

Annual Report

Agricultural Producer Security Trust Fund

Year Ended June 30, 2021

Issued November 18, 2021



Division of Trade and Consumer Protection
Bureau of Business Trade Practices
Agricultural Producer Security Section

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Wisconsin Agricultural Producer Security Trust Fund
Statement of Revenues and Expenditures, and Cash Balances
(rounded to \$10s)

	FY 21	FY 20	FY 19
Revenues			
Assessments			
Grain Dealers	\$ 292,960	\$ 807,990	\$ 888,340
Grain Warehouse Keepers	41,710	64,880	57,090
Milk Contractors	270,070	534,090	536,650
Vegetable Contractors	234,360	193,140	247,220
Total Assessments	839,100	1,600,100	1,729,300
Licenses Fees & Administrative Revenues			
Grain Dealers	20,750	26,470	31,830
Grain Warehouse Keepers	285,150	296,000	292,100
Milk Contractors	154,810	157,300	158,890
Vegetable Contractors	118,210	109,950	124,910
Total License Fees & Monthly Fees	578,920	589,720	607,730
Interest Revenue	10,680	165,840	235,970
Grain Dealer – Audits for Marketing Boards	6,720	7,840	8,000
Total Revenues	\$ 1,435,420	\$ 2,363,500	\$ 2,581,000
Expenditures			
Salaries and Fringe			
Grain Dealers	324,290	307,400	275,100
Grain Warehouse Keepers	253,340	241,030	218,330
Milk Contractors	368,110	349,170	328,800
Vegetable Contractors	120,050	114,440	107,790
Total Salaries and Fringe	1,065,790	1,012,040	930,020
Supplies and Services			
Grain Dealers	65,010	95,630	63,500
Grain Warehouse Keepers	51,660	69,920	46,060
Milk Contractors	59,250	66,470	62,410
Vegetable Contractors	16,780	18,100	16,070
Total Supplies and Services	192,700	250,120	188,040
Default Payments to Producers	(164,900)	(42,810)	22,920
Miscellaneous Expense	-	-	-
Total Expenditures	\$ 1,093,590	\$ 1,219,350	\$ 1,140,980
Net Change in Fund Balance	341,830	1,144,150	1,440,020
Beginning Cash Balance	12,195,150	11,051,000	9,610,980
Ending Cash Balance	\$ 12,536,980	\$ 12,195,150	\$11,051,000

Wisconsin Agricultural Producer Security Trust Fund
Notes to Statement of Revenues and Expenditures, and Cash Balances

OVERVIEW

The Wisconsin Agricultural Producer Security Trust Fund (the Fund) is established under Wis. Stats. § 25.463 and is administered by the Department of Agriculture, Trade and Consumer Protection (the Department). The Fund is maintained within the Department's Agricultural Producer Security Program (the Program). The Program is governed by Wisconsin Statute Chapter 126. The purpose of the Program is to provide some level of assurance that milk, vegetable and grain producers will be paid for their products. Generally, persons who purchase grain, milk or vegetables from Wisconsin producers, and grain warehouse keepers who store producer owned grain, are required to comply with the provisions of Wis. Stat. Ch. 126. Collectively, these parties are defined as "Contractors". Wis. Stat. Ch. 126 contains a variety of provisions to ensure that Contractors are able to pay producers. However, if a Contractor does fail to pay, producers may be able to make a claim against the Fund.

Fund revenues primarily consist of assessments and license fees paid by licensed Contractors. Fund expenditures include administrative expenditures of operating the Program and any costs associated with insurance or other backing for the fund. Further, should a contractor fail to pay a grain, milk or vegetable producer, that producer may be able to make a claim against the Fund for partial reimbursement.

The State of Wisconsin Investment Board oversees the management of investment activities for the Fund.

Note 1 – Accounting Methodology

The Statement of Revenues and Expenditures, and Cash Balances are presented using the cash basis method of accounting. Revenues are recognized when received and expenditures are recognized when disbursed.

All transactions for the Fund are recorded using STAR, which is the State of Wisconsin's accounting and human resource management system. The Wisconsin Department of Administration is responsible for the overall management of this system. The Department's Division of Management Services is responsible for the overall accounting for the Fund, including processing revenue and expenditure transactions.

In addition, state law requires the department to account for the balance in the Fund that is attributable to each of the four contractor license types within the program (Grain Dealers, Grain Warehouse Keepers, Milk Contractors, and Vegetable Contractors).¹ Accordingly, the Division of Trade and Consumer Protection (Division) maintains more detailed revenue, expenditure, and cash balance reports, which are reconciled with STAR on a monthly basis.

¹ Wis. Stats. § 126.05(2)

Note 2 – Statements of Revenues, Expenditures, and Cash Balances by Industry Group

Revenues, expenditures, and cash balances for each of the four license programs are shown on pages 4 - 7.

Grain Dealer			
Cash Balance and Detailed Revenues & Expenditures			
(rounded to \$10s)			
Revenue Detail			
Description	FY 21	FY 20	FY 19
Assessments	\$ 4,090	\$ 53,680	\$ 69,500
Deferred Payment Assessments	288,450	748,890	816,770
License Fees	20,450	25,170	29,230
Penalties/Late Fees	720	6,730	4,670
Audit Services for Marketing Boards	6,720	7,840	8,000
Interest (allocated)	5,250	81,390	115,850
Total Revenues	\$ 325,680	\$ 923,700	\$ 1,044,020
Expenditure Detail			
Personnel Expenditures			
Personal Services	245,150	233,720	206,450
Fringe Benefits	79,140	73,680	68,650
Subtotal	324,290	307,400	275,100
Supplies and Services			
Travel & Training	9,790	17,830	18,510
Telecommunication	1,520	1,000	920
Rent & Lease	26,340	25,250	20,890
Maintenance & Repairs	-	-	20
Professional/Contractual Services	2,630	2,480	2,330
Other Administrative & Operating	20,220	19,230	18,400
Insurance	1,660	1,720	1,560
Printing	10	20	130
Computer Software	2,350	27,720	-
Supplies	490	380	740
Subtotal	65,010	95,630	63,500
Other Expenditures			
Default Payments	-	26,700	-
Miscellaneous Expenditure	-	-	-
Total Expenditures	\$ 389,300	\$ 429,730	\$ 338,600
Net Change in Cash Balance	(63,620)	493,970	705,420
Beginning Cash Balance	8,065,900	7,571,930	6,866,510
Ending Cash Balance	\$ 8,002,280	\$ 8,065,900	\$ 7,571,930

Grain Warehouse Keeper
Cash Balance and Detailed Revenues & Expenditures
(rounded to \$10s)

Revenue Detail

Description	FY 21	FY 20	FY 19
Assessments	\$ 41,660	\$ 64,780	\$ 57,040
License Fees	285,050	295,400	291,100
Penalties/Late Fees	150	700	1,050
Interest (allocated)	670	10,770	15,290
Total Revenues	\$ 327,530	\$ 371,650	\$ 364,480

Expenditure Detail

Personnel Expenditures

Personal Services	194,040	185,810	165,750
Fringe Benefits	59,300	55,220	52,580
Subtotal	253,340	241,030	218,330

Supplies and Services

Travel & Training	9,990	11,370	9,980
Telecommunication	550	600	810
Rent & Lease	20,680	19,780	16,770
Maintenance & Repairs	-	-	20
Professional/Contractual Services	2,050	1,940	1,820
Other Administrative & Operating	15,510	14,800	14,370
Insurance	1,280	1,340	1,210
Printing	10	10	450
Computer Software	1,370	18,480	-
Supplies	220	1,610	630
Subtotal	51,660	69,930	46,060

Other Expenditures

Default Payments	-	66,250	-
Miscellaneous Expenditure	-	-	-

Total Expenditures	\$ 305,000	\$ 377,210	\$ 264,390
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Net Change in Cash Balance	22,530	(5,560)	100,090
Beginning Cash Balance	309,560	315,120	215,030
Ending Cash Balance	\$ 332,090	\$ 309,560	\$ 315,120

Milk Contractor
Cash Balance and Detailed Revenues & Expenditures
(rounded to \$10s)

Revenue Detail

Description	FY 21	FY 20	FY 19
Assessments	\$ 253,170	\$ 530,480	\$ 535,860
Deferred Payment Assessments	16,900	390	-
Monthly License Fee	151,160	154,370	152,360
Annual License Fee	2,550	2,600	2,750
Penalties/Late Fees	1,100	3,550	4,580
Interest (allocated)	4,580	70,490	99,880
Total Revenues	\$ 429,460	\$ 761,880	\$ 795,430

Expenditure Detail

Personnel Expenditures

Personal Services	261,340	250,680	231,700
Fringe Benefits	106,770	98,490	97,100

Subtotal	368,110	349,170	328,800
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Supplies and Services

Travel & Training	2,580	10,330	7,150
Telecommunication	2,960	4,700	3,810
Rent & Lease	26,590	25,590	26,450
Maintenance & Repairs	740	700	170
Professional/Contractual Services	2,840	2,690	2,530
Other Administrative & Operating	21,720	20,300	19,990
Insurance	1,710	1,980	1,860
Printing	-	-	30
Computer Software	110	-	-
Supplies	-	180	420

Subtotal	59,250	66,470	62,410
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Other Expenditures

Default Payments	(164,900)	(135,760)	22,920
Miscellaneous Expenditure	-	-	-

Total Expenditures	\$ 262,460	\$ 279,880	\$ 414,130
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Net Change in Cash Balance	167,000	482,000	381,300
Beginning Cash Balance	7,606,260	7,124,260	6,742,960
Ending Cash Balance	\$ 7,773,260	\$ 7,606,260	\$ 7,124,260

Vegetable Contractor
Cash Balance and Detailed Revenues & Expenditures
(rounded to \$10s)

Revenue Detail

Description	FY 21	FY 20	FY 19
Assessments	\$ 68,680	\$ 26,950	\$ 66,980
Assessment Surcharge	165,680	165,610	180,160
License Fees	103,410	94,500	107,040
Nonparticipating Potato License Fee	14,600	15,050	17,470
Penalties/Late Fees	200	970	470
Interest (allocated)	190	3,180	4,950

Total Revenues	\$ 352,760	\$ 306,260	\$ 377,070
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Expenditure Detail

Personnel Expenditures

Personal Services	84,510	81,430	75,390
Fringe Benefits	35,540	33,000	32,400

Subtotal	120,050	114,430	107,790
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Supplies and Services

Travel & Training	630	1,990	1,290
Telecommunication	20	-	-
Rent & Lease	8,050	7,620	6,000
Maintenance & Repairs	-	-	-
Professional/Contractual Services	900	850	800
Other Administrative & Operating	6,620	6,950	7,250
Insurance	550	630	600
Printing	-	-	10
Computer Software	10	-	-
Supplies	-	60	120

Subtotal	16,780	18,100	16,070
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Other Expenditures

Default Payments	-	-	-
Miscellaneous Expenditure	-	-	-

Total Expenditures	\$ 136,830	\$ 132,530	\$ 123,860
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Net Change in Cash Balance	215,930	173,730	253,210
Beginning Cash Balance	(3,786,580)	(3,960,310)	(4,213,520)

Ending Cash Balance	\$ (3,570,650)	\$ (3,786,580)	\$ (3,960,310)
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Note 3 – Revenues

Assessments

The Division maintains billing and accounts receivable systems that track assessments by individual contractor and by license year. Each contractor's assessment amount is calculated by multiplying the "assessment rate" by the contractor's total procurements (or storage capacity in the case of grain warehouse keepers).

Generally, assessment rates are calculated using a complex formula that is based on the contractor's current ratio and debt-to-equity ratio. The assessment rate is higher for contractors having weaker financial positions. The assessment rate for contractors that are not required to file a financial statement is a fixed rate based on the number of years the contractor contributed to the Fund. The Department calculates the annual assessment at the beginning of each license year.²

License Fees and Inspection Fees

License fees must be paid to obtain a license. Whereas assessment rates are partially based on financial ratios, license fees are based on the overall purchase volume or storage capacity of the licensee.

- Grain Dealer License and Inspection Fee Detail
 - Nonrefundable license processing fee of \$25.
 - Base License fee of \$0.0010 per bushel, rounded to the nearest \$100, except license fee may not be less than \$100 or more than \$10,000, less any fee credits for which the grain dealer qualifies.
 - Additional locations fee (for each location greater than one) of \$100
 - Audit services for marketing boards. While on site for routine grain dealer audits, the bureau regularly performs compliance exams on behalf of the Wisconsin Corn Marketing Board and the Wisconsin Soybean Marketing Board to confirm grain dealers are properly reporting check-off obligations to those organizations. The Program then bills the marketing boards for time spent doing this work.
- Grain Warehouse Keeper License and Inspection Fee Detail
 - Nonrefundable license processing fee of \$25.
 - Locations license fee of \$25 for each grain warehouse location.
 - Inspection Fees of \$0.0025 per bushel, rounded to the nearest \$1,000, except the inspection fee may not be less than \$1,000 or more than \$10,000, less any fee credits for which the grain warehouse keeper qualifies.
 - Supplemental inspection fee of \$275 for each location other than the main location.
- Milk Contractor License Fee Detail
 - Nonrefundable license processing fee of \$25.
 - Monthly License fees of \$0.0015 for each 100 pounds of producer milk that the milk contractor procured in this state during the preceding month, less any fee credits for which the milk contractor qualifies.
- Vegetable Contractor License Fee Detail
 - Nonrefundable license processing fee of \$25.

² For more details about the assessment calculation, please see Wis. Stats. §§ 126.15, 126.30, 126.46, 126.60 and Wis. Admin. Code §§ ATCP 99.135, 99.255, 100.135 and 101.255. Assessment calculators are available by visiting the following website: https://datcp.wi.gov/Pages/Programs_Services/AgriculturalProducerSecurity.aspx

- Contract Obligation fees of \$25 plus \$0.0875 for each \$100 in contract obligations, less any fee credits for which the vegetable contractor qualifies.
- A processing potato buyer that has elected not to participate in the fund pays the lesser of \$2,000 or \$25 plus \$0.0875 for each \$100 in contract obligations.

Late Payment Surcharges and Other Penalties

There are several penalties and surcharges under both the license fee and the assessment provisions of the producer security law, including:

- Late fee for failing to file an annual license renewal application and license fee payment. (\$100)
- Late fee for failing to file a required financial statement. (\$100)
- Late fee for failing to pay a monthly license fee when due (milk contractors only). (20% of the amount due)
- Surcharge for operating without a license. (\$500)
- Late fee for failing to pay an assessment installment by the required due date. (\$50 or 10% of the amount due; whichever is greater)

Interest Revenue

The Wisconsin Department of Administration deposits interest into the fund at the end of each month. The interest rate is determined monthly based on the overall return on the State of Wisconsin’s entire cash holdings. The division allocates interest revenue among the subaccounts based on each subaccount’s prior month ending balance as a percentage of the entire fund. Except that, in the event that a subaccount has a negative balance, that subaccount is ignored and the interest is allocated among the subaccounts with positive balances. Generally, the monthly interest rates received by the fund rise and fall along with other interest rates throughout the broader economy. For the Fiscal Years ended June 30, 2021, 2020 and 2019; the Fund received interest revenue of \$10,685.45, \$165,840.82 and \$235,970.93, respectively. This means that average annualized interest rates for these three years were 0.09%, 1.36% and 2.14%, respectively.

Note 4 – Expenditures

Employee Expenditures

The Department has authority to allocate FTEs within the license type subaccounts. The Department strives to place each FTE in the industry subaccount for which that person performs most of their duties. Positions that cannot be directly tied to an individual industry subaccount are allocated proportionally among the four subaccounts. The Division has periodically made revisions to the allocations to ensure they reflect the actual work being done as accurately as possible.

Allocation of the authorized FTEs, as of June 30, 2021, is shown in the schedule below.

	Grain Dealer	Grain Warehouse Keeper	Milk Contractor	Vegetable Contractors	Total
Agricultural Auditor	2.80	2.20	3.20	0.80	9.00
Agricultural Auditor Supervisor	0.25	0.25	0.25	0.25	1.00
Financial Specialist			0.50	0.20	0.70
License Permit Program Associate	0.60	0.40			1.00
TOTAL	3.65	2.85	3.95	1.25	11.70

Supplies and services expenditures are charged to the individual subaccounts based on employee allocations. For example, the Wisconsin Department of Administration collects rent for office space from the department. The Department allocates the rent expenditures across the industry license type categories based on the number of FTEs in each individual program. Therefore, the allocation of FTEs among the four subaccounts has a direct impact on supplies and services expenditure amounts listed in the schedules in Note 2.

Note 5 –Fund Balances and Statutory Trigger Amounts

License Fee Credits

The crediting of excess Fund balances over the minimum threshold is an integral component of the program. Should the balance attributable to any one of the four industry groups exceed the specified minimum threshold, the department must use a portion of the excess as a credit to the next year’s license fees owed by contributing contractors in that particular industry license type. The minimum balance threshold for each license type is as follows:

- Grain Dealers and Grain Warehouses Keepers \$ 2,300,000 combined on May 31
- Milk Contractors \$ 4,000,000 on February 29
- Vegetable Contractors \$ 825,000 on November 30

In the event any of the industry groups exceed the thresholds listed above, the Department, in the following license year, issues a license fee credit to each contributing contractor who files a timely application. For the Grain Dealer, Milk Contractor and Vegetable Contractor license groups, the amount of the credit is fifty percent (50%) of the excess above the minimum balance threshold. In the case of the Grain Warehouse Keeper license group, the amount of the credit is twelve and a half percent (12.5%) of the excess and they are not eligible for license fee credits until after January 1, 2023. The credit is allocated among the contractors based on the total amount paid in license fees over the four preceding license years.

The milk contractor and grain dealer license groups received license fee credits in each of the three fiscal years reported in this document. Credits used in FY 21 were: Milk Contractor \$331,856 and Grain Dealer \$307,700.

Minimum and Maximum Fund Balances

Wis. Stats. Ch. 126 permits the Department to modify fund assessments by administrative rule. Further, the statute *requires* the Department to modify assessments in order to maintain fund balances greater than the minimum and less than the maximum amounts.³ These amounts are as follows:

	Minimum Statutory Balance	Actual Balance as of June 30, 2021	Maximum Statutory Balance
Grain Dealers and Grain Warehouse Keepers	\$ 1,200,000	\$ 8,334,375.32	\$ 7,000,000
Milk Contractors	\$ 3,000,000	\$ 7,773,258.19	\$ 12,000,000
Vegetable Contractors	\$ 800,000	(\$ 3,570,655.75)	\$ 3,000,000
Entire Fund	\$ 5,000,000	\$ 12,536,977.76	\$ 22,000,000

³ Wis. Stats. § 126.88

Rules have been implemented which make various adjustments to assessments as follows:

- Create an additional vegetable contractor assessment surcharge of 0.002 times total contract obligations capped at \$50,000.
- Allow for a 50% reduction in vegetable contractor assessments if all contract obligations are under written contracts with payment terms of no more than 30 days.
- Reduce milk contractor assessments by 20%.
- Create a deferred payment assessment of \$0.0035 multiplied by total milk payment obligations deferred.
- Reduce grain dealer assessments, including grain deferred payment assessments, while the grain dealer portion of the Fund exceeds \$6,000,000.

Assessment Holiday

Pursuant to administrative rules, contractors who have been contributing contractors for at least five years may forego paying any fund assessments for the following license year if, as of the specified date, the overall fund balance is at least \$11,000,000, and fund balance attributable to the industry group meets the specified minimum balance:

- Grain Dealers \$ 3,000,000 as of May 31 [Wis. Admin. Code § ATCP 99.126(5)]
- Grain Warehouse Keepers \$ 500,000 as of May 31 [Wis. Admin. Code § ATCP 99.235(4)]
- Milk Contractors \$ 6,000,000 as of Feb. 28 [Wis. Admin. Code § ATCP 100.135(10)]
- Vegetable Contractors \$ 1,500,000 as of Nov. 30 [Wis. Admin. Code § ATCP 101.245(4)]

Note 6 – Individual Security

The department holds security from some licensed contractors for the benefit of producers. The security can be filed in the form of an irrevocable letter of credit, commercial surety bond, certificate of deposit, or cash. Security is held for various reasons which include the following:

- **Disqualified:** Contractors who have filed a financial statement that shows negative owners' equity when they are first applying for a license must file individual security. These contractors do not contribute to the fund.
- **Deferred Payment:** Grain dealers and milk contractors that use deferred payment and do not meet a minimum 4:1 debt to equity ratio must file individual security in addition to contributing to the fund.
- **Estimated Default Exposure in Excess of \$20 million.** Contributing contractors who do not meet minimum financial ratios and whose estimated default exposure exceeds \$20 million are required to post security in an amount equal to the difference between the contractor's estimated default exposure and \$20 million.⁴ These contractors receive a proportionate reduction in their annual assessments.
- **Voluntary:** Contributing contractors whose estimated default exposure exceeds the maximum amount that can be paid out of the fund for any one default (60% of the total fund balance) may voluntarily file security to cover the difference. These contractors receive a proportionate reduction in their annual assessments.
- **Other:** If a contributing contractor is unable to file a required financial statement for initial licensing, is otherwise unable to comply with statutory provisions, or presents an especially excessive risk to producers, the department may require individual security.

⁴ The current ratio must be at least 1.25:1 and the debt to equity ratio must be no more than 4:1 for grain dealers, grain warehouse keepers, and vegetable contractors; and 2:1 for milk contractors.

Security Held as of June 30, 2021

	Bonds	Letter of Credit	CD's and other cash equivalents	Total Security
Grain Dealer				
Disqualified	\$ -	\$ -	\$ -	\$ -
Deferred Payment	145,228	950,000		1,095,228
Exposure Greater than \$20 Million				
Voluntary	43,418,538			43,418,538
Other				
Total	\$ 43,563,766	\$ 950,000	\$ -	\$ 44,513,766
Milk Contractor				
Disqualified	\$ -	\$ -	\$ -	\$ -
Exposure Greater than \$20 Million	64,369,817			64,369,817
Voluntary	1,000			1,000
Other	7,710,000	500,000		8,210,000
Total	\$ 72,080,817	\$ 500,000	\$ 0	\$ 72,580,817
Grand Total				\$ 117,094,583

Note 7 – License History

In the producer security program, each industry group has a separate license and expiration. The statutory expirations are:

- Grain Dealers, August 31 [Wis. Stats. § 126.11(4)(g)]
- Grain Warehouses Keepers, August 31 [Wis. Stats. § 126.26(3)(f)]
- Milk Contractors, April 30 [Wis. Stats. § 126.41(3)(d)]
- Vegetable Contractors, January 31 [Wis. Stats. § 126.56(4)(e)]

The following tables show the total number of licenses issued for each program and the total obligations, or for Grain Warehouse the storage capacity, reported on the license application. The Grain Dealer table also shows the total bushels purchased and total deferred payments made.

Grain Dealer				
License Year	Licenses Issued	Total Bushels Reported	Total Purchases Reported	Total DP Reported
2021 / 2022	211	436,434,001	\$1,994,035,965.22	\$306,653,760.45
2020 / 2021	218	443,491,103	\$1,972,730,259.97	\$243,747,517.83
2019 / 2020	214	478,113,547	\$2,071,092,136.37	\$254,235,921.29
2018 / 2019	223	486,409,035	\$2,131,516,511.45	\$276,503,567.46
2017 / 2018	230	482,348,475	\$2,182,501,509.51	\$263,797,486.18
2016 / 2017	232	433,995,530	\$2,022,015,455.36	\$249,167,940.94
2015 / 2016	244	385,365,675	\$2,046,937,724.98	\$263,722,370.99
2014 / 2015	249	351,788,691	\$2,403,340,977.00	\$260,941,793.00
2013 / 2014	258	400,823,098	\$2,919,177,409.31	\$245,494,567.87
2012 / 2013	274	378,966,400	\$2,365,294,942.53	\$226,152,173.63
2011 / 2012	288	454,962,837	\$2,257,068,777.21	\$127,216,085.10
2010 / 2011	287	361,803,947	\$1,699,023,816.74	\$91,623,760.92

Grain Warehouse Keeper		
License Year	Licenses Issued	Total Capacity
2021 / 2022	86	105,533,734
2020 / 2021	89	113,507,741
2019 / 2020	89	111,802,238
2018 / 2019	89	114,957,171
2017 / 2018	92	108,940,953
2016 / 2017	93	99,330,658
2015 / 2016	96	111,836,055
2014 / 2015	99	108,651,388
2013 / 2014	101	109,542,279
2012 / 2013	103	102,174,345
2011 / 2012	106	99,369,562
2010 / 2011	108	138,478,653

Milk Contractor		
License Year	Licenses Issued	Total Obligations
2021 / 2022	96	\$ 6,212,213,876
2020 / 2021	102	\$ 6,004,133,964
2019 / 2020	107	\$ 5,428,548,009
2018 / 2019	113	\$ 5,826,643,909
2017 / 2018	114	\$ 5,442,967,296
2016 / 2017	114	\$ 5,600,605,835
2015 / 2016	115	\$ 7,094,983,256
2014 / 2015	120	\$ 5,996,509,973
2013 / 2014	120	\$ 5,612,011,214
2012 / 2013	119	\$ 5,544,595,746
2011 / 2012	118	\$ 4,465,441,273
2010 / 2011	114	\$ 3,527,503,717

Vegetable Contractor		
License Year	Licenses Issued	Total Obligations
2021 / 2022	31	\$ 285,967,526
2020 / 2021	32	\$ 255,745,776
2019 / 2020	33	\$ 283,325,768
2018 / 2019	34	\$ 274,844,173
2017 / 2018	35	\$ 306,769,790
2016 / 2017	36	\$ 271,984,516
2015 / 2016	40	\$ 322,047,777
2014 / 2015	39	\$ 315,109,222
2013 / 2014	39	\$ 315,395,738
2012 / 2013	37	\$ 236,101,361
2011 / 2012	37	\$ 307,748,089
2010 / 2011	36	\$ 282,116,910

Note 8 – Defaults

There were no default payouts during the fiscal year ended June 30, 2021.

Default Payouts since Inception of APS Fund

Date	Contractor	Default Amount	Allowed Claims	Net Producer Loss	Number of Producers/ Producer Agents
Grain Dealer					
2012	Cuff Nutrition Services, LLC	\$20,807	\$1,982	\$18,825	2
2013	GB Elevator, LLC	\$157,246	\$125,001	\$32,245	3
2013	Ruby Grain, LLC	\$75,337	\$60,269	\$15,068	13
2020	Frank's Feed Mill, Inc.	\$33,379	\$26,703	\$6,676	4
2020	Asbury Grain Services, LLC	\$254,776	\$254,776 ¹	\$0	23
Grain Warehouse Keeper					
2020	Asbury Grain Services, LLC	\$66,245	\$66,245	\$0	46
Milk Contractor					
2005	Linden Cheese Company	\$193,286	\$130,378	\$62,908	36
2014	Liberty Milk Marketing Cooperative	\$1,291,826	\$1,012,790	\$279,036	27
2019	Noble View Creamery, LLC	\$207,298	\$164,897	\$42,401 ²	5
2020	Southwestern Wisconsin Dairy Goat Products Cooperative	\$264,319	\$211,455	\$52,864 ³	22
Vegetable Contractor					
2013	Allens, Inc.	\$8,782,359	\$6,753,802	\$2,028,557	19
Total		\$11,346,878	\$8,808,298	\$2,538,580	

¹ The Default Amount was paid from security that was held for the producers of Asbury Grain Services, LLC

² In August of 2019 Noble View paid the remaining \$42,401 owed to producers.

³ As of September 30, 2021, Southwestern Wisconsin Dairy Goat Products Cooperative has paid \$23,755.04 of the remaining amount owed to milk producers.

Default Payments Recovered

On December 4, 2018, a licensed milk contractor, Noble View Cheese Company, Inc., defaulted on payments to milk producers. DATCP initiated a Recovery Proceeding and received five default claims from milk producers. All five claims were allowed and payments totaling \$164,896.81 were made in March of 2019 from the Agricultural Producer Security Fund. In January 2021, the department received reimbursement from Noble View Cheese Company, Inc. in the amount of \$164,896.81.

APS Fund Default Payments Recovered

Contractor	APS Fund Payments	Payments Recovered	Recovered Date
Grain Dealer			
Cuff Nutrition Services, LLC	\$1,982	\$22	January-2016
GB Elevator, LLC	\$125,001	\$75,000	May-2017
Ruby Grain, LLC	\$60,269	\$0	
Frank's Feed Mill, Inc.	\$26,703	\$0	
Grain Warehouse Keeper			
Asbury Grain Services, LLC	\$66,245	\$0	April-2020
Milk Contractor			
Linden Cheese Company	\$130,378	\$0	
Liberty Milk Marketing Cooperative	\$1,012,790	\$347,215	January-2020
Liberty Milk Marketing Cooperative		\$141,981	March-2019
Noble View Creamery, LLC	\$164,897	\$164,897	January-2021
Southwestern Wisconsin Dairy Goat Products Cooperative	\$211,455	\$0	
Vegetable Contractor			
Allens, Inc.	\$6,753,802	\$50,124	August-2014
Total	\$8,553,522	\$779,238	