

Nascent Best Practices of Multilingual Search Engine Optimization

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W3C Workshop:
Content on the Multilingual Web
4-5 April 2011, Pisa, Italy



Gourmet Multilingual SEO Meal



SEO, MSEO, SMO and Social SEO

- Search Engine Optimization (SEO)
- Multilingual Search Engine Optimization (MSEO)
- “On-Site” Search Engine Optimization
- “Off-Site” Search Engine Optimization
- Social Media Optimization (SMO)
- Social SEO: Social Media as part of “Off-Site” SEO (Tweets vs. Incoming Links)
- Difference between SMO and Social SEO

From White SEO to Long Tail MSEO

- White SEO
- Black SEO
- J.C. Penney's Example
- The Long Tail Concept
- Long Tail Keywords Conversion (Free Translation)
- Long Tail MSEO
- Long Tail MSEO Keywords

Multilingual, International, Geographical SEO

- W3 Language Standards as Basic Rules for MSEO
- Multilingual SEO
- International SEO
- Geographical SEO
- MSEO or International SEO and Geographical SEO
- Domain Names for ISEO, GSEO and MSEO
 - ccTLDs www.domain.it (Local Ip Hosting)
 - Subdomains italiano.domain.com/
 - Folder Language www.domain.com/italiano/
 - Folder Geographical www.domain.com/italia/ (Webmaster Tools)

What Worked for Trusted Translations

- Focus on the Long Tail and Niche Markets
- Think on Conversions and not on Traffic
- Things Change
- Real Success Stories Doing MSEO with our Clients:
 - Large Legal Information Company (Translating with “correct” keywords in mind: MSEO Glossary)
 - Large Health Care Insurance Company (Regionalizing Multilingual keywords: Maryland - Colombian)
 - Large Luxury Hotel Chain (Multilingual keywords focused on Conversions instead of Traffic)



Thank you!

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Appendix

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W3 Language Standards

- HTTP Content-Language header (Server-Side configuration)
Server: Apache/1.3.28 (Unix) PHP/4.2.3 / (...) Content-Language: en, fr, es
- Language attribute on the html tag to set the document language
<html lang="fr-CA" xml:lang="fr-CA" xmlns="http://www.w3.org/1999/xhtml">
- Language attribute on an element within the document
<p>Chinese 中国科学院文献情报.</p>
- Language attribute to define the language destination of the link
W3 en Español
- Language attribute to define other version of the document
<LINK title="Dutch Manual" type="text/html" rel="alternate" hreflang="nl" href="http://d.com">
- Meta element Content Language set with the content languages
<meta http-equiv="Content-Language" content="en,fr,es" />

W3 Internationalization References

- W3 Language Standards and Best Practices for Internationalization are used in MSEO as BASIC RULES for Users doing White MSEO to follow.
- W3 Language Standards and Best practices:
 - Specifying Language in XHTML & HTML Content
<http://www.w3.org/TR/i18n-html-tech-lang/>
 - Declaring Language in XHTML and HTML
<http://www.w3.org/International/tutorials/language-decl/>
 - Internationalization and links
<http://www.w3.org/TR/html401/struct/links.html#h-12.1.5>



Thank you again!

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