NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 13, 2020

EFFECTIVE: April 13, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510

AMENDMENT NO. 7 CONTRACT SUMMARY STB-NS-C-00203D

RULES AND OTHER GOVERNING PROVISIONS

ITEM	SUBJECT		APPLICATION
10	Carrier Names		Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510
20	Commodity		Oats
30	Shipper		The Andersons Inc.
40	Contract Duration	(i) (ii) (iii)	Application Date: April 1, 2020 Termination Date: November 30, 2020 (Extension) NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) (ii) (iii) (iv)	Origin(s): Toledo, OH; Toledo, OH Airline; Destination(s): Decatur, AL; Guntersville, AL (Deletion): Lacymark, FL; Flowery Branch, GA; Gainesville, GA; Danville, KY; Louisville, KY Barber, NC; Loray, NC; Camp Hill, PA; Chattanooga, TN; Alabama City, AL Ports(s): NA Transit point(s): Shipper Facility: NA
60	Rail Car Data	(A) (i)(A) (ii)(A) or (i)(B) or (ii)(B)	Number of Dedicated Cars Available & Owned by Carrier: NA Available & Leased by Carrier: NA Average Number of Bad Order: NA Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) (ii)	Base Rates and Charges: NSRQ 5420-series Publication Escalation: N/A
80	Volume	(i) (ii) (iii)	Movement Type: Single Car/Multiple Car Minimum and Actual Volume: N/A Volume Breakpoints: N/A
90	Special Features		<u>Rates</u>