



Saluki Step Ahead
Heartland Community College
AA Business to BS BNAD

SEMESTER 1 - Heartland Community College

COMM 101	Intro to Oral Communication	3.0
ENGL 101	Critical Reading & Writing	3.0
MATH 111	Finite Math for Bus & Soc Sciences	4.0
PSY 101/SOC 101	Intro to Psyc -or- Intro to Sociology	3.0
Elective	Humanities	3.0
		16.0

SEMESTER 2 - Heartland Community College

ENGL 102	Multimodal Composition	3.0
MATH 141	Intro to Statistics	4.0
BTEC 115	Business Communications	3.0
Elective	Fine Arts	3.0
Elective	Life Science	3.0
		16.0

SEMESTER 3 - Heartland Community College

ECON 101	Prin of Microeconomics	3.0
ACCT 200	Financial Accounting	4.0
MATH 151	Calc for Business & Social Science	4.0
Elective	Physical Science	4.0
		15.0

SEMESTER 4 - Heartland Community College

ECON 102	Prin of Macroeconomics	3.0
ACCT 201	Managerial Accounting	4.0
BUSN 210	Legal Environment of Business	3.0
Elective	Humanities -or- Fine Arts	3.0
		13.0

SEMESTER 5 - SIU

MKTG 304 (A)	Principles of Marketing	3.0
MKTG 305 (B)	Consumer Behavior	3.0
MGMT 345 (A)	Computer Information Systems	3.0
MGMT 380 (B)	Managing Information Systems	3.0
MGMT 304 (A)	Intro to Management	3.0
BUS 101	(16 Weeks) Open for Business	2.0
		17.0

SEMESTER 6 - SIU

MGMT 341 (A)	Organizational Behavior	3.0
MGMT 385 (B)	Human Resource Management	3.0
FIN 330 (A)	Intro to Finance	3.0
FIN 331 (B)	Investments	3.0
BUS	(16 Weeks) Busi Career Transitions	2.0
		14.0

SEMESTER 8 - SIU

MKTG 363 (A)	Integrated Marketing Communications	3.0
MKTG 463 (B)	Advertising Management	3.0
MGMT 446 (A)	Leadership & Managerial Behavior	3.0
MGMT 481 (B)	Adminstrative Policy	3.0
MGMT 318 (A)	Production-Operations Mgmt	3.0
		15.0

SEMESTER 9 - SIU

FIN 350 (A)	Small Business Financing	3.0
MGMT 350 (B)	Small Business Management	3.0
MKTG 336 (A)	International Business	3.0
MKTG 435 (B)	International Marketing	3.0
Elective	General Elective	2.0
		14.0

TOTAL HOURS: 120.0