





# OFF-GRID PRODUCTIVE USE OF ENERGY 2020 CATALOG

Kenya

#### ACRONYMS AND ABBREVIATIONS

AC	alternating current	DIN	Deutsches Institut für Normung
Ah	ampere hours	EBZ	Electro Education and Technology
ALPS	aquaculture, livestock, and poultry solutions		Center Dresden (Elektro Bildungs- und Technologiezentrum Dresden)
AMMA	Modern and Handcrafted Carpentry Workshop (Atelier de Menuiserie Moderne et		European Commission
	Artisanal)	EDA	Energy of Africa (Energie d'Afrique)
ASG	African Solar Generation	EN	European Standard
C	Celsius	ESP	Higher Polytechnic School of Dakar (Ecole Supérieur Polytechnique de Dakar)
CAC	Crop Aggregation Center	F	Fahrenheit
CDA	controlled droplet application		
CDARMA	Center for the Development of Rural	FBO	farmer-based organizations
	Crafts and Agricultural Machinery (Centre	FES	Free Engineering Services
	de Développement de l'Artisanat Rural et du Machinisme Agricole)	GAM	Group of Metal Artisans (Groupement des Artisans du Métal)
CPF	Mbouo-Bandjoun Polyvalent Training Center (Centre Polyvalent de Formation de Mbouo-	GIE	Global International Energy
	Bandjoun)	<b>GIMAFOR</b>	Engineering, Management, Training, and
DC	direct current		Research Group (Groupe d'Ingénierie, de Management, de Formation et de Recherche)
DENG Ltd.	Danish Engineering Limited		rianagement, de remination de de recincient,

#### ACRONYMS AND ABBREVIATIONS

LV **GMACI** Business Marketing and International Brokerage Group (Groupe Marketing des

Affaires et Courtage International)

**GSM** global system for mobile communications

h hours

HP horsepower

IEC International Electrotechnical Commission

IP international protection

ISO International Organization for

Standardization

KCIC Kenya Climate Innovation Center

kg kilograms

kW kilowatts

kilowatt hours kWh

kilowatt peak (kilowatt crête) kWp

liters

**LCB** linear current booster low volume

m meter

milliliter ml

 $m^2$ square meters

 $m^3$ cubic meters

MFI microfinance institution

min minute

millimeter mm

**MPPT** maximum power-point tracking

**MSBHD** mobile solar biomass hybrid dryer

**PAYGO** pay-as-you-go

PV photovoltaic

**PUE** productive use of energy

**RESEDA** Network for the Development of Crafts

(Réseau pour le Développement de l'Artisanat)

**SACCO** savings and credit cooperative

#### ACRONYMS AND ABBREVIATIONS

Wp

**ZECI** 

watt peak

Zola EDF Côte d'Ivoire

**SARL** incorporated business (Société A

Responsabilité Limitée)

SAS Simplified Joint-Stock Company (Société par

Actions Simplifiée)

**SATECH** African Society of Technology (Société

Africaine de Téchnologies)

**SEV** Sun Water Life (Soleil Eau Vie)

**SI2E ENR** Ivorian Society of Energy Efficiency and

Renewable Energies (Société Ivoirienne d'Efficacité Energétique et des Energies

Renouvelables)

**SNV** Netherlands Development Organization

T / Tel telephone number

**ULV** ultra-low volume

**V** volts

**V DC** volts direct current

**V AC** volts alternating current

**W** watts

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#### BACKGROUND

Power Africa is a U.S. Government-led partnership that brings together the collective resources of over 170 public and private sector partners to double access to electricity in sub-Saharan Africa. Power Africa's goal is to add more than 30,000 megawatts of new electricity generation capacity and connect 60 million new homes and businesses to power by 2030. Read more: <a href="www.usaid.gov/powerafrica">www.usaid.gov/powerafrica</a>.

Reliable supply of energy is one of many important requirements for significant growth and increased productivity in African agriculture. For farmers in most African countries, access to fuel or electricity for farm operations, crop processing, and food storage is limited and costly. Rapid growth in agricultural production can stimulate rural and overall economic development.

Power Africa Off-grid Project provides technical assistance to private sector companies, agriculture cooperatives, agribusinesses, and government stakeholders to increase the uptake of off-grid energy solutions, such as solar home systems (SHS), mini-grids, and productive use of energy (PUE) technologies. Under its cross-cutting work stream, the Project plays a vital role in the adoption of PUE technologies by supporting off-grid companies to:

- Expand their product portfolios to include PUE
- Access finance to facilitate company growth, enter new markets, and pilot PUE business models across agricultural value chains
- Leverage innovation as the sector matures

#### INTRODUCTION

#### What is Productive Use of Energy (PUE)?

For the purposes of this catalog, PUE refers to any electrical and thermal equipment and technology that serves as a direct input for the production of goods or provision of services for income-generating activities.

#### **Objectives**

The main objective of this catalog is to increase awareness and uptake of the off-grid PUE appliances that are available in the Kenyan market. The catalog provides stakeholders (including manufacturers, suppliers, nongovernment and community organizations, and government policymakers) with insight into PUE products and innovations.

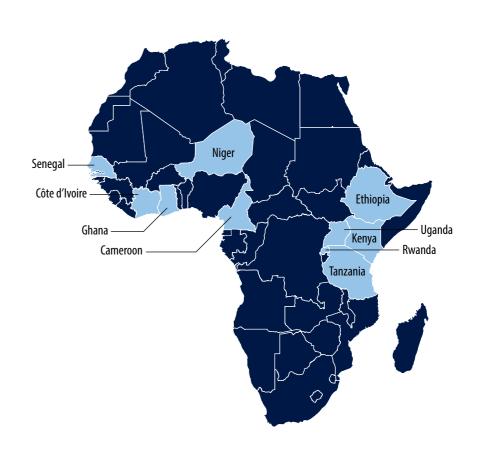
#### This catalog is part of a collection aiming to:

- Increase the knowledge base of off-grid PUE equipment
- Address the PUE needs of the East and West Africa regions
- Identify sectors for which greater adoption of PUE products can stimulate economic development

#### **Selected Countries**

The collection of catalogs covers ten countries:

- East Africa: Ethiopia, Kenya, Rwanda, Tanzania, and Uganda
- West Africa: Cameroon, Côte d'Ivoire, Ghana, Niger, and Senegal



#### INTRODUCTION

#### **Contents**

The catalog includes technical and financial information for a range of PUE technologies with a focus on the economic activities of agriculture, fishing, livestock, and poultry.

#### The catalog presents the following information:

- The existing terms of sale for PUE products
- Pay-as-you-go (PAYGO) integration capabilities
- Manufacturer, distributor, and supplier channels

#### **Target Audience**

A wide range of participants in the off-grid energy sector can leverage insights from the catalog to inform their decisions, including government policymakers, private-sector practitioners, stakeholders from nongovernment and community organizations, investors, financial institutions, and end users.

# CRITERIA FOR SELECTION OF PUE PRODUCTS

The catalog's scope is limited to off-grid PUE products for agriculture, fishing, livestock, and poultry and does not include other uses of energy, such as phone charging. Featured technologies include photovoltaic (PV) solar and those that combine electrical and thermal power, such as food dryers.

#### Applications and value chains include the following:

Category	Examples
Agriculture production	Water pumping solutions, solar spraying
Agriculture conservation	Fridges and freezers
Agriculture processing	Grain mills, threshing and husking machines, and food dryers
Livestock and poultry	Egg incubators, milk chillers, and fodder preparation (i.e. chaff cutters)
Fishing and aquaculture	Cold storage units (i.e. ice machines), fishing lights

#### HOW TO READ THE CATALOG

The catalog has two sections:

#### **Section I: Company Information**

Provides an overview of local companies supplying PUE products in the targeted countries and outlines general information about the companies, such as contact information and current product offerings.

Classifies companies into four categories:

- Manufacturer a company that builds, design, and packages products for a market
- 2. **Distributor** a company that buys products or product lines from a manufacturer and sells them directly to end users or supplies them to other retailing companies
- 3. **Brand Representative** an international company's in-country subsidiary or partner company that fulfills sales and other services for end users
- **4. Reseller/Retailer** a company (or entity) that receives products from a distributor and sells them directly to end users

Classifies distribution channels into ten categories:

- I. Direct retail
- 2. Online retail
- 3. On order
- 4. Large distributors
- Retail through farmer cooperatives/producer groups and savings and credit cooperatives (SACCOs)
- 6. Retail through kiosks and similar outlets
- 7. Retail through microfinance institutions (MFIs)
- 8. Retail through outgrower schemes
- 9. Retail through sales agents
- 10. Retail through women's groups

Classifies payment models into six categories:

- I. PAYGO
- 2. Flexible installments (hire purchase agreement, leasing, etc.)
- 3. Cooperation with local banks or MFIs
- 4. Cash payment or cash and carry
- 5. Product only sold as part of a package
- 6. Fee for service

#### HOW TO READ THE CATALOG

#### **Section 2: Product Information**

Provides detailed technical information on PUE products and further categorizes products into six sections by type of solutions:

- I. Agro-Processing mills, hullers, threshers, crushers, paste makers, and oil presses
- 2. Cooling cold rooms, freezers, ice-making machines, milk tanks, and refrigerators
- 3. Food Dryers thermal and ventilation-based solutions
- **4.** Aquaculture, Livestock, and Poultry fishing lights and egg incubators
- 5. Pumping surface pumps and submersible pumps
- Sprayers animal medical treatments, disinfectants, fungicides, herbicides, insecticides, and pesticides

The following reference table explains the product information and technical specifications for the product categories of pumps, fridges, mills, dryers, and ALPS (aquaculture, livestock, and poultry solutions) and country-specific data:

Datasheet Heading	Explanation	Unit of Measure	Product Category
Product Information			
Product Name	Product brand name and model		All
Manufacturer	The company that manufactures the product		All
Picture	Image of the product		All
Product Description	Characteristics of the product		All
Target Use	How the product is used and its target group		All
Countries Available In	Countries where the product is sold		All
Technical Specifications			
Models	Specific model type, series, and number if applicable		Pumps, Mills
Product Type	Submersible or surface pump		All
Load	The power required to operate the solution	W	Pumps
Pump Type	Operational category of the pump, based on its		Pumps
	mechanics: centrifugal, helical, and piston		

Datasheet Heading	Explanation	Unit of Measure	Product Category
Automation	Process by which an equipment operates an action or a process operated automatically by an electronically controlled system and often without human assistance		ALPS
Electrical Output	Electrical energy produced by the product	kW	Dryers
Thermal Output	Thermal energy produced by the product	kW	Dryers
Mechanical Output	Mechanical energy produced by the product	kW	Dryers
AC/DC Coupled	Type of electric current	AC or DC or both	All
Electrical Efficiency	Measurement of the ratio between the energy input and the electrical-energy output	%	Dryers
Thermal Efficiency	Measurement of the ratio between the energy input and the thermal-energy output	%	Dryers
Voltage Range	Operating voltage range of the product	V DC or V AC	Pumps, Fridges, Mills,ALPS
Throughput	Processing-capacity output of the product	kg/h	Mills
Egg Capacity	Number of eggs the incubator can hold in one batch	eggs	ALPS

Datasheet Heading	Explanation	Unit of Measure	Product Category
Power Rating	Highest approved power input of the product motor	W	Pumps, Fridges, Mills, ALPS
Required Solar Panel Size	Required PV-panel capacity required to power the product	WorWp	Pumps
Storage Capacity	Volume of available storage	L	Fridges
Operating Temperature	Operating temperature of the product	°C (°F)	Fridges
Capacity of PV Modules Required	Required PV panel capacity that is required to power the product	Wp or W	Fridges, Mills, ALPS
Holdover Time	The time taken by the product to raise the inside cabinet's temperature from its cut-off temperature to the maximum temperature limit of its recommended range. For example, for a fridge with an operating temperature of 4 °C (39.2 °F) and a maximum operating temperature of 8 °C (46.4 °F), the holdover time is the time taken to reach 8 °C (46.4 °F) from 4 °C (39.2 °F) in case of a power loss	h or min	Fridges

Datasheet Heading	Explanation	Unit of Measure	Product Category
Power (Energy Consumption)	Daily energy consumption of the product	W or Wh/	Fridges
Product Dimensions	External measurements of the product (recorded as length × width × height, unless otherwise noted)	length x width x height	Fridges, ALPS
Total Dynamic Head	Maximum height at which a pump can raise water, inclusive of friction losses	m	Pumps
Max Discharge Rate	Maximum rated volume of water pumped per hour	m³/h	Pumps
Controller Requirements	Requirement for an external pump controller		Pumps
Lamp Display/Output	Amount of light produced	lumens	ALPS
Lighting Duration	Length of time that the product produces light	hours	ALPS
Battery Size	Type, size, and specifications of the battery	Ah	ALPS
PAYGO Integration Capabilities	Compatibility with PAYGO		All
Product Link	Product website or datasheet link		All

Datasheet Heading	Explanation	Unit of Measure	Product Category
Distribution Channels	<ul> <li>Channels listed under the following categories:</li> <li>Direct retail</li> <li>Online retail</li> <li>On order</li> <li>Large distributors</li> <li>Retail through farmer cooperatives/producer groups and savings and credit cooperatives (SACCOs)</li> <li>Retail through kiosks and similar outlets</li> <li>Retail through microfinance institutions (MFIs)</li> <li>Retail through outgrower schemes</li> <li>Retail through sales agents</li> <li>Retail through women's groups</li> </ul>		All

Datasheet Heading	Explanation	Unit of Measure	Product Category
Payment Models / Terms of Sales	<ul> <li>Models and terms listed under the following categories:</li> <li>PAYGO</li> <li>Flexible installments (hire purchase agreement, leasing, etc.)</li> <li>Cooperation with local banks or MFIs</li> <li>Cash payment or cash and carry</li> <li>Product only sold as part of a package</li> <li>Fee for service</li> </ul>		All

# SECTION I COMPANY INFORMATION



Companies	Distributed Technologies	Category	Distribution Channels	Payment Models
African Energy +254 757 688 863 +254 720 469 916 nairobi@africanenergy.com http://africanenergy.com	<ul> <li>Pumps</li> <li>Sun Pump SDS-T Series</li> <li>Fridges</li> <li>SunDanzer BFRV55</li> <li>SunDanzer Direct Drive Ice Pack Freezer</li> </ul>	Distributor	Direct retail	Cash & carry
African Solar Power Systems Ltd. +254 723 822 408 +254 786 803 233 +254 722 903 259 info@africansolar.co.ke www.africansolar.co.ke	Pumps • Lorentz	Distributor	Direct retail	Cash & carry
Agsol info@agsol.com	<ul> <li>Mills</li> <li>Agsol Hammer Mill</li> <li>Agsol Rice/Maize Huller</li> <li>Agsol Maize Thresher</li> <li>Agsol Chaff Cutter</li> </ul>	Manufacturer	Large distributors	Cash & carry

Companies	Distributed Technologies	Category	Distribution Channels	Payment Models
Center for Alternative Technologies Ltd. +254 720 635 153 +254 736 099 227 info@cat.co.ke https://cat.co.ke	Pumps  • Lorentz  Fridges  • Beier DC 12/24 V Showcase Fridge  • Phocos	Distributor	Direct retail	Cash & carry
Davis & Shirtliff +254 020 6968 000 contactcenter@dayliff.com www.davisandshirtliff.com	Pumps      Grundfos     Lorentz     Futurepump SF2     Dayliff pumps     Shurflo Booster Pumps  Fridges     Steca	Distributor	Direct retail  Large distributors  Online retail  Retail through kiosks/outlets	Cash & carry
E.A. Drillcon, Ltd. +254 202 430 382 +254 720 416 672 +254 722 886 364 drillcon@drillcon.co.ke www.drillcon.co.ke	Pumps • Lorentz	Distributor	Direct retail	Cash & carry

Companies	Distributed Technologies	Category	Distribution Channels	Payment Models
Eco Desh Power Solutions, Ltd. +254 714 777 502 info@ecodeshpowersolutions. co.ke ecodeshpowersolutions.co.ke	Pumps  • Divinergy Pumps  • Lorentz	Distributor	Direct retail	Cash & carry
info@ecozensolutions.com www.ecozensolutions.com	Fridges • Ecofrost	Manufacturer	Direct retail	Cash & carry
Engoho Kuku Farmer +254 727 474 045 info@kuku.co.ke www.kuku.co.ke/chicken- incubator-in-kenya	Egg Incubators  • E 96  • E 300	Distributor	Direct retail	Cash & carry
Epicentre Africa, Ltd. +254 202 346 431 +254 701 617 833 info@epicenterafrica.com http://epicenterafrica.com	Pumps  • Ennos Sunlight Pump  • Lorentz	Distributor	Direct retail	Cash & carry  Flexible installments

Companies	Distributed Technologies	Category	Distribution Channels	Payment Models
Fountain Vent, Ltd. +254 722 875 153 +254 722 659 650 info@fountainvent.co.ke www.fountainvent.co.ke	Pumps • Lorentz	Distributor	Direct retail	Cash & carry
Go Solar, Ltd. +254 721 207 949 info@gosolarltd.co.ke www.gosolarltd.co.ke	Pumps  • Lorentz  Fridges  • SunDanzer BFRV55  • SunDanzer Direct Drive Ice Pack Freezer  • Steca PF 166-H   PF 240-H	Distributor	Direct retail	Cash & carry
Greenserve Ventures +254 720 949 555 www.greenserve.co.ke	Pumps • Ennos Sunlight Pump	Distributor	Direct retail	Cash & carry
Harmonic Systems +254 711 590 990 info@harmonicafrica.com www.harmonicafrica.com	Pumps • Lorentz	Distributor	Direct retail	Cash & carry

Companies	Distributed Technologies	Category	Distribution Channels	Payment Models
InspiraFarms +254 776 951 600 info@inspirafarms.com www.inspirafarms.com	Fridges  InspiraFarms Modular Pack-Houses & Cold Storage	Manufacturer	Direct retail	Cash & carry  Flexible installments
Irrico International +254 202 393 583/ 90/85/85/89 info@irricointernational.com www.irricointernational.com	Pumps • Grundfos • Lorentz	Distributor	Direct retail	Cash & carry
M-KOPA Solar +254 707 333 222 info@m-kopa.com www.m-kopa.com	• M-KOPA Solar Fridge	Manufacturer	Direct retail	Cash & carry PAYGO

Companies	Distributed Technologies	Category	Distribution Channels	Payment Models
Omnivoltaic Energy Solutions (Kenya) Co., Ltd.  andygao@omnivoltaic.com  www.omnivoltaic.com	Fridges  Containerized Cold Room  Pumps  Omnivoltaic Solar Pumps  Aquaculture  Fishing Lights C300  Fishing Lights HS2B-144_ LB2_LFTG10-12	Manufacturer	Large distributors	Cash & carry PAYGO
Savanna Circuit Tech +254 725 250 515 info@sav-circuit.com www.sav-circuit.com	<ul><li>Fridges</li><li>Sav Cold-BMC</li><li>Maziwa Plus Pre Chiller Pro</li><li>Maziwa Plus Pre Chiller Mini</li></ul>	Manufacturer	Direct retail  Retail through cooperating SACCOs	Cash & carry
Schneider Electric +254 703 069 000 www.se.com/ke	Pumps  • Villaya Solar Water Pumping System	Brand representative	Large distributors	Cash & carry PAYGO

Companies	Distributed Technologies	Category	Distribution Channels	Payment Models
Solagen Power Ltd. Tel: +254 721 613 035 info@solagenpower.com www.solagenpower.com	Pumps  • Lorentz  Fridges  • Steca  • SunDanzer	Distributor	Direct retail	Cash & carry
Solargen Technologies Ltd. +254 748 707 766 +254 794 264 446 sales.ke@solargentechnologies. com https://solargentechnologies.com	Pumps • Lorentz	Distributor	Direct retail	Cash & carry
SolarNow Services (K) Ltd. Toll Free in Kenya: 0800 720 556 WhatsApp: +254 746 627 022 infoke@solarnow.eu	Pumps  • Futurepump SF2  • Ennos Sunlight Pump  Fridges  • SolarNow DC Fridges	Manufacturer	Direct retail	Cash & carry PAYGO

Companies	Distributed Technologies	Category	Distribution Channels	Payment Models
Sollatek Electronics (Kenya), Ltd. +254 203 501 671 +254 733 615 727 sales@sollatek.co.ke https://sollatek.co.ke	Fridges  • Unocool 165	Distributor	Direct retail	Cash & carry
SunCulture (K), Ltd. +254 700 327 002 info@sunculture.com www.sunculture.com	Pumps  • SunCulture Rainmaker  • Shakti Pumps	Manufacturer Distributor	Direct retail	Cash & carry PAYGO
Sunken Ltd. +254 722 879 276 +254 771 282 204 info@sunkenlimited.com https://sunkenlimited.com/ about.html	Pumps • Ennos Sunlight Pump	Distributor	Direct retail	Cash & carry

Companies	Distributed Technologies	Category	Distribution Channels	Payment Models
Suntech Power Ltd. Cell: +254 715 208 282 info@suntech.co.ke www.suntech.co.ke	<ul> <li>Pumps</li> <li>Suntron QB-60 DC Surface     Pump</li> <li>Suntron Submersible Pumps</li> <li>Fridges</li> </ul>	Distributor	Direct retail	Cash & carry
TransAfrica Water +254 798 020 020 info@transafricawater.com www.transafricawater.com	<ul> <li>Suntech Milk Cooling Tanks</li> <li>Pumps</li> <li>Grundfos</li> <li>Lorentz</li> </ul>	Distributor	Direct retail	Cash & carry
Village Industrial Power (VIP) +254 701 257 233 info@villageindustrialpower.com www.villageindustrialpower.com	Dryers • VIP 10 kW	Manufacturer	Direct retail	Cash & carry  Flexible installments

#### **SECTION 2**

# PRODUCT INFORMATION



# QUALITY STANDARDS

Product	Quality Standards	VeraSol-tested / Certified		
Pumping Solutions				
Dayliff Sunflo-A Series		VeraSol-tested (Dayliff Sunflo-A 270 H270 H)		
Futurepump SF2		VeraSol-tested		
Grundfos CR Flex Series	International Electrotechnical Commission (IEC) and Deutsches Institut für Normung (DIN)			
Grundfos SQ Flex Series, centrifugal	IEC and DIN, International Organization for Standardization (ISO)			
Grundfos SQ Flex Series, helical	IEC and DIN, ISO	VeraSol-tested		
Lorentz PS2-100 Series	EC, IEC, European Standard (EN), ISO	VeraSol-tested (PS2-100 AHRP-07S-2)		
Lorentz PS2-150 HR-07S	EC, IEC, EN, ISO			
Lorentz PS2 Series	EC, IEC, EN, ISO	VeraSol-tested (PS2-600 HR-04H, PS2-600 C-SJ8-5)		
Lorentz PS-CS-F	EC, IEC, EN, ISO			
Lorentz PSK2 submersible pumps	EC, IEC, EN, ISO			
Lorentz PSK2 surface pumps	EC, IEC, EN, ISO			

# QUALITY STANDARDS

Product	Quality Standards	VeraSol-tested / Certified		
Pumping Solutions				
Shakti Pumps		VeraSol-tested (SOLAR 3 DCSSP 500, SOLAR 8 DCSSUP 500, SOLAR 6 DCSSP 500)		
Shurflo DC Booster Pumps	ISO			
SunCulture Rainmaker 2C		VeraSol-tested		
SunCulture Rainmaker 2S		VeraSol-tested		
Sunlight Pump		VeraSol-tested (JSPBL0.3/HF2.4-5)		
Cooling Solutions				
Dulas VC30SDD	ISO 9001, ISO 14001, The Global Compact,			
Dulas VC65-2	UKAS Management System			
M-KOPA Solar Powered 100L Fridge		VeraSol-tested (NILO100)		
Phocos FR 100, 170, 240	ISO	VeraSol-tested (FR170, FR240 MP)		
SolarNow Fridges/Freezers	IEC	VeraSol-tested (DC-35P, DC-112F)		

# QUALITY STANDARDS

Product	Quality Standards	VeraSol-tested / Certified
Cooling Solutions		
Steca PF 166-H   PF 240-H	IEC, ISO	VeraSol-tested (PF166-H)
SunDanzer BFRV55	IEC, ISO	VeraSol-tested (BFR29, DCR50A, DCR105, DCR165E, SDR50M)
SunDanzer Direct Drive Ice Pack Freezer	IEC, ISO	VeraSol-tested
Unocool 165	IEC	VeraSol-tested
Aquaculture, Livestock, and Poultry Solu	tions	
Engoho Kuku Farmer - 96	Meets the animal health requirements for intra- community trade in live poultry and hatching eggs, as laid out in Council Directive 2009/158/EC	
Engoho Kuku Farmer - E 300	Meets the animal health requirements for intra- community trade in live poultry and hatching eggs, as laid out in Council Directive 2009/158/EC	
Omnivoltaic Fishing Lights	Lighting Global Quality Standards Waterproof protection capability with an International Protection (IP) code rating of 67	VeraSol-certified (OvCatch Fishing Lamp)

#### AGRO-PROCESSING SOLUTIONS

#### **Agro-Processing Solutions – List of Featured Products**

- I. Agsol Chaff Cutter
- 2. Agsol Hammer Mill
- 3. Agsol Maize Thresher
- 4. Agsol Rice Mill / Maize Huller

#### AGRO-PROCESSING SOLUTIONS

#### **Agro-Processing Solutions – Introduction**

Solar-powered mills for agro-processing are available in different types, including rice mills, cassava graters, paste makers, crushers, flour mills, and more. This section details appropriate offgrid milling technologies that are financially viable PUE solutions for project developers as well as communities, smallholder farmers, agro-processing enterprises, and other end users. This section also includes technical information to help practitioners operationalize milling technologies and notes the complexities of doing so.

In sub-Saharan Africa, most agriculture-based economies produce grains as their top staple-food crops—especially corn/maize. Current non-solar offgrid milling solutions, such as diesel-powered mills, are not viable in small communities, because they are too large and expensive to run. For this reason, off-grid solar milling solutions have the potential

to increase farming efficiency, increase farmers' revenues, and promote food security. PAYGO models of digital finance use embedded internet-connected hardware to give smallholder farmers and communities the ability to pay with greater ease and flexibility. Solar mills also give farmers the opportunity to generate income immediately after installation, have lower upkeep costs, and provide sound returns on investments.



TERMS OF SALE

Cash & carry

#### AGSOL CHAFF CUTTER

Agsol's chaff cutter can process all types of fodder grass, maize stalks, and agricultural straws. It uses rotating blades that cut the chaff against a fixed blade to provide a high cutting rate and low power consumption. It has adjustable gears for lighter or heavier feedstocks. Offered with brushless DC or AC motors.

Target use: Livestock farming.

Manufacturer:

Agsol

Distributor(s):

Agsol

Distribution channels:

Large distributor

# SPECS | Agsol Chaff Cutter

Product models	VI.3	VI.8
Product type	Chaff cutter	Chaff cutter
AC/DC coupled	AC	AC
Voltage range	230 V	230 V
Throughput	>400 kg/h	>600 kg/h
Power rating	1300 W	1800 W
Capacity of PV modules required	1500 W <sub>P</sub>	1500 Wp
PAYGO integration capabilities	No	No



#### AGSOL HAMMER MILL

This hammer mill is used in agro-processing.

TERMS OF SALE

Cash & carry

Manufacturer:

Agsol

Distributor(s):

Agsol

Distribution channels:

Large distributor

# SPECS | Agsol Hammer Mill

Product models	VI.3	VI.8
Product type	Hammer mill	Hammer mill
AC/DC coupled	AC	AC
Voltage range	230 V	230 V
Throughput	60 kg/h	80 kg/h
Power rating	1,300 W	1,800 W
Capacity of PV modules required	I,500 ₩p	1,500 W <sub>P</sub>
PAYGO integration capabilities	No	No



### AGSOL MAIZE THRESHER

Agsol's maize thresher removes maize kernels from dried cobs. It can be adjusted to accommodate larger or smaller cob sizes. It is offered with brushless DC or AC motors.

TERMS OF SALE

Cash & carry

Manufacturer:

Agsol

Distributor(s):

Agsol

Distribution channels:

Large distributor

# SPECS | Agsol Maize Thresher

Product models	V0.5	V0.75
Product type	Maize thresher	Maize thresher
AC/DC coupled	AC	AC
Voltage range	230 V AC	230 V AC
Throughput	>1,500 kg/h	>1,500 kg/h
Power rating	500 W	500 W
Capacity of PV modules required	I,000 Wp	I,000 Wp
PAYGO integration capabilities	No	No



TERMS OF SALE

Cash & carry

### AGSOL RICE MILL/MAIZE HULLER

Agsol's rice mill/maize huller is capable of producing either brown or white rice as well as taking the hard outer shell off of maize. The machine incorporates an extraction fan to separate the husk and chaff and has an easily adjusted pressure dial to increase or decrease the degree of milling. It is offered with brushless DC or AC motors.

Manufacturer:

Agsol

Distributor(s):

Agsol

Distribution channels:

Large distributor

# SPECS | Agsol Rice Mill/Maize Huller

Product models	VI.3	VI.8
Product type	Rice mill/maize huller	Rice mill/maize huller
AC/DC coupled	AC/DC AC/DC	
Voltage range	230 V AC	230 V AC
Throughput	Rice: 135 kg/h Maize: 50 kg/h	Rice: I 60 kg/h Maize: 70 kg/h
Power rating	1,300 W	I,800 W
Capacity of PV modules required	I,500 ₩p	I,500 ₩p
PAYGO integration capabilities	No	No

### COOLING SOLUTIONS

### **Cooling Solutions – List of Featured Products**

- I. Beier Fridges/Freezers
- 2. <u>Ecozen Ecofrost</u>
- 3. <u>InspiraFarms Modular Pack-Houses & Cold Storage Juka Solar Freezers</u>
- **V** 4. M-KOPA Solar Powered 100L Fridge
  - 5. Omnivoltaic Containerized Cold Room
- **♥** 6. Phocos FR 100, 170, 240
  - 7. Savanna Circuit Tech Maziwa Plus Pre Chiller Mini
  - 8. Savanna Circuit Tech Maziwa Plus Pre Chiller Pro
  - 9. Savanna Circuit Tech Sav Cold-BMC
- **V** 10. <u>SolarNow Fridges/Freezers</u>
- V II. Steca PF 166-H | PF 240-H
- V 12. <u>SunDanzer BFRV55</u>
- V 13. SunDanzer Direct Drive Ice Pack Freezer
  - 14. Suntech Milk Cooling Tanks
- V 15. <u>Unocool 165</u>

### COOLING SOLUTIONS

### **Cooling Solutions – Introduction**

The cooling solutions vary from solar fridges and freezers to solar cold rooms, solar ice-cube makers, and solar milk tanks.

### **Solar Fridges and Freezers**

Solar fridges and freezers provide various solutions and applications, including the preservation of juices, meat, fish, and milk, as well as cooling and ice production. The medical sector can use them for drug and vaccine storage. In this catalog, all solar fridges and freezers are solar products, powered by solar panels, with a voltage system of 12 and 24 V DC. Most solar fridges use batteries to ensure continuous energy service; however, some have very effective insulation capabilities, which allow them to function without battery power. If powered by PV panels, the equipment may not draw enough solar energy to maintain low refrigeration temperatures in severe cloud cover or at night;

therefore, the equipment must preserve low temperatures with high-efficiency insulation, draw reserve power, or couple with another source of power (e.g., a battery).

The capacity of the fridges and freezers is expressed in volume capacity (liters), which manufacturers usually indicate. Freezers operate only at negative temperatures in Celsius (up to -18 °C [-0.4 °F]), while some fridges or refrigerators can operate dually.

In most cases, solar fridges and freezers are imported from Europe and the United States of America.

### **Solar Cold Rooms**

Solar cold rooms have a variety of applications. Their cooling temperatures can be adjusted and monitored.

### COOLING SOLUTIONS

The structure of their cooling chambers enables the preservation of fruits and vegetables (usually at positive temperatures) and the preservation of meat and fish (usually at negative temperatures) over long periods. In general, most cold rooms are large industrial units, but smaller sizes are also manufactured locally. In this catalog, all cold rooms are powered by solar panels with varying voltage systems (AC and DC).

#### Solar Ice-cube Makers

The solar ice-cube makers are machines that produce ice in large quantities. These machines are useful for people who need ice in large quantities daily, such as fishers or fish sellers who need to preserve and transport fish. Ice-cube makers are powered by solar panels but run with AC voltage.

#### **Solar Milk Tanks**

Solar milk tanks, which are generally in the shape of a tank or a cistern, allow the refrigeration of raw milk from animal milking to slow down the degradation of milk quality. Such tanks usually operate at a positive temperature of approximately 4 °C (39.2 °F). The capacity of these tanks (measured in liters) varies by model.



# TERMS OF SALE Cash & carry

### BEIER DC 12/24 V SHOWCASE

This product is useful for the cold storage of soft drinks.

Target use: Shops and restaurants.

#### Manufacturer:

Beier Shaoxing Shangyu Beier Electronic Co., Ltd. Corporation China

### Distributor(s):

Center for Alternative Technologies

#### Distribution channels:

# SPECS | Beier DC 12/24 V Showcase

Product information	
Product type	Refrigerator
AC/DC coupled	DC
Voltage range	12/24V DC
Storage capacity	207 L
Operating temperature	0 °C to 10 °C (32 °F to 50 °F)
Power (energy consumption)	72 W
Product dimensions	490 × 600 × 1,760 mm
PAYGO integration capabilities	No



### **ECOFROST**

This is a cold storage room.

Target use: Milk industry and farming.

TERMS OF SALE

Cash & carry

### Manufacturer:

Ecozen

Survey No. 134/1, 134/2, 130/3,

Dehu Road, Katraj Bypass, Tathawade, Pune - 411 033, Maharashtra, India

### Distributor(s):

Ecozen

### Distribution channels:

Direct retail

Online retail

# SPECS | Ecofrost

Product information	
Product type	Cold storage room
AC/DC coupled	AC
Voltage range	
Storage capacity	Customizable
Operating temperature	4 °C to 10 °C (39.2 °F to 50 °F)
Power (energy consumption)	5,000 W
Capacity of pv modules required	5,000 W
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

Flexible installments

# INSPIRAFARMS MODULAR PACK HOUSES & COLD STORAGE

On-grid/solar/hybrid-powered modular cold storage.

**Target use:** Farms, agribusinesses, processors, third party logistics/distribution companies, and exporters.

Manufacturer:

InspiraFarms

Kenya

Distributor(s):

InspiraFarms

Distribution channels:

## SPECS | Inspirafarms Modular Pack Houses & Cold Storage

Product information	
Product type	Pack houses
AC/DC coupled	AC
Voltage range	3 phase
Storage capacity	75,000 L
Operating temperature	4 °C to 10 °C (39.2 °F to 50 °F)
Power (energy consumption)	
Capacity of PV modules required	9,300 W
PAYGO integration capabilities	No



### M-KOPA SOLAR POWERED 100 L FRIDGE

This product is a 100 L solar-powered fridge.

TERMS OF SALE

Cash & carry

PAYGO

#### Manufacturer:

M-KOPA Solar Kenya Ltd. Chania Avenue, Off Ring-Road, Kilimani, Nairobi Kenya

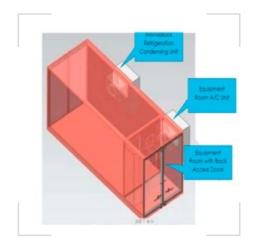
### Distributor(s):

M-KOPA Solar Kenya

#### Distribution channels:

# SPECS | M-KOPA Solar Powered 1001 Fridge

Product information	
Product type	Refrigerator
AC/DC coupled	DC
Voltage range	9-16 V DC
Storage capacity	96 L
Operating temperature	
Power (energy consumption)	< 200 Wh/day
Capacity of PV modules required	80 W
PAYGO integration capabilities	Yes



TERMS OF SALE

Cash & carry

# OMNIVOLTAIC CONTAINERIZED COLD ROOM

The Omnivoltaic Solar Powered AC System Series are designed to provide AC power supply to standard cold systems, via a built-in pure sinusoidal waveform inverter (three phase). The AC power generated is comparable to a commercial grid AC power source and is suitable to most commercially available AC products up to the ratings. This series has a battery capacity of 47 kWh.

**Target use:** Farms, agribusinesses, processors, logistics/distribution companies, and exporters.

### Manufacturer:

Nairobi, Kenya

Omnivoltaic Energy Solutions (Kenya)
Co., Ltd.
No.12, Masaba Road, Upper Hill,

### Distributor(s):

Omnivoltaic Energy Solutions (Kenya) Co., Ltd.

#### Distribution channels:

# SPECS | Omnivoltaic Containerized Cold Room

Product information	
Product type	Pack houses
AC/DC coupled	AC
Voltage range	3 phase, 380 V
Storage capacity	20-foot or 40-foot walk-in storage space
Operating temperature	2 °C to 8 °C (35.6 °F to 46.4 °F)
Power rating	2,400 W
Power (energy consumption)	667 W
Capacity of PV modules required	15,600 W
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

### PHOCOS FR 100, 170, 240

The Phocos FR Series can be used with 12V or 24V batteries. It can operate as a refrigerator or freezer by simply adjusting the thermostat. The FR series units contain a maintenance-free brushless DC compressor for direct connection to a battery and do not require an inverter to operate. Energy-efficient features, such as extra-thick insulation and a lockable lid, especially suit them for solar-powered applications. The FR 170 MP and FR 240 MP models also include space for a battery with an integrated battery compartment.

Target use: Medium and small commercial.

### Manufacturer:

Phocos Americas, Inc. Tucson, Arizona USA

### Distributor(s):

Center for Alternative Technologies

### Distribution channels:

# SPECS | Phocos FR 100, 170, 240

Product model	FR 100	FR 100	FR 100
Product type	Refrigerator/freezer		
AC/DC coupled	DC		
Voltage range	12/24 V DC auto recognition		
Storage capacity	104 L	170 L	240 L
Operating temperature	+8 °C (46.4 °F) fridge mode -18 °C (-0.4 °F) deep-freezer mode	+6 °C (42.8 °F) fridge mode -12 °C (-10.4 °F) for other models (deep-freezer mode)	+6 °C (42.8 °F) fridge mode -12 °C (-10.4 °F) for other models (deep-freezer mode)
Power (energy consumption)	181 Wh/day fridge mode 659 Wh/day deep-freezer mode	166 Wh/day (fridge) 440 Wh/day (freezer)	218 Wh/day (fridge) 552 Wh/day (freezer)
Capacity of PV modules required	70 W	80 W	100 W
PAYGO integration capabilities	No		



TERMS OF SALE Cash & carry

# SAVANNA CIRCUIT TECH-MAZIWA PLUS PRE CHILLER MINI

A portable milk chiller that can be mounted on a motorbike for access to areas with poor roads.

Target use: Milk industry.

#### Manufacturer:

Savanna Circuit Tech, Ltd.

Savanna Business Park, Off Kagundo
Road (next to Sunside Guest House)
Ruai, Nairobi, Kenya
+254 208 000 265
info@sav-circuit.com

### Distributor(s):

Savanna Circuit Tech, Ltd.

#### Distribution channels:

Direct retail

Retail through cooperating SACCOs

### SPECS | Savanna Circuit Tech-Maziwa Plus Pre Chiller Mini

Product models	
Product type	Milk chiller
AC/DC coupled	DC
Voltage range	
Storage capacity	100 L
Operating temperature	
Power rating	
Power (energy consumption)	
Capacity of PV modules required	50 W
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

### SAVANNA CIRCUIT TECH-MAZIWA PLUS PRE CHILLER PRO

This product is used for the milk industry.

Target use: Milk industry.

#### Manufacturer:

Savanna Circuit Tech, Ltd.

Savanna Business Park, Off Kagundo
Road (next to Sunside Guest House)
Ruai, Nairobi, Kenya
+254 208 000 265
info@sav-circuit.com

### Distributor(s):

Savanna Circuit Tech, Ltd.

#### Distribution channels:

Direct retail

Retail through cooperating SACCOs

### SPECS | Savanna Circuit Tech-Maziwa Plus Pre Chiller Pro

Product models	
Product type	Milk chiller
AC/DC coupled	DC
Voltage range	
Storage capacity	800 L
Operating temperature	
Power rating	
Power (energy consumption)	
Capacity of PV modules required	160 W
PAYGO integration capabilities	No



TERMS OF SALE Cash & carry

# SAVANNA CIRCUIT TECH-SAV COLD-BMC

This product is used for the milk industry.

Target use: Milk industry.

#### Manufacturer:

Savanna Circuit Tech, Ltd.

Savanna Business Park, Off Kagundo
Road (next to Sunside Guest House)
Ruai, Nairobi, Kenya
+254 208 000 265
info@sav-circuit.com

### Distributor(s):

Savanna Circuit Tech, Ltd.

#### Distribution channels:

Direct retail
Retail through cooperating SACCOs

### SPECS | Savanna Circuit Tech-Sav Cold-Bmc

Product models	
Product type	Milk chiller
AC/DC coupled	AC or DC
Voltage range	
Storage capacity	100 L
Operating temperature	
Power rating	
Power (energy consumption)	
Capacity of PV modules required	6.4 kW
PAYGO integration capabilities	No





TERMS OF SALE

Cash & carry

### SOLARNOW DC FRIDGES

This product is used for the cold storage of soft drinks.

Target use: Shops and restaurants.

Manufacturer:

SolarNow B.V. Uganda Distributor(s):

SolarNow Services (K) Ltd.

Distribution channels:

## SPECS | SolarNow DC Fridges

Product models	35	112		
Product type	Refrigerator/freezer	Refrigerator/freezer		
AC/DC coupled	DC	DC		
Voltage range	12/24V DC	12/24 V DC		
Storage capacity	35 L	112 L		
Operating temperature	-18 °C to +10 °C (-0.4 °F to 50 °F)	-18 °C to +10 °C (-0.4 °F to 50 °F)		
Power (energy consumption)	45 W	65 W		
Capacity of PV modules required	Battery operated	Battery operated		
Product dimensions	556 × 340 × 485 mm (width × depth × height)	802 × 485 × 718 mm (width × depth × height)		
PAYGO integration capabilities	No	No		



TERMS OF SALE

Cash & carry

### STECA PF 166-H | PF 240-H

Steca PF Solar Refrigerators are highly efficient DC energy-saving refrigerators specially designed for off-grid solar-powered applications, including medical clinics, camps, and residential homes. The product can be used either as refrigerators or freezers with fully programmable temperature controls.

**Target use:** Preservation of juices, meat, fish, milk; production of ice; cooling and storage of drugs and vaccines.

#### Manufacturer:

Steca

Katek Memmingen Gmbh

Mammostraße I

87700 Memmingen

Germany

### Distributor(s):

Davis & Shirtliff

Go Solar Ltd.

Solagen Power Ltd.

#### Distribution channels:

## SPECS | Steca PF 166-H | PF 240-H

Product models	PF 166-H	PF240-H		
Product type	Refrigerator/freezer	Refrigerator/freezer		
AC/DC coupled	DC	DC		
Voltage range	12/24 V DC automatic battery voltage detection	12/24 V DC automatic battery voltage detection		
Storage capacity	166 L	240 L		
Operating temperature	+2 °C to +12 °C (35.6 °F to 53.6 °F)	+2 °C to +12 °C (35.6 °F to 53.6 °F)		
Power (energy consumption)	70 W	100 W		
Capacity of PV modules required	80 W	120 W		
PAYGO integration capabilities	No	No		



TERMS OF SALE

Cash & carry

### SUNDANZER BFRV55

Prequalified by world health authorities, the SunDanzer BFRV55 provides vaccine storage using solar direct-drive battery-free technology. This unit is equipped with thermal storage packs to provide cooling when the product lacks power. Designed in conjunction with DIVAF and PATH, the BFRV55 solves a very important problem in the vaccine cold chain by eliminating the need for batteries.

Target use: Medical.

Manufacturer:

SunDanzer

420 E Aviation #110

Tucson, Az 85714

Distributor(s):

African Energy

Solagen Power Ltd.

Distribution channels:

Online retail

# SPECS | SunDanzer BFRV55

Product models	
Product type	Refrigerator
AC/DC coupled	DC
Voltage range	12V DC
Storage capacity	55 L
Operating temperature	2 °C to 8 °C (35.6 °F to 46.4 °F)
Holdover time	83 h 29 min At 43 °C (109.4 °F)
Power (energy consumption)	
Capacity of PV modules required	400 Wp
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

# SUNDANZER DIRECT DRIVE ICE PACK FREEZER

SunDanzer's Direct -Drive Ice Pack Freezer (DDF50) solar direct-drive water pack freezer connects directly to the solar array and requires no batteries or charge controllers to operate. The unit freezes ice packs for use in vaccination projects and is designed to work side by side with the BFRV55 or BFRV15 refrigerator. The unit naturally preconditions the ice packs each morning. The product produces 2.4 kg of ice daily.

Target use: Medical.

### Manufacturer:

SunDanzer 420 E Aviation #110 Tucson, AZ 85714

### Distributor(s):

African Energy Solagen Power Ltd.

#### Distribution channels:

Online retail
Direct retail

### SPECS | SunDanzer Direct Drive Ice Pack Freezer

Product models	
Product type	Ice pack freezer
AC/DC coupled	DC
Voltage range	12V DC
Storage capacity	30 L
Operating temperature	2 °C to 8 °C (35.6 °F to 46.4 °F)
Holdover time	
Power (energy consumption)	
Capacity of PV modules required	
PAYGO integration capabilities	No





TERMS OF SALE

Cash & carry

### SUNTECH MILK COOLING TANKS

This design of milk-cooling plants uses solar energy alone or together with electricity from the grid as a backup. Both energy sources can power the system directly or charge a battery bank, which powers the system at night. The power rating refers to the AC power rating for AC-powered appliances.

**Target use:** Milk farmers, dairy farm cooperatives, dairy processors, and small dairy businesses.

#### Manufacturer:

Suntech Power Ltd.

Head Office – Industrial Area

Finken Suntech Center –

Homabay Road

P.O. Box 2768 – 00200, Nairobi

### Distributor(s):

Suntech Power Ltd.

#### Distribution channels:

## SPECS | Suntech Milk Cooling Tanks

Product models	MPV100	MPV300	MPV500	MPV800	MPV1000	MPVI500	MPV2000		
Product type	Solar milk cooling tanks								
AC/DC coupled	AC								
Voltage range	230 V AC	230 V AC	230 V AC	230 V AC	380 V AC	380 V AC	380 V AC		
Tank capacity	125 L	332 L	523 L	850 L	1070 L	1518 L	2,030 L		
Operating temperature	4°C (39.2 °F)								
Power rating	703 W	1,303 W	1,612W	2,396 W	3,066 W	3,597 W	4,054 W		
Capacity of PV modules required	1,756 W	3,258 W	4,030 W	5,990 W	7,665 W	8,993 W	10,135 W		



## UNOCOOL 165

Solar-powered fridge.

Target use: Household use.

TERMS OF SALE

Cash & carry

#### Manufacturer:

Global Ice Tec Ag

Marketing + Vertrieb

Schillstraße 10

10785 Berlin

Info@Global-Ice-Tec.com

#### Distributor(s):

Sollatek Kenya, Ltd.

#### Distribution channels:

Direct retail

## SPECS | Unocool 165

Product information	
Product type	Refrigerator
AC/DC coupled	DC
Voltage range	10 – 40 V DC
Storage capacity	140 L
Operating temperature	+4 °C to +12 °C (39.2 °F to 53.6 °F)
Power (energy consumption)	50 – 80 W
Capacity of PV modules required	120 –180 W
Product dimensions	1,300 × 595 × 636 mm
PAYGO integration capabilities	No

## FOOD DRYERS

#### Food Dryers – List of Featured Products

I. Village Industrial Power 10 kW

### FOOD DRYERS

#### **Food Dryers – Introduction**

Off-grid food dryers are generally used for the preservation and transformation of food (e.g., fruits and vegetables, meat, fish, and medicinal herbs) and can be operated on site immediately after a harvest. For the majority of the ten targeted countries in this catalog, off-grid communities face a particular challenge: Large quantities of agricultural products can spoil due to inadequate infrastructure and insufficient processing capacities, even during the traditional process of open-air drying. For such communities, solar food dryers have the potential to prevent food losses, generate income, and promote food security.

Food dryers are mostly produced locally and come in different sizes and shapes, often tailored to customer needs. Some are solely thermal, while others have ventilation systems powered by small PV panels.

In this catalog, solar food dryers fall into several categories:

Category	Examples
Direct drying	Solar box dryers
Indirect drying	Solar cabinet dryers
Mixed-mode drying	Solar tunnel dryers
Hybrid drying	Hybrid solar/biomass cabinet dryers
Natural air convection	Small-scale solar box dryers
Forced convection (with air circulation fans)	Solar tunnel dryers

#### **Special Considerations**

Some models are simple and inexpensive. More sophisticated types have temperature and humidity monitoring. For protection and hygiene, air filters and insect screens are useful. Manufacturers usually specify product-drying times in days or hours, which vary from food to food.



TERMS OF SALE
Lease model or
complete purchase

### VIP IOKW

Village Industrial Power's 10-kW unit is the product of many years of learning in the field. It addresses the need for energy and agricultural processing by using the resources available to farmers and has applications for energy generation, crop drying, and maize processing.

Target use: Fruit drying, vegetable drying, and fish drying.

#### Manufacturer:

Village Industrial Power
Jamii Court A, Off Parliament Road
Syokimau, Machakos
Kenya
+254 701 257 233
info@villageindustrialpower.com

#### Distributor(s):

Village Industrial Power

#### Distribution channels:

Direct retail

## SPECS | VIP 10KW

Product information		
Product type	Biomass powered electrical, thermal, and mechanical generator	
Electrical output	8 kW	
Thermal output	60 kW	
Mechanical output	I2 kW	
AC/DC coupled	AC	
Electrical efficiency	10 %	
Thermal efficiency	50 %	
PAYGO integration capabilities	No	

# AQUACULTURE, LIVESTOCK, AND POULTRY SOLUTIONS

Aquaculture, Livestock, and Poultry Solutions – List of Featured Products

- I. Ecochick Egg Incubators
- 2. Engoho Kuku Farmer 96
- 3. Engoho Kuku Farmer E 300
- **V** 4. Omnivoltaic Fishing Lights

# AQUACULTURE, LIVESTOCK, AND POULTRY SOLUTIONS

This section consists of solar products for fishing lights, livestock, and poultry. Solar-powered egg incubators vary by size and capacity, depending on the needs of smallholder farmers to provide chickhatching solutions to farmers, especially in rural areas without electricity. Incubators ensure that eggs hatch in bulk, which is an efficiency that many farmers prefer to the natural hatching process. Because incubators boost poultry production, they often result in greater income generation for communities and empower women and youth in rural communities. For example, through new poultry-raising opportunities facilitated by the NGO Tanager in Burkina Faso, local women improved their decision-making skills, gained market inclusion, and increased their societal status (Agrilinks 2019).

#### **Special Considerations**

In selecting an incubator, it is useful to consider a product's automation capabilities. For example, many incubators automate egg turning, temperature and humidity controls, and more.





## ECOCHICK EGG INCUBATORS

This is an egg incubator that can be used for hen, goose, guinea fowl, quail, ostrich, and turkey eggs.

Target use: Individual, small, medium, and large poultry farmer.

TERMS OF SALE

Cash & carry

#### Manufacturer:

Ecochicks Poultry, Ltd. Nairobi, Kenya +254 727 087 285

#### Distributor(s):

Ecochicks Poultry, Ltd.

#### Distribution channels:

Direct retail

## SPECS | ECOCHICK Egg Incubators

Product models	56 Eggs	I 28 Eggs
Product type	Egg incubator	Egg incubator
AC/DC coupled	AC or DC	AC or DC
Voltage range	12 V DC / 230 V AC	12 V DC / 230 V AC
Power rating	80 W	80 W
PAYGO integration capabilities	No	No



## TERMS OF SALE Cash & carry

## ENGOHO E 96

Solar-powered egg incubator (full setter, full hatcher) with 98% efficiency.

Target use: Chicken farmers.

#### Manufacturer:

Engoho Kuku Farmer

Development House, First Floor

Moi Avenue, Nairobi

Kenya

+254 727 474 045

#### Distributor(s):

Engoho Kuku Farmer

#### Distribution channels:

Direct retail

## SPECS | ENGOHO E 96

Product information	
Product type	Egg incubator
Egg capacity	96 eggs
Capacity of PV modules required	120 W
Voltage range	I2V DC or 240 V AC with adapter
Automation	Automatic: Turning, temperature control, and humidity
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

## ENGOHO E 300

This solar-powered egg incubator is a full setter, full hatcher that has 98% efficiency. It has automatic turning, temperature control, ventilation, and humidity control.

Target use: Chicken farmers.

#### Manufacturer:

Engoho Kuku Farmer

Development House, First Floor

Moi Avenue, Nairobi

Kenya

+254 727 474 045

#### Distributor(s):

Engoho Kuku Farmer

#### Distribution channels:

Direct retail

## SPECS | ENGOHO E 300

Product information	
Product type	Egg incubator
Egg capacity	300 eggs
Voltage range	12 V DC or 120 V AC with adapter
Automation	Automatic:Turning, temperature control, and humidity
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

# OMNIVOLTAIC FISHING LIGHTS C300 HS2B-144\_LB2\_LFTG10-12

This has waterproof capability with an International Protection (IP) code rating of 67, which means that the unit can be dropped into a body of water up to a meter deep for half an hour and is resistant to dust.

Target use: Fishermen.

#### Manufacturer:

Omnivoltaic Energy Solutions (Kenya) Co., Ltd.

No.12, Masaba Road, Upper Hill, Nairobi, Kenya

#### Distributor(s):

Omnivoltaic Energy Solutions (Kenya) Co., Ltd.

#### Distribution channels:

Wholesale

# SPECS | OMNIVOLTAIC FISHING LIGHTS C300 HS2B-144\_LB2\_LFTG10-12

Product models	C300	HS2B-144_LB2_LFTG10-12
Product type	Fishing light	Fishing light
Lamp display/output	I piece of the item: 300 lumens	I piece: 200 lumens led bulb I piece: I,000 lumen green-colored fishing tube light
Lighting duration	12 hours	5 hours on led bulb and torch 10-13 hours on fishing light tube
Required solar panel size	12W	55 W
AC/DC coupled	DC	DC
Battery size	8.8 Ah rechargeable lithium NMC battery	12 Ah lithium iron phosphate
PAYGO integration capabilities	Yes	Yes

#### **Pumping Solutions – List of Featured Products**

- VI. Dayliff SUNFLO-A Series
  - 2. Dayliff SUNFLO-X Series
  - 3. <u>Dayliff SUNFLO-B Series</u>
  - 4. Dayliff SUNFLO-S Series
  - 5. <u>Divine Solar Pumps</u>
- **♥** 6. Futurepump SF2
  - 7. Grundfos CR Flex Series
  - 8. Grundfos SQ Flex Series, centrifugal
- 9. Grundfos SQ Flex Series, helical
- V 10. Lorentz PS2-100 Series
  - II. Lorentz PS2-I50 HR-07S
- V 12. Lorentz PS2 Series
  - 13. Lorentz PS-CS-F
  - 14. Lorentz PSK2 Submersible Pumps
  - 15. Lorentz PSK2 Surface Pumps
  - 16. Omnivoltaic Solar Pumps
- V 17. Shakti Pumps
  - 18. Shurflo DC Booster Pumps
- V 19. SunCulture Rainmaker 2C
- **2**0. <u>SunCulture Rainmaker 2S</u>

- V 21. Sunlight Pump JSPBL0.3/HF2.4-5
  - 22. Sun Pump SDS-T Series DC Submersible Pumps
  - 23. Suntron QB-60 DC Surface Pump
  - 24. <u>Suntron Submersible Pumps</u>
  - 25. Villaya Solar Water Pumping System

**♥** = VeraSol-tested/-certified

While solar water pumps vary in size, this catalog focuses on solar pumps with a power rating between 150 watts (W) to 10 kilowatts (kW) (13 horsepower [HP]). Solar pumps are one part of the pumping system that involves three key components: the pumping mechanism itself, the pump controller, and the solar energy-generating technology (i.e., solar panels and inverters, when needed).

Pumps are classified either as surface pumps or submersible pumps depending on the depth of their submersion in a water source. **Surface pumps** are designed to pump water from surface sources, such as rivers, ponds, and shallow wells. They are placed above the surface of the water and should not be submerged. They are designed to draw water to a maximum depth of eight meters, beyond which submersible pumps are used. **Submersible pumps** are fully submerged in water and include a hermetically sealed motor which is close-coupled to

the body of the pump.

**Direct current (DC) pumps** draw power directly from solar panels without inverting. Alternating current (AC) pumps require an inverter to transform the DC power from the panels into AC power. Both types of solar pumps require an electronic-pump controller. One of the key features of the controller, the Linear Current Booster (LCB), boosts the current from the solar array by lowering the voltage, which translates the current and voltage available from the PV panels into a combination that better serves the pump's power requirements. The LCB enables pumping to operate even in the low-light conditions of early mornings, late evenings, and cloudy days. A pump's control box also protects it from current and voltage spikes and enables its sensors, such as the float switch, to activate and deactivate the pump. Some controllers also have remote monitoring capabilities.

DC pumps can operate without a controller while connected to a battery system. External power-storage systems, such as batteries, allow pumping to occur at night and in low-light conditions. Such storage systems allow pressure boosting to provide a continuous water supply at any time for optimal output. Most solar water-pumping systems, however, do not have energy storage and, therefore, can only operate within daylight hours.

#### **Pump Sizing**

The process of selecting the best pump system for a specific purpose involves several steps, the first of which is sizing. During the sizing process, a user must evaluate several parameters, such as flow rate and total dynamic head. Sizing is a technical process that requires the analysis of qualified personnel and

technicians to get an accurate fit.

Various online resources are available to assist in determining the correct pump for a particular application, including pump-sizing resources on the websites of many manufacturers. Some manufacturers also sell complete plug-and-play solar systems, as featured in this catalog, which come equipped with solar panels, pump controllers, and solar pumps. In most cases, because companies sell pumps as singular units, users must complete the process of sizing.

#### **Special Considerations**

Because it is essential to seek the advice of qualified technical experts to achieve correct sizing, this catalog does not delve into the technical details of pump sizing.

However, in general, the sizing process involves the following steps:

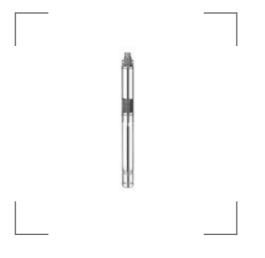
	Objective	Considerations
Step I	Determine if a surface or submersible pump is suitable for a particular application	What is the source of water, river, water pan, shallow well, borehole.
Step 2	Determine the daily water requirement	How many liters is the pump required to move during the day within prime daylight hours?
Step 3	Determine if the water source can produce enough water to supply the pump system	For example, the required water amount may be 100 liters per hour (L/h); however, the water source may only supply 50 liters per hour. For boreholes, wells, or streams, if flowrates are unknown, end users can conduct test-pumping
Step 4	Determine the total dynamic head	How high does the pump need to move the water?  Measurements must account for the margin of friction loss
Step 5	Determine the correct pump make and model by referencing the pump flow chart, as provided by the manufacturer	
Step 6	Estimate the balance of the system	This includes the wiring, piping, and necessary fittings

#### **Pump Controllers**

The primary function of the controller is to boost the current of solar modules in low-light conditions while holding the voltage of the solar modules at the maximum power point (i.e., the point of highest power output). This allows a pump to start earlier in the morning and stay running late into the evening. A variety of controllers meet the specific needs of individual pumps, allowing them to maximize their output. DC pump controllers, also known as converters, maximize both the DC current and voltage. AC pump controllers invert the DC current to AC for use by the AC motors. It is also possible to use a solar-pump inverter to convert a grid-powered AC pump to use solar panels without changing the AC pump.

#### **Related Resources**

For calculation sheets, checklists and guidelines, see the <u>Toolbox on Solar Powered Irrigation Systems</u> by the Water and Energy for Food (<u>WE4F</u>) program.



TERMS OF SALE

Cash & carry

### DAYLIFF SUNFLO-A SERIES

Dayliff SUNFLO-A pumps are specifically designed for PV solar-powered water supply from wells and boreholes. The pumps include a rotary-screw design, and the construction material for the rotary screw is stainless steel with a rubber stator. Pumps have a simple structure and feature an inbuilt controller.

Target use: Medium head, low flow applications.

#### Manufacturer:

Davis & Shirtliff
Dundori Road, Industrial Area
Nairobi, Kenya
+254 206 968 000

#### Distributor(s):

Davis & Shirtliff

#### Distribution channels:

Direct retail

Large distributors

Online retail

Retail through kiosks/outlets

## SPECS | Dayliff SUNFLO-A Series

Product models	SUNFLO-A 150H	SUNFLO-A 270H	SUNFLO-A 600H
Product type	Submersible		
Pump type	Centrifugal		
Power rating	150 W	270 W	600 W
Required solar panel size	200 W	400 W	800 VV
AC/DC coupled	DC		
Voltage range	24V DC	36 V DC	48 V DC
Total dynamic head	40 m	70 m	90 m
Max discharge rate	0.6 m <sup>3</sup> /h	0.9 m <sup>3</sup> /h	1.3 m³/h
PAYGO integration capabilities	No		



TERMS OF SALE

Cash & carry

### DAYLIFF SUNFLO-X SERIES

The Dayliff SUNFLO-X range of pumps include high-specification solar-powered centrifugal and helical rotor DC pumps, specifically designed for borehole applications. They feature a remote surface-mounted controller.

Target use: Medium to high head, medium-flow application.

#### Manufacturer:

Davis & Shirtliff
Dundori Road, Industrial Area
Nairobi, Kenya
+254 206 968 000

#### Distributor(s):

Davis & Shirtliff

#### Distribution channels:

Direct retail
Large distributors
Online retail
Retail through kiosks/outlets

## SPECS | Dayliff SUNFLO-X Series

Product models	SUNFLO-X 600 H	SUNFLO-X 1200 H	SUNFLO-X 1800 C
Product type	Submersible		
Pump type	Helical		
Power rating	600 W	1,200 W	1,800 W
Required solar panel size	780 W	1,560 W	2,340 W
AC/DC coupled	DC		
Voltage range	60-120 V DC	120-160 V DC	120-160 V DC
Total dynamic head	80 m	180 m	87 m
Max discharge rate	3 m³/h	I.8 m <sup>3</sup> /h	3 m³/h
Controller requirements	Yes		
PAYGO integration capabilities	No		



TERMS OF SALE

Cash & carry

### DAYLIFF SUNFLO-B SERIES

Dayliff SUNFLO-B pumps are specifically designed for PV solar-powered water supply from wells and boreholes. They have a centrifugal and rotary screw design, and the construction material for the rotary screw design is principally stainless steel with a rubber stator. The centrifugal design features Noryl impellers and stainless-steel chambers. Pumps are supplied complete with a controller, cable connectors, a water-level sensor, solar PV connecting cables, and spare rotor for the helical type.

#### Manufacturer:

Davis & Shirtliff
Dundori Road, Industrial Area
Nairobi, Kenya
+254 206 968 000

#### Distributor(s):

Davis & Shirtliff

#### Distribution channels:

Direct retail

Large distributors

Online retail

Retail through kiosks/outlets

## SPECS | Dayliff SUNFLO-B Series

Product models	SUNFLO-B 120 H	SUNFLO-B 500 C	SUNFLO-B 1000 C
Product type	Submersible	•	
Pump type	Helical	Centrifugal	Centrifugal
Power rating	120 W	500 W	1,000 ₩
Required solar panel size	200 W	800 W	1,600 W
AC/DC coupled	DC		
Voltage range	24V DC	48 V DC	100 V DC
Total dynamic head	58 m	80 m	96 m
Max discharge rate	0.8 m³/h		
Controller requirements	External Controller		
PAYGO integration capabilities	No		



TERMS OF SALE

Cash & carry

### DAYLIFF SUNFLO-S SERIES

The Dayliff SUNFLO-S series of submersible pumps is designed for reliable small-scale water supply from boreholes and wells. They are suited for the remote pumping requirements of livestock watering, irrigation, and other general water supply applications. They include a positive displacement three-chamber diaphragm design and can run dry without damage. An internal bypass is also incorporated to prevent pump damage in the event of delivery cut-off.

Target use: Small-scale water supply from boreholes and wells.

#### Manufacturer:

Davis & Shirtliff
Dundori Road, Industrial Area
Nairobi, Kenya
+254 206 968 000

#### Distributor(s):

Davis & Shirtliff

#### Distribution channels:

Direct retail
Large distributors
Online retail
Retail through kiosks/outlets

## SPECS | Dayliff SUNFLO-S Series

Product models	SUNFLO-S 150	SUNFLO-S 300
Product type	Submersible	Submersible
Pump type	Helical	Centrifugal
Power rating	120 W	300 W
Required solar panel size	200 W	400 W
AC/DC coupled	DC	DC
Voltage range	24V DC	24 V DC
Total dynamic head	60 m	90 m
Max discharge rate	0.32 m <sup>3</sup> /h	0.7 m <sup>3</sup> /h
Controller requirements	External controller	External controller
PAYGO integration capabilities	No	No



TERMS OF SALE

Cash & carry

### DIVINE SPS SERIES

The Divine New Energy solar pump system is designed to meet different watering requirements, such as domestic water, agricultural and forest irrigation, desertification control, etc.

Target use: Vegetable farmers, minimal irrigation schemes.

#### Manufacturer:

Divine New Energy
Jiayuan Road, Xiangcheng District,
Suzhou, China, 215131
+86 512 6957 3873

#### Distributor(s):

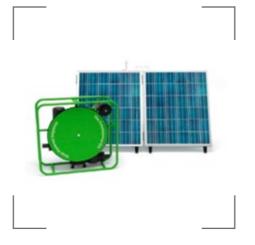
Eco Desh Power Solutions

#### Distribution channels:

Direct retail

## SPECS | Divine SPS Series

Product models	SPS 600	SPS 1100	SPS 1500
Product type	Submersible and centrifugal		
Load	600 W	I,100 W	1,500 W
Required solar panel size	156 W	650 W	1,300 W
AC/DC coupled	AC/DC		
Voltage range	60-120 V DC	60-120 V DC	60-120 V DC
Total dynamic head	4–18 m	43–64 m	II–I6 m
Max discharge rate	1.42-3.75 m <sup>3</sup> /h	0.25–0.5 m <sup>3</sup> /h	12.67–20.83 m³/h
Controller requirements	Controller required		
PAYGO integration capabilities	No		



### FUTUREPUMP SF2

A portable reciprocating piston water pump suitable for smallholder irrigation farming.

Target use: Smallholder farmers.

TERMS OF SALE

Cash & carry

PAYGO

#### Manufacturer:

Futurepump Ltd.

support@futurepump.com

#### Distributor(s):

Davis & Shirtliff

#### Distribution channels:

Direct retail

Large distributors

Online retail

Retail through kiosks/outlets

## SPECS | Futurepump SF2

Product information	
Product type	Surface mounted
Pump type	Piston
Power rating	80–120 W
Required solar panel size	120 W
AC/DC coupled	DC
Voltage range	60 V DC
Total dynamic head	15 m
Max discharge rate	3.6 m³/h
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

### GRUNDFOS CR FLEX SERIES

Grundfos CR Flex is a high-technology multi-stage centrifugal in-line non-self-priming surface pump, specifically designed for water transfer, irrigation, and pressure boosting in solar-powered applications. It is fitted with the advanced MG Flex permanent magnet variable frequency-driven motor.

Target use: Small-scale irrigation, livestock, fish farming, and water supply.

#### Manufacturer:

Grundfos

Poul Due Jensens Vej 7

Dk-8850 Bjerringbro,

Denmark

#### Distributor(s):

Davis & Shirtliff

Epicentre Africa

Irrico International

TransAfrica Water

#### Distribution channels:

Direct retail

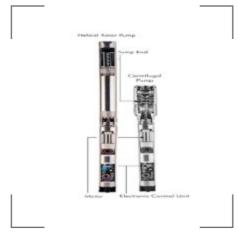
Large distributors

Online retail

Retail through kiosks/outlets

## SPECS | Grundfos CR Flex Series

Product information	
Product type	Surface pump
Pump type	Centrifugal
Load	1,730 W
AC/DC coupled	DC
Voltage range	30–300 V DC, 90 - 240 V AC 50/60 Hz
Total dynamic head	150 m
Max discharge rate	13 m³/h
Controller requirements	Required
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

# GRUNDFOS SQ FLEX SERIES CENTRIFUGAL

The SQFlex system is a reliable water-supply system, based on renewable energy sources, such as solar and wind energy. Thanks to its flexible energy supply and performance, the SQFlex system can be combined and adapted to meet any need at an installation site. The SQFlex system has a wide voltage range, built-in maximum power-point tracking (MPPT), as well as dry-running, voltage, and overload protection. The complete SQFlex pump range consists of I I different pump sizes: five helical rotor pumps for medium to high heads and low to medium flows, and six centrifugal pumps for shallow heads and high flows.

**Target use:** Medium to high heads and low to medium flows, and 6 centrifugal pumps for shallow heads and high flows.

#### Manufacturer:

Grundfos

Poul Due Jensens Vej 7

Dk-8850 Bjerringbro,

Denmark

#### Distributor(s):

Davis & Shirtliff

Epicentre Africa

Irrico International

TransAfrica Water

#### Distribution channels:

Direct retail

Large distributors

Online retail

Retail through kiosks/outlets

### SPECS | Grundfos SQ Flex Series Centrifugal

Product information	
Product type	Submersible
Pump type	Centrifugal
Power rating	1,400 W
AC/DC coupled	AC and DC
Voltage range	30–300 V DC and 90–240 V AC
Total dynamic head	70 m
Max discharge rate	20 m³/h
Controller requirements	External controller
PAYGO integration capabilities	No



TFRMS OF SALE

Cash & carry

# GRUNDFOS SQ FLEX SERIES HELICAL

The SQFlex system is a reliable water supply system based on renewable energy sources, such as solar and wind energy. Thanks to its flexible energy supply and performance, the SQFlex system can be combined and adapted to meet any need on the installation site. The SQFlex system has a wide voltage range, built-in maximum power-point tracking (MPPT), as well as dry-running, voltage, and overload protection. The complete SQFlex pump range consists of I I different pump sizes: five helical rotor pumps for medium to high heads and low to medium flows, and six centrifugal pumps for shallow heads and high flows.

Target use: High head, low to medium-flow applications.

#### Manufacturer:

Grundfos

Poul Due Jensens Vej 7

Dk-8850 Bjerringbro,

Denmark

#### Distributor(s):

Davis & Shirtliff

Epicentre Africa

Irrico International

TransAfrica Water

#### Distribution channels:

Direct retail

Large distributors

Online retail

Retail through kiosks/outlets

## SPECS | Grundfos SQ Flex Series Helical

Product information	
Product type	Submersible
Pump type	Helical
Power rating	I,400 W
Required solar panel size	I,000-4,000 W
AC/DC coupled	AC and DC
Voltage range	30–300 V DC and 90–240 V AC
Total dynamic head	250 m
Max discharge rate	2.8 m³/h
Controller requirements	External controller
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

### LORENTZ PS2-100 SERIES

Self-installed high-efficiency solar-pump system. This system can be powered by a single 60- or 72-cell module in the power range of 180 Wp to 260 Wp. It is also PAYGO-enabled.

Target use: Medium head low flow applications.

#### Manufacturer:

Lorentz

Bernt Lorentz Gmbh & Co. Kg Siebenstuecken 24 24558 Henstedt-Ulzburg, Germany +49 419 388 06700

#### Distributor(s):

African Solar Power Systems

Center for Alternative Technologies Ltd.

Davis & Shirtliff

E.A. Drillcon, Ltd.

Epicenter Africa

Fountain Vent, Ltd.

Harmonic Systems

Solargen Technologies, Ltd.

#### Distribution channels:

## SPECS | Lorentz PS2-100 Series

Product models	PS2-100 AHRP-14S	PS2-100 AHRP-23S
Product type	Submersible	Submersible
Pump type	Helical	Centrifugal
Power rating	150 W	150 W
AC/DC coupled	DC	DC
Voltage range	34-50 V DC	34-50 V DC
Total dynamic head	27 m	18 m
Max discharge rate	1.9 m³/h	2.8 m³/h
PAYGO integration capabilities	Yes	Yes



TERMS OF SALE

Cash & carry

### LORENTZ PS2-150 HR-07S

Lorentz PS 150 HR-07S Solar Submersible Pump is a high-specification solar-powered helical DC pump, specifically designed for reliable small-scale water supply from boreholes and wells and is the ideal solution for remote pumping requirements in livestock watering, irrigation and general water-supply applications. Pumps feature a remote surface-mounted controller.

#### Manufacturer:

Lorentz

Bernt Lorentz Gmbh & Co. Kg Siebenstuecken 24 24558 Henstedt-Ulzburg, Germany +49 419 388 06700

#### Distributor(s):

African Solar Power Systems

Center for Alternative Technologies Ltd.

Davis & Shirtliff

E.A. Drillcon, Ltd.

Epicenter Africa

Fountain Vent, Ltd.

Harmonic Systems

Solargen Technologies, Ltd.

#### Distribution channels:

## SPECS | Lorentz PS2-150 HR-07S

Product information	
Product type	Submersible
Pump type	Helical
Power rating	300 W
AC/DC coupled	DC
Voltage range	50 V DC
Total dynamic head	60 m
Discharge volume	Max I.4 m <sup>3</sup> /h
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

### LORENTZ PS2 SERIES

Solar submersible pump system for 4-inch wells.

**Target use:** Farmers, water utility companies, manufacturing companies, ngos, international organizations.

#### Manufacturer:

Lorentz

Bernt Lorentz Gmbh & Co. Kg

Siebenstuecken 24

24558 Henstedt-Ulzburg, Germany

+49 419 388 06700

#### Distributor(s):

African Solar Power Systems

Center for Alternative Technologies Ltd.

Davis & Shirtliff

E.A. Drillcon, Ltd.

Epicenter Africa

Fountain Vent, Ltd.

Harmonic Systems

Solargen Technologies, Ltd.

#### Distribution channels:

# SPECS | Lorentz PS2 Series

Product models	PS2-600 C-SJ8-5	PS2-150 C-SJ5-8	PS2-200 HR -07	PS2-4000 C-SJ8-15	PS2-1800 C-SJ8-15
Product type	Submersible				
Pump type	Helical				
Load	700 W	300 W	300 W	4,000 VV	1,800 W
AC/DC coupled	DC	AC/DC	DC	DC	DC
Voltage range	150 V DC	17–50 V DC and 220–240 V AC	34–100 V DC	238–375 V DC	102-200 V DC
Total dynamic head	15 m	20 m	40 m	80 m	70 m
Discharge volume	I2 m³/h	4.6 m <sup>3</sup> /h	1.3 m <sup>3</sup> /h	13 m³/h	7.6 m <sup>3</sup> /h
Controller requirements	External controller required				
PAYGO integration capabilities	No				



### LORENTZ PS-CS-F

The Lorentz PS CS-F DC Surface Solar Pumps are high-specification solar-powered in-line centrifugal DC pumps, specifically designed for high-flow booster applications, including irrigation, water boosting, and industrial processes. They are also ideal diesel pump replacements.

TERMS OF SALE

Cash & carry

#### Manufacturer:

Lorentz

Bernt Lorentz Gmbh & Co. Kg Siebenstuecken 24 24558 Henstedt-Ulzburg, Germany +49 419 388 06700

#### Distributor(s):

African Solar Power Systems

Center for Alternative Technologies Ltd.

Davis & Shirtliff

E.A. Drillcon, Ltd.

Epicenter Africa

Fountain Vent, Ltd.

Harmonic Systems

Solargen Technologies, Ltd.

#### Distribution channels:

# SPECS | Lorentz PS-CS-F

Product information	
Product type	Surface mounted
Pump type	Centrifugal
Load	700/1,700/4,000 W
AC/DC coupled	DC
Voltage range	150/200/375 V DC
Total dynamic head	Max 70 m
Discharge volume	I2 m³/h
PAYGO integration capabilities	No



TERMS OF SALE

Cash & carry

# LORENTZ PSK2 SUBMERSIBLE SERIES

Solar submersible pump system for 6-inch wells.

**Target use:** Farmers, water utility companies, manufacturing companies, ngos, international organizations.

#### Manufacturer:

Lorentz

Bernt Lorentz Gmbh & Co. Kg Siebenstuecken 24 24558 Henstedt-Ulzburg, Germany +49 419 388 06700

#### Distributor(s):

African Solar Power Systems

Center for Alternative Technologies Ltd.

Davis & Shirtliff

E.A. Drillcon, Ltd.

Epicenter Africa

Fountain Vent, Ltd.

Harmonic Systems

Solargen Technologies, Ltd.

#### Distribution channels:

### SPECS | Lorentz PSK2 Submersible Series

Product models	PSK2-7 C-SJ42-3	PSK2-9-C-SJ8-44	PSK2-9-C-SJ17-11			
Product type	Submersible	Submersible				
Pump type	Centrifugal					
Load	8,000 W	10,000 W	10,000 W			
AC/DC coupled	DC					
Voltage range	575-850 V DC	575-850 V DC	575-850 V DC			
Total dynamic head	30 m	180 m	90 m			
Discharge volume	76 m³/h	12 m³/h	25 m³/h			
Controller requirements	Controller required					
PAYGO integration capabilities	No					



# TERMS OF SALE Cash & carry

### LORENTZ PSK2-SURFACE SERIES

A solar surface pump system.

**Target use:** Farmers, water utility companies, manufacturing companies, ngos, international organizations.

#### Manufacturer:

Lorentz

Bernt Lorentz Gmbh & Co. Kg Siebenstuecken 24 24558 Henstedt-Ulzburg, Germany +49 419 388 06700

#### Distributor(s):

African Solar Power Systems

Center for Alternative Technologies Ltd.

Davis & Shirtliff

E.A. Drillcon, Ltd.

Epicenter Africa

Fountain Vent, Ltd.

Harmonic Systems

Solargen Technologies, Ltd.

#### Distribution channels:

### SPECS | Lorentz PSK2-Surface Series

Product models	PSK2-9 CS-F20-7	PSK2-9 CS-G100- 22/2	PSK2-15-CS F32- 60-2	PSK2-15- CS-G150-12.54	
Product type	Surface mounted				
Pump type	Centrifugal				
Load	10,000 W	10,000 W	15,000 W	15,000 VV	
AC/DC coupled	DC				
Voltage range	575 V DC-850 V DC	575 V DC-850 V DC	575 V DC-850 V DC	575 V DC-850 V DC	
Total dynamic head	80 m	120 m	80 m	135 m	
Discharge volume	22 m³/h	20 m³/h	41 m³/h	25 m³/h	
Controller requirements	Controller required				
PAYGO integration capabilities	No				



# TERMS OF SALE Cash & carry,

PAYGO

### OMNIVOLTAIC SOLAR PUMPS

This is a submersible pump.

Target use: Medium to high head, medium flow applications.

#### Manufacturer:

Omnivoltaic Energy Solutions (Kenya) Co., Ltd. No.12, Masaba Road, Upper Hill, Nairobi, Kenya

#### Distributor(s):

Omnivoltaic Energy Solutions (Kenya) Co., Ltd.

#### Distribution channels:

## SPECS | Omnivoltaic Solar Pumps

Product models	3PSP1.8-10	3PSP2.5-10	3PS3.5-19	4PSP8-7	
Product type	Submersible				
Pump type	Centrifugal				
Power rating	370 W	550 W	1,500 W	1,500 W	
Required solar panel size	800 W	1,600 W	3,200 W	3,200 W	
AC/DC coupled	DC	DC			
Voltage range	48 V DC	48 V DC	96 V DC	96 V DC	
Total dynamic head	19 m	32 m	57 m	35 m	
Max discharge rate	I.8 m³/h	2.4 m³/h	3.5 m³/h	7.2 m³/h	
Controller requirements	External controller				
PAYGO integration capabilities	Yes				



# SHAKTI PUMPS SOLAR DCSSP SERIES

Solar submersible pump system for irrigation.

Target use: Farmers, rural water-supply agencies, fountain operators.

TERMS OF SALE

Cash & carry

#### Manufacturer:

Shakti Pumps Ltd.
Plot No. 401, 402, & 413
Industrial Area
Sector - 3, Pithampur
Dist. Dhar - 454774 (M.P.) India

#### Distributor(s):

SunCulture Ltd.

#### Distribution channels:

### SPECS | Shakti Pumps Solar CDSSP Series

Product models	SOLAR 16.5 DCSSP	SOLAR 20.5 DCSSP	SOLAR 8 DCSSP	SOLAR 34.5 DCSSP	SOLAR 58 DCSSP	SOLAR 8.5 DCSSP	SOLAR 73.5 DCSSP	SOLAR 120 DCSSP
Product type	Submersible							
Pump type	Centrifugal							
Required solar panel size	900 WP	1,200 WP	1,200 WP	1,800 WP	3,000 WP	3,000 WP	4,800 WP	6,750 WP
AC/DC coupled	DC	DC						
Total dynamic head	10 m	10 m	30 m	10 m	10 m	70 m	10 m	10 m
Max discharge rate	16.5 m <sup>3</sup> /h	20.5 m <sup>3</sup> /h	8 m³/h	34.5 m³/h	58 m³/h	8.5 m <sup>3</sup> /h	73.5 m <sup>3</sup> /h	120 m³/h
Controller requirements	Controller required							
PAYGO integration capabilities	No							



TERMS OF SALE Cash & carry

### SHURFLO DC BOOSTER PUMPS

Shurflo DC Booster pumps are designed for reliable general-duty water-transfer applications, their unique design providing easy maintenance and high efficiencies. They have a positive-displacement three-chamber diaphragm design with a built-in check valve, allowing for self-priming operations and the ability to run dry without damage. All pumps also incorporate a pressure switch, providing the facility for automatic on-demand installations. Also, for added reliability, other available features include a twist-on line-strainer and a heat sink recommended for continuous operation in hot conditions. The pumps are battery-compatible.

Target use: General-duty water-transfer applications.

#### Manufacturer:

Pentair Inc.

United States

3545 Harbor Gateway South Suite 103 Costa Mesa, Ca 92626

#### Distributor(s):

Davis & Shirtliff

#### Distribution channels:

Direct retail

Online retail

Retail through kiosks/outlets

Large distributors

# SPECS | Shurflo DC Booster Pumps

Product models	2088	8000	8030
Product type	Surface mounted		
Pump type	Centrifugal		
Power rating	100-120 W	60–90 W	75–140 W
AC/DC coupled	DC	DC	DC
Voltage range	12V DC	12V DC	12V DC
Total dynamic head	20–35 m	20–45 m	20–100 m
Max discharge rate	0.8 m <sup>3</sup> /h	0.35 m <sup>3</sup> /h	0.4 m <sup>3</sup> /h
PAYGO integration capabilities	No		



TERMS OF SALE

Cash & carry

PAYGO

### SUNCULTURE RAINMAKER 2C

TA solar-powered submersible pump packaged with a solar-pump controller with PAYGO capabilities. It is offered in two versions: with a battery and without a battery. Applicable for smallholder farmers with less than one acre.

Target use: Farmers.

#### Manufacturer:

SunCulture, Ltd.
236 Washika Rd
Nairobi
+254 700 327 002

#### Distributor(s):

SunCulture, Ltd.

#### Distribution channels:

Direct retail
Online retail

### SPECS | SunCulture Rainmaker 2C (KUBWA)

Product information	
Product type	Submersible
Pump type	Centrifugal
Required solar panel size	160 W / 310 W
AC/DC coupled	DC
Total dynamic head	20 m
Max discharge rate	3.0 m <sup>3</sup> /h
PAYGO integration capabilities	Yes



TERMS OF SALE

Cash & carry

PAYGO

### SUNCULTURE RAINMAKER 2S

A solar-powered submersible pump packaged with a solar pump controller with PAYGO capabilities. It is offered in two versions: with a battery and without a battery. Applicable for smallholder farmers with less than one acre.

Target use: Farmers.

#### Manufacturer:

SunCulture, Ltd.
236 Washika Rd
Nairobi
+254 700 327 002

#### Distributor(s):

SunCulture, Ltd.

#### Distribution channels:

Direct retail
Online retail

### SPECS | SunCulture Rainmaker 2S (KUBWA)

Product information	
Product type	Submersible
Pump type	Centrifugal
Required solar panel size	160 W / 310 W
AC/DC coupled	DC
Total dynamic head	70 m
Max discharge rate	I.2 m <sup>3</sup> /h
PAYGO integration capabilities	Yes



TERMS OF SALE

Cash & carry

### SUNLIGHT PUMP JSPBL0.3/HF2.4-5

The pump is connected directly to the solar photovoltaic field via a controller. The flow varies depending on the speed of rotation and sunshine.

Target use: Small and medium farmers; community-development farmers.

#### Manufacturer:

**ENNOS AG** 

Aarbergstrasse 5

CH-2560 Nidau

Switzerland

#### Distributor(s):

**Greenserve Ventures** 

Epicenter Africa

Sunken Ltd.

#### Distribution channels:

## SPECS | Sunlight pump JSPBL0.3/HF2.4-5

Product information	
Product type	Surface mounted
Pump type	Centrifugal
Power rating	375 W
Required solar panel size	100–500 WP
AC/DC coupled	DC
Voltage range	17–65 V DC
Total dynamic head	40 m
Maximum discharge rate	2.7 m³/h
PAYGO integration capabilities	Yes



TERMS OF SALE

Cash & carry

# SUN PUMP SDS-T SERIES DC SUBMERSIBLE PUMPS

Sun Pumps SDS-T series pumps are low-cost, high-efficiency, positive-displacement submersibles designed to be an economical solution for the solar water-pumping industry. Constructed out of Ryton and stainless steel, these pumps are durable and corrosion-resistant. They operate on 12 to 30 V DC, which may be supplied from a variety of independent sources, including solar panels or batteries.

**Target use:** Ideal for remote homes, campsites, livestock, small farms, and other needs beyond the power grid.

#### Manufacturer:

Sun Pumps USA

Sun Pumps, Inc.

325 E Main Street

Safford, Arizona, USA 85546

+928 348 9652

#### Distributor(s):

African Energy

#### Distribution channels:

# SPECS | SUN PUMP SDS-T Series DC Submersible Pumps

Product information	
Product type	Submersible
Pump type	SDS - diaphragm submersible pumps
Max load power	126 W
AC/DC coupled	DC
Voltage	12-30 V DC
Total dynamic head	70 m
Maximum discharge rate	0.637 m³/h
PAYGO integration capabilities	No



# SUNTRON QB-60 DC SURFACE PUMP

Booster pump for general-duty water-transfer applications.

TERMS OF SALE

Cash & carry

#### Manufacturer:

Suntech Power Ltd.

Head Office – Industrial Area

Finken Suntech Center

Homabay Road

P.O. Box 2768 – 00200, Nairobi

#### Distributor(s):

Suntech Power Ltd.

#### Distribution channels:

## SPECS | SUNTRON QB-60 DC Surface Pump

Product information	
Product type	Submersible
Pump type	SDS - diaphragm submersible pumps
Power rating	370 W
AC/DC coupled	DC
Voltage range	24V DC
Total dynamic head	30 m
Maximum discharge rate	2.2 m <sup>3</sup> /h
PAYGO integration capabilities	No



# TERMS OF SALE Cash & carry

### SUNTRON SUBMERSIBLE PUMPS

This submersible pump has several applications.

Target use: For medium head, high flow, and high head medium-flow applications.

#### Manufacturer:

Suntech Power Ltd.

Head Office – Industrial Area

Finken Suntech Center

Homabay Road

P.O. Box 2768 – 00200, Nairobi

#### Distributor(s):

Suntech Power Ltd.

#### Distribution channels:

## SPECS | SUNTRON Submersible Pumps

Product information	3S24-DC	3C24-DC
Product type	Submersible	Submersible
Pump type	Helical	Helical
Power rating	200 W	160 W
AC/DC coupled	DC	DC
Voltage range	24V DC	24V DC
Maximum discharge rate	0.6 m³/h, Max dynamic head - 55	2.0 m <sup>3</sup> /h
PAYGO integration capabilities	No	No



TERMS OF SALE

Cash & carry

# VILLAYA SOLAR WATER PUMPING SYSTEM

A solar-powered submersible pump packaged with a solar pump controller with PAYGO capabilities. It is offered in two versions: with a battery and without a battery. Applicable for smallholder farmers with less than one acre.

Target use: Smallholder farmers.

Manufacturer:

Schneider Electric

Distributor(s):

Schneider Electric Kenya

Distribution channels:

### SPECS | Villaya Solar Water Pumping System

Product information		
Product type	Submersible	
Pump type	Centrifugal	
Power rating	180−5,500 W	
AC/DC coupled	AC	
Voltage range	200 V AC, single phase / 200 V AC 3 phase / 400 V AC 3 phase	
Total dynamic head	45 m	
Max discharge rate	2.7 m³/h	
PAYGO integration capabilities	Yes	

### SOLAR SPRAYERS

**Solar Sprayers – List of Featured Products** 

Currently no listings for Kenya

### SOLAR SPRAYERS

#### **Solar Sprayers – Introduction**

Sprayers diffuse liquid chemicals into mists through a process known as atomizing. Farmers and other users operate these products to spray a variety of chemicals, such as disinfectants, fungicides, herbicides, insecticides, and pesticides. Farmers often apply them to row crops (e.g., cotton, cowpeas, groundnuts, tobacco, vegetables, sugarcane, sisal, and maize) and for the control of migrant pests (e.g., locusts, grasshoppers, and armyworms). In some cases, farmers use sprayers as medical solutions to strengthen the immune systems of poultry and the treat mange in pigs and other animals.

Many varieties of sprayers are available in sub-Saharan Africa. This catalog presents solar-powered, handheld models of the spinning-disc type, which are designed for smallholder farmers and low volumes of liquid. Some sprayers come equipped with integrated light-emitting diode (LED) lights to allow spraying at night. Solar sprayers can replace other varieties of sprayers that use disposable batteries,

thus reducing long-term environmental impacts and costs.

#### **Special Considerations**

In selecting the most appropriate sprayer for an activity, it is useful to compare data on run times and charging times as well as battery lifespans.

Users may also consider the types of liquids (e.g., water-based products or CDA formulations) that the sprayer is designed to dispense. Other points of reference for decision-making include the volume capacity, flow rate range (measured in ml/min), and time needed to treat one hectare of land. It is essential to observe the precautions indicated by the manufacturer to minimize risks and promote the safety of operators.