



Saluki Step Ahead
Southeastern Illinois College
AA to BS Business &
Administration

Semester 1- Southeastern Illinois College			Semester 2- Southeastern Illinois College		
ENG 121	Rhetoric and Composition I	3.0	ENGL 122	Rhetoric and Composition II	3.0
PSY 121 or SOC 121	Introduction to Psychology or Introductory Sociology	3.0	BUS 256	Business Career Development	2.0
BUS 297 or 298	Business Law I or Legal and Social Environment of Business	3.0	Elective	See SIUC Transfer Equivalency Guide	3.0
MATH 143	Applied Calculus	4.0	MATH 142	Finite Math	3.0
	IAI Humanities	3.0		IAI Physical Science	4.0
		16.0			15.0
Semester 3- Southeastern Illinois College			Semester 4- Southeastern Illinois College		
MATH 141	Statistics	3.0	COM 121	Principles of Speaking	3.0
ECON 121	Introduction to Macroeconomics	4.0	ECON 122	Introduction to Microeconomics	3.0
BUS 133	Business Communication	3.0	BUS 192	Managerial Accounting	3.0
BUS 191	Financial Accounting	3.0		IAI Life Science	4.0
	IAI Humanities Elective	3.0		IAI Fine Arts	3.0
		15.0			16.0
Semester 5- SIU			Semester 6- SIU		
MKTG 304 (A)	Principles of Marketing	3.0	FIN 330 (A)	Introduction to Finance	3.0
MKTG 305 (B)	Consumer Behavior	3.0	FIN 331 (B)	Investments	3.0
MGMT 345 (A)	Computer Information Systems	3.0	MGMT 341 (A)	Organizational Behavior	3.0
MGMT 380 (B)	Accounting Systems Operations	3.0	MGMT 385 (B)	Human Resources Management	3.0
MGMT 304 (A)	Introduction to Management	3.0	Electives		2.0
BUS 101	Open for Business	2.0			14.0
		17.0			
Semester 7- SIU			Semester 8- SIU		
MKTG 363 (A)	Integrated Marketing Communication	3.0	FIN 350 (A)	Small Business Financing	3.0
MKTG 463 (B)	Advertising Management	3.0	MGMT 350 (B)	Small Business Management	3.0
MGMT 446 (A)	Leadership & Managerial Behavior	3.0	MKTG 336 (A)	International Business	3.0
MGMT 481 (B)	Administrative Policy	3.0	MKTG 435 (B)	International Marketing	3.0
MGMT 318 (A)	Production-Operation Management	3.0			12.0
		15.0			

Total Hours: 120