

Interested in Becoming a Vested Certified Coach?



Certified Coach Program

The Certified Coach (aka CDA Coach) designation is a prestigious recognition of Certified Deal Architects (CDAs) who possess exceptional expertise and knowledge of both the theory and practice of the Vested methodology and relational contracting practices. The Certified Coach is the 4th of five Vested Certification levels. Typically, Certified Coaches are professional deal makers who work on multiple deals in their career and have a wide understanding of Vested in practice. A Vested Certified Coach can evaluate how well a Deal Architect team is architecting their agreement and is expected to lead their organizations or facilitate their clients through an entire Vested process.

Benefits of Becoming a Certified Coach

CDA Coaches can successfully lead a Sourcing Business Model workshop, interpret Compatibility and Trust Assessment results, perform a Deal Review, and facilitate an organization through a Request for Partner process. CDA Coaches are also part of a tight-knit CDA Community enabling them to continue to evolve their skills through continuous learning of the CDA Community.

Requirements:

Pre-requisites	Being a current Certified CDA is a prerequisite for becoming a Vested Certified Coach <ul style="list-style-type: none"> • Must complete two Vested Deals, including at least one Certified Vested Deal • Must be enrolled in CDA Coach Program (both 501 and 502 courses) 	
Courses	The following courses are required to complete to become a Certified Coach:	
	<ul style="list-style-type: none"> • 501 Continuing Education online course Standing Neutral, Request for Partner, and Relationship Health Monitoring deep dive modules 	\$150 annually
	<ul style="list-style-type: none"> • 502 CDA Coach Program online course (includes Delivering a Compatibility and Trust Assessment and Conducting a Deal Review deep dive modules) 	\$500 one-time enrollment
Grading criteria	<ul style="list-style-type: none"> • Pass the quizzes associated with the 501 Continuing Education courses listed above and the entire 502 CDA Coach Program course – scoring at least 80% percent or better on each quiz • Work with a CDA Coach mentor to complete an initial evaluation using a CDA Coach Soft Skills Assessment to identify gaps in skills with the goal for the CDA Candidate and their CDA Mentor to develop a Training Needs Analysis to close any gaps; the assessment is augmented with input by a client assessment 	
Timeline to pass	There is no required timeline for passing the requirements of a Vested Certified Coach – anyone can move as slowly or quickly as their individual circumstances allow	

For More Information: Reach out to Vested faculty (vestedfaculty@utk.edu) to answer your questions and provide personalized guidance