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# FCS Funding Conditions Update and Analysis



# Recent High Finance Headlines

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***“Stocks Suffer Biggest Weekly Losses Since 2008”***





# Recent High Finance Headlines

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***“The Week That Wiped \$3.6 Trillion Off the Stock Market”***





# Recent High Finance Headlines

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***“Federal Reserve Cuts Rates by Half Percentage Point to Combat Virus Fear”***





# Recent High Finance Headlines

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***“Central Bank Lowers Federal-Funds Rate Range to 1% to 1.25% in its First Between-Meeting Move Since the Financial Crisis”***





# Recent High Finance Headlines

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***“Yield on 10-Year Treasury  
Dips Below 1% for First Time  
in Sign of Anxiety”***





# Recent High Finance Headlines

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***“Congress Reaches \$8 Billion Deal to Combat Coronavirus”***





# Recent High Finance Headlines

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***“Riyadh Prepares Emergency Budget for Oil at \$12 to \$20 a Barrel; ‘It’s all about egos now’ ”***







# Recent High Finance Headlines

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***“U.S. Treasury Likely to Push Back April 15 Tax Filing Deadline, Sources Say”***





# Funding Update Topics

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- Global Market
- Agency Debt Market
- Yields & Spreads on FCS Debt
- Funding Corporation Activity
- FCS Liquidity
- LIBOR/SOFR
- Coronavirus





# Global Market

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- Federal Reserve
- E.C.B., Bank of England, Bank of Japan
- U.S. Treasury
- China





# Credit Rating Agencies - Outlook for the United States

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- Standard & Poors – AA+  
Outlook – Stable
- Moody's – Aaa  
Outlook – Stable
- Fitch – AAA  
Outlook – Stable





# System High Level Financials

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- Assets – \$ 365.5 billion (+ 4.7%)
- Loans – \$ 286.9 billion (+ 4.9%)
- A.L.L. – \$ 1.8 billion (+ 5.4%)
- Cash & Invts. – \$ 68.3 billion (+ 2.7%)
- Capital – \$ 61.7 billion (+ 5.6%)
- Net Income – \$ 5.4 billion (+ 2.1%)



# Agency Debt Issuance



Billions of Dollars	2015	2016	2017	2018	2019
F.H.L.B.	\$3,858	\$4,389	\$6,797	\$7,855	\$7,256
Fannie Mae	247	655	710	556	509
Freddie Mac	604	597	480	413	515
<b>FCS</b>	<b>298</b>	<b>334</b>	<b>278</b>	<b>308</b>	<b>364</b>
<b>Total</b>	<b>\$5,007</b>	<b>\$5,641</b>	<b>\$8,265</b>	<b>\$9,132</b>	<b>\$8,644</b>

Source: Agency Websites



# Agency Debt Outstanding



Billions of Dollars	2015	2016	2017	2018	2019
F.H.L.B.	\$ 905	\$ 989	\$1,034	\$ 1,032	\$1,026
<b>FCS</b>	<b>242</b>	<b>258</b>	<b>265</b>	<b>282</b>	<b>294</b>
Freddie Mac	418	356	317	255	283
Fannie Mae	390	329	278	233	182
Tenn.V.A.	25	25	25	23	22
Farmer Mac	14	15	16	16	19
<b>Total</b>	<b>\$1,994</b>	<b>\$1,972</b>	<b>\$1,935</b>	<b>\$1,841</b>	<b>\$1,826</b>

Source: Agency Websites



# Funding Corp.'s Dealer Group



**BNY Mellon Capital Mkts, LLC**

**Barclays Capital Inc.**

**BofA Securities, Inc.**

**Cantor Fitzgerald & Co**

**Citigroup Global Mkts.**

**Daiwa Capital Mkts. America Inc.**

**Deutsche Bank Securities Inc.**

**First Horizon Bank**

**Goldman, Sachs & Co.**

**HSBC Securities (USA) Inc.**

**INTL FCStone Fin. Inc. - BD Rates Div.**

**Incapital LLC**

**J.P. Morgan Securities LLC**

**Jefferies LLC**

**Loop Capital Mkts LLC**

**Mizuho Securities USA Inc.**

**Morgan Stanley & Co. LLC**

**Multi-Bank Securities, Inc.**

**NatWest Market Securities Inc.**

**Nomura Securities Inter. Inc.**

**Piper Sandler & Co.**

**RBC Capital Markets, LLC**

**Raymond James & Associates**

**Robert W. Baird & Co. Inc.**

**Stifel, Nicolaus & Company Inc.**

**SunTrust Robinson Humphrey Inc.**

**TD Securities (USA) LLC**

**UBS Securities LLC**

**Vining-Sparks IBG, Ltd. Partnership**

**Wells Fargo Securities, LLC**





# Funding Activity by FCS



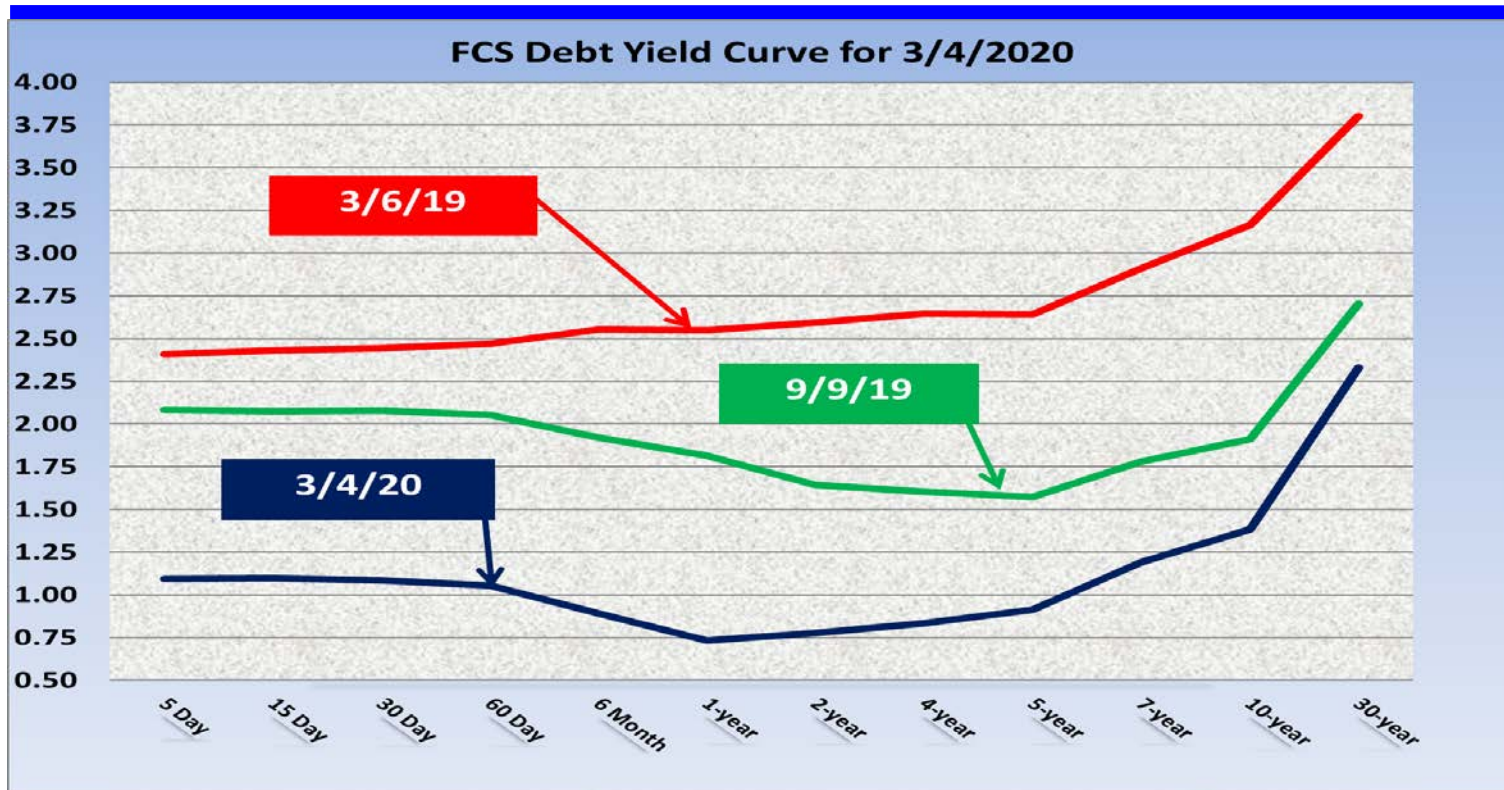
(\$ millions)	Discount Notes	Designated Bonds	Fixed Rate Bonds		Floating Rate Bonds			Retail Bonds	Other <sup>1</sup>	Total
			Callable	Non-Callable	LIBOR	SOFR	Prime, FF, 91-day,			
12/31/2019	19,098	0	77,903	79,068	80,613	7,957	28,657	122	159	293,577
12/31/2018	22,774	0	78,971	71,099	82,216	0	26,401	201	119	281,780
12/31/2017	25,632	1,000	72,228	67,144	79,425	0	19,775	210	19	265,434
12/31/2016	29,603	4,500	59,964	68,003	81,324	0	14,520	252	22	257,918
12/31/2015	31,371	5,000	58,789	60,424	71,355	0	14,900	383	24	242,245

<sup>1</sup> Includes Linked Deposits

Source: FFCBFC Website



# FCS Debt Yields Pushed Lower

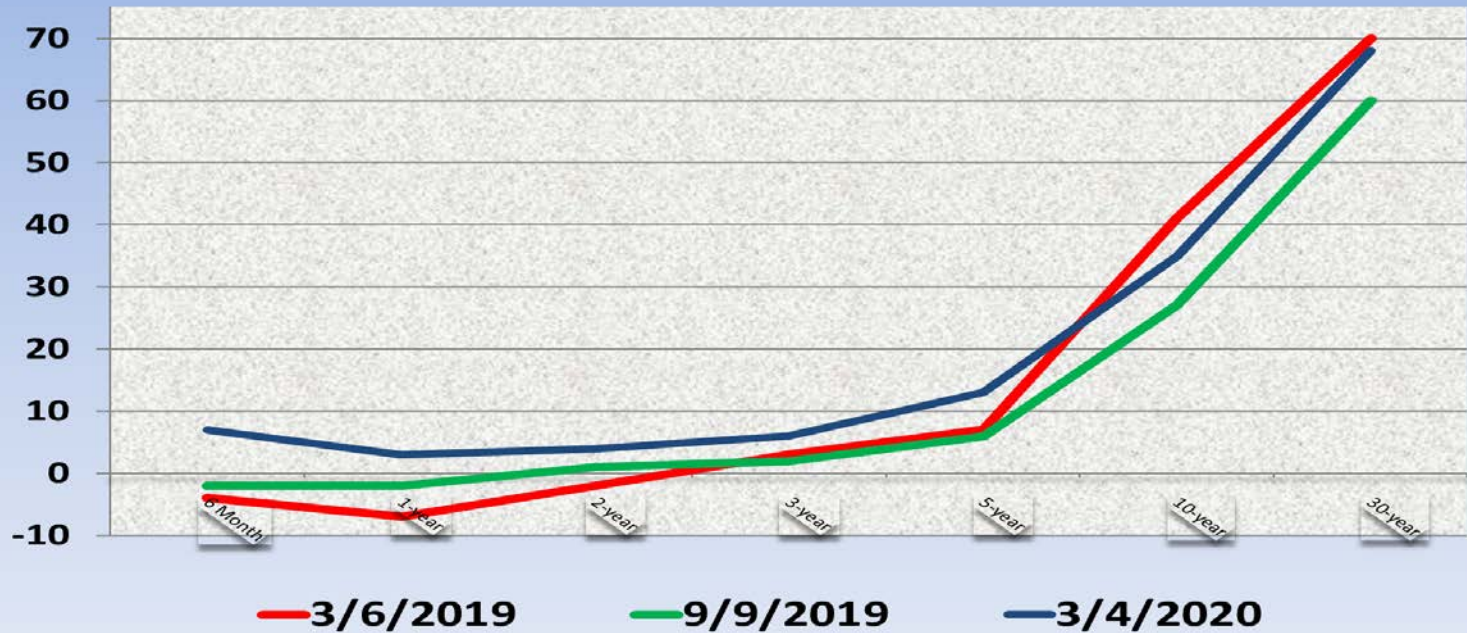




# Thin Risk Premiums



## FCS Basis Points Spread over Treasuries





# Heavy Call Activity

- **Calls in '19 – \$ 54 billion**
- Calls in '18 – \$ 29 million
- Calls in '17 – \$ 5 billion
- Calls in '16 – \$ 58 billion
- Calls in '15 – \$ 34 billion
- Net Interest Spreads
  - **2.04 % for '19**, 2.12% for '18, 2.25% for '17, 2.31% for '16, 2.40% for '15 .
- Net Interest Margins
  - **2.42 % for '19**, 2.46% for '18, 2.48% for '17, 2.49% for '16, 2.55% for '15





# Debt Maturity

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- Weighted average maturity of FCS Debt
  - ❖ **Dec./2019 – 2.82 years**
  - ❖ Dec./2018 – 2.86 years
  - ❖ Dec./2017 – 2.88 years
  - ❖ Dec./2016 – 2.72 years
  - ❖ Dec./2015 – 2.81 years





# Debt Maturity

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➤ Percentage of FCS debt maturing within 1 year.

- ❖ **Dec./2019 – 38.8 percent**
- ❖ Dec./2018 – 38.8 percent
- ❖ Dec./2017 – 39.1 percent
- ❖ Dec./2016 – 40.3 percent
- ❖ Dec./2015 – 37.6 percent





# Days of Liquidity

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- As of 12/31/19 System = 177 (166) days:
  - AgFirst = 222(197) days, AgriBank = 166(135) days, FCB of TX = 211(196) days, CoBank = 176(168) days
- As of 12/31/18 System = 182(169) days:
  - AgFirst = 217(192) days, AgriBank = 160(135) days, FCB of TX = 241(226) days, CoBank = 177(169)days





# SOFR

- Secured Overnight Financing Rate use growing slowly.
- Under 2 years until LIBOR's official R.I.P. date.
- Global U.S. LIBOR referenced instruments still dominate.
- System's J & S LIBOR directly based debt totals \$77 billion.
- Funding Corp. issued just under \$8 billion in SOFR indexed bonds in 2019.







# Coronavirus

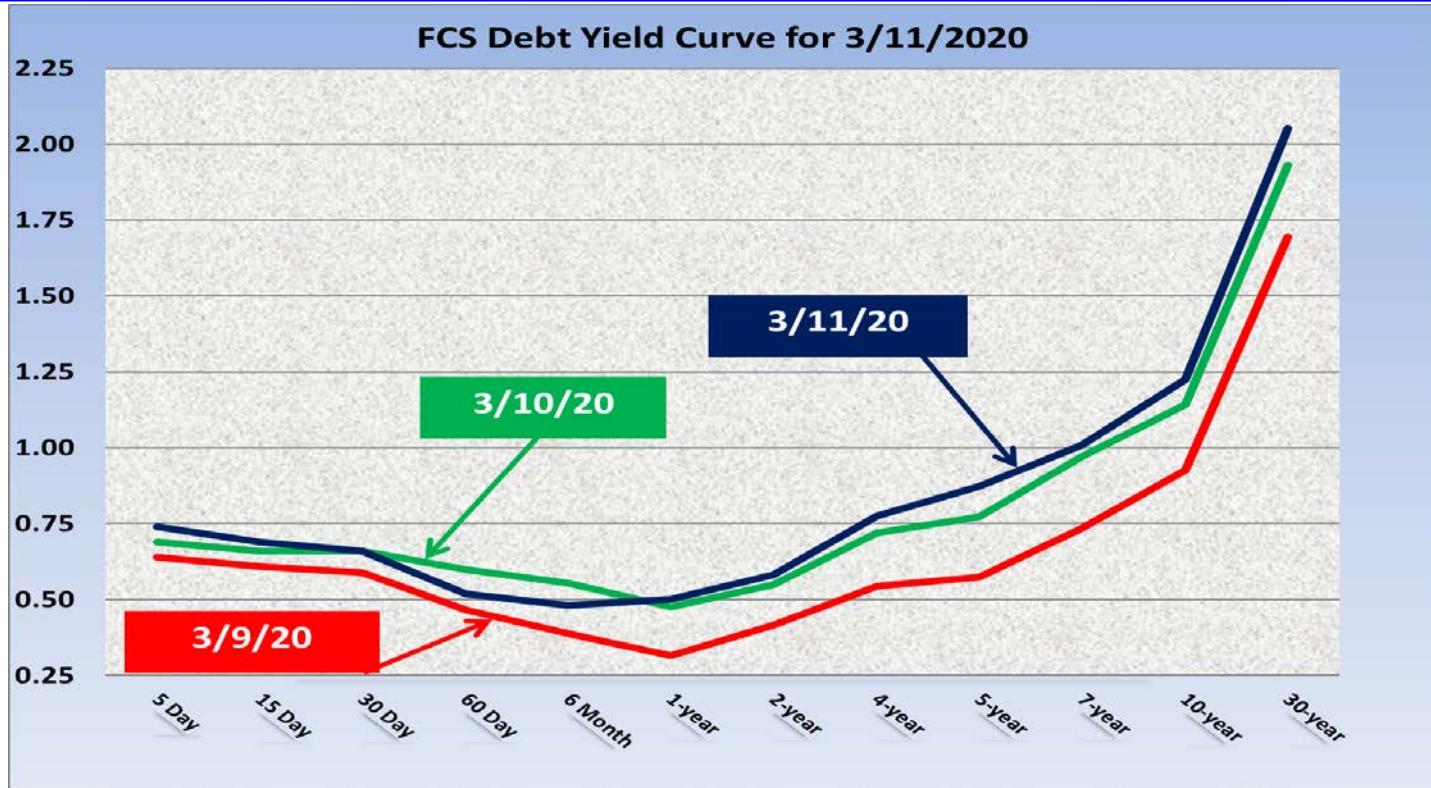
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- Global Issue
- Major Economic Shock
- Still Evolving





# FCS Debt Yields Move Upward

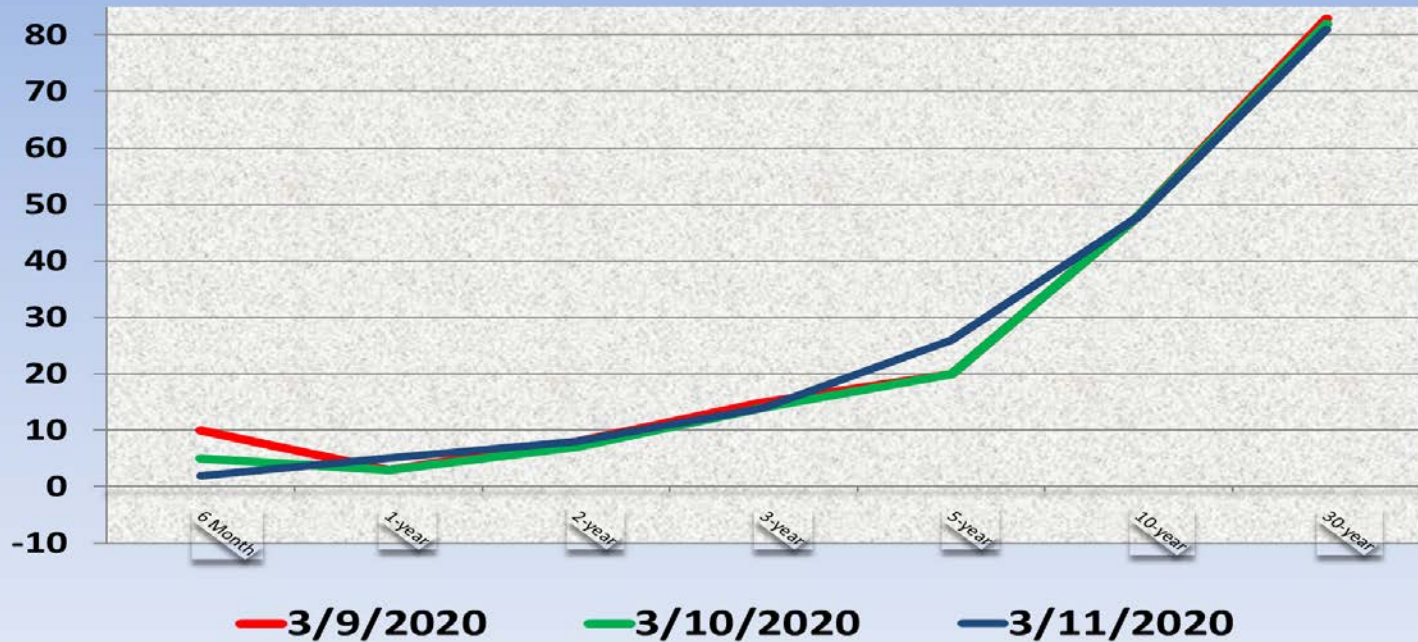




# Risk Premiums Steady



## FCS Basis Points Spread over Treasuries





# Summary

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- Strong Demand for FCS Debt
- FCS Debt Yields Falling
- Risk Premiums Remain Favorable
- Interest Rate Spreads Continued to Narrow
- Bottom Line Benefitted Less
- Substantial Liquidity
- SOFR's Slow Acceptance
- Coronavirus Wildcard