

*Please note: This is a transcription so there may be slight grammatical errors.*

Mark Davis: It's a gut check. I mean, this is not a ho-ho business decision. This was, if you've built your own practice as I had, and there's lots of men and women out there watching this have done, that's you. I mean, that's your blood; that's your sweat; that's your tears; that's your mortgage. My mortgage today is still higher than it would've been if I hadn't started my own company 20 years ago. Right? So that's me. I'm invested in that. And to find people you trust with that investment or to trade that investment for an investment in the bigger purpose of another company is a really hard thing to do, and it's an important one to do wisely. And at the end of the day, what I came down with is I'd rather own a little piece of a lot of other people than 100 percent of just me, and that was the trade I made.