



USAID
FROM THE AMERICAN PEOPLE

ACQUISITION AND ASSISTANCE (A&A) STRATEGY





USAID and its partners enable sustainable, inclusive, and locally led development results through acquisition and assistance.

A&A Strategy Vision

Objective 1:

A&A workforce enabled, equipped, and empowered to further USAID's development and humanitarian assistance mission.



WHAT WE ARE ALREADY DOING



Utilizing A&A expertise of **Foreign Service National workforce.**



New **COR/AOR Mentoring Program**



Launched pilot program to **hire recently immigrated FSN A&A Specialists** more quickly.

Objective 2:

**Streamlined and effective A&A
integrated throughout the
Agency's development approach.**



WHAT WE ARE ALREADY DOING



Aligning **ADS 201** and **ADS 300** series.



Launched a user-friendly **COR/AOR Toolkit.**



Business Process Improvement **updating and consolidating A&A templates** and resources.

Objective 3:

A more diverse set of partners engaged to implement locally led development solutions.



WHAT WE ARE ALREADY DOING



Provide **SAM registration support** (escalate urgent needs) and provided support for local organizations.



Launched new **sub-opportunities portal** on WorkWithUSAID.org.



Reduced and limited burdensome documentation **for assistance awards.**

WHAT WE ELSE WILL WE DO



Pilot ways to **translate applications** from local languages to English.



Expand **cost recovery** options.

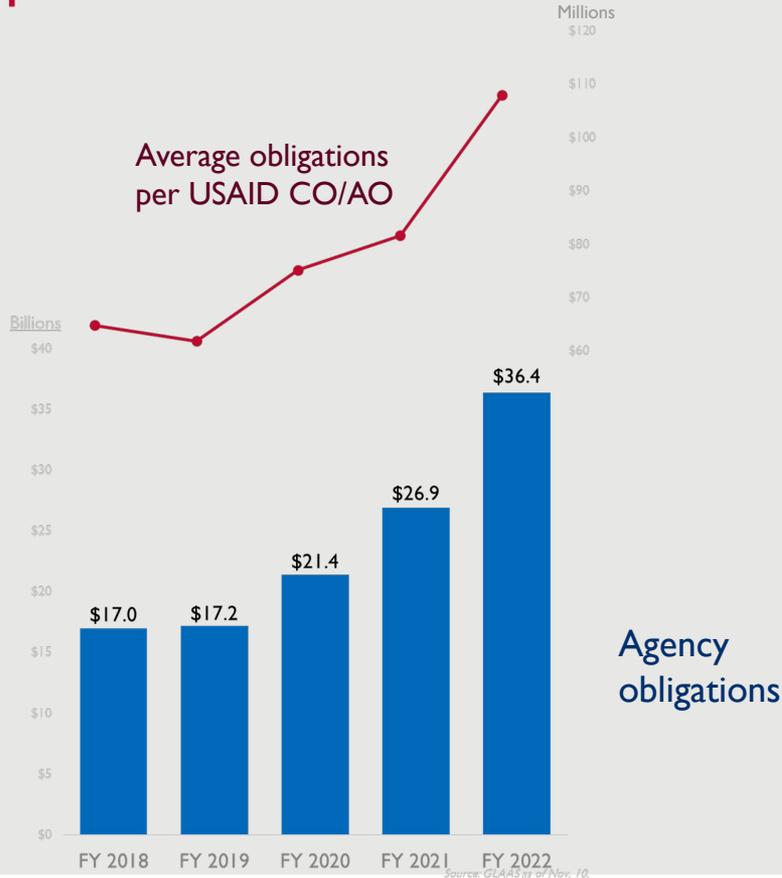


Improve Agency's ability to **track prime partner fulfillment of subrecipient and subcontract expectations** per their proposals and applications.



**Share your feedback on the A&A Strategy
implementation plan by writing to
IndustryLiaison@usaid.gov.**

Increased obligations result in larger workload for existing CO/AO staff



As USAID obligations have increased, the average USAID CO/AO obligations increased from \$64.9 million in FY 2018 to **\$108 million** in FY 2022.

At the same time, there was an increase in co-creation and other time-intensive A&A processes.

Questions ?

