)</td> <td>Termination Date:</td> <td><u>September 30, 2019 (Extension)</u></td> </tr> <tr> <td style="padding-right: 20px;">(iii)</td> <td>Optional Extension:</td> <td>NO</td> </tr> </table>   | (i) | Application Date:        | October 1, 2018 | (ii)   | Termination Date:             | <u>September 30, 2019 (Extension)</u> | (iii)   | Optional Extension:            | NO |  |                              |    |  |    |  |        |  |  |
| (i)     | Application Date:  | October 1, 2018   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)    | Termination Date:  | <u>September 30, 2019 (Extension)</u>   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (iii)   | Optional Extension:  | NO  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 40      | Rail Car Data  | <table style="border: none;"> <tr> <td style="padding-right: 20px;">(A)</td> <td>Number of Dedicated Cars</td> <td></td> </tr> <tr> <td style="padding-right: 20px;">(i)(A)</td> <td>Available &amp; Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td style="padding-right: 20px;">(ii)(A)</td> <td>Available &amp; Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td style="text-align: center;">or</td> <td></td> </tr> <tr> <td style="padding-right: 20px;">(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars |                 | (i)(A) | Available & Owned by Carrier: | NA                                    | (ii)(A) | Available & Leased by Carrier: | NA |  | Average Number of Bad order: | NA |  | or |  | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |  |
| (A)     | Number of Dedicated Cars   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(A)  | Available & Owned by Carrier:  | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)(A) | Available & Leased by Carrier:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | Average Number of Bad order:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | or   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(B)  | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 50      | Special Features   | <u>Rates</u>  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |

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STB NS-C-01789E  
Amendment No. 1

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018  
EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 1  
CONTRACT SUMMARY STB-NS-C-01789E**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION   |
|------|--|---|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>West Tennessee Railroad, LLC<br>1061 James Buchanan Drive, Jackson, TN 38301   |
| 20   | Commodity  | Corn  |
| 30   | Shipper  | Tyson Foods, Inc. CP-291  |
| 40   | Contract Duration  | (i) Application Date: May 15, 2018<br>(ii) Termination Date: <u>December 31, 2018 (Extension)</u><br><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Dyer, TN; Humboldt, TN; Kenton, TN<br>Destination(s): Ivalee, AL<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA   |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br><br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br><br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80   | Volume   | (i) Movement Type: Single Car/Multiple Car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90   | Special Features   | <u>Rates</u>  |

STB-NS-C-01796  
Amendment No. 2

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01796**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM    | SUBJECT  | APPLICATION   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|---------|--|---|-----|--------------------------|-----------------|--------|-------------------------------|---------------------------------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10      | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 20      | Commodity  | Cake, Meal or Screenings, Soybean, Not for Human Consumption  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 30      | Contract Duration  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(i)</td> <td>Application Date:</td> <td>October 1, 2018</td> </tr> <tr> <td>(ii)</td> <td>Termination Date:</td> <td><u>September 30, 2019 (Extension)</u></td> </tr> <tr> <td>(iii)</td> <td>Optional Extension:</td> <td>NO</td> </tr> </table>  | (i) | Application Date:        | October 1, 2018 | (ii)   | Termination Date:             | <u>September 30, 2019 (Extension)</u> | (iii)   | Optional Extension:            | NO |  |                              |    |  |    |  |        |  |  |
| (i)     | Application Date:  | October 1, 2018   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)    | Termination Date:  | <u>September 30, 2019 (Extension)</u>   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (iii)   | Optional Extension:  | NO  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 40      | Rail Car Data  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(A)</td> <td>Number of Dedicated Cars</td> <td></td> </tr> <tr> <td>(i)(A)</td> <td>Available &amp; Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td>(ii)(A)</td> <td>Available &amp; Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td style="text-align: center;">or</td> <td></td> </tr> <tr> <td>(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars |                 | (i)(A) | Available & Owned by Carrier: | NA                                    | (ii)(A) | Available & Leased by Carrier: | NA |  | Average Number of Bad order: | NA |  | or |  | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |  |
| (A)     | Number of Dedicated Cars   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(A)  | Available & Owned by Carrier:  | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)(A) | Available & Leased by Carrier:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | Average Number of Bad order:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | or   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(B)  | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 50      | Special Features   | <u>Rates</u>  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |

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NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01845**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM    | SUBJECT  | APPLICATION   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|---------|--|---|-----|--------------------------|-----------------|--------|-------------------------------|---------------------------------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10      | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 20      | Commodity  | Cake, Meal or Screenings, Soybean, Not for Human Consumption  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 30      | Contract Duration  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(i)</td> <td>Application Date:</td> <td>October 1, 2018</td> </tr> <tr> <td>(ii)</td> <td>Termination Date:</td> <td><u>September 30, 2019 (Extension)</u></td> </tr> <tr> <td>(iii)</td> <td>Optional Extension:</td> <td>NO</td> </tr> </table>  | (i) | Application Date:        | October 1, 2018 | (ii)   | Termination Date:             | <u>September 30, 2019 (Extension)</u> | (iii)   | Optional Extension:            | NO |  |                              |    |  |    |  |        |  |  |
| (i)     | Application Date:  | October 1, 2018   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)    | Termination Date:  | <u>September 30, 2019 (Extension)</u>   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (iii)   | Optional Extension:  | NO  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 40      | Rail Car Data  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(A)</td> <td>Number of Dedicated Cars</td> <td></td> </tr> <tr> <td>(i)(A)</td> <td>Available &amp; Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td>(ii)(A)</td> <td>Available &amp; Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td style="text-align: center;">or</td> <td></td> </tr> <tr> <td>(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars |                 | (i)(A) | Available & Owned by Carrier: | NA                                    | (ii)(A) | Available & Leased by Carrier: | NA |  | Average Number of Bad order: | NA |  | or |  | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |  |
| (A)     | Number of Dedicated Cars   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(A)  | Available & Owned by Carrier:  | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)(A) | Available & Leased by Carrier:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | Average Number of Bad order:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | or   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(B)  | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 50      | Special Features   | <u>Rates</u>  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |

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NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510



**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01847**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Soy-Canola Meal/Hull   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01882  
RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Rice, Cleaned, Whole or Broken   |
| 30   | Contract Duration | (i) Application Date: <u>September 28, 2018</u><br>(ii) Termination Date: <u>October 15, 2018</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

STB-NS-C-01702A  
Amendment No. 3

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 3  
CONTRACT SUMMARY STB-NS-C-01702A**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION   |
|------|--|---|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20   | Commodity  | Soybeans  |
| 30   | Shipper  | <u>Bunge/Solae/Protein</u>  |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): <u>See Exhibit</u><br>Destination(s): Ft. Wayne, IN; Bellevue, OH<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80   | Volume   | (i) Movement Type: Multiple Car/Unit Train<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90   | Special Features   | <u>Rates</u>  |

Maugansville, MD  
Clyde, OH  
Dyer, OH  
Fostoria, OH  
Mansfield, OH  
Montpelier, OH  
Toledo, OH  
Montpelier, IN  
New Haven, IN  
Waterloo, IN  
Adrian, MI (ADBF)  
Reading, MI  
White Pigeon, MI  
Maumee, OH  
Winchester, OH (CCET)

STB-NS-C-01700  
Amendment No. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01700**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Oils, Food Prep. (See Attached Exhibit.)   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Foots  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Foots  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Foots  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Foots, Sediments, or Tank Bottoms  
Oil Foots or Sediments, NEC  
Castor Oil Foots or Sediments  
Oil Foots, Oil Sediments or Tank Bottoms, Safflower  
Oil Foots, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Foots, Palm, Artificial or Natural  
Oil foots, Kapol<Kpoc' Seed, Lqd or Sldfd  
Oil Foots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Foots  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

STB-NS-C-01700A  
Amendment No. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01700A**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>York Railway Company<br>2790 West Market Street, York, PA 17404   |
| 20   | Commodity         | Oils, Food Prep. (See Attached Exhibit)  |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br><br>or<br><br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Foots  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Foots  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Foots  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Foots, Sediments, or Tank Bottoms  
Oil Foots or Sediments, NEC  
Castor Oil Foots or Sediments  
Oil Foots, Oil Sediments or Tank Bottoms, Safflower  
Oil Foots, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Foots, Palm, Artificial or Natural  
Oil foots, Kapol<Kpoc' Seed, Lqd or Sldfd  
Oil Foots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Foots  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

STB-NS-C-01700C  
Amendment No. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01700C**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>Livonia, Avon & Lakeville Railroad Corporation<br>P. O. Box 190-B, Lakeville, NY14480   |
| 20   | Commodity         | Oils, Food Prep. (See Attached Exhibit)  |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br><br>or<br><br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

---

Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Fouts  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Fouts  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Fouts  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Fouts, Sediments, or Tank Bottoms  
Oil Fouts or Sediments, NEC  
Castor Oil Fouts or Sediments  
Oil Fouts, Oil Sediments or Tank Bottoms, Safflower  
Oil Fouts, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Fouts, Palm, Artificial or Natural  
Oil fouts, Kapol<Kpoc' Seed, Lqd or Sldfd  
Oil Fouts/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Fouts  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

STB-NS-C-01700D  
Amendment No. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510



**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01700D**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>3 Commercial Place, Norfolk, VA 23510<br><br>Wheeling & Lake Erie Railway<br>100 East First Street, Brewster, OH 44613   |
| 20   | Commodity         | Oils, Food Prep. (See Attached List)   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br><br>or<br><br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Fouts  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Fouts  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Fouts  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Fouts, Sediments, or Tank Bottoms  
Oil Fouts or Sediments, NEC  
Castor Oil Fouts or Sediments  
Oil Fouts, Oil Sediments or Tank Bottoms, Safflower  
Oil Fouts, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Fouts, Palm, Artificial or Natural  
Oil fouts, Kapol<Kpoc' Seed, Lqd or Sldfd  
Oil Fouts/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Fouts  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

STB-NS-C-01700E  
Amendment No. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01700E**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>Providence and Worcester Railroad Company<br>75 Hammond Street, Worcester, MA 01610   |
| 20   | Commodity         | Oils, Food Prep. (See Attached List)   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br><br>or<br><br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Fots  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Fots  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Fots  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Fots, Sediments, or Tank Bottoms  
Oil Fots or Sediments, NEC  
Castor Oil Fots or Sediments  
Oil Fots, Oil Sediments or Tank Bottoms, Safflower  
Oil Fots, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Fots, Palm, Artificial or Natural  
Oil fots, Kapol<Kpoc' Seed, Lqd or Sldfd  
Oil Fots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Fots  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

STB-NS-C-01700F  
Amendment No. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01700F**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>Sandersville Railroad Company,<br>P. O. Box 269, Sandersville, GA 31082   |
| 20   | Commodity         | Oils, Food Prep (See Attached List)  |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br><br>or<br><br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

---

Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Fots  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Fots  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Fots  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Fots, Sediments, or Tank Bottoms  
Oil Fots or Sediments, NEC  
Castor Oil Fots or Sediments  
Oil Fots, Oil Sediments or Tank Bottoms, Safflower  
Oil Fots, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Fots, Palm, Artificial or Natural  
Oil fots, Kapol<Kpoc' Seed, Lqd or Sldfd  
Oil Fots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Fots  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil



STB-NS-C-01700H  
Amendment No. 2

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01700H**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>Florida East Coast Railway, LLC<br>7411 Fullerton Street, Suite 300, Jacksonville, FL 32256   |
| 20   | Commodity         | Oils, Food Prep (See Attached List)  |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br><br>or<br><br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Fots  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Fots  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Fots  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Fots, Sediments, or Tank Bottoms  
Oil Fots or Sediments, NEC  
Castor Oil Fots or Sediments  
Oil Fots, Oil Sediments or Tank Bottoms, Safflower  
Oil Fots, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Fots, Palm, Artificial or Natural  
Oil fots, Kapol<Kpoc' Seed, Lqd or Sldfd  
Oil Fots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Fots  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
 CONTRACT SUMMARY STB-NS-C-01700I  
 RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br><u>Pan Am Southern</u><br><u>1700 Iron Horse Park, North Billerica, MA 01862</u>  |
| 20   | Commodity         | Oils, Food Prep (See Attached Commodity Exhibit)   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br><br>or<br><br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Fouts  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Fouts  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Fouts  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Fouts, Sediments, or Tank Bottoms  
Oil Fouts or Sediments, NEC  
Castor Oil Fouts or Sediments  
Oil Fouts, Oil Sediments or Tank Bottoms, Safflower  
Oil Fouts, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Fouts, Palm, Artificial or Natural  
Oil fouts, Kapol<Kpoc' Seed, Lqd or Sldfd  
Oil Fouts/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Fouts  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT No. 3  
CONTRACT SUMMARY STB-NS-C-00348F**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br><u>New York, Susquehanna &amp; Western Railway Corporation</u><br><u>One Railroad Avenue, Cooperstown, NY 13326</u>   |
| 20   | Commodity         | Brewers Grains, Grains, Spent, Dried; Kiln Sweepings; Brewers Condensed Solubles; Distillery Molasses Residuum, Liquid; Dstlr Mash, Spent, N Wholly From Gr, Feed; Spent Grain Mash, Feed  |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extended)</u><br>(iii) Optional Extension: NO   |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 1  
CONTRACT SUMMARY STB-NS-C-00348GG**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Oils, Food Prep (See Attached Exhibit)   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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Corn Oil  
Gluten Liquor Residue  
Liquid Corn Solubles  
Corn Oil Fouts  
Corn Steep Water  
Distilled, Rectified, or Blended Liquors  
By-products of Liquor Distilling (Excludes 20-859-35)  
Soft Drinks, Bottled, Canned or in Bulk  
Miscellaneous Flavoring Extracts or Syrups  
Cottonseed Oil  
Cottonseed Oil Fouts  
Cottonseed Oil Soap Stock  
Soybean Oil  
Soybean Milk Compound  
Soybean Oil Fouts  
Soybean Oil Soap Stock  
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid  
Linseed Oil  
Vegetable Oil, Fat Free  
Coconut Oil, Degummed  
Lecithin, Oil Concentrate, Crude  
Lecithin, Oil Concentrate, Refined  
Lecithin, Oil Free  
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified  
Apricot Kernel Oil, OT Bitter  
Castor Oil  
Tallow Seed Oil, Inedible, Liquid or Sldfd  
Rapeseed Oil (Colza Oil)  
Vegetable or Nut Oils, Liquid or Solidified  
Oil, Sunflower Sed, Liquid or Solidified  
Mustard Seed Oil, Liquid or Solidified  
Camelina Oil  
Oils, NEC, OT Medicinal  
Raisin or Grape Seed Oil  
Vegetable Tallow  
Grease, Vegetable, NEC  
Deodorizer Residue or Sludge  
Sludge of Vegetable Fats or Oils  
Peanut Oil Cake or Meal  
Tung Nut Oil Cake or Meal  
Oil Fouts, Sediments, or Tank Bottoms  
Oil Fouts or Sediments, NEC  
Castor Oil Fouts or Sediments  
Oil Fouts, Oil Sediments or Tank Bottoms, Safflower  
Oil Fouts, Oil Sediment or Tank Bottoms  
Oil (Butter or Grease) Fouts, Palm, Artificial or Natural  
Oil fouts, Kapol<Kpoc' Seed, Lqd or Sldfd  
Oil Fouts/Sediment, Tank Bottoms, Liq/Solidified, Not Specified  
Fish Liver Oil  
Oil, Fish or Sea Animal  
Acid Fish Scrap  
Fish Fat or Oil Sludge  
Fish Oil Fouts  
Fish Solubles  
Shortening  
Shortening, Vegetable Oil  
Cooking or Salad Oil  
Olive Oil

STB-NS-C-01770A  
Amendment No. 3

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 3  
CONTRACT SUMMARY STB-NS-C-01770A**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Gluten Meal  |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01770B**

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**RULES AND OTHER GOVERNING PROVISIONS**

| <b>ITEM</b> | <b>SUBJECT</b>    | <b>APPLICATION</b>   |
|-------------|-------------------|--|
| 10          | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20          | Commodity         | Feed, Hominy   |
| 30          | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40          | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50          | Special Features  | <u>Rates</u>   |

STB NS-C-01770C  
Amendment No. 1

# NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

## CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510



**AMENDMENT NO. 1  
CONTRACT SUMMARY STB-NS-C-01770C**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT  | APPLICATION   |
|------|--|---|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20   | Commodity  | Barley  |
| 30   | Shipper  | Cargill, Inc.   |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Buffalo, NY<br>Destination(s): Chapman, PA<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA   |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80   | Volume   | (i) Movement Type: Single Car/Multiple Car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90   | Special Features   | <u>Rates</u>  |

STB-NS-C-01708  
Amendment No. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MC KINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01708**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk VA, 23510  |
| 20   | Commodity         | Soy-Canola Meal/Hull   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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STB-NS-C-01699A  
Amendment No. 4

# NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

## CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01699A**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION   |
|------|--|---|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20   | Commodity  | Soybeans  |
| 30   | Shipper  | Cargill Inc.  |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See Origins Exhibit<br>Destination(s): Gainesville, GA<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA   |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80   | Volume   | (i) Movement Type: Single Car/Multiple Car/Unit Train<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA   |
| 90   | Special Features   | <u>Rates/Origins</u>  |

Harrington, DE  
Townsend, DE  
Des Moines, IA  
Pleasant Hill, IA  
Bloomington, IL  
Bement, IL  
Browns, IL  
Champaign, IL  
Chicago, IL  
Curran, IL  
Dwight, IL  
East St. Louis, IL (Addition)  
Gibson City, IL  
Gibson City (BLOL), IL  
Homer, IL  
Ivesdale, IL  
Lehigh, IL  
Milmine, IL  
Naples, IL  
Sidney, IL  
Sunbury, IL  
Taylorville, IL  
Tolono, IL  
Wayne City, IL  
Amboy, IN (USRP)  
Anderson, IN (ICRK)  
Attica, IN  
Beech Grove, IN  
Bluffton, IN (WBCR)  
Clymers, IN  
Delphi, IN  
Ft. Wayne, IN  
Kokomo, IN (CERA)  
Malden, IN  
Midwest Portage, IN  
Milford, JCT, IN  
Montpelier, IN  
New Haven, IN  
Oakville, IN  
Red Key, IN  
Scircleville, IN  
Shidellers, IN  
Sims, IN  
South Milford, IN  
State Line, IN  
Terre Coupee, IN  
Thomaston, IN (CKIN) (Addition)  
Tipton, IN  
Waterloo, IN  
Wellsboro, IN

Decatur, MI  
Adrian, MI (ADBF)  
Albion, MI (Deletion)  
Blissfield, MI (Addition)  
Decatur, MI (Addition)  
Ottawa Lake, MI  
Reading, MI  
White Pigeon, MI  
Brunswick, MO  
Hardin, MO  
Norborne, MO  
La Grange, NC (Addition)  
Raleigh, NC (Addition)  
Selma, NC (Addition)  
Washington, NC  
Wilson, NC  
Wilson (CLNA) NC  
Beaverdam, OH  
Bellevue, OH  
Chillicothe, OH  
Circleville, OH  
Clyde, OH  
Columbus, OH  
Coshocton, OH  
Delta, OH (Addition)  
Dyer, OH  
Edon, OH  
Elgin, OH  
Evendale, OH (Addition)  
Fostoria, OH  
Kingston, OH  
Lilly Chapel, OH (CAMY)  
Lima, OH  
Mansfield, OH  
Maumee, OH  
Monnette, OH  
Montpelier, OH  
Springfield, OH  
Toledo, OH  
Truro, OH  
Waldo, OH  
Winchester, OH (CCET)  
Lewisburg, PA  
Mill Hall, PA  
West Point, VA  
Windsor, VA

STB-NS-C-01698  
Amendment No. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01698**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION   |
|------|--|---|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20   | Commodity  | Grain   |
| 30   | Shipper  | Perdue AgriBusiness LLC   |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See attached Origin Exhibit<br>Destination(s): Norfolk, VA<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA   |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80   | Volume   | (i) Movement Type: Single Car/Multiple Car/Unit Train<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA   |
| 90   | Special Features   | <u>Rates/Origins</u>  |



Bridgeville, DE  
Lynch, MD  
Roberts, MD  
Bloomington, IL  
Champaign, IL  
Curran, IL  
Dwight, IL  
Gibson City, IL  
Gibson City, IL (BLOL)  
Homer, IL  
Lehigh, IL  
Milmine, IL  
Naples, IL  
Sidney, IL  
Sunbury, IL  
Taylorville, IL  
Amboy, IN (USRP)  
Anderson, IN  
Attica, IN  
Clymers, IN  
Delphi, IN  
Kokomo, IN  
Malden, IN  
Milford Jct. IN  
Montpelier, IN  
New Haven, IN  
Oakville, IN  
Red Key, IN  
Scircleville, IN  
Sims, IN  
South Milford, IN  
Terre Coupee, IN  
Thomaston, IN (CKIN) (Addition)  
Tipton, IN  
Waterloo, IN  
Wellsboro, IN  
Blissfield, MI  
Decatur, MI  
Ottawa Lake, MI  
Reading, MI  
White Pigeon, MI  
Brunswick, MO  
Hardin, MO  
Beaverdam, OH  
Bellevue, OH  
Chillicothe, OH  
Circleville, OH  
Clyde, OH  
Dyer, OH  
Edon, OH  
Fostoria, OH  
Kingston, OH  
Mansfield, OH  
Massillon, OH (RSL) (Addition)

Maumee, OH  
Montpelier, OH  
Springfield, OH  
Toledo, OH  
Truro, OH

STB-NS-C-01698A  
Amendment No. 4

# NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

## CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 4  
CONTRACT SUMMARY STB-NS-C-01698A**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION   |
|------|--|---|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20   | Commodity  | Grain (See Attached Exhibit)  |
| 30   | Shipper  | Perdue AgriBusiness LLC   |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): All Points on Railroad NS<br>Destination(s): <u>Chesapeake, VA (Addition)</u> , Norfolk, VA<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80   | Volume   | (i) Movement Type: Single Car/Multiple Car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90   | Special Features   | <u>Rates</u>  |

Barley  
Corn-Not Popcorn-In the Ear, Dried  
Corn or Maize (Not Popcorn), Shelled, Dried  
Corn (Not Popcorn) or Maize (Not Popcorn), Shelled, Dried  
Corn, Organically Grown Free Of Fertilizer And Or Pesticides  
Corn, Not Approved For Food Use  
Rice, Rough  
Rye  
Milo (Milo Maize)  
Sorghum Grain, NNEC  
Wheat  
Wheat, Organically Grown Free Of Fertilizer And Or Pesticide  
Wheat, Durum, Amber or Red  
Wheat, Feed, NEC  
Buckwheat  
Millet, Other Than Millet Seed  
Grain Screenings, Unground  
Grain, NEC  
Flaxseeds-Linseeds  
Soybeans, Dried  
Soybeans, Dried  
Soya beans, Fresh  
Soya beans, Fresh  
Screenings, Soybean, Not Ground nor Processed  
Soybeans, Organically Grown Free of Fertilizer and or Pesticides  
Seeds, Sunflower  
Canola Seeds  
Millet Seeds  
Seed Grain, NEC  
Grain Dust  
Barley, Pearled  
Groats  
Feed, Hominy

STB NS-C-01698C  
AMENDMENT NO. 3

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01698C  
AMENDMENT NO. 3**

**RULES AND OTHER GOVERNING PROVISIONS**

| <b>ITEM</b> | <b>SUBJECT</b>   | <b>APPLICATION</b>  |
|-------------|--|---|
| 10          | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>Wheeling and Lake Erie Railway,<br>100 East First Street, Brewster, OH 44613   |
| 20          | Commodity  | Corn - Not Popcorn - In the Ear, Dried, Corn or Maize (Not Popcorn), Shelled, Dried; Wheat; Wheat, Durum, Amber or Red; Grain Screenings, Unground; Soybeans, Dried   |
| 30          | Shipper  | Perdue Agribusiness, LLC  |
| 40          | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50          | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Clarksfield, OH; Monroeville, OH<br>Destination(s): Norfolk, VA<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60          | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70          | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80          | Volume   | (i) Movement Type: Single Car/Multiple Car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90          | Special Features   | <u>Rates</u>  |

C3B/haf

STB-NS-C-00621J  
AMENDMENT NO. 12

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VA 23510

**AMENDMENT NO. 12  
AMENDED CONTRACT SUMMARY STB-NS-C-00621J**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>Union Pacific Railroad Company<br>1400 Douglas Street, Mail Stop 1340, Omaha, NE 68179-1340   |
| 20   | Commodity         | Wheat Flour  |
| 30   | Contract Duration | (i) Application Date: July 1, 2018<br>(ii) Termination Date: <u>June 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 10  
CONTRACT SUMMARY STB-NS-C-00684B**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION  |
|------|--|--|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity  | Wheat  |
| 30   | Shipper  | Bartlett Milling   |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>November 30, 2018 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Chicago, IL; Kansas City, MO<br>Destination(s): Statesville, NC; Wilsons Mills, NC<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: NA  |
| 80   | Volume   | (i) Movement Type: Single/Multiple-car (Min Tender 23 cars)<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90   | Special Features   | <u>Rates</u>   |

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01480A**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM    | SUBJECT  | APPLICATION   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|---------|--|---|-----|--------------------------|-----------------|--------|-------------------------------|---------------------------------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10      | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 20      | Commodity  | Gluten Meal   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 30      | Contract Duration  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(i)</td> <td>Application Date:</td> <td>October 1, 2018</td> </tr> <tr> <td>(ii)</td> <td>Termination Date:</td> <td><u>September 30, 2019 (Extension)</u></td> </tr> <tr> <td>(iii)</td> <td>Optional Extension:</td> <td>NO</td> </tr> </table>  | (i) | Application Date:        | October 1, 2018 | (ii)   | Termination Date:             | <u>September 30, 2019 (Extension)</u> | (iii)   | Optional Extension:            | NO |  |                              |    |  |    |  |        |  |  |
| (i)     | Application Date:  | October 1, 2018   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)    | Termination Date:  | <u>September 30, 2019 (Extension)</u>   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (iii)   | Optional Extension:  | NO  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 40      | Rail Car Data  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(A)</td> <td>Number of Dedicated Cars</td> <td></td> </tr> <tr> <td>(i)(A)</td> <td>Available &amp; Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td>(ii)(A)</td> <td>Available &amp; Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td style="text-align: center;">or</td> <td></td> </tr> <tr> <td>(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars |                 | (i)(A) | Available & Owned by Carrier: | NA                                    | (ii)(A) | Available & Leased by Carrier: | NA |  | Average Number of Bad order: | NA |  | or |  | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |  |
| (A)     | Number of Dedicated Cars   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(A)  | Available & Owned by Carrier:  | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)(A) | Available & Leased by Carrier:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | Average Number of Bad order:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | or   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(B)  | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 50      | Special Features   | <u>Rates</u>  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |

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STB-NS-C-00754B  
Amendment No. 16

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MC KINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 16  
AMENDED CONTRACT SUMMARY STB-NS-C-00754B**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| <b>ITEM</b> | <b>SUBJECT</b>   | <b>APPLICATION</b>  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|-------------|--|---|-----|--------------------------|-----------------|--------|-------------------------------|---------------------------------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10          | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 20          | Commodity  | Gluten/Germ Meal feed   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 30          | Contract Duration  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(i)</td> <td>Application Date:</td> <td>October 1, 2018</td> </tr> <tr> <td>(ii)</td> <td>Termination Date:</td> <td><u>September 30, 2019 (Extension)</u></td> </tr> <tr> <td>(iii)</td> <td>Optional Extension:</td> <td>No</td> </tr> </table>  | (i) | Application Date:        | October 1, 2018 | (ii)   | Termination Date:             | <u>September 30, 2019 (Extension)</u> | (iii)   | Optional Extension:            | No |  |                              |    |  |    |  |        |  |  |
| (i)         | Application Date:  | October 1, 2018   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)        | Termination Date:  | <u>September 30, 2019 (Extension)</u>   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (iii)       | Optional Extension:  | No  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 40          | Rail Car Data  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(A)</td> <td>Number of Dedicated Cars</td> <td></td> </tr> <tr> <td>(i)(A)</td> <td>Available &amp; Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td>(ii)(A)</td> <td>Available &amp; Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td style="text-align: center;">or</td> <td></td> </tr> <tr> <td>(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars |                 | (i)(A) | Available & Owned by Carrier: | NA                                    | (ii)(A) | Available & Leased by Carrier: | NA |  | Average Number of Bad order: | NA |  | or |  | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |  |
| (A)         | Number of Dedicated Cars   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(A)      | Available & Owned by Carrier:  | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)(A)     | Available & Leased by Carrier:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|             | Average Number of Bad order:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|             | or   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(B)      | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 50          | Special Features   | <u>Rates</u>  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |

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STB-NS-C-00754D  
Amendment No. 12

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MC KINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 12  
AMENDED CONTRACT SUMMARY STB-NS-C-00754D**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Soy-Canola Meal/Hull   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: No  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01150I**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Soy-Canola Meal/Hull   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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STB-NS-C-01284  
Amendment No. 14

# NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

## AMENDED CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MC KINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 14**  
**AMENDED CONTRACT SUMMARY STB-NS-C-01284**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION  |
|------|--|--|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity  | Milo (Milo Maize)  |
| 30   | Shipper  | Cargill Inc.   |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Memphis, TN; East St. Louis, IL; Lafayette, IN<br>Destination(s): Camden, OH<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A   |
| 80   | Volume   | (i) Movement Type: Single-car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90   | Special Features   | <u>Rates</u>   |

STB-NS-C-01307  
Amendment No. 13

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 13  
AMENDED CONTRACT SUMMARY STB-NS-C-01307**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM    | SUBJECT  | APPLICATION   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|---------|--|---|-----|--------------------------|-----------------|--------|-------------------------------|---------------------------------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10      | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 20      | Commodity  | Soybean Meal, Gluten Feed Mill, <u>A&amp;P Feed (Addition)</u>  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 30      | Contract Duration  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(i)</td> <td>Application Date:</td> <td>October 1, 2018</td> </tr> <tr> <td>(ii)</td> <td>Termination Date:</td> <td><u>September 30, 2019 (Extension)</u></td> </tr> <tr> <td>(iii)</td> <td>Optional Extension:</td> <td>NO</td> </tr> </table>  | (i) | Application Date:        | October 1, 2018 | (ii)   | Termination Date:             | <u>September 30, 2019 (Extension)</u> | (iii)   | Optional Extension:            | NO |  |                              |    |  |    |  |        |  |  |
| (i)     | Application Date:  | October 1, 2018   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)    | Termination Date:  | <u>September 30, 2019 (Extension)</u>   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (iii)   | Optional Extension:  | NO  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 40      | Rail Car Data  | <table style="width: 100%; border: none;"> <tr> <td style="width: 30px;">(A)</td> <td>Number of Dedicated Cars</td> <td></td> </tr> <tr> <td>(i)(A)</td> <td>Available &amp; Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td>(ii)(A)</td> <td>Available &amp; Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td style="text-align: center;">or</td> <td></td> </tr> <tr> <td>(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars |                 | (i)(A) | Available & Owned by Carrier: | NA                                    | (ii)(A) | Available & Leased by Carrier: | NA |  | Average Number of Bad order: | NA |  | or |  | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |  |
| (A)     | Number of Dedicated Cars   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(A)  | Available & Owned by Carrier:  | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)(A) | Available & Leased by Carrier:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | Average Number of Bad order:   | NA  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | or   |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(B)  | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |   |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 50      | Special Features   | <u>Rates</u>  |     |                          |                 |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |

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STB-NS-C-01403C  
Amendment No. 9

# NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

## CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
3 COMMERCIAL PLACE  
MC KINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 9  
CONTRACT SUMMARY STB-NS-C-01403C**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION  |
|------|--|--|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510<br><br>Rochester & Southern Railroad, Inc.<br>Suite 200, 1200-C Scottsville Road, Suite 200<br>Rochester, NY 14624   |
| 20   | Commodity  | Soy-Canola Meal/Hull   |
| 30   | Shipper  | Purina Animal Nutrition LLC  |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Valdosta, GA; Chicago, IL; Bellevue, OH<br>Destination(s): Caledonia, NY<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A   |
| 80   | Volume   | (i) Movement Type: Single-car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90   | Special Features   | <u>Rates</u>   |

C3B/haf



NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01403H**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM    | SUBJECT  | APPLICATION   |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|---------|--|---|-----|--------------------------|------------------|--------|-------------------------------|---------------------------------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10      | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 20      | Commodity  | Cake, Meal or Screenings, Soybean, Not For Human Consumption  |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 30      | Contract Duration  | <table style="border: none;"> <tr> <td style="padding-right: 20px;">(i)</td> <td>Application Date:</td> <td>October 01, 2018</td> </tr> <tr> <td style="padding-right: 20px;">(ii)</td> <td>Termination Date:</td> <td><u>September 30, 2019 (Extension)</u></td> </tr> <tr> <td style="padding-right: 20px;">(iii)</td> <td>Optional Extension:</td> <td>NO</td> </tr> </table>  | (i) | Application Date:        | October 01, 2018 | (ii)   | Termination Date:             | <u>September 30, 2019 (Extension)</u> | (iii)   | Optional Extension:            | NO |  |                              |    |  |    |  |        |  |  |
| (i)     | Application Date:  | October 01, 2018  |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)    | Termination Date:  | <u>September 30, 2019 (Extension)</u>   |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (iii)   | Optional Extension:  | NO  |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 40      | Rail Car Data  | <table style="border: none;"> <tr> <td style="padding-right: 20px;">(A)</td> <td>Number of Dedicated Cars</td> <td></td> </tr> <tr> <td style="padding-right: 20px;">(i)(A)</td> <td>Available &amp; Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td style="padding-right: 20px;">(ii)(A)</td> <td>Available &amp; Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td style="text-align: center;">or</td> <td></td> </tr> <tr> <td style="padding-right: 20px;">(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars |                  | (i)(A) | Available & Owned by Carrier: | NA                                    | (ii)(A) | Available & Leased by Carrier: | NA |  | Average Number of Bad order: | NA |  | or |  | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |  |
| (A)     | Number of Dedicated Cars   |   |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(A)  | Available & Owned by Carrier:  | NA  |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)(A) | Available & Leased by Carrier:   | NA  |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | Average Number of Bad order:   | NA  |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | or   |   |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(B)  | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |   |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 50      | Special Features   | <u>Rates</u>  |     |                          |                  |        |                               |                                       |         |                                |    |  |                              |    |  |    |  |        |  |  |

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01428G**

**RULES AND OTHER GOVERNING PROVISIONS**

| <b>ITEM</b> | <b>SUBJECT</b>   | <b>APPLICATION</b>  |
|-------------|--|---|
| 10          | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20          | Commodity  | Corn, Not Pop   |
| 30          | Shipper  | Mountaire Farms Inc.  |
| 40          | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: September 30, 2019<br>(iii) Optional Extension: NO  |
| 50<br>(DCR) | Origins, Destinations,<br>Transit Points and Other<br>Shipper Facilities | (i) Origin(s): See attached Origins Exhibit.<br>Destination(s): Frankford, DE (DCR), Kings Creek, MD<br><br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60          | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br><br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br><br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70          | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80          | Volume   | (i) Movement Type: Single Car/Multiple Car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90          | Special Features   | Rates   |

Des Moines, IA  
Pleasant Hill, IA  
Champaign, IL  
Chicago, IL  
Danville, IL  
Gibson City, IL  
Griggsville, IL  
Lehigh, IL  
Sidney, IL  
Tolono, IL  
Edgerton, IN  
Lafayette, IN  
Mentone, IN  
Midwest Portage, IN  
Milford, IN  
Millville, IN  
Montpelier, IN  
New Haven, IN  
Peabody, IN  
Raber, IN  
Scircleville, IN  
Silver Lake, IN  
South Whitley, IN  
Terre Coupee, IN  
Tipton, IN  
Wawaka, IN  
Britton, MI  
Chelsea, MI  
Decatur, MI  
Mexico, MO  
Norbone, MO  
Alliance, OH  
Ashville, OH  
Beaverdam, OH  
Bluffton, OH  
Chilicothe, OH  
Circleville, OH  
Columbus, OH  
Coshocton, OH  
Delaware, OH  
Delta, OH  
Dyer, OH  
Fostoria, OH  
Green Springs, OH  
Kingston, OH  
Mansfield, OH  
Marion, OH  
Massillon, OH (RSL)  
Maumee, OH  
Monnette, OH  
Montpelier, OH  
Old Fort, OH  
Payne, OH  
Pettisville, OH  
Thurston, OH (KNWA)  
Toledo, OH  
Waldo, OH

STB NS-C-01428H

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01428H**

**RULES AND OTHER GOVERNING PROVISIONS**

| <b>ITEM</b> | <b>SUBJECT</b>   | <b>APPLICATION</b>  |
|-------------|--|---|
| 10          | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20          | Commodity  | Corn, Not Pop   |
| 30          | Shipper  | Mountaire Farms Inc.  |
| 40          | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: September 30, 2019<br>(iii) Optional Extension: NO  |
| 50          | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See Attached Origins Exhibit.<br>Destination(s): Loray, NC<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA   |
| 60          | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70          | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80          | Volume   | (i) Movement Type: Single Car/Multiple Car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90          | Special Features   | Rates   |

Des Moines, IA  
Pleasant Hill, IA  
Runnells, IA  
Bloomington, IL  
Champaign, IL  
Chicago, IL  
Danville, IL  
Gibson City, IL  
Golden Gate, IL  
Griggsville, IL  
Lehigh, IL  
Sidney, IL  
Tolono, IL  
Wayne City, IL  
Edgerton, IN  
Lafayette, IN  
Lyle, IN  
Mentone, IN  
Midwest Portage, IN  
Milford, IN  
Millville, IN  
Montpelier, IN  
New Haven, IN  
Peabody, IN  
Raber, IN  
Scircleville, IN  
Silver Lake, IN  
South Witley, IN  
Terre Coupee, IN  
Tipton, IN

Wawaka, IN  
Birtton, MI  
Chelsea, MI  
Decatur, MI  
Norbone, MO  
Alliance, OH  
Ashville, OH  
Beaverdam, OH  
Chillicothe, OH  
Circleville, OH  
Columbus, OH  
Coshocton, OH  
Delaware, OH  
Delta, OH  
Green Springs, OH  
Kingston, OH  
Mansfield, OH  
Marion, OH  
Massillon, OH (RSL)  
Maumee, OH  
Monnette, OH  
Montpelier, OH  
Old Fort, OH  
Payne, OH  
Pettisville, OH  
Springfield, OH  
Thurston, OH (KNWA)  
Toledo, OH  
Waldo, OH



NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 8  
CONTRACT SUMMARY STB-NS-C-01522**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Misc. Grain/Meal   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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STB-NS-C-01522A  
Amendment No. 8

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 8  
CONTRACT SUMMARY STB-NS-C-01522A**

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**RULES AND OTHER GOVERNING PROVISIONS**

---

| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Cottonseed Cake, Meal  |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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STB-NS-C-01522B  
Amendment No. 6

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 6  
CONTRACT SUMMARY STB-NS-C-01522B**

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**RULES AND OTHER GOVERNING PROVISIONS**

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| ITEM | SUBJECT           | APPLICATION  |
|------|-------------------|--|
| 10   | Carrier Names     | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity         | Soy-Canola Meal/Hull   |
| 30   | Contract Duration | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO  |
| 40   | Rail Car Data     | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features  | <u>Rates</u>   |

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STB NS-C-01543B  
Amendment No. 1

# NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

## CONTRACT SUMMARY

ISSUED: October 1, 2018  
EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 1  
CONTRACT SUMMARY STB-NS-C-01543B**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION   |
|------|--|---|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20   | Commodity  | Corn/Soybeans   |
| 30   | Shipper  | Ray Carroll County Grain Growers  |
| 40   | Contract Duration  | (i) Application Date: September 1, 2018<br>(ii) Termination Date: <u>September 30, 2018 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Brunswick, MO; Hardin, MO;<br>Destination(s): Kansas City, MO<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80   | Volume   | (i) Movement Type: Single Car/Multiple Car/Unit Train<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA   |
| 90   | Special Features   | <u>Rates</u>  |



STB NS-C-01543B  
Amendment No. 2

# NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

## CONTRACT SUMMARY

ISSUED: October 1, 2018

EFFECTIVE: October 1, 2018

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**AMENDMENT NO. 2  
CONTRACT SUMMARY STB-NS-C-01543B**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION   |
|------|--|---|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510   |
| 20   | Commodity  | Corn/Soybeans   |
| 30   | Shipper  | Ray Carroll County Grain Growers  |
| 40   | Contract Duration  | (i) Application Date: October 1, 2018<br>(ii) Termination Date: <u>September 30, 2019 (Extension)</u><br>(iii) Optional Extension: NO   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Brunswick, MO; Hardin, MO;<br>Destination(s): Kansas City, MO<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA  |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A  |
| 80   | Volume   | (i) Movement Type: Single Car/Multiple Car/Unit Train<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA   |
| 90   | Special Features   | <u>Rates</u>  |