

SALUKI STEP AHEAD: BUSINESS AND ADMINISTRATION

SOUTHERN ILLINOIS UNIVERSITY AND HARPER COLLEGE



WELCOME TO THE SALUKI STEP AHEAD PROGRAM!

Use this guide to stay on track each semester - the pathway to your degree begins now!

Here's a few other resources you have at your fingertips:

- \$8,000 scholarship (\$4,000/year for two years).
- Early admittance to SIU and personalized assistance from an SIU Admissions Coordinator and SIU advisor.
- Access to SIU resources like [Morris Library](#), [The Writing Center](#) and more!

Remember, you must maintain good academic standing to remain part of the Saluki Step Ahead program. See your advisors and coordinators for more information.

Semester 1 - HARPER COLLEGE

| PREFIX | COURSE TITLE | HRS |
|---------|--|-----|
| ENG 101 | Composition | 3 |
| MTH 134 | Calculus for Business & Social Science | 4 |
| ECO 211 | Microeconomics | 3 |
| SPE 101 | Fundamentals of Speech Communication | 3 |
| HUM/FA | IAI Humanities Elective | 3 |
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Semester 2 - HARPER COLLEGE

| PREFIX | COURSE TITLE | HRS |
|--------------------|---|-----|
| ENG 102 | Composition | 3 |
| MTH 124 | Finite Math | 3 |
| ECO 212 | Macroeconomics | 3 |
| LIFE SCI | IAI Life Science Elective | 3 |
| PSY 101 or SOC 101 | Intro to Psychology or Intro to Sociology | 3 |
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Semester 3 - HARPER COLLEGE

| PREFIX | COURSE TITLE | HRS |
|---------|-------------------------------|-----|
| ACC 101 | Intro to Financial Accounting | 4 |
| MTH 225 | Business Statistics | 4 |
| HUM/FA | IAI Humanities Elective | 3 |
| PHY SCI | Physical Science Elective | 4 |
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Semester 4 - HARPER COLLEGE

| PREFIX | COURSE TITLE | HRS |
|----------------|---|-----|
| ACC 102 | Intro to Managerial Accounting | 3 |
| ACC 211 or 213 | Business Law or Legal Environment of Business | 3 |
| FINE ARTS | IAI Fine Arts Elective | 3 |
| ENG 130 | Business Writing | 3 |
| Elective | World Cultures & Diversity | 3 |
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TOTAL HOURS: HARPER COLLEGE

61.00

Semester 5 - SIU

| PREFIX | COURSE TITLE | HRS |
|----------|----------------------------------|-----|
| MKTG 304 | Principles of Marketing (A) | 3 |
| MKTG 305 | Consumer Behavior (B) | 3 |
| MGMT 345 | Computer Information Systems (A) | 3 |
| MGMT 380 | Managing Information Systems (B) | 3 |
| MGMT 304 | Intro to Management (A) | 3 |
| BUS 101 | Open for Business (16 weeks) | 2 |

Semester 6 - SIU

| PREFIX | COURSE TITLE | HRS |
|----------|--|-----|
| MGMT 341 | Organizational Behavior (A) | 3 |
| MGMT 385 | Human Resources Management (B) | 3 |
| FIN 330 | Introduction to Finance (A) | 3 |
| FIN 331 | Investments (B) | 3 |
| BUS 202 | Business Career Transitions (16 weeks) | 2 |
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Semester 7 - SIU

| PREFIX | COURSE TITLE | HRS |
|----------|---|-----|
| MKTG 363 | Integrated Marketing Communications (A) | 3 |
| MKTG 463 | Advertising Management (B) | 3 |
| MGMT 446 | Leadership & Managerial Behavior (A) | 3 |
| MGMT 481 | Administrative Policy (B) | 3 |
| MGMT 318 | Production-Operations Management (A) | 3 |
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Semester 8 - SIU

| PREFIX | COURSE TITLE | HRS |
|----------|-------------------------------|-----|
| FIN 350 | Small Business Financing (A) | 3 |
| MGMT 350 | Small Business Management (B) | 3 |
| MKTG 336 | International Business (A) | 3 |
| MKTG 435 | International Marketing (B) | 3 |
| Elective | | 1 |
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Additional- SIU AND HARPER COLLEGE

| PREFIX | COURSE TITLE | HRS |
|--------|--------------|-----|
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TOTAL HOURS: SIU

59.00

TOTAL OVERALL CREDIT HOURS:

120.00

SIU College of Business and Analytics is fully accredited by the AACSB

